



OSEEC: The Open-source Social Engineering Education Course



Unit B - Dreeke

Week 9 - Day 1

Part 3, Sections 11-12



PART III

WIELDING THE POWER OF TRUST

9. Trust in the Digital Age

10. Trust in a Toxic Environment

11. The Life of Lasting Leadership

12. The Trust Training Manual: 15 Drills



Section 11

The Life of Lasting Leadership

"After one meeting, I was dead to him.

Not a day goes by when I don't think about the people I've hurt. If there really are ghosts in this world, those are mine.

But now I have an ultimate goal, and it's my greatest source of strength. It's the dream that guides my days, and lets me sleep at night.

My ultimate goal now is just ***to have healthy, happy relationships.***

It's that simple. That hard. And that majestic."



Section 12

The Trust Training Manual: 15 Drills

Drill #1: Establish a time constraint.
Drill #2: Use the third-party reference technique.
Drill #3: Speak at the speed of trust.
Drill #4: Bridge generational context.
Drill #5: Employ the assistance technique.
Drill #6: Empower others.
Drill #7: Don't agree to disagree.
Drill #8: Never argue context.

Drill #9: Manage your expectations.
Drill #10: Craft an encounter.
Drill #11: Speak according to the Code of Communication.
Drill #12: Tap the power of apology.
Drill #13: Remove the poison from a toxic person.
Drill #14: Reprimand without rancor.
Drill #15: Build your tribe of trust.



Reflection:

"Here is your first lesson as a fellow teacher.

As you spread the Code of Trust among those you hold most dear—your closest colleagues, your friends, and your family—it will instantly become clear that you can't go wrong: because those to whom you've given your heart, and entrusted your life, have been your teachers of trust—your tribe—all along."



Exercise:

- (1) Write your name, twice.*
- (2) Put your pen in your other hand, and write it again, twice.*
- (3) Compare signatures.*



The Innocent Lives Foundation



www.innocentlivesfoundation.org



Thank You!

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