

Dashboard Interview Preparation Guide

Project Overview

Project Name: Metoric - Sales Management Dashboard

Type: Full-stack Web Application

Purpose: Enterprise-level dashboard for tracking sales metrics, managing orders, and analyzing business performance

Target Users: Business managers, sales teams, and executives

Tech Stack Deep Dive

Core Framework & Language

Next.js 13.5.1 (React Framework)

- **Why Next.js?**

- Server-Side Rendering (SSR) for better SEO and initial page load
- File-based routing system (app directory structure)
- Built-in optimization (Image, Font, Script optimization)
- API routes capability for backend logic
- Automatic code splitting for better performance

- **App Router (Next.js 13+)**

- Used modern App Router instead of Pages Router
- Layout system with nested layouts
- Server Components by default (better performance)
- Loading states and error boundaries
- Metadata API for SEO

TypeScript

- **Benefits:**

- Type safety prevents runtime errors
- Better IDE intellisense and autocomplete
- Self-documenting code through types
- Easier refactoring and maintenance
- Catches bugs during development, not production

React 18

- **Client Components** (`'use client'` directive)

- Used for interactive components with hooks
- State management with useState

- Side effects with useEffect
 - Event handlers and user interactions
-

Styling & UI Framework

Tailwind CSS 3.4.1

- **Utility-First CSS Framework**

- Rapid UI development with predefined classes
- No need to write custom CSS for most cases
- Consistent design system through configuration
- Responsive design with built-in breakpoints:
 - `sm`: 640px
 - `md`: 768px
 - `lg`: 1024px
 - `xl`: 1280px
 - `2xl`: 1536px

- **Customization:**

- Custom color palette (Indigo primary: #6366f1)
- Custom spacing scale
- Extended theme in tailwind.config.ts

shadcn/ui

- **Component Library Built on Radix UI**

- Copy-paste components, not NPM package
- Full control over component code
- Accessible by default (WCAG compliant)
- Customizable with Tailwind CSS
- No runtime cost, compiled at build time

- **Components Used:**

- Card, Button, Input, Select
- Dialog, Popover, Badge
- Table, Switch, Avatar
- Separator, Tabs
- Total: 47 UI components

Radix UI Primitives

- **Headless UI Components**

- Unstyled, accessible components
- Keyboard navigation support
- Focus management

- ARIA attributes automatically applied
 - Screen reader compatible
-

Data Visualization

Recharts 2.12.7

- **React-based Charting Library**
 - Declarative API (components instead of config)
 - Built specifically for React
 - Responsive by default
 - SVG-based rendering for crisp visuals
 - Animation support
 - **Chart Types Implemented:**
 1. **Area Charts** - Sales trends over time
 2. **Pie Charts** - Category distribution
 3. **Bar Charts** - Top products comparison
 - **Why Recharts over alternatives?**
 - Chart.js: Not React-native, requires wrappers
 - Victory: More complex API
 - Recharts: Best React integration, simpler code
-

Icons & Assets

Lucide React

- **Modern Icon Library**
 - Tree-shakable (only imports used icons)
 - Consistent design system
 - Customizable size and color
 - Lightweight (smaller bundle size)
 - 1000+ icons available
 - **Icons Used:** 50+ icons including:
 - Navigation: LayoutDashboard, ShoppingCart, Package
 - Actions: Search, Bell, Mail, Download
 - Data: TrendingUp, BarChart3, DollarSign
 - UI: ChevronLeft, Menu, ArrowRight
-

Architecture & Project Structure

File Organization

```
project/
  └── app/
    ├── layout.tsx          # Next.js App Router
    ├── page.tsx            # Root layout (wraps all pages)
    ├── globals.css          # Landing page
    ├── dashboard/
    │   └── page.tsx         # Global Tailwind styles
    ├── orders/
    │   └── page.tsx         # Dashboard page
    └── sales/
        └── page.tsx         # Orders management
        └── page.tsx          # Sales analytics

  └── components/
    ├── ui/                  # shadcn/ui components (47 files)
    └── dashboard/
      ├── DashboardLayout.tsx
      ├── MetricCards.tsx
      ├── SalesChart.tsx
      ├── ConversionRate.tsx
      ├── ProductList.tsx
      └── UpgradeCard.tsx

  └── lib/
    └── utils.ts             # Utility functions (cn helper)

  └── hooks/
    └── use-toast.ts         # Custom React hooks

  └── public/
    └── favicon.svg          # Brand favicon
```

Component Deep Dive

1. DashboardLayout.tsx

Purpose: Main layout wrapper for all dashboard pages

Tech Stack: React, Next.js Link, usePathname hook, shadcn/ui

Key Features:

- **Responsive Sidebar Navigation**
 - Collapsible on desktop (toggles width: 256px ↔ 80px)
 - Slide-out menu on mobile with overlay
 - Active route highlighting using `usePathname()`
- **Command Palette (Search)**

- Keyboard shortcut: Cmd+K / Ctrl+K
- Real-time filtering of menu items
- Instant navigation to pages
- Modal dialog implementation

- **Notification System**

- Badge counters (3 messages, 5 notifications)
- Popover panels with scroll
- Categorized icons (orders, stock, customers, revenue)
- Timestamps and status indicators

- **State Management:**

```
const [sidebarCollapsed, setSidebarCollapsed] = useState(false);
const [mobileMenuOpen, setMobileMenuOpen] = useState(false);
const [commandPaletteOpen, setCommandPaletteOpen] = useState(false);
const [sidebarSearch, setSidebarSearch] = useState('');
const pathname = usePathname();
const router = useRouter();
```

Interview Questions:

- *Why use usePathname instead of window.location?*

- usePathname is React-native, re-renders on route change
- Type-safe and SSR compatible
- Integrates with Next.js router

- *How does the command palette work?*

- Global keyboard event listener with useEffect
- Filters array of routes based on user input
- Uses Dialog component for modal
- Cleanup function removes event listener

2. MetricCards.tsx

Purpose: Display key performance indicators (KPIs)

Tech Stack: React, Tailwind CSS, Lucide Icons

Metrics Displayed:

1. Monthly Revenue: \$127,854 (+18.2%)
2. Total Sales: 2,847 orders (+12.4%)
3. Active Customers: 8,432 (+8.7%)
4. Conversion Rate: 3.24% (+0.8%)

Design Pattern:

- Array of metric objects mapped to Card components
- Color-coded icon backgrounds (emerald, blue, purple, pink)
- Responsive grid layout (1 column mobile → 4 columns desktop)
- Trend indicators with TrendingUp icons

Data Structure:

```
{  
  title: string,           // Metric name  
  value: string,          // Current value  
  change: string,         // Percentage change  
  isPositive: boolean,    // Growth indicator  
  comparison: string,    // Absolute change  
  comparisonText: string, // Time comparison  
  icon: LucideIcon,       // Icon component  
  iconBg: string,         // Background color  
  iconColor: string       // Icon color  
}
```

3. SalesChart.tsx

Purpose: Visualize sales trends with period filtering

Tech Stack: React, Recharts, shadcn/ui Select

Features:

- **Monthly vs Yearly Toggle**
 - Monthly: 9 data points (Dec 01-24)
 - Yearly: 12 data points (Jan-Dec)
 - Dynamic title, values, and date ranges
- **Chart Configuration:**
 - Area Chart with gradient fills
 - Dual lines (current vs previous period)
 - Custom tooltips with formatted values
 - Responsive container (adapts to screen size)
- **Product & Category Filters**
 - Controlled Select components
 - State-managed filter values
 - Simulated data filtering capability

Recharts Components Used:

```
<AreaChart>          // Main chart container
  <defs>              // Gradient definitions
  <CartesianGrid>    // Background grid lines
  <XAxis>             // Horizontal axis (dates)
  <YAxis>             // Vertical axis (revenue)
  <Tooltip>            // Hover information
  <Area>              // Data visualization lines
</AreaChart>
```

Interview Questions:

- *Why use Area Chart instead of Line Chart?*
 - Area charts show volume/magnitude better
 - Filled area emphasizes growth
 - Easier to compare multiple datasets visually
-

4. ConversionRate.tsx

Purpose: Display sales funnel conversion metrics

Tech Stack: React, Tailwind CSS (custom visualizations)

Funnel Stages:

1. Website Visitors: 87,654 (100%)
2. Product Page Views: 36,815 (42%)
3. Add to Cart: 10,956 (12.5%)
4. Completed Purchases: 2,840 (3.24%)

Visualization Technique:

- Horizontal bars with dynamic widths
- CSS percentage-based widths
- Color progression (blue → purple → pink → green)
- Number formatting with toLocaleString()

Why Not Use a Chart Library?

- Simple visualization doesn't need heavy library
 - Full control over styling and interactions
 - Faster rendering (no SVG overhead)
 - Easier to customize
-

5. ProductList.tsx

Purpose: Searchable, interactive product inventory

Tech Stack: React useState, shadcn/ui Table, Switch

Interactive Features:

- **Real-time Search**

- Filters products by name
- Updates count dynamically
- Case-insensitive matching

- **Toggle Switches**

- Active/Inactive status per product
- OnChange handler updates state
- Visual feedback on click

State Management:

```
const [products, setProducts] = useState(initialProducts);
const [searchQuery, setSearchQuery] = useState('');

const filteredProducts = products.filter(product =>
  product.name.toLowerCase().includes(searchQuery.toLowerCase())
);

const handleToggle = (productId: number) => {
  setProducts(products.map(product =>
    product.id === productId
      ? { ...product, active: !product.active }
      : product
  ));
};
```

Interview Questions:

- *Why use controlled components?*
 - Single source of truth (React state)
 - Programmatic control over values
 - Easy to validate and transform input

6. Orders Page

Purpose: Order management and tracking

Tech Stack: Next.js, shadcn/ui, Lucide Icons

Features:

- **Order Statistics Cards** (4 metrics)
- **Order Table** with 8 recent orders
- **Status Badges** (Processing, Completed, Shipped, Cancelled)
- **Search and Filter Controls**

Status Badge Logic:

```
const getStatusBadge = (status: string) => {
  switch (status) {
    case 'completed': return 'green';
    case 'processing': return 'blue';
    case 'shipped': return 'purple';
    case 'cancelled': return 'red';
    default: return 'gray';
  }
}
```

7. Sales Page

Purpose: Comprehensive sales analytics

Tech Stack: Recharts (Area, Pie, Bar), React state

Three Main Sections:

1. Revenue Chart (Area Chart)

- 12 months of data
- Revenue vs Target comparison
- Custom tooltip with formatted values

2. Category Distribution (Pie Chart)

- 5 product categories
- Percentage and dollar amounts
- Custom colors per category
- Legend with category names

3. Top Products (Bar Chart)

- Top 5 selling products
- Sales count and revenue
- Growth trend indicators
- Sorted by performance

Time Period Filter:

- Daily, Weekly, Monthly, Yearly options
 - Select component with Calendar icon
 - State-managed selection
 - Prepared for API integration
-

Design Decisions & Best Practices

1. Responsive Design

Mobile-First Approach:

- Base styles for mobile screens
- Progressive enhancement with breakpoints
- Tailwind's responsive prefixes (sm:, md:, lg:, xl:)

Breakpoint Strategy:

```
/* Default: Mobile */
grid-cols-1

/* Tablet: 640px+ */
sm:grid-cols-2

/* Desktop: 1024px+ */
lg:grid-cols-4
```

2. Performance Optimization

Code Splitting:

- Next.js automatically splits code per route
- Dynamic imports for heavy components
- Lazy loading of non-critical resources

Image Optimization:

- SVG favicon (scalable, tiny file size)
- Icon components (tree-shaken, only used icons loaded)

Bundle Size:

- Tailwind CSS purges unused styles
- Recharts only imports used chart types
- shadcn/ui components are locally copied (no runtime)

3. Accessibility (a11y)

Keyboard Navigation:

- Tab order follows logical flow
- Enter key activates buttons
- Escape closes dialogs/popovers
- Cmd/Ctrl+K opens command palette

ARIA Attributes:

- All provided by Radix UI primitives
- Screen reader announcements
- Role attributes on interactive elements

- Focus management in modals

Color Contrast:

- WCAG AA compliant color combinations
- Text on backgrounds meets 4.5:1 ratio
- Interactive elements have clear visual states

4. State Management

Component-Level State (useState):

- Simple, local state needs
- No external library overhead
- Easy to understand and maintain

Why Not Redux/Zustand?

- Small application scope
- No complex global state needs
- Props drilling not excessive
- Can migrate later if needed

5. Routing & Navigation

Next.js Link Component:

- Client-side navigation (no page reload)
- Prefetching on hover (faster navigation)
- Scroll restoration
- Type-safe with TypeScript

useRouter vs usePathname:

- `useRouter`: For navigation (push, replace)
- `usePathname`: For reading current route
- Both are Next.js 13 App Router hooks

Data Flow & Architecture

Static Data vs API-Ready

Current Implementation:

- Static data arrays in components
- Simulates real data structure
- Easy to replace with API calls

API Integration Plan:

```
// Current
const orders = [...]

// Future API integration
const [orders, setOrders] = useState([]);

useEffect(() => {
  fetch('/api/orders')
    .then(res => res.json())
    .then(data => setOrders(data));
}, []);
```

Component Communication

Parent → Child (Props):

```
<MetricCards metrics={salesMetrics} />
```

Child → Parent (Callbacks):

```
<ProductList onToggle={handleProductToggle} />
```

Sibling Communication:

- Lift state to common parent
- Use URL params for cross-page state
- Context API for deeply nested props (not needed here)

Styling System

Tailwind Utility Classes

Spacing Scale:

- p-4 = 1rem (16px)
- gap-6 = 1.5rem (24px)
- mb-2 = 0.5rem (8px)

Color System:

```
colors: {
  indigo: { 600: '#6366f1' }, // Primary brand
  purple: { 600: '#8b5cf6' }, // Secondary
  gray: { 50: '#f9fafb', ... }, // Neutrals
}
```

Font System:

- Inter font family (Google Fonts)
- Font weights: 400 (regular), 500 (medium), 600 (semibold), 700 (bold)
- Font sizes: xs, sm, base, lg, xl, 2xl, 3xl

Custom Utility (cn helper)

```
// lib/utils.ts
import { clsx } from "clsx";
import { twMerge } from "tailwind-merge";

export function cn(...inputs: ClassValue[]) {
  return twMerge(clsx(inputs));
}
```

Purpose:

- Combines multiple class names
- Resolves Tailwind conflicts (twMerge)
- Conditional classes (clsx)

Usage:

```
cn(
  "base-classes",
  isActive && "active-classes",
  className // User-provided classes
)
```

Development Workflow

Version Control (Git)

Commit Message Convention:

- **feat:** New features
- **fix:** Bug fixes
- **chore:** Maintenance tasks
- **config:** Configuration changes
- **style:** UI/styling updates
- **docs:** Documentation

Branching Strategy:

- `master` branch for production-ready code
- Feature branches for development
- Pull requests for code review

Build & Deployment

Development:

```
npm run dev      # Start dev server (localhost:3001)
```

Production:

```
npm run build    # Creates optimized build
npm start        # Serves production build
```

Deployment Platform: Netlify

- Automatic deployments from GitHub
- CDN distribution
- Environment variable management
- Preview deployments for PRs

Interview Questions & Answers

General Questions

Q: Why did you choose Next.js for this project? A: Next.js provides several advantages:

- Server-side rendering improves SEO and initial load time
- File-based routing simplifies navigation structure
- Built-in optimizations for images, fonts, and scripts
- API routes allow backend functionality in the same project
- Excellent TypeScript support
- Large community and ecosystem

Q: How does this application handle responsive design? A: We use a mobile-first approach with Tailwind CSS:

- Base styles target mobile devices
- Responsive prefixes (sm:, md:, lg:) add styles for larger screens
- Flexbox and Grid for flexible layouts
- Responsive typography and spacing
- Mobile menu with overlay for small screens
- Collapsible sidebar for desktop

Q: What accessibility features are implemented? A: Multiple accessibility features:

- Keyboard navigation throughout the application
- ARIA attributes from Radix UI primitives
- Proper semantic HTML structure
- Color contrast meeting WCAG AA standards
- Focus management in dialogs and popovers
- Screen reader compatible

Q: How would you optimize this application for production? A:

- Enable Next.js Image component for optimized images
- Implement code splitting for large components
- Add caching headers for static assets
- Use CDN for asset delivery (Netlify provides this)
- Lazy load below-the-fold content
- Implement virtual scrolling for large lists
- Add service workers for offline capability
- Compress API responses with gzip/brotli

Technical Deep Dive

Q: Explain the difference between Server and Client Components. A: In Next.js 13 App Router:

- **Server Components** (default):
 - Rendered on server
 - No JavaScript sent to client
 - Can access backend resources directly
 - Better performance and SEO
 - Cannot use hooks or browser APIs
- **Client Components** (`'use client'` directive):
 - Rendered on client (browser)
 - Interactive with hooks (`useState`, `useEffect`)
 - Event handlers (`onClick`, `onChange`)
 - Browser APIs (`localStorage`, `window`)
 - Required for our dashboard interactivity

Q: How do you manage state in this application? A: We use React's built-in `useState` for component-level state:

- Simple and lightweight
- No external dependencies
- Easy to understand and debug
- Sufficient for current complexity
- Can migrate to Redux/Zustand if needed

State examples:

- Search queries (filtered results)

- Toggle switches (product active status)
- Modal open/close states
- Selected filters (time period, categories)

Q: Why Recharts instead of other charting libraries? A: Recharts fits our needs best:

- Native React components (not wrappers)
- Declarative API (easier to understand)
- Responsive by default
- Good documentation and examples
- Active community
- Smaller learning curve than D3.js
- Better than Chart.js for React projects

Q: How would you add authentication to this dashboard? A: Implementation plan:

1. Use NextAuth.js for authentication
2. Add login/signup pages
3. Protect routes with middleware
4. Store JWT tokens in httpOnly cookies
5. Add user context with React Context API
6. Implement role-based access control
7. Add logout functionality
8. Session management and refresh tokens

Q: How do you ensure type safety with TypeScript? A: Multiple approaches:

- Interface definitions for data structures
- Type annotations on function parameters
- Strict mode enabled in tsconfig.json
- No implicit any
- Type checking before compilation
- Props typing for components
- Generic types for reusable functions

Example:

```
interface Product {  
  id: number;  
  name: string;  
  price: string;  
  stock: number;  
  sold: number;  
  active: boolean;  
}
```

Q: Explain your component folder structure. A: Two-tier organization:

- **components/ui/**: Reusable, generic UI components (shadcn/ui)

- No business logic
 - Highly reusable
 - Styled with Tailwind
- **components/dashboard/**: Business-specific components
 - Contains application logic
 - Uses ui components
 - Domain-specific

This separation maintains clear boundaries and reusability.

Performance Questions

Q: How would you improve the initial page load time? A:

1. Implement dynamic imports for heavy components
2. Use Next.js Image component with lazy loading
3. Prefetch critical resources
4. Minimize bundle size with tree shaking
5. Use font-display: swap for custom fonts
6. Implement route-based code splitting
7. Add loading skeletons for better perceived performance
8. Cache static assets aggressively

Q: How do you handle large datasets in the product list? A: Current and future approaches:

- **Current:** Filter in JavaScript (works for <1000 items)
- **Future optimizations:**
 - Virtual scrolling (react-window or react-virtual)
 - Server-side pagination
 - Infinite scroll with lazy loading
 - Search debouncing (useDebounce hook)
 - Memoization with useMemo
 - API-side filtering and sorting

Design Questions

Q: Why use a card-based layout? A: Card benefits:

- Clear visual hierarchy
- Grouped related information
- Shadow/border creates depth
- Responsive grid arrangement
- Familiar UX pattern
- Easy to scan and understand
- Flexible for different content types

Q: Explain your color scheme choices. A: Strategic color usage:

- **Indigo (#6366f1)**: Primary brand color, professional

- **Purple:** Secondary accent, premium feel
- **Green:** Positive metrics, success states
- **Orange/Yellow:** Warnings, attention needed
- **Red:** Errors, cancelled states
- **Gray scale:** Neutral backgrounds, text hierarchy

Colors chosen for:

- High contrast (accessibility)
 - Professional appearance
 - Consistent throughout application
 - Semantic meaning (green = good, red = bad)
-

Testing Strategy (Future Implementation)

Unit Testing

- **Jest** for JavaScript testing
- **React Testing Library** for component tests
- Test coverage: functions, hooks, utilities

Integration Testing

- Test component interactions
- API endpoint testing
- Form submission flows

E2E Testing

- **Playwright or Cypress**
 - User journey testing
 - Critical path validation
-

Security Considerations

Current Implementation

- No external API calls (static data)
- Client-side only (no sensitive data)
- Type safety prevents injection

Production Requirements

- HTTPS only
- CSRF protection
- Input sanitization
- SQL injection prevention
- XSS protection

- Rate limiting
 - Authentication & authorization
 - Secure cookie handling
 - Environment variable protection
-

Scalability Plan

Current State

- Single-page application
- Static data
- Client-side rendering

Scaling Strategy

Stage 1: API Integration

- Connect to backend API
- Implement loading states
- Error handling
- Data caching

Stage 2: State Management

- Migrate to Zustand or Redux
- Centralized data store
- Optimistic updates

Stage 3: Performance

- Implement pagination
- Add search debouncing
- Virtual scrolling
- Image optimization

Stage 4: Features

- Real-time updates (WebSockets)
 - Multi-user collaboration
 - Advanced filtering
 - Data export functionality
 - Report generation
-

Key Takeaways for Interview

What Makes This Project Strong

1. **Modern Tech Stack:** Next.js 13, TypeScript, Tailwind
2. **Best Practices:** Component composition, type safety, responsive design

3. **User Experience:** Intuitive navigation, real-time feedback, accessibility
4. **Code Quality:** Clean structure, reusable components, consistent styling
5. **Production-Ready:** Git workflow, deployment configuration, build optimization

Areas of Expertise Demonstrated

- React ecosystem proficiency
- UI/UX implementation skills
- Data visualization
- State management
- Responsive design
- TypeScript type system
- Modern CSS techniques
- Git version control
- Component architecture
- Performance awareness

Growth Mindset

- Scalability planning
 - Security considerations
 - Testing strategy
 - Performance optimization opportunities
 - Feature roadmap
-

Closing Statement for Interviews

"This dashboard project demonstrates my ability to build modern, responsive web applications using industry-standard tools and best practices. I've implemented a complete sales management system with real-time filtering, interactive charts, and a polished user interface. The codebase is type-safe with TypeScript, follows component-based architecture, and is production-ready with proper deployment configuration. While currently using static data, the architecture is prepared for API integration and can scale to handle enterprise-level requirements. I'm excited to discuss how these skills and this experience align with your team's needs."

Additional Resources

- **Next.js Documentation:** <https://nextjs.org/docs>
 - **Tailwind CSS:** <https://tailwindcss.com/docs>
 - **shadcn/ui:** <https://ui.shadcn.com>
 - **Recharts:** <https://recharts.org>
 - **TypeScript:** <https://www.typescriptlang.org/docs>
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Last Updated: December 24, 2025 Project Repository: <https://github.com/Nupurshivani/Dashboard>