



Boundless

Open Source spatial IT

*Only a mature alternative
when there is commercial support*

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Ol' School Open Source/Spatial IT

- DIY at home
 - Rip 'n' Roll
 - Repo's (e.g. SourceForge)
 - Mailing lists (RTFM!)
 - Communities (contribution)



But times are a changing ...

2015: Open Spatial IT widely used

- End-users demand
 - Agriculture & Transportation
 - Finance & Insurance
 - Education
 - Energy/Utilities
 - Retail & Manufacturing
 - Water management

Comparable to players like ...



ESRI, but ... no license cost

- End-users demand
 - Critical processes
 - Increased security
 - No supplier lock-in
 - Outsourcing IT



Enter ...

Commercial support of Open Source

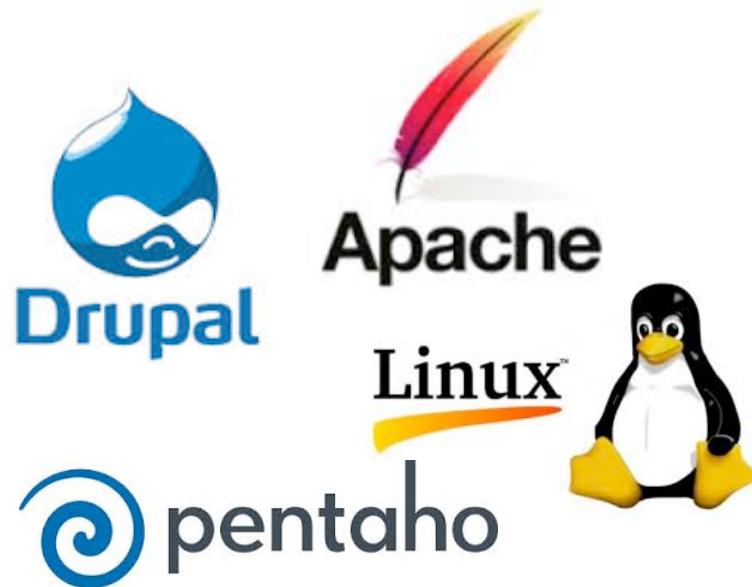
- 4 Peace of Mind
 - Assurance of Continuity
 - Quality & Certification
 - Protection against Indemnity
 - Insurance for bugs
 - ROI & Total Cost of Ownership



Provided by ...

Behind every open project there is a ...

- Companies like
 - RedHat
 - Acquia
 - Pentaho
 - IBM
 - and ...



Instead of license-plus: services

- Business models
 - Training
 - Consultancy
 - Implementation
 - Configuration
 - Maintenance
 - Support (SLA's)



Well known service providers emerge like ...

And likewise for open spatial: Boundless

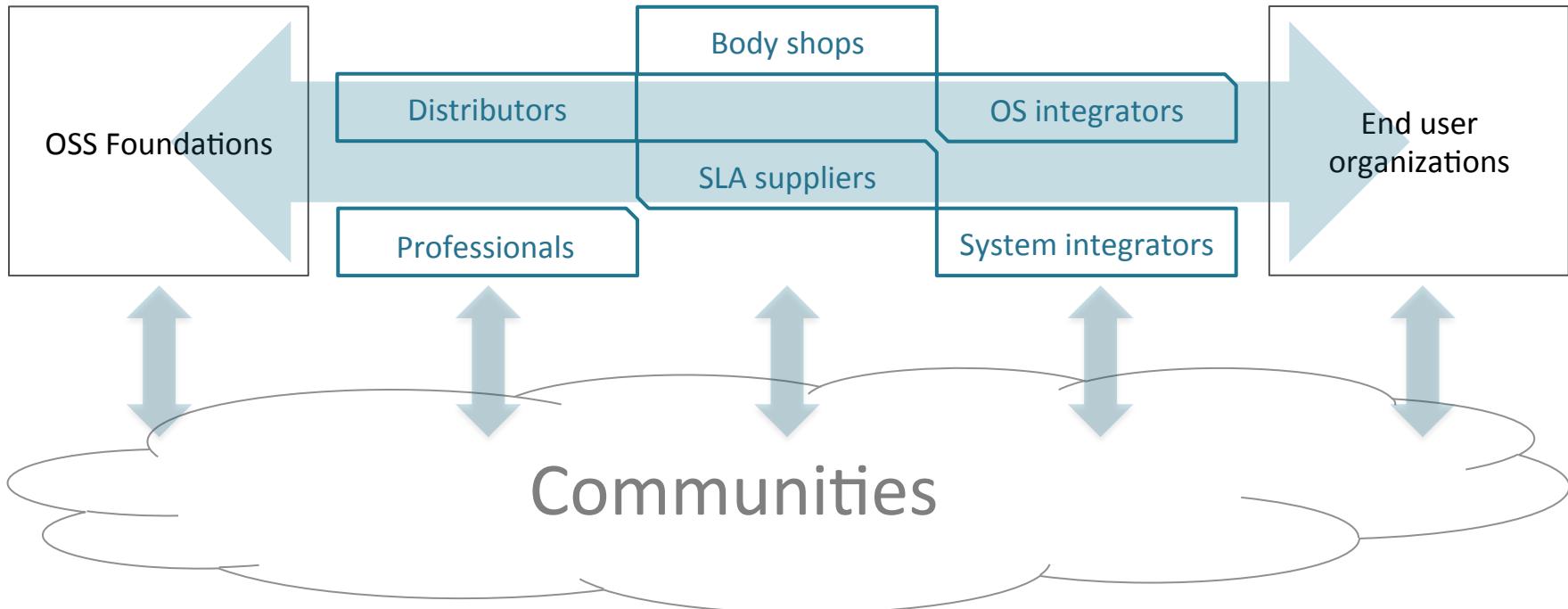
- Servicing
 - QGIS
 - PostGIS
 - GeoServer
 - OpenLayers
 - Composer
- Connecting with
 - Elastic, GeoGig/Node/XYZ



Open Spatial IT 1.0



Open Spatial IT 2.0



Ask for professionals, but demand ...

- Non-commercial support
- Commercial support





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