

Lessons from Product Line Engineering in Germany

Prof. Dr. Klaus Schmid
schmid@sse.uni-hildesheim.de

Product Line Engineering Lessons

Klaus Schmid

Prof. Dr. Klaus Schmid

- “ Deputy Speaker of German Computer Society on Requirements Engineering
- “ Working in PLE since 1997

Formerly: Department Head @ Fraunhofer IESE

Currently: Professor of Software Engineering @
University of Hildesheim



Product Line Engineering Lessons

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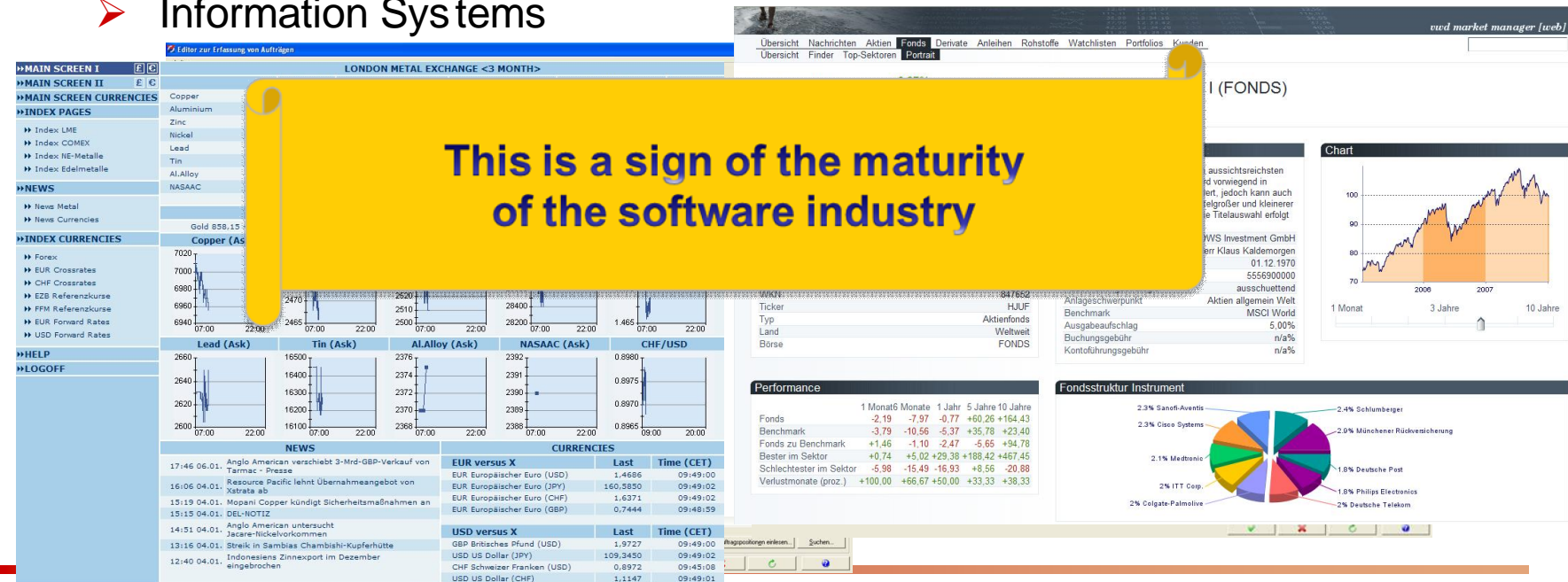
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Product Line Engineering Lessons

What is Product Line Engineering

Observation

- “ Companies increasingly focus on specific types of systems
- “ Build them in a broad variety
 - Embedded Systems
 - Information Systems



Product Line Engineering Lessons

What is Product Line Engineering

Vision of Product Line Engineering

Key Goal:

*exploit commonality in externally (visible) properties of the software (system)
in terms of commonality of the implementation*

Product Line Engineering vs. Traditional Software Engineering



All further issues are a consequence of this focus shift

- “ How to relate system properties and system implementation?
- “ How to deal with differences among systems?
- “ What products to plan for? ..

Product Line Engineering Lessons

What is Product Line Engineering

Product Line Examples

“ PLE is a major shift from traditional Software Engineering

- Traditional: project at the center
- New: widen the focus to a set of products

“ Domain-Independent approach

- So far: mostly in embedded systems

**Lesson 1: Need and
potential is easier to
communicate there**



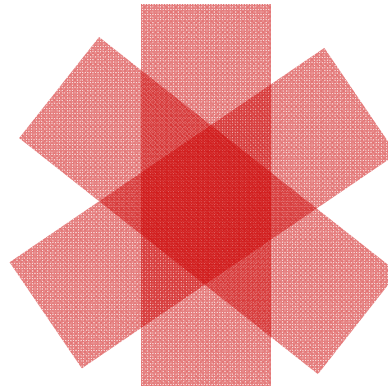
- But also a continuous stream of information system projects

Product Line Engineering Lessons

What is Product Line Engineering

Core Idea of Product Line Engineering

- " Product 1
- " Product 2
- " Product 3



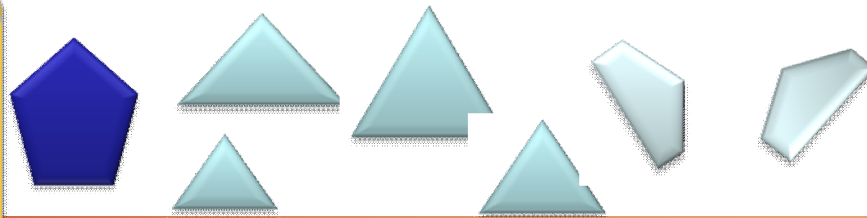
- " **Core idea:** Similarity of Products =
Commonality + (reg.) Variability + Product-specific parts

↓
develop once

↓
make selectable

↓
single development

**Develop building
blocks**



Product Line Engineering Lessons

What is Product Line Engineering

Product Line Engineering as a form of production

- “ craftsman . all from a single hand
- “ manufacture . division of work, formal work processes
- “ early production line
 - . decomposition in partial products
- “ modern production line (lean production)
 - . systematic variation
 - . production and delivery synchronized with whole production
- “ production robot
 - . production and assembly by robots

**Where many
companies are!!**

Product Line Engineering is about applying modern production approaches to software engineering

Product Line Engineering Lessons

What is Product Line Engineering

The Challenge

“ Embedded systems



“ Information systems

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What is Product Line Engineering

But also Information System Product Lines

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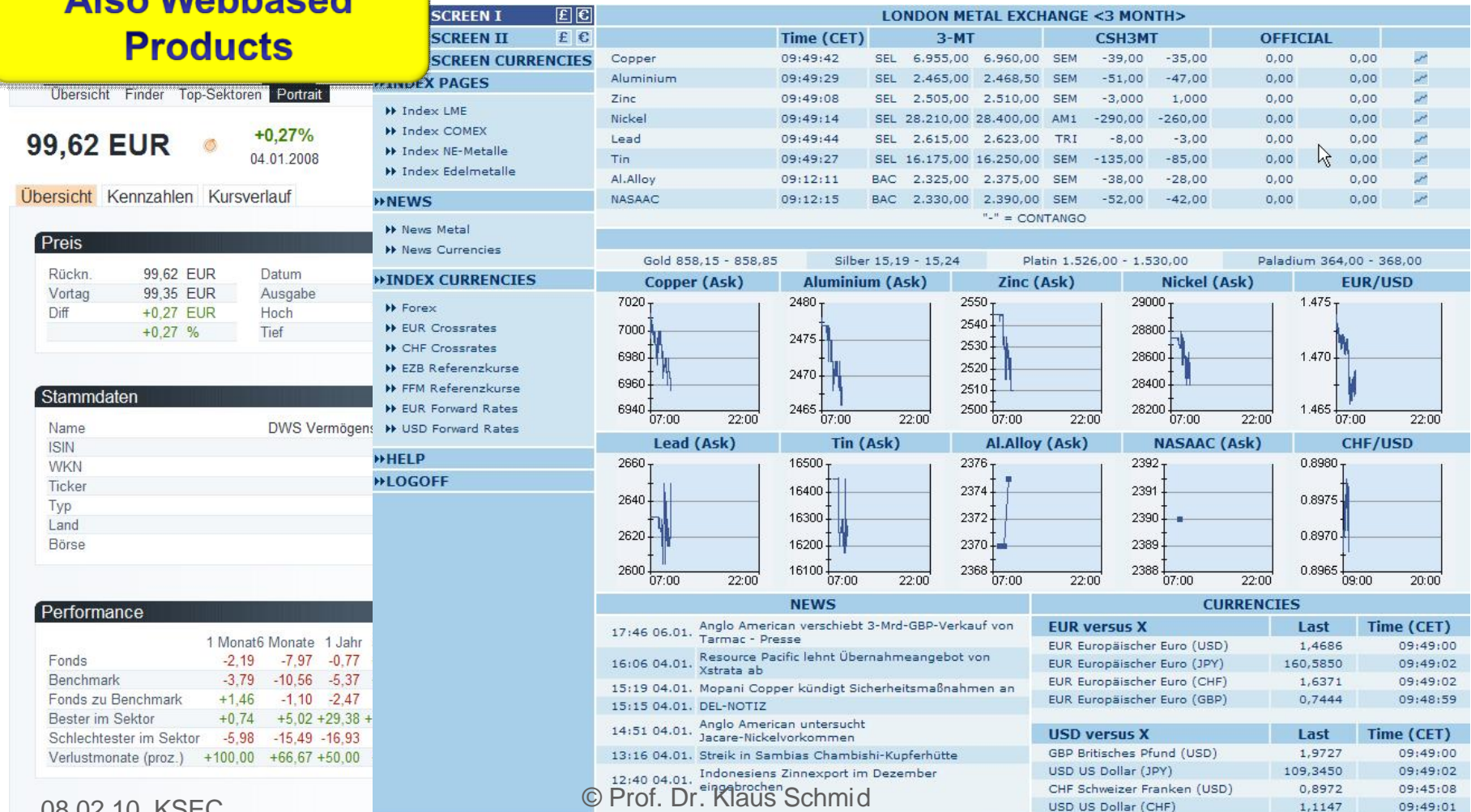
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Auftragspositionen einlesen... Suchen...

Product Line Engineering Lessons

What is Product Line Engineering

Also Webbased Products



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What is Product Line Engineering

Viewpoints on Product Line Engineering

External Viewpoint

- “ Organizations become very efficient at developing products
 - . Lower Time-To-Market
 - . Lower costs
 - . Higher quality

Internal Viewpoint

- “ Strategic investments in product line infrastructure
- “ Develop a building block system

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Product Line Engineering Lessons

Experiences Made

Typical Goals of Introducing Product Line Engineering

- “ Reduction of development effort / costs
 - . per product
 - . total (for all products)
- “ Reduction of time-to-market
- “ Flexibility of development
- “ Quality improvement
- “ Unifying systems (usability, total cost of ownership)
- “ Reduction of certification costs
- “ Improve adaptability of systems
- “ Deal with labor shortage
- “ Improve internal knowledge management
- “ ð

Product Line Engineering Lessons

Experiences Made

Case Studies

Large

Philips

Nokia

Telvent

Thales

Siemens

Bosch

Cummings

CelsiusTech

ABB

HP

Boeing

..

Small

“ market Maker

“ Testo

“ maxess

“ Salion

“ ò

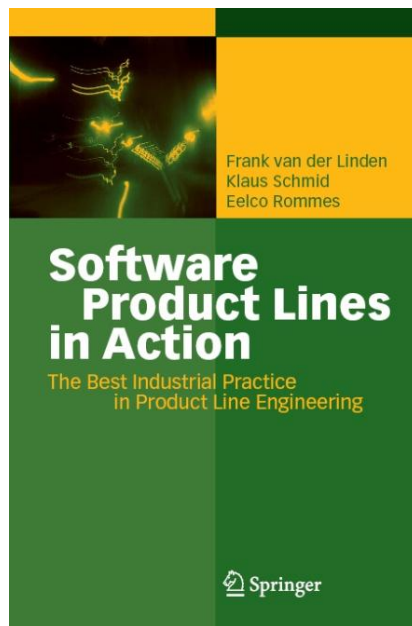
http://www.sei.cmu.edu/productlines/plp_hof.html

<http://www.sei.cmu.edu/productlines/casestudies/catalog/index.cfm>

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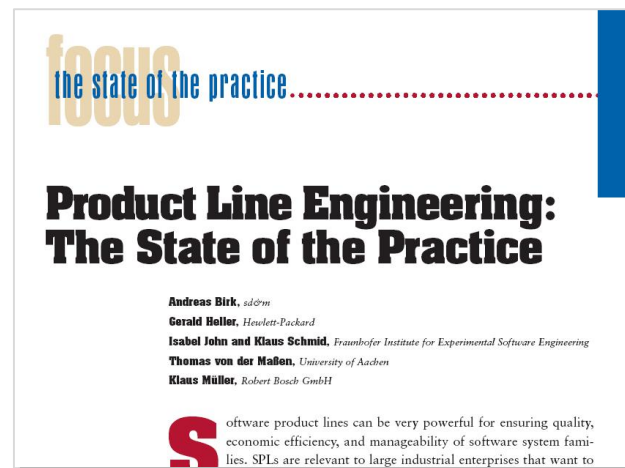
Experiences Made

Product Line Engineering Experiences



Linden, Schmid, Rommes
Product Lines in Action
Springer, 2007

<http://www.spl-book.net>



Birk, Heller, .., Schmid, ..
IEEE Software, Nov/Dec, 2003

But also other studies

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Experiences Made

Product Line Engineering Results

Development cost reduction:	2-4
Maintenance cost reduction:	~50-60%
Time-To-Market:	2-4
Products to break even:	2-6
Reduced defect density:	~50%

Increase of issue resolution time / development complexity

**Note, these are prototypical numbers:
significant variations may be due to
specific approach, company situation, etc ...**

Product Line Engineering Lessons

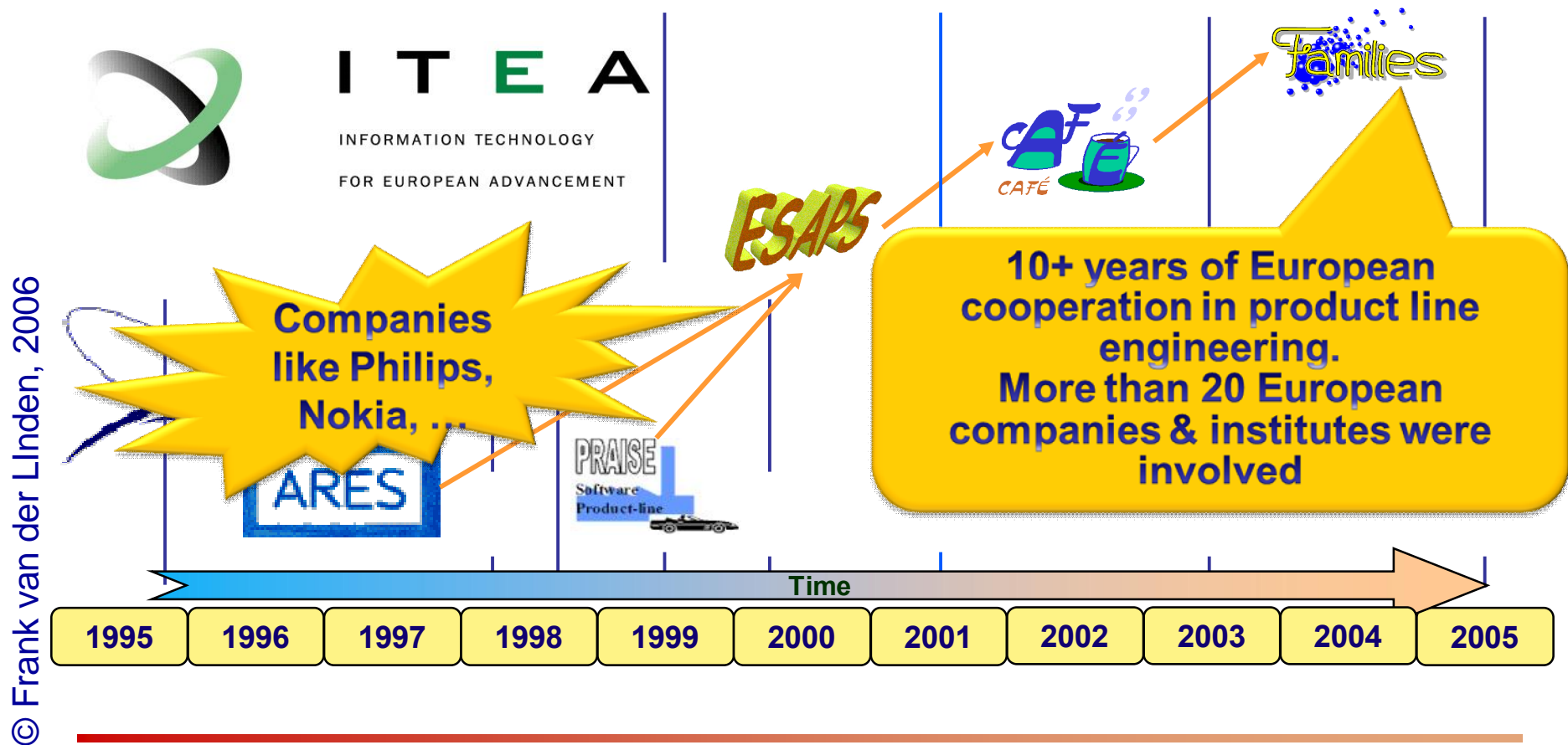
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Lessons from Product Line Engineering in Germany

A Historical Perspective

Product Line Engineering in Europe



Lessons from Product Line Engineering in Germany

A Historical Perspective

A German Perspective

First efforts in Germany

- “ Fraunhofer IESE: 1997 . work on the PuLSE approach started
- “ Soon group / department was funded

Personal view point

- “ Was part of the team that developed the first comprehensive product line engineering approach (PuLSE)
- “ Developed a comprehensive scoping approach (PuLSE -Eco)
- “ Work in variability management
- “ Industrial transfer work
- “ Increasing roles

Most of what we did was directly applied research!

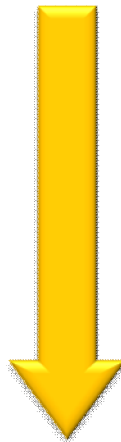
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A Historical Perspective

Product Line Knowledge in Germany

Role out in Germany

- “ Initially product line engineering completely unknown
- “ Problem: Reuse had a bad name
- “ Only few companies started this early, (e.g., Siemens, Bosch)



Organizations like Fraunhofer (IESE) and Universities played a pivotal role in:

- “ disseminating of knowledge
- “ developing and adopting methods
- “ accompanying the introduction

Consulting and
Research Projects

Daily business in
companies

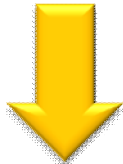
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A Historical Perspective

Product Line Knowledge in Germany

Visibility in technical and scientific community

- “ Initially only at specialized conferences (PFE, SPLC, ..)
- “ Rarely at other events



Basically ubiquitous:

- Industry events
- Scientific events

**Companies that
provide service and
advertise their
competence with PLE**

Product Line Engineering Lessons

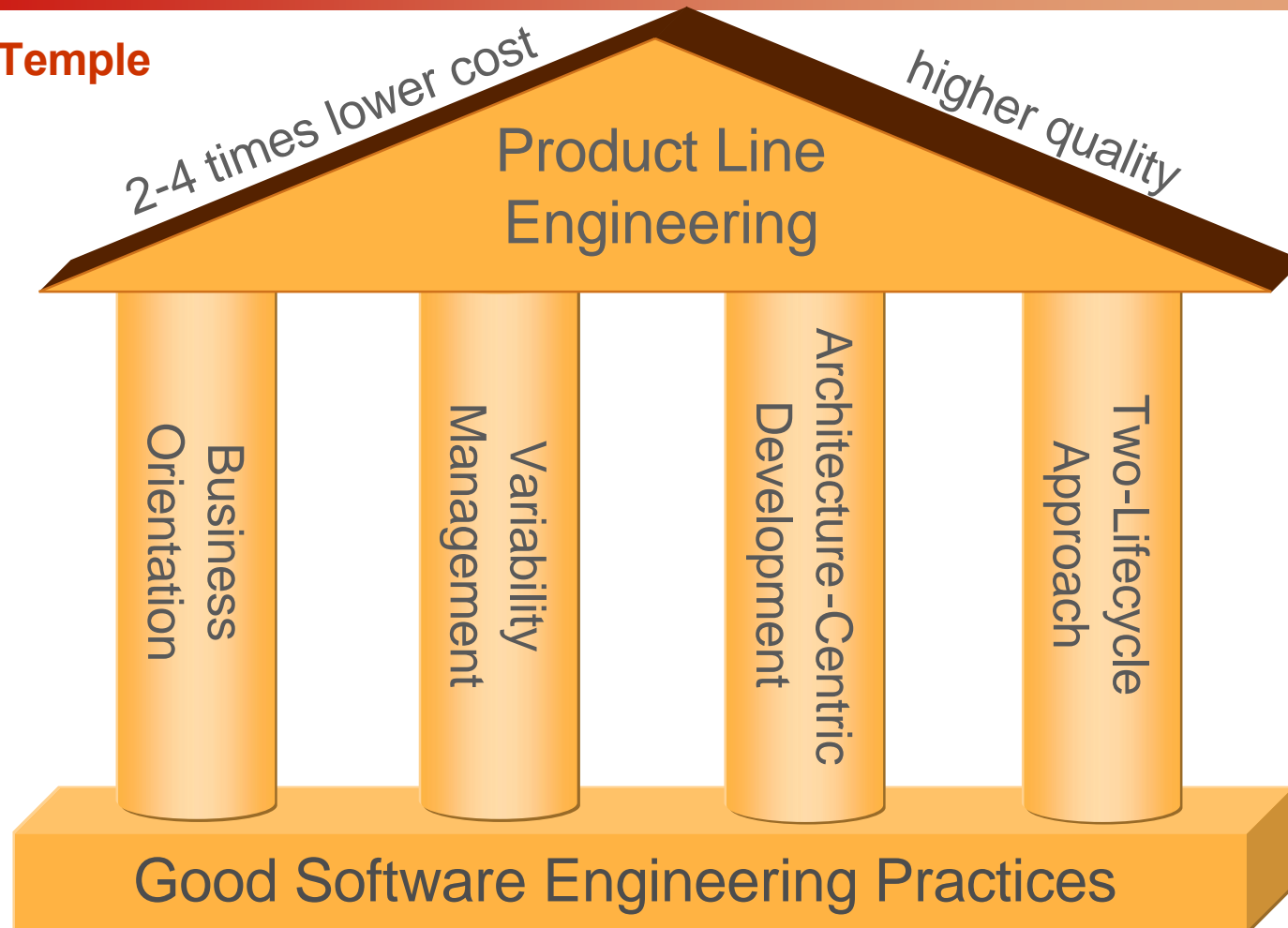
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What makes PLE successful

PLE Temple



Product Line Engineering Lessons

What makes PLE successful

Business Success Factors

Management Level

- Upper management makes an explicit commitment to PLE
Note: it needs time
- Technical knowledge or trust in right people (and they are given power)
- There is a clear business strategy for products
 - *Know your markets!*
 - *Know what you want to build!*

Market Level

- Business strategy fits product line engineering

Golden Rule: have good products

Product Line Engineering Lessons

What makes PLE successful

Organizational Success Factors

Personal and Organizational Factors

- “ Cooperation among relevant departments , engineer, etc.
- “ Communication channels are put into place
 - *Among product units*
 - *Between product line infrastructure unit product units*

Often required:

- “ Organizational restructuring
- “ Process alignment
- “ Internal standardization

Product Line Engineering Lessons

What makes PLE successful

Engineering Success Factors

PLE Practices

- Scoping
- Variability Management
- Architecting
- ...

**These are just
examples**

Key practice:

**Think in product lines instead
of products**

Note:

**There are tools,
however, it is not about tools –
it is about people doing *the right things***

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Product Line Engineering Lessons

PLE in Times of Crisis

Product Line Engineering in Times of Crisis (1)

***Financial Crisis:
2008 / 2009***

- “ Companies that had already established PLE typical went on and where happy
- “ Other companies were frozen by shock, but meanwhile increased their efforts in being efficient
(leading to more product line efforts)

***Product Line Engineering is one
strategy to combat the crisis***

Product Line Engineering Lessons

PLE in Times of Crisis

Product Line Engineering in Times of Crisis (2)

**Times of crisis are
times of opportunity**

***Some take the opportunity to make now the adaptations
for the next upswing***

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Product Line Engineering Lessons

Summary and Outlook

Summary

- “ Over the last 10-15 years product line engineering has matured in Europe and Germany from an exotic approach to a widely-known and applied method
- “ Incubators are necessary to mature the knowledge and transfer it from theory into practice
 - In Germany: Fraunhofer IESE was one such incubator
 - Other Fraunhofer institutes and several universities also were involved
- “ Early adopters could evolve a very good market position by using this approach
- “ Laggards are now trying to come on board in order to remain competitive

Product Line Engineering Lessons

Summary and Outlook

Outlook

- “ Product Line Engineering is constantly evolving and combinations with new approaches come into existence:
- Model-Based Development
 - Domain-Specific Languages
 - Dynamic Software Product Lines
 - Service-Based Approaches

**Technology-Transfer
institutions support maturation
and dissemination of these approaches**

Product Line Engineering Lessons

Summary and Outlook

**Questions &
Comments?**