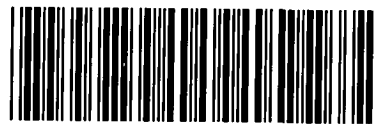


**ATLAS CRANES UK LIMITED**

**DIRECTORS' REPORT AND FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

WEDNESDAY



\*A78J2JZM\*

A22

20/06/2018

#183

COMPANIES HOUSE

**HAINES WATTS LEEDS LLP  
CHARTERED ACCOUNTANTS**

<b>ATLAS CRANES UK LIMITED</b>
--------------------------------

---

**COMPANY INFORMATION**

---

**DIRECTORS**

F Filipov  
J Kilcoyne  
J Smith  
B Stitou

**REGISTERED NUMBER**

SC038800

**REGISTERED OFFICE**

272 Bath Street  
Glasgow  
G2 4JR

**INDEPENDENT AUDITORS**

Haines Watts Leeds LLP  
Chartered Accountants & Statutory Auditor  
Sterling House  
1 Sheepscar Court  
Meanwood Road  
Leeds  
LS7 2BB

**BANKERS**

HSBC Bank plc  
8 Canada Square  
London  
E14 5HQ

---

---

**ATLAS CRANES UK LIMITED**

---

---

**CONTENTS**

---

	Page
<b>Strategic report</b>	<b>1</b>
<b>Directors' report</b>	<b>2 - 4</b>
<b>Independent auditors' report</b>	<b>5 - 7</b>
<b>Statement of comprehensive income</b>	<b>8</b>
<b>Balance sheet</b>	<b>9</b>
<b>Statement of changes in equity</b>	<b>10</b>
<b>Notes to the financial statements</b>	<b>11 - 24</b>

---

## ATLAS CRANES UK LIMITED

---

### STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2017

---

#### INTRODUCTION AND PRINCIPAL ACTIVITY

The directors present their strategic report for the year ended 31 December 2017.

The company's principal activity during the year was the distribution, including parts and servicing, of hydraulic machinery.

#### REVIEW OF THE BUSINESS AND FUTURE DEVELOPMENTS

Turnover in 2017 of £14,999,000 was lower than 2016 turnover of £16,829,000 with a decrease in large truck mounted cranes. The remaining business of the company has stayed at the same level as the prior year and in fact service has increased and the company is still looking at other avenues of growth. The company has continued with a strategy of cost reduction to improve profitability and to keep sales prices down.

The company made a profit for the financial year of £1,091,000 and anticipates this profit growing in 2018. The increase in profit from the prior year is mainly due to lower costs and better labour recovery offsetting the lower turnover from units. Substantial reserves are also held by the company and were £17,682,000 at the end of 2017.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The principal risks facing the company are in respect of the economic recovery of the UK Construction industry as this is where the main customer base of the business lies. The company is however confident that growth will be achievable and that the market share of the business will be sustained and in fact increased. In order to achieve this growth the company is investigating various different products which can be distributed by the business.

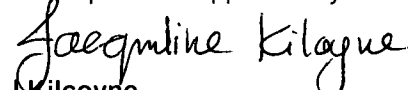
#### KEY PERFORMANCE INDICATORS

Key Performance Indicators (KPI's) in this business are measured at these functional levels:

- Financial performance - this is compared to forecast and prior
- Customer satisfaction - measured by customer feedback
- Quality assurance - measured by machine performance and engineer first time fixes

Financial performance is measured by turnover and operating profit. Turnover was lower in 2017 compared to 2016 but is forecast to be higher in 2018. Commercial machine sales were lower than prior year however they are and expected to increase in 2018. Operating profit was higher in 2017 than 2016 mainly due to better service sales and labour recovery.

This report was approved by the board on 28 March 2018 and signed on its behalf.

  
J. Kilgus  
Director

---

**ATLAS CRANES UK LIMITED**

---

---

**DIRECTORS' REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2017**

---

The directors present their report and the financial statements for the year ended 31 December 2017.

**RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £886 thousand (2016 - £1,070 thousand).

No dividend is proposed (2015: £Nil).

**DIRECTORS**

The directors who served during the year were:

F Filipov  
J Kilcoyne  
J Smith  
B Stitou

**DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

---

<b>ATLAS CRANES UK LIMITED</b>
--------------------------------

---

---

**DIRECTORS' REPORT (CONTINUED)**  
**FOR THE YEAR ENDED 31 DECEMBER 2017**

---

## **FINANCIAL RISK MANAGEMENT**

The company's operations expose it to a variety of financial risks that include the effects of changes in debt market prices, credit risk, liquidity risk and interest rate risk. The company has in place a risk management programme that seeks to limit the adverse effects on the financial performance of the company by monitoring levels of cash balances available versus future spend.

The policies set by the board of directors are implemented by the company's finance department. The department has a policy and procedures manual that sets out specific guidelines to manage interest rate risk, credit risk and circumstances where it would be appropriate to use financial instruments to manage these.

### **Price risk**

The company is exposed to commodity price risk as a result of its operations. However, given the size of the company's operations, the costs of managing exposure to commodity price risk exceed any potential benefits. The directors will revisit the appropriateness of this policy should the company's operations change in size or nature.

### **Credit risk**

Credit risk arises from cash and cash equivalents, and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions. For banks and financial institutions, only independently rated parties with a minimum rating of 'A' are accepted. If wholesale customers are independently rated, these ratings are used. If there is no independent rating, risk control assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the board. The utilisation of credit limits is regularly monitored. The amount of exposure to any individual counterparty is subject to a limit, which is reassessed annually by the board.

### **Liquidity risk**

The company actively maintains a cash balance and only loans out on short term to ensure the company has sufficient available funds for operations and planned expansions.

### **Interest rate cash flow risk**

The company has interest-bearing assets. Interest-bearing assets include cash balances which earn interest at variable rate and related party loans which earn interest at fixed rate. The company does not rely on this interest for its operations. The directors will revisit the appropriateness of this policy should the company's operations change in size or nature.

## **MATTERS COVERED IN THE STRATEGIC REPORT**

Disclosures with regards to principal activity, review of the business, future developments, principal risks and uncertainties and financial and other key performance indicators are included within the strategic report.

---

<b>ATLAS CRANES UK LIMITED</b>
--------------------------------

---

**DIRECTORS' REPORT (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2017**

---

**DISCLOSURE OF INFORMATION TO AUDITORS**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

**AUDITORS**

Under section 487(2) of the Companies Act 2006, Haines Watts Leeds LLP will be deemed to have been reappointed as auditors 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

This report was approved by the board on 28 March 2018 and signed on its behalf.



J Kilcoyne  
Director

272 Bath Street  
Glasgow  
G2 4JR

---

<b>ATLAS CRANES UK LIMITED</b>
--------------------------------

---

---

**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ATLAS CRANES UK LIMITED**

---

**OPINION**

We have audited the financial statements of Atlas Cranes UK Limited (the 'Company') for the year ended 31 December 2017, which comprise the statement of comprehensive income, the balance sheet, the statement of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**CONCLUSIONS RELATING TO GOING CONCERN**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

**OTHER INFORMATION**

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditors' report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material



---

<b>ATLAS CRANES UK LIMITED</b>
--------------------------------

---

---

**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ATLAS CRANES UK LIMITED  
(CONTINUED)**

---

misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

**MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION**

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**RESPONSIBILITIES OF DIRECTORS**

As explained more fully in the Directors' responsibilities statement on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

---

**ATLAS CRANES UK LIMITED**

---

---

**INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF ATLAS CRANES UK LIMITED  
(CONTINUED)**

---

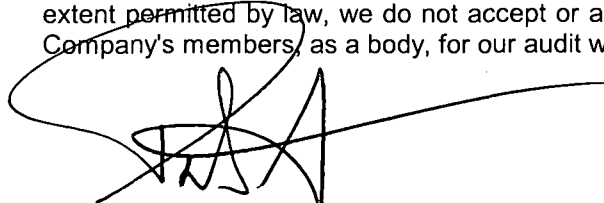
**AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our Auditors' report.

**USE OF OUR REPORT**

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



Peter Bancroft BA FCA (Senior Statutory Auditor)

for and on behalf of  
**Haines Watts Leeds LLP**

Chartered Accountants &  
Statutory Auditor

Sterling House  
1 Sheepscar Court  
Meanwood Road  
Leeds  
LS7 2BB

15 June 2018

**ATLAS CRANES UK LIMITED**

**STATEMENT OF COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 31 DECEMBER 2017**

	Note	2017 £000	2016 £000
Turnover	5	14,999	16,829
Cost of sales		(13,420)	(14,969)
<b>GROSS PROFIT</b>		<b>1,579</b>	1,860
Distribution costs		(302)	(289)
Administrative expenses		(576)	(428)
<b>OPERATING PROFIT</b>	6	<b>701</b>	1,143
Interest receivable and similar income	9	386	205
Interest payable and expenses		(1)	-
<b>PROFIT BEFORE TAX</b>		<b>1,086</b>	1,348
Tax on profit	10	(200)	(278)
<b>PROFIT FOR THE FINANCIAL YEAR</b>		<b>886</b>	1,070
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<b>886</b>	1,070

There were no recognised gains and losses for 2017 or 2016 other than those included in the statement of comprehensive income.

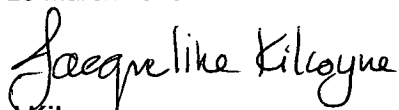
The notes on pages 11 to 24 form part of these financial statements.

**ATLAS CRANES UK LIMITED**  
**REGISTERED NUMBER: SC038800**

**BALANCE SHEET**  
**AS AT 31 DECEMBER 2017**

	Note	2017 £000	2016 £000
<b>FIXED ASSETS</b>			
Tangible assets	11	839	701
		<u>839</u>	<u>701</u>
<b>CURRENT ASSETS</b>			
Stocks	12	4,274	3,874
Debtors: amounts falling due after more than one year	13	8,859	8,011
Debtors: amounts falling due within one year	13	5,022	6,202
Cash at bank and in hand		2,049	1,443
		<u>20,204</u>	<u>19,530</u>
Creditors: amounts falling due within one year	14	(3,169)	(3,358)
<b>NET CURRENT ASSETS</b>		<u>17,035</u>	<u>16,172</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<u>17,874</u>	<u>16,873</u>
<b>PROVISIONS FOR LIABILITIES</b>			
Other provisions	16	(243)	(128)
		<u>(243)</u>	<u>(128)</u>
<b>NET ASSETS</b>		<u>17,631</u>	<u>16,745</u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	17	8,002	8,002
Share premium account		18,762	18,762
Other reserves		4,292	4,292
Profit and loss account		(13,425)	(14,311)
		<u>17,631</u>	<u>16,745</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 28 March 2018.

  
**J Kilcoyne**  
 Director

The notes on pages 11 to 24 form part of these financial statements.

ATLAS CRANES UK LIMITED

STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 31 DECEMBER 2017

	Called up share capital £000	Share premium account £000	Other reserves £000	Profit and loss account £000	Total equity £000
At 1 January 2016	8,002	18,762	4,292	(15,381)	15,675
COMPREHENSIVE INCOME FOR THE YEAR					
Profit for the year	-	-	-	1,070	1,070
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	-	-	-	1,070	1,070
At 1 January 2017	8,002	18,762	4,292	(14,311)	16,745
COMPREHENSIVE INCOME FOR THE YEAR					
Profit for the year	-	-	-	886	886
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	-	-	-	886	886
AT 31 DECEMBER 2017	8,002	18,762	4,292	(13,425)	17,631

---

<b>ATLAS CRANES UK LIMITED</b>
--------------------------------

---

---

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

---

**1. GENERAL INFORMATION**

Atlas Cranes UK Limited is a private company, limited by shares, registered in Scotland at 272 Bath Street, Glasgow, G2 4JR.

**2. STATEMENT OF COMPLIANCE**

The financial statements of Atlas Cranes UK Limited have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102, 'The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland' ('FRS 102').

**3. ACCOUNTING POLICIES**

**3.1 Basis of preparation of financial statements**

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the company's accounting policies (see note 4).

**3.2 Exemptions**

FRS 102 allows a qualifying entity certain disclosure exemptions, subject to certain conditions, which have been complied with, including notification of, and no objection to, the use of exemptions by the Company's members.

The company has taken advantage of the following exemptions:

**Statement of cash flows**

From preparing a statement of cash flows, on the basis that it is a qualifying entity and the association's results will be included within the consolidated financial statements of Atlas Maschinen GmbH and so the company's cash flows will be included within the consolidated statement of cash flows which will be included in those financial statements.

**Financial instruments**

From the financial instrument disclosures, required under FRS 102 paragraphs 11.39 to 11.48A and paragraphs 12.26 to 12.29, as the information is provided in the consolidated financial statement disclosures.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017

---

**3. ACCOUNTING POLICIES (CONTINUED)**

**3.3 Turnover**

Turnover derives from one class of business comprising the distribution and servicing of hydraulic cranes and related parts and accessories, representing the invoiced value of goods and services supplied by the company, exclusive of value added tax and customs duty. The company imports truck mounted hydraulic cranes which are sold to customers. The company also sells parts for the cranes, services cranes in the field and carries out fitting and repair work.

Turnover is recognised when title and risk of loss pass to the customer.

**3.4 Interest income**

Interest income is recognised in the profit and loss account during the period in which it becomes receivable.

**3.5 Current and deferred taxation**

The tax expense for the year comprises current and deferred tax. Tax is recognised in the profit and loss account, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

---

**ATLAS CRANES UK LIMITED**

---

---

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

---

**3. ACCOUNTING POLICIES (CONTINUED)**

**3.6 Tangible fixed assets**

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Land is not depreciated. Depreciation on other assets is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

The estimated useful lives range as follows:

Freehold & heritable land	- Nil
Freehold buildings	- 50 years
Plant & equipment	- 3 to 10 years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the statement of comprehensive income.

**3.7 Stocks and work in progress**

Stocks and work in progress are stated at the lower of cost and net realisable value. In general, cost is determined on a first in first out basis and includes transport and handling costs. In the case of manufactured products, cost includes all direct expenditure and an appropriate proportion of production overheads based on the normal level of activity. Where necessary, provision is made for obsolete, slow-moving and defective stocks.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

**3.8 Debtors**

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

**3.9 Cash and cash equivalents**

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

**3.10 Creditors**

Short term creditors are measured at the transaction price.



---

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

---

**3. ACCOUNTING POLICIES (CONTINUED)**

**3.11 Operating leases**

Rentals paid and received under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

**3.12 Financial instruments**

The company only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade payables or receivables, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration, expected to be paid or received. However if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the profit and loss account.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate, which is an approximation of the amount that the company would receive for the asset if it were to be sold at the balance sheet date.

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017

---

**3. ACCOUNTING POLICIES (CONTINUED)**

**3.13 Foreign currency translation**

The company's functional and presentational currency is GBP (£).

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit and loss account.

**3.14 Employee benefits**

Short term employee benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the period in which they are incurred.

**3.15 Pensions**

**Defined contribution pension plan**

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the profit and loss account when they fall due. Amounts not paid are shown in accruals as a liability in the balance sheet. The assets of the plan are held separately from the Company in independently administered funds.

---

---

**ATLAS CRANES UK LIMITED**

---

---

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

---

**3. ACCOUNTING POLICIES (CONTINUED)**

**3.16 Provisions for liabilities**

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the profit and loss account in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the balance sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the balance sheet.

**4. JUDGMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION  
UNCERTAINTY**

Preparation of the financial statements requires management to make significant judgements and estimates. The items in the financial statements where significant judgments and estimates have been made include the warranty provision and provisions for obsolete and slow moving stock.

**5. TURNOVER**

	<b>2017</b>	2016
	<b>£000</b>	£000
United Kingdom	<b>14,999</b>	16,829
	<b>14,999</b>	16,829

All turnover arose within the United Kingdom and was derived wholly from the company's principal activity.

# ATLAS CRANES UK LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

### 6. OPERATING PROFIT

The operating profit is stated after charging:

	2017 £000	2016 £000
Depreciation of tangible fixed assets	138	124
(Profit)/loss on sale of tangible assets	(13)	(11)
Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements	12	12
Exchange differences	476	326
Defined contribution pension cost	29	13
Operating lease charges: property	-	104
Operating lease income: property	-	(104)
	<u>          </u>	<u>          </u>

### 7. EMPLOYEES

Staff costs, including directors' remuneration, were as follows:

	2017 £000	2016 £000
Wages and salaries	2,022	1,908
Social security costs	203	190
Cost of defined contribution scheme	29	30
	<u>2,254</u>	<u>2,128</u>

The average monthly number of employees, including the directors, during the year was as follows:

	2017 No.	2016 No.
Service and fitting	46	44
Selling and distribution	8	9
Administration	4	5
	<u>58</u>	<u>58</u>

# ATLAS CRANES UK LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

### 8. DIRECTORS' REMUNERATION

	2017 £000	2016 £000
Directors' emoluments	189	206
Company contributions to defined contribution pension schemes	5	6
	<u>194</u>	<u>212</u>

During the year retirement benefits were accruing to 2 directors (2016 - 2) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £100 thousand (2016 - £108 thousand).

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £5 thousand (2016 - £5 thousand).

### 9. INTEREST RECEIVABLE

	2017 £000	2016 £000
Other interest receivable	386	205
	<u>386</u>	<u>205</u>

### 10. TAXATION

	2017 £000	2016 £000
<b>CORPORATION TAX</b>		
Current tax on profits for the year	174	223
Adjustments in respect of previous periods	(20)	-
	<u>154</u>	<u>223</u>
<b>TOTAL CURRENT TAX</b>	<u>154</u>	<u>223</u>
<b>DEFERRED TAX</b>		
Origination and reversal of timing differences	46	55
<b>TOTAL DEFERRED TAX</b>	<u>46</u>	<u>55</u>
<b>TAXATION ON PROFIT ON ORDINARY ACTIVITIES</b>	<u>200</u>	<u>278</u>

<b>ATLAS CRANES UK LIMITED</b>
--------------------------------

---

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

---

**10. TAXATION (CONTINUED)**

**FACTORS AFFECTING TAX CHARGE FOR THE YEAR**

The tax assessed for the year is the same as (2016 - the same as) the standard rate of corporation tax in the UK of 19% (2016 - 20%) as set out below:

	<b>2017 £000</b>	2016 £000
Profit on ordinary activities before tax	<b>1,086</b>	1,348
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2016 - 20%)	<b>209</b>	270
<b>EFFECTS OF:</b>		
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	<b>7</b>	8
Adjustments to tax charge in respect of prior periods	<b>(20)</b>	-
Difference in tax rate on deferred tax provision	<b>4</b>	-
<b>TOTAL TAX CHARGE FOR THE YEAR</b>	<b>200</b>	278

**ATLAS CRANES UK LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**11. TANGIBLE FIXED ASSETS**

	Freehold & heritable land £000	Freehold buildings £000	Plant & equipment £000	Total £000
<b>COST OR VALUATION</b>				
At 1 January 2017	109	1,021	2,066	3,196
Additions	-	-	276	276
Disposals	-	-	(230)	(230)
At 31 December 2017	109	1,021	2,112	3,242
<b>DEPRECIATION</b>				
At 1 January 2017	-	605	1,890	2,495
Charge for the year on owned assets	-	26	112	138
Disposals	-	-	(230)	(230)
At 31 December 2017	-	631	1,772	2,403
<b>NET BOOK VALUE</b>				
At 31 December 2017	109	390	340	839
At 31 December 2016	109	416	176	701

**ATLAS CRANES UK LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**12. STOCKS**

	2017 £000	2016 £000
Raw materials and consumables	1,435	1,362
Work in progress	159	348
Finished goods and goods for resale	2,680	2,164
	<u>4,274</u>	<u>3,874</u>

**13. DEBTORS**

	2017 £000	2016 £000
<b>DUE AFTER MORE THAN ONE YEAR</b>		
Other debtors	8,859	8,011
	<u>8,859</u>	<u>8,011</u>
	2017 £000	2016 £000
<b>DUE WITHIN ONE YEAR</b>		
Trade debtors	4,819	5,994
Prepayments and accrued income	160	119
Deferred taxation	43	89
	<u>5,022</u>	<u>6,202</u>

**14. CREDITORS: Amounts falling due within one year**

	2017 £000	2016 £000
Trade creditors	185	647
Amounts owed to group undertakings	1,816	1,021
Corporation tax	23	222
Other taxation and social security	180	363
Other creditors	60	117
Accruals and deferred income	905	985
	<u>3,169</u>	<u>3,355</u>



# ATLAS CRANES UK LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

### 15. DEFERRED TAXATION

	2017 £000	2016 £000
At beginning of year	89	144
Charged to the profit or loss	(46)	(55)
<b>AT END OF YEAR</b>	<b>43</b>	<b>89</b>

The deferred tax asset is made up as follows:

	2017 £000	2016 £000
Accelerated capital allowances	42	88
Pension liability	1	1
	<b>43</b>	<b>89</b>

### 16. PROVISIONS

	Warranty £000
At 1 January 2017	128
Charged to profit or loss	347
Utilised in year	(231)
<b>AT 31 DECEMBER 2017</b>	<b>244</b>

The company provides for actual and anticipated warranty claims on its products. The period of the warranty can extend from 12 months to 60 months. The calculation of the provision is based on the history of past claims and the number of products still under warranty.

---

---

**ATLAS CRANES UK LIMITED**

---

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

---

**17. SHARE CAPITAL**

	<b>2017</b>	2016
	<b>£000</b>	£000
<b>Allotted, called up and fully paid</b>		
8,002,001 Ordinary shares of £1 each	<b>8,002</b>	8,002

**18. PENSION COMMITMENTS**

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £29,236 (2016: £30,230). Contributions totalling £4,172 (2016: £3,883) were payable to the fund at the balance sheet date.

---

**ATLAS CRANES UK LIMITED**

---

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

---

**19. RELATED PARTY TRANSACTIONS**

The company has taken advantage of the exemptions granted under FRS 102 by not disclosing details of transactions with other members of the group headed by Atlas Maschinen GmbH.

	<b>2017</b>	2016
	<b>£000</b>	£000
Amounts due in respect of loans to companies owned by close family of a director	<b>8,859</b>	8,011
Interest receivable at 5% on these loans	<b>386</b>	205
	<u><u>          </u></u>	<u><u>          </u></u>

**20. ULTIMATE PARENT COMPANY AND CONTROLLING PARTY**

The Company's parent undertaking is Atlas Maschinen GMBH (registered number HRB 204412), a company incorporated in Germany. This company is the ultimate parent company and controlling party, and the parent of the smallest and largest group to consolidate these financial statements. Atlas Maschinen GMBH's previous name was Blitz F10-sieben GMBH (Company registration number HRB 87218), a company incorporated in Germany.

The consolidated financial statements of the parent company will be available at Stedinger Strasse 324, 27751 Delmenhorst, Neidersachsen, Germany.