OPEN WORLD FORUM







Open Source and Agility

Innovate and develop more efficiently with Open Source AND Agile approach

Experience of the development of Tuleap open ALM

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Enalean business context

The High tech industry





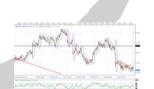




- Software is everywhere
 - Embedded software
 - Design with software















Enalean develops Tuleap

Our mission

- Bring industrialization of software to our customers in order for them to produce more software value
- With Tuleap open ALMTM

Tuleap open ALM™

- 100% libre and open source software
- http://tuleap.net

Enalean challenges

- Business model with libre and open source software
- Long term partnership with customers
- Bring continuous improvements to the customer









Open Forge?

- What is Open Forge for us?
 - Open the door to the future
 - Go to the future with our partners (customers and community)
- Our choice
 - Software vendor strategy
 - Product and Service based on Libre and Open Source products
 - Agile approaches
 - Iterations Regular delivery of value
 - High involvement of customers
 - Transparency
 - No fork
 - All developments and contributions are part of the produce

- 100% software vendor
- •100% libre and free software
- •100% agile
- •100% sustainable development







Working mode

Principle:

Governance in contract, not production

We do not know exactly what we will do, but we bring ourselves the best possible conditions to achieve it



Trust and confidence in a commercial relationship







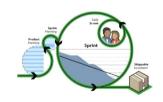


How does it work?

- 1. The customer knows and accepts this working mode
 - 100% transparent
- 2. The customer subscribes to development capacity
 - Pool of Story Points
 - Governance
 - Decision of what to do
 - Integration community contribs & OSS software
- 3. The customer is committed
 - Interlocutor. Represent users
 - Available
- 4. Development & Integration
 - Continuous delivery + Feedback
 - Push in production => Delivered value















Does it work?

- Satisfaction for us (Enalean)
 - Predictable
 - Generate revenues
- Satisfaction of customers
 - Continuous delivery of value
 - Addressing real requirements
 - Focus on most important points
 - Mutualization of developments & maintenance
- Satisfaction of the community
 - 100% available Libre and Open Source
 - Integration of contributions













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Tuleap open ALM[™]

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