

# TOP 10 REASONS TO EXHIBIT

- → Meet and connect with prospects
- → Strengthen relationships with existing customers
- → Learn about new products /services in the industry
- → Generate sales
- → Capture leads and build a database
- → Build brand awareness
- → Speak directly to target market
- → Introduce new products/services
- → Network with like-minded professionals
- → Fun and engaged attendees

## WHAT DO I GET FOR A BOOTH?

Exhibitors who choose to exhibit at **2024 Global AppSec San Francisoc** will be provided with:

- → A simple shell scheme as a booth
- → A standard trestle table with cloth and two chairs (2 tables and 4 chairs for Diamond Plus)

### How big are the booths?

The unique floor plan required for the venue means that not all exhibitors have the same measurements. Sizes are provide as a guide only.

### **Diamond Plus**

Located in one of the premium positions in the main expo hall. Diamond Plus booth is: 8'x16'

### **Diamond**

Located in one of the premium positions in the main expo hall. Diamond booths are: **8'x16'** 

### Gold

Large booth, significant traffic in the main expo hall. Gold booths are: 8'x8'

### Silver

Booth in high traffic area in the main expo hall.

Gold booths are: 8'x8'





Start-Up

### **EXHIBITOR**

### **PACKAGES**

| Benefits   | Diamond Plus  | 12<br>Diamond   | 8<br>Gold   | 12<br>Silver   | Companies<br>established<br>36-months or less | Supporter   |
|--|---|---|---|--|---|-------------|
| Exhibition   | 8'x16' located in<br>one of the<br>premium<br>positions in the<br>main expo hall. | 8'x16' located in<br>one of the<br>premium<br>positions in the<br>main expo hall. | 8'x8' large<br>booth,<br>significant<br>traffic in the<br>main expo hall. | 8'x8' booth in<br>high traffic area<br>in the main<br>expo hall. | booth in Grand<br>Ballroom Foyer              | NO          |
| Complimentary full conference passes   | 8   | 8   | 4   | 2  | 2   | 1           |
| Discounted conference passes (unlimited uses off a full conference ticket).                  | \$100<br>OFF  | \$100<br>OFF  | \$50<br>OFF   | \$25<br>OFF  | \$25<br>OFF                                   | \$25<br>OFF |
| Logo on the official event website   | YES   | YES   | YES   | YES  | YES   | YES         |
| Logo on the exhibitor acknowl- edgment slide during the events opening and closing ceremony. | YES   | YES   | YES   | YES  | YES   | YES         |
| Logo<br>projection<br>display on a<br>wall for both<br>conference<br>days                    | YES   | NO  | NO  | NO   | NO  |             |
| Lead<br>Generation<br>License (up<br>to 3 users).  | YES   | YES   | YES   | *Available as<br>an add-on                                       | *Available as<br>an add-on                    | NO          |
| Thursday Evening Networking Reception Sponsor  | YES   | NO  | NO  | NO   | NO  | NO          |
| Event<br>Signage   | YES   | YES   | NO  | NO   | NO  | NO          |
| Social Media<br>Recognition  | YES   | YES   | YES   | YES  | YES   | YES         |
| Option to provide one collateral piece for inclusion in attendee bags                        | YES   | YES   | YES   | YES  | NO  | NO          |
| Drink Tickets valid Thursday evening during our Networking Reception.                        | 100   | 50  | *Available as<br>an add-on  | *Available as<br>an add-on                                       | *Available as<br>an add-on                    | NO          |
| Passport Program (exhibitor agrees to provide a prize valued at \$50 or more).               | YES   | YES   | YES   | *Available as<br>an add-on                                       | *Available as<br>an add-on                    | NO          |
| Corporate<br>Supporter<br>Cost   | \$36,000  | \$29,750  | \$20,250  | \$16,625   | N/A   | N/A         |
| General<br>Cost  | \$45,000  | \$35,000  | \$22,000  | \$17,500   | \$7,500                                       | \$3,000     |





### Lanyard Sponsorship (1 available)

\$8,500

- Sponsor provides lanyards for all conference attendees. Needs to meet OWASP specifications and approval
- Logo on event website
- Logo on the exhibitor/sponsor acknowledgment slide during the events opening and closing ceremony.
- Social media recognition
- Two full conference passes

### Bag Sponsorship (1 available)

\$10,000

- Sponsor provides bags for all attendees
- · Logo on event website
- Branded event attendee bag
- Logo on the exhibitor/sponsor acknowledgment slide during the events opening and closing ceremony.
- Social media recognition
- Two full conference passes

### Keynote Sponsorship (2 available)

\$10,000

- Keynotes are recorded, so your brand will forever been seen in the recordings.
- Sponsor provides at least one pull-up banner to be placed in the Keynote room for one day. Two keynote sessions per day.
- Logo on event website
- Social media recognition
- Two full conference passes
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.





### Track Sponsorship (5 available)

\$10,000

- Tracks are recorded, so your brand will forever been seen in the recordings.
- Sponsor provides at least one pull-up banner to be placed in one track room for the two conference days.
- · Logo on event website
- Social media recognition
- Two full conference passes
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

### **Networking Reception Sponsorship** (1 available)

\$20,000

- 5-minute speaking opportunity at the beginning of the reception
- Branded dessert
- Option to provide handouts during reception
- Sponsor provides pull-up banners for branding during reception
- Logo on event website
- Social media recognition
- Two full conference passes
- Lead scanner license (up to 3 users)
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

### Conference Breakfast Sponsorship (2 available)

\$10,000

- · Sponsor provides pull-up banners for display during one conference day breakfast
- · Logo on event website
- Social media recognition





- Lead scanner license (up to 3 users)
- Two full conference passes
- Option to provide handouts during one conference day breakfast.
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

### Conference Lunch Sponsorship (2 available)

\$10,000

- · Sponsor provides pull-up banners for display during one conference day lunch
- · Logo on event website
- Social media recognition
- Lead scanner license (up to 3 users)
- Two full conference passes
- Option to provide handouts during one conference day lunch.
- · Option to provide branded napkins, etc. during one conference day lunch.
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

### Conference Coffee Break Sponsorship (2 available)

\$10,000

- Sponsor provides pull-up banners for display during both coffee breaks for one conference day
- Logo on event website
- Social media recognition
- Lead scanner license (up to 3 users)
- Two full conference passes
- Option to provide handouts during both coffee breaks for one conference day.
- Option to provide branded napkins, coffee cups, etc. for one conference day.
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.





### Networking Reception with Open Bar Sponsorship (1 available)

\$20,000

- · Sponsor provides pull-up banners for display during Networking Reception
- Logo on event website
- Social media recognition
- Lead scanner license (up to 3 users)
- Four full conference passes
- Option to provide handouts during Networking Reception
- Option to provided branded item such as cocktail napkins, coasters, etc.
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

### OWASP Leaders Meeting/Open Bar Sponsorship (unlimited)

\$5,000

- Sponsor provides pull-up banners for display during Leaders Meeting
- · Logo on event website
- Social media recognition
- One full conference pass
- Sponsor provides one raffle prize to be raffled off at the end of the Leaders Meeting. Prize valued at \$50 or more.
- Option to provide handouts during Leaders Meeting
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

### OWASP Jeopardy Sponsorship (2 available)

\$4.000

- Sponsor provides pull-up banners for display during OWASP Jeopardy
- Logo on event website
- Social media recognition





- Two full conference passes
- Sponsor provides prizes (5) for Jeopardy winners. Each prize valued at \$20 or more.
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

### Women in AppSec (WIA) Reception Sponsorship (unlimited)

\$6,500

- Sponsor provides pull-up banners for display during the WIA Reception
- Logo on event website
- Social media recognition
- One full conference pass
- Option to provide handouts during the WIA Reception
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

### Newcomer Reception Sponsorship (unlimited)

\$8,500

- Sponsor provides pull-up banners for display during the Newcomer Reception
- Logo on event website
- Social media recognition
- Two full conference passes
- Option to provide handouts during Newcomers Reception
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

### Training Breakfast (1 available)

\$7,500

- Sponsor provides pull-up banners for display during our three days of training
- Logo on event website





- Social media recognition
- One full conference pass
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

### Training Lunch (1 available)

\$7,500

- Sponsor provides pull-up banners for display during our three days of training
- · Logo on event website
- Social media recognition
- One full conference pass
- Option to provide branded napkins, etc. for all thee training days.
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

### Training Coffee Breaks (1 available)

\$7,500

- Sponsor provides pull-up banners for display during our three days of training. Two breaks per day.
- Logo on event website
- Social media recognition
- One full conference pass
- Option to provide branded napkins, coffee cups, etc. for all three training days.
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.





### Branded Hotel Key (1 available)

\$6,500

- Your logo on hotel key cards
- · Logo on the official event website
- Two full conference passes
- Social Media recognition
- Logo on the exhibitor/sponsor acknowledgement slide during the events opening and closing ceremony.

10%
DISCOUNT

FOR EXHIBITOR/SPONSORSHIP CONTRACTS SIGNED BEFORE JANUARY 1, 2024. ALL BENEFITS ARE BASED ON AVAILABILITY AND DEADLINES.

Contact us at **events@owasp.com** if you are interested in participating.