

# 0-62

## AT THE SPEED OF ONE REVERSE

### Discover the reverse mortgage opportunities within your existing pipeline and your sphere of influence.

- Start by searching your previous clients where at least one of them is [62 years or older](#). Even if they have been turned down for a traditional mortgage.
- Ask your existing clients, friends, family, relatives, who is interested in learning more about [retirement financing options](#).
- [Who do you know?](#) Realtors, CPAs, financial planners, estate planning attorneys, and contractors.



### EASY PIPELINE SEARCH CRITERIA:

**Strong Equity  
Position**

**62 or older**

**Haven't refinanced  
in a year**