

Charity Registration No. 1143851

Company Registration No. 07740926 (England and Wales)

ENTERPRISE FOR DEVELOPMENT
ANNUAL REPORT AND UNAUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2017
PAGES FOR FILING WITH REGISTRAR



ENTERPRISE FOR DEVELOPMENT

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees	Mr C Groom Dr K Palmer Mr T Yapp Ms E Wilson	(Appointed 2 March 2017)
Charity number	1143851	
Company number	07740926	
Registered office	Peer House (c/o Agdevco) 8-14 Verulam Street, Ground Floor London WC1X 8LZ	
Independent examiner	DSA Prospect Limited The Old Chapel Union Way Witney Oxfordshire OX28 6HD	

ENTERPRISE FOR DEVELOPMENT

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ENTERPRISE FOR DEVELOPMENT

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) FOR THE YEAR ENDED 31 DECEMBER 2017

The trustees present their report and financial statements for the year ended 31 December 2017.

The financial statements have been prepared in accordance with the accounting policies set out in note 1 to the financial statements and comply with the charity's articles of association, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (as amended for accounting periods commencing from 1 January 2016)

Objectives and activities

Enterprise for Development's is to contribute to the achievement of inclusive economic growth and elimination of poverty in low-income countries by promoting socially and environmentally sustainable private enterprise and social enterprise. Enterprise for Development will achieve its goals by using its own resources and by seeking to mobilise additional resources from public and private sector supporters to:

- Provide targeted grant support to enable public benefit components of private sector and social enterprises to proceed with the aim of delivering financially sustainable enterprises that generate significant pro-poor benefits in low-income countries;
- Identify and highlight best practise in this area and explore means of supporting adoption of best practise by partner organisations in our focus countries e.g. by sponsoring in-country workshops and creating a web-based library of best practise;
- Facilitate knowledge transfer and learning about successful social enterprise models by creating links between sponsors of such enterprises in low-income countries with sponsors of successful social enterprise ventures elsewhere in the world;
- Fund research to investigate the strengths and weaknesses, benefits and costs of alternative models of sustainable private and social enterprise and the effectiveness of interventions to promote them; and
- Undertake such other activities as the Trustees consider from time to time would contribute to meeting our goals.

In striving towards this, the charity has considered the Charity Commissioners guidance on public benefit and the charity operates in accordance with the guidance and to ensure the best possible use of funds.

The trustees have paid due regard to guidance issued by the Charity Commission in deciding what activities the charity should undertake.

Achievements and performance

During the year the Enterprise for Development Trustees and Board of Directors have:

- Finalised the grant agreement and initiated support for Jacaranda Health, selected in 2015 as the best proposal for achieving sustainable, cost-effective improvements in maternal and newborn child health;
- Finalised the grant agreement and initiated support for TechforTrade Open Book Trading, selected in 2015 as the best proposal for improving the livelihoods of smallholder farmers;
- Initiated and concluded technical support for The International Smallholder Tree planting programme (TIST), an initiative working to improve the livelihoods of smallholder farmers;
- Considered a host of new initiatives for Enterprise for Development support in 2017 in the areas of maternal and newborn child health and agriculture for smallholder farmers; and
- Initiated contracts with likeminded charitable funders and potential strategic partners to share information on and learn about relevant funding opportunities, as well as sharing lessons learnt and models of best practise.

Financial review

The founder sponsor has committed to provide funding up to £1,000,000 over a period of 5 years commencing 2014. It is the intention to raise additional funds from third parties in due course. The level of annual committed expenditure will be maintained at a level somewhat below the anticipated annual income so as to maintain a sufficient level of reserves at all times. In the 2014-2016 period committed expenditure has been below the annual income and hence adequate reserves have been built up.

ENTERPRISE FOR DEVELOPMENT

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

The board have from time to time discussed and assessed the major risks to which the company is exposed and considered the safeguards that have been and can be implemented to mitigate those risks. In accordance with the Statement of Recommended Practice for charities the trustees annually review and update the formal risk assessment.

Structure, governance and management

The charity is a registered charity and company limited by guarantee. It is governed by its memorandum and Articles of Association.

The trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Mr C Groom

Dr K Palmer

Mr T Yapp

Ms E Wilson

(Appointed 2 March 2017)

The trustees are appointed either at the company's AGM under the recommendation of the majority of members or in year by the Board, trustees appointed by the Board retain office until the next AGM when they become eligible for re-election.

When appointing newly elected trustees, Enterprise For Development has a policy of induction which includes ensuring that they are fully aware of their responsibilities in relation to both Companies House and Charities Commission guidance and the charity's objectives.

The charity's current policy concerning the payment of trade creditors is to follow the CBI's Prompt Payers Code (copies are available from the CBI, Centre Point, 103 New Oxford Street, London WC1A 1DU).

The charity's current policy concerning the payment of trade creditors is to:

- settle the terms of payment with suppliers when agreeing the terms of each transaction;
- ensure that suppliers are made aware of the terms of payment by inclusion of the relevant terms in contracts; and
- pay in accordance with the company's contractual and other legal obligations.

The trustees' report was approved by the Board of Trustees.



Dr K Palmer

Dated: Sept 20 2018

ENTERPRISE FOR DEVELOPMENT

INDEPENDENT EXAMINER'S REPORT

TO THE TRUSTEES OF ENTERPRISE FOR DEVELOPMENT

I report to the trustees on my examination of the financial statements of Enterprise for Development (the charity) for the year ended 31 December 2017.

Responsibilities and basis of report

As the trustees of the charity (and also its directors for the purposes of company law) you are responsible for the preparation of the financial statements in accordance with the requirements of the Companies Act 2006 (the 2006 Act).

Having satisfied myself that the financial statements of the charity are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of the charity's financial statements carried out under section 145 of the Charities Act 2011 (the 2011 Act). In carrying out my examination I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

Independent examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe that in any material respect:

- 1 accounting records were not kept in respect of the charity as required by section 386 of the 2006 Act; or
- 2 the financial statements do not accord with those records; or
- 3 the financial statements do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a true and fair view which is not a matter considered as part of an independent examination; or
- 4 the financial statements have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the financial statements to be reached.



DSA Prospect Limited

The Old Chapel
Union Way
Witney
Oxfordshire
OX28 6HD

Dated: 25-09-2018

ENTERPRISE FOR DEVELOPMENT

STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 2017

	Notes	2017 £	2016 £
<u>Income from:</u>			
Donations and legacies	3	100,534	400,000
		<hr/>	<hr/>
<u>Expenditure on:</u>			
Charitable activities	4	182,628	152,381
		<hr/>	<hr/>
Net (expenditure)/income for the year/ Net movement in funds		(82,094)	247,619
 Fund balances at 1 January 2017		 692,556	 444,937
		<hr/>	<hr/>
Fund balances at 31 December 2017		610,462	692,556
		<hr/> <hr/>	<hr/> <hr/>

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

ENTERPRISE FOR DEVELOPMENT

BALANCE SHEET

AS AT 31 DECEMBER 2017

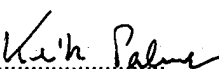
	Notes	2017 £	£	2016 £	£
Current assets					
Cash at bank and in hand		681,462		745,660	
Creditors: amounts falling due within one year	10	(71,000)		(53,104)	
Net current assets			610,462		692,556
Income funds					
Unrestricted funds			610,462		692,556
			610,462		692,556

The company is entitled to the exemption from the audit requirement contained in section 477 of the Companies Act 2006, for the year ended 31 December 2017. No member of the company has deposited a notice, pursuant to section 476, requiring an audit of these financial statements.

The trustees acknowledge their responsibilities for ensuring that the charity keeps accounting records which comply with section 386 of the Act and for preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its incoming resources and application of resources, including its income and expenditure, for the financial year in accordance with the requirements of sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the Trustees on Sept 20 2018



Dr K Palmer
Trustee

Company Registration No. 07740926

ENTERPRISE FOR DEVELOPMENT

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 DECEMBER 2017

	Notes	2017 £	£	2016 £	£
Cash flows from operating activities					
Cash (absorbed by)/generated from operations	12		(64,198)		294,234
Net cash used in investing activities			-		-
Net cash used in financing activities			-		-
Net (decrease)/increase in cash and cash equivalents			(64,198)		294,234
Cash and cash equivalents at beginning of year			745,660		451,426
Cash and cash equivalents at end of year			681,462		745,660
Short term deposits included in current asset investments			-		-
Bank overdrafts included in creditors payable within one year			-		-

ENTERPRISE FOR DEVELOPMENT

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

Charity information

Enterprise for Development is a private company limited by guarantee incorporated in England and Wales. The registered office is Peer House (c/o Agdevco), 8-14 Verulam Street, Ground Floor, London, WC1X 8LZ.

1.1 Accounting convention

The financial statements have been prepared in accordance with the charity's articles of association, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (as amended for accounting periods commencing from 1 January 2016). The charity is a Public Benefit Entity as defined by FRS 102.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

1.2 Going concern

At the time of approving the financial statements, the trustees have a reasonable expectation that the charity has adequate resources to continue in operational existence for the foreseeable future. Thus the trustees continue to adopt the going concern basis of accounting in preparing the financial statements.

1.3 Charitable funds

Unrestricted funds are available for use at the discretion of the trustees in furtherance of their charitable objectives unless the funds have been designated for other purposes.

Restricted funds are subject to specific conditions by donors as to how they may be used. The purposes and uses of the restricted funds are set out in the notes to the financial statements.

1.4 Incoming resources

Income is recognised when the charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Legacies are recognised on receipt or otherwise if the charity has been notified of an impending distribution, the amount is known, and receipt is expected. If the amount is not known, the legacy is treated as a contingent asset.

Turnover is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts, VAT and other sales related taxes.

ENTERPRISE FOR DEVELOPMENT

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2017

1 Accounting policies

(Continued)

1.5 Resources expended

The financial statements have been prepared in accordance with the charity's articles of association, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102)" (as amended for accounting periods commencing from 1 January 2016). The charity is a Public Benefit Entity as defined by FRS 102.

1.6 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Basic financial liabilities

Basic financial liabilities, including creditors and bank loans are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of operations from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Derecognition of financial liabilities

Financial liabilities are derecognised when the charity's contractual obligations expire or are discharged or cancelled.

1.7 Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.8 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

ENTERPRISE FOR DEVELOPMENT

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

2 Critical accounting estimates and judgements

In the application of the charity's accounting policies, the trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

3 Donations and legacies

	2017	2016
	£	£
Donations and gifts	100,534	400,000

4 Charitable activities

	2017	2016
	£	£
Staff costs	32,647	27,022
Telephone	-	33
Advertising and promotion	(1,223)	424
Bank service charges	198	99
Business licenses and insurance	1,080	1,054
Stationery, postage and delivery	717	27
Travel and subsistence	8,026	1,083
IT expenses	1,254	1,423
Salaries recharged	-	23,571
	42,699	54,736
Grant funding of activities (see note 5)	137,000	94,010
Share of governance costs (see note 6)	2,929	3,635
	182,628	152,381

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NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

5 Grants payable

	2017 £	2016 £
Grants to institutions:		
Jacaranda Health	-	54,010
Techfortrade	-	40,000
Apollo Agriculture	39,000	-
Kigali Wholesale	26,000	-
One Family Health	3,000	-
Other	69,000	-
	<u>137,000</u>	<u>94,010</u>

Performance related grants

6 Support costs

	Support costs £	Governance costs £	2017 £	2016 £	Basis of allocation
Audit fees	-	1,576	1,576	3,360	Governance
Legal and professional	-	1,353	1,353	275	Governance
	<u>-</u>	<u>2,929</u>	<u>2,929</u>	<u>3,635</u>	
Analysed between					
Charitable activities	-	2,929	2,929	3,635	
	<u>-</u>	<u>2,929</u>	<u>2,929</u>	<u>3,635</u>	

7 Trustees

None of the trustees (or any persons connected with them) received any remuneration or benefits from the charity during the year.

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NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2017

8 Employees

Number of employees

The average monthly number employees during the year was:

2017 Number	2016 Number
4	4

Employment costs

	2017 £	2016 £
Wages and salaries	29,995	24,484
Other pension costs	2,652	2,538
	<u>32,647</u>	<u>27,022</u>

9 Financial instruments

Carrying amount of financial liabilities

Measured at amortised cost

2017 £	2016 £
71,000	53,104

10 Creditors: amounts falling due within one year

	2017 £	2016 £
Accrual for grants payable	68,000	50,104
Accruals and deferred income	3,000	3,000
	<u>71,000</u>	<u>53,104</u>

11 Related party transactions

There were no disclosable related party transactions during the year (2016 - none).

12 Cash generated from operations

	2017 £	2016 £
(Deficit)/surplus for the year	(82,094)	247,619
Movements in working capital:		
(Increase)/decrease in debtors	-	661
Increase in creditors	17,896	45,954
Cash (absorbed by)/generated from operations	<u>(64,198)</u>	<u>294,234</u>