

SQL Code

```
1
2  use new_om;
3
4  show tables;
5  select * from cleaned_data;
6
7  -- total customer
8  select count(customer_id) as total_customer from cleaned_data;
9
10 -- Q1. What is the total revenue generated by male vs. female customers?
11
12 select gender , sum(purchase_amount) as total_revenue from cleaned_data
13 group by gender;
14
15 -- Q2. Which customers used a discount but still spent more than the average purchase amount?
16
17 select customer_id , purchase_amount from cleaned_data where discount_applied='yes' and purchase_amount>=(select avg(purchase_amount) from cleaned_data );
18
19 -- Q3. Which are the top 5 products with the highest average review rating?
20
21 select item_purchased, avg(round(review_rating)) as avg_rating from cleaned_data group by item_purchased order by avg_rating desc limit 5;
22
23
24 -- Q4. Compare the average Purchase Amounts between Standard and Express Shipping.
25
26 select shipping_type, avg(round(purchase_amount)) as average_Purchase from cleaned_data where shipping_type in ('Express','Standard') group by shipping_type ;
27
28
29 -- Q5. Do subscribed customers spend more? Compare average spend and total revenue
30 -- between subscribers and non-subscribers.
31
32 select subscription_status, count(customer_id) as total_customer , avg(round(purchase_amount)) as avg_spend ,
33 sum(round(purchase_amount)) as total_revenue from cleaned_data group by subscription_status order by total_revenue, avg_spend desc;
34
35
36 -- Q6. Which 5 products have the highest percentage of purchases with discounts applied?
37 SELECT item_purchased,
38 ROUND(100.0 * SUM(CASE WHEN discount_applied = 'Yes' THEN 1 ELSE 0 END)/COUNT(*),2)
AS discount_rate
39 FROM cleaned_data
40 GROUP BY item_purchased
41 ORDER BY discount_rate DESC
42 LIMIT 5;
43
44
```

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45 -- Q7. Segment customers into New, Returning, and Loyal based on their total
46 -- number of previous purchases, and show the count of each segment.
47
48 with customer_type as (
49 select customer_id,previous_purchases,
50 CASE when previous_purchases =1 then 'new'
51 when previous_purchases between 2 and 10 then 'Returning'
52 else 'loyal'
53 END as customer_seg
54 from cleaned_data
55 )
56
57 select customer_seg , count(*) as total_cust
58 from customer_type
59 group by customer_seg;
60
61
62 -- Q8. What are the top 3 most purchased products within each category?
63
64 with item_count as (
65 select category , item_purchased , count(customer_id) as total_orders,
66 ROW_NUMBER() OVER (PARTITION BY category ORDER BY COUNT(customer_id) DESC) AS item
67 _rank
68     FROM cleaned_data
69     GROUP BY category, item_purchased
70 )
71 select item_rank, category,item_purchased , total_orders from item_count where item_
72 rank<=3;
73
74 -- Q9. Are customers who are repeat buyers (more than 5 previous purchases) also lik
75 ely to subscribe?
76
77 select subscription_status, count(customer_id) as repeat_buyers from cleaned_data
78 where previous_purchases>=5 group by subscription_status;
79
80 -- Q10. What is the revenue contribution of each age group?
81
82 select age_group, sum(purchase_amount) as total_revenue
83 from cleaned_data group by age_group order by total_revenue desc;
84
85
86 -- Q 11 Purchase frequency by age group
87 SELECT age_group, COUNT(*) AS purchase_count
88 FROM cleaned_data
89 GROUP BY age_group;
90
91
92
93 -- Q12 total revenue by category
94 SELECT category, SUM(purchase_amount) AS revenue FROM cleaned_data
95 GROUP BY category;
```

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97
98  -- Q13 Most popular item size and color
99  SELECT size, color, COUNT(*) AS count FROM cleaned_data GROUP BY size, color ORDER BY count DESC
100 LIMIT 5;
101
102
103  -- Q14 Preferred shipping mode
104  SELECT shipping_type, COUNT(*) AS counts FROM cleaned_data GROUP BY shipping_type ORDER BY counts DESC;
```