



# **OSEEC: The Open-source Social Engineering Education Course**



Unit A - Carnegie

Week 2 - Part 2

How To...Part 3, Sections 1-3



Part Three:

How to win people to  
your way of thinking



## Principle 1:

The only way to get the best of an argument is to avoid it.



## Principle 2:

Show respect for the  
other person's opinions.  
Never say, "You're wrong."



Principle 3:

If you are wrong, admit it  
quickly and emphatically.



*Reflection:*

*Research 'The Socratic Method'*



*Exercise:*

*Practice 'The Socratic Method'*





## The Innocent Lives Foundation



[www.innocentlivesfoundation.org](http://www.innocentlivesfoundation.org)



# Thank You!

[oseec.github.io](https://oseec.github.io)