

OSEEC: The Open-source Social Engineering **Education Course**



Unit A - Carnegie

Week 1 - Part 1
How To...Part 1, Sections 1-3



Part One: Fundamental Techniques in Handling People





Principle 1:

Don't criticize, condemn or complain.





Principle 2:

Give honest and sincere appreciation.





Principle 3:

Arouse in the other person an eager want.



Reflection:

Why are these basic concepts such a revelation for many of us?

Does being adept at social skills or social engineering require complexity to be effective?



Exercise:

Socialize with at least one person per day.

Actively review the 3 principles before and try to keep them in mind during your interaction.





The Innocent Lives Foundation



www.innocentlivesfoundation.org



Thank You!

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