

Service Modal Single Tier Fix - Summary

Issue Reported

When clicking on a specific service tier (e.g., “Ad Management - Growth”), the modal was displaying ALL pricing tiers for that service category instead of just the selected tier.

Example:

- User clicks: **“Social Media - Growth”** (\$490/mo)
- Modal showed: ALL 3 social media tiers (Basic, Growth, Pro)
- Expected: ONLY the **Growth** tier details and pricing

Root Cause

The modal was using category-based logic to fetch and display all tiers within a service category:

```
// OLD CODE - Showed all tiers in category
const getTiersForService = () => {
  const slug = service.slug.toLowerCase();

  if (slug.includes('ad-management')) {
    return require('@/lib/pricing-tiers').AD_MANAGEMENT_TIERS; // Returns ALL ad management tiers
  }
  // ... etc
};
```

Solution Implemented

1. Changed Tier Lookup Logic

Updated to use the specific tier ID (from the service slug) to fetch only that tier:

```
// NEW CODE - Shows only the selected tier
const getSpecificTier = () => {
  const tier = getTierById(service.slug); // Looks up the exact tier by slug/id
  return tier ? [tier] : []; // Returns single tier as array
};
```

2. Improved Modal UI

Enhanced the modal layout to better showcase the single selected tier:

- **Larger pricing display:** 4xl font for the price
- **Full feature list:** Shows ALL features for the tier (not just 3)
- **Better visual hierarchy:** Tier name, description, features, and actions are clearly organized
- **Prominent action buttons:**
 - “Pay Now - \$XXX/mo” (gradient blue-to-purple)
 - “Book Free Consultation” (outlined)

3. Updated Heading

Changed from:

- “Choose Your Plan:” (implies multiple options)

To:

- “Pricing & Details:” (indicates specific tier information)

Results

Before Fix:

When clicking “**SEO - Growth**”:

- Modal showed 3 pricing cards (Local/Basic, Growth, Comprehensive)
- User had to read through all options again
- Confusing user experience

After Fix:

When clicking “**SEO - Growth**”:

- Modal shows ONLY the Growth tier
- Price: **\$600/mo**
- Full description and ALL features listed
- Clear “Pay Now” and “Book Consultation” buttons
- Clean, focused user experience

Benefits

- 1. Cleaner UX:** Users see exactly what they clicked on
- 2. Faster decision-making:** No need to compare tiers again in the modal
- 3. Better conversion:** Clear pricing and direct call-to-action
- 4. Less confusion:** One tier = one modal = one decision

Files Modified

- `/components/service-modal.tsx`
- Updated `getSpecificTier()` function
- Redesigned pricing display section
- Enhanced UI for single-tier presentation

Status: Fixed and Deployed

Date: October 18, 2025

Checkpoint: “Fixed modal to show single tier pricing”

Testing Notes

- TypeScript compilation successful
- Next.js build successful
- Modal correctly shows individual tier pricing

- Pay Now and Book Consultation buttons functional
- All service categories tested (web, app, seo, social, ads)