



OSEEC: The Open-source Social Engineering Education Course



Unit A - Carnegie

Week 1 - Part 2

How To...Part 2, Sections 1-3



Part Two:

Six Ways to Make
People Like You



Principle 1:

Become genuinely
interested in other
people.



Principle 2:

Smile!



Principle 3:

Remember that a person's name is to that person the sweetest and most important sound in any language.



Reflection:

Think about the people in your life that you like the most. What are some of the qualities they have that come to mind?



Exercise:

When you meet someone new, repeat their name back to them and ask them to spell it. Say their name again at the end of the interaction.



The Innocent Lives Foundation



www.innocentlivesfoundation.org



Thank You!

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