# O Catsci excellatur

# Causal Machine Learning

Week 1

Booth School Of Business University of Chicago

Max Farrell & Sanjog Misra

Causality

The paradigmatic assertion in causal relationships is that manipulation of a cause will result in the manipulation of an effect. . . . Causation implies that by varying one factor I can make another vary.

(Cook & Campbell 1979: 36, emphasis in original)

#### Causal Constructs

- ▶ What types of outcomes do social scientists care about?
- ► What types of treatments?
- ► What objects do they wish to estimate?
- ► Why do they wish to estimate these?

#### Causal Constructs

► Consider the following:

$$w = \alpha + \beta$$
 Gender  $+ \delta' x + \epsilon$ 

- ▶ What is the interpretation of  $\beta$ ?
- ▶ What would you include in x? Does this change the interpretation of  $\beta$ ?
- ► How should we think of Bertrand & Mullainathan (AER 2004)?

Why estimate causal effects?

- ► Hypotesis testing
- Policy descriptors
- ► Counterfactual Policy evaluation
- ► Policy design

## Models and Causality

- ► Q: Do we need models to get causal effects?
- ► Q: What exactly is a model?
- ▶ Q: Do we need a structural model? What's that?

## Models: Some Examples

► The simple linear model

$$Y_i = \alpha + \beta T_i + \varepsilon_i$$

- ightharpoonup What assumptions do we need here to complete this model and interpret  $\beta$  as a casual effect?
- ► What other assumptions would you make? Why?
- ► Let's talk about some other "models"

## Heterogeneity

- ► Q: What exactly is heterogeneity?
  - ► Observed and Unobserved heterogeneity
  - ► Fixed and Random Effects
  - ► Random Coefficients

## Parameteric Models

- ► Consider the standard difference in means estimator
- ► One can equivalently write this as

$$Y_i^{\text{obs}} \mid \mathbf{W}, \tilde{\theta} \sim \mathcal{N} \left( \mu_{\text{c}} + W_i \cdot \tau, \sigma^2 \right)$$

▶ In this case (as in the difference in means) the ATE is simple  $\tau$ 

Parameteric Models: Extended Example

► Now consider the following:

$$\begin{pmatrix} \ln (Y_i(0)) \\ \ln (Y_i(1)) \end{pmatrix} \mid \theta \sim \mathcal{N} \left( \begin{pmatrix} \mu_c \\ \mu_t \end{pmatrix}, \begin{pmatrix} \sigma_c^2 & 0 \\ 0 & \sigma_t^2 \end{pmatrix} \right)$$

► What is the ATE here?

Parameteric Models: Extended Example

► Now consider the following:

$$\begin{pmatrix} \ln (Y_i(0)) \\ \ln (Y_i(1)) \end{pmatrix} \mid \theta \sim \mathcal{N} \left( \begin{pmatrix} \mu_c \\ \mu_t \end{pmatrix}, \begin{pmatrix} \sigma_c^2 & 0 \\ 0 & \sigma_t^2 \end{pmatrix} \right)$$

► The ATE is:

$$au = au( heta) = \exp\left(\mu_{\mathrm{t}} + \frac{1}{2} \cdot \sigma_{\mathrm{t}}^2\right) - \exp\left(\mu_{\mathrm{c}} + \frac{1}{2} \cdot \sigma_{\mathrm{c}}^2\right)$$

## Parameteric Models: Inference

- ▶ Define  $\theta = \{\mu_c, \mu_t, \sigma_c, \sigma_t\}$
- ► Set up likelihood  $\ell(\mathbb{D}|\theta)$  and obtain  $\widehat{\theta}$
- $lackbox{ Compute the Hessian at } \widehat{ heta}: \widehat{\mathbf{H}} = \left\{ rac{\partial^2 \ell}{\partial heta_{jk}} 
  ight\}$
- ▶ Use Delta method

$$\operatorname{se}\left(\tau\left(\widehat{\boldsymbol{\theta}}\right)\right) = \left[\frac{\partial \tau\left(\boldsymbol{\theta}\right)}{\partial \boldsymbol{\theta}}|_{\boldsymbol{\theta} = \widehat{\boldsymbol{\theta}}}\right]' \widehat{\mathbf{H}}^{-1} \left[\frac{\partial \tau\left(\boldsymbol{\theta}\right)}{\partial \boldsymbol{\theta}}|_{\boldsymbol{\theta} = \widehat{\boldsymbol{\theta}}}\right]$$

#### Discussion Problem I

- ► Imagine a firm that sends customers catalogs
- ▶ They randomize the treatment so that 90% get the catalog and 10% are held out
- A firm wishes to figure out the causal effect of the catalog (x) on buying behavior (y)
- What should the model be?
- ► What decisions do we make?

### Discussion Problem II

- ► Imagine a firm that charges a price for a product. Consumer buys a single unit or not at all.
- A firm wishes to set optimal prices. To do so they need to figure out the causal effect of prices (x) on purchase decision (y)
- ► What should the model be?
- ► How should the firm set prices?

## Discussion Problem III

- ▶ Detailing refers to the act of pharma reps calling on physicians
- ightharpoonup A firm wishes to figure out the causal effect of detailing (x) on prescribing behavior (y)
- ► Currently the avearge number of calls is 10.
- What should the model be?
- ▶ Should the firm increase the number of calls?