#### What is MIS?

A Management Information System is an information system that evaluates, analyzes, and processes an organization's data to produce meaningful and useful information based on which the management can take right decisions to ensure future growth of the organization.

### What is Management?

Management refers to a set of functions and processes designed to initiate and coordinate group efforts in an organized setting directed towards promotion of certain interests, preserving certain values and pursuing certain goals.

#### What is Information?

Information is data that have been organized into a meaningful and useful context.

### What is System?

**System**: A set of components that work together to achieve a common goal.

**Subsystem**: One part of a system where the products of more than one system are combined to reach an ultimate goal

Closed system: Stand-alone system that has no contact with other systems

**Open system**: System that interfaces with other systems

### **Characteristics of Information:**

**Timeliness** 

Purpose

Mode and Format

Redundancy

Rate

Frequency

Completeness

Reliability

Cost benefit analysis

Validity

Quality

# Five characteristics of a good Management Information System:

Management Oriented
Management directed
Integrated
Common data flows
Heavy planning element

### What are the three approaches of MIS development?

Top down approach Bottom-up approach Integrative approach

# What are the three levels of management?

Strategic level Tactical decisions Supervisory level

### **Limitations of the Management Information System:**

MIS is not a substitute for effective management. It cannot replace managerial Judgement in making decisions in different functional areas.

MIS may not have requisite flexibility to quickly update itself with changing needs of time.

MIS cannot provide tailor-made information packages suitable for the purpose of every type of decision made by executives.

MIS takes into account mainly quantitative factors, thus it ignores the non-quantitative factors like morale and attitude of members of the organization.

MIS is less useful for making non-programmed decisions.

The effectiveness of MIS decreases due to frequent changes in top managements, organizational structure and operational team.

MIS effectiveness is reduced where culture of hoarding information and not sharing with others exists.

## What is Data Mining?

Data Mining is the process of collecting large amounts of raw data and transforming that data into useful information.

# **Advantages**

Improves Customer Satisfaction/service Saves Time and Money Increases Sales Effectiveness Increases profitability

### **Disadvantages**

Require skilled technical users to interpret and analyze data from warehouse Validity of the patterns

Related to real world circumstances

Unable to Identify Casual Relationships

Reserved for the few instead of the many

### **Data Mining Applications**

Banking

Insurance

Medicine/Healthcare

Retail

### **Data Warehousing?**

A Data Warehouse is a computerized collection of mined data.

## **Advantages**

Access to information

Data Inconsistency

**Decrease Computing Cost** 

Productivity Increase

Increase company profits

# **Disadvantages**

Data must be cleaned, loaded, and extracted User Variability

Difficult to Maintain

### What is Data Mart?

A data mart is a simple form of a data warehouse that is focused on a single subject (or functional area), such as Sales, Finance, or Marketing.