

BUSINESS PLAN

RightPrice wants us to make a model to advise tourists visiting New York City on the optimal price for a place to stay in New York city.

A tourist provides us with Information about the place and we provid him/her with the optimal price using our model.

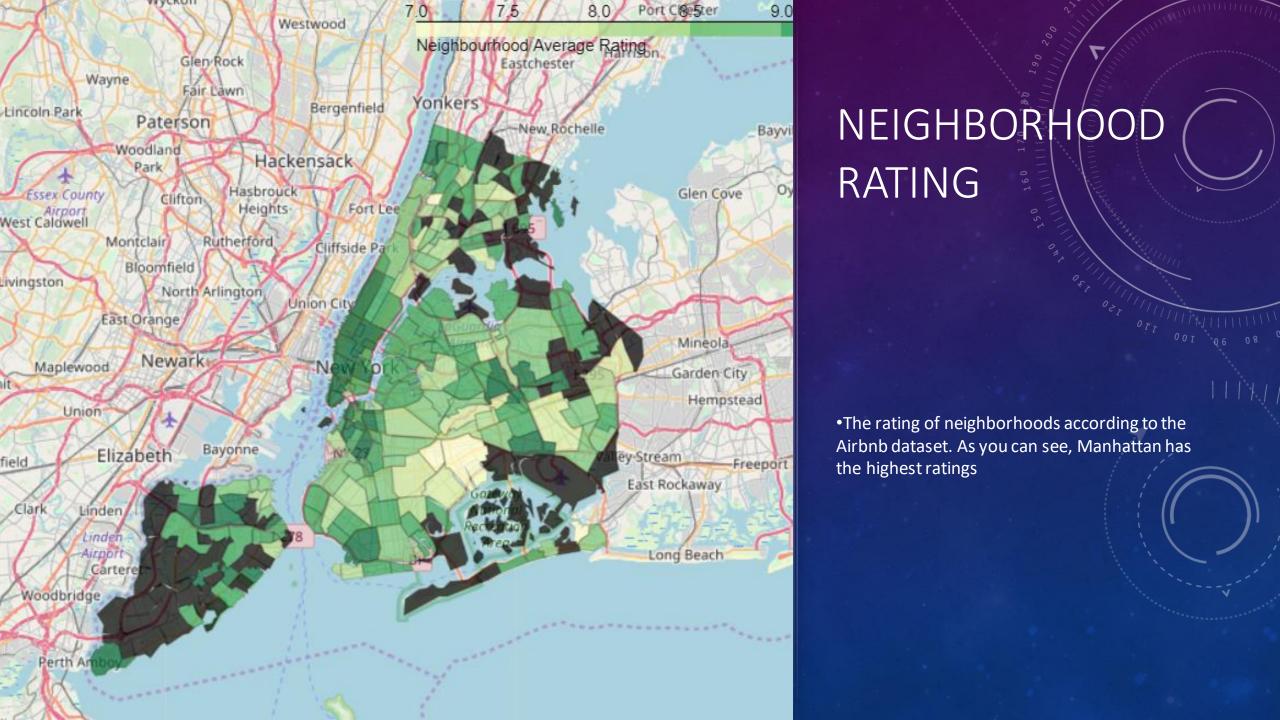
Our goal is to build a model that give an estimate of the rent of a place in New York City using available data.

- The Desired outcomes are:
- A model for calculating rental prices.
- A description of the most relivant features of the model.
- Cluster the Neigbourhoods based on the Rent, Venues, and location.

name	price	review_scores_location	latitude	longitude	bedrooms	room_type	bathrooms	property_ty
Charming Studio - Central Park	150.0	10.0	40.781561	-73.971238	0.0	Entire home/apt	1.0	Apartme
Rockaway Bungalow by the Bay	60.0	9.0	40.591061	-73.814242	1.0	Private room	1.0	Apartme
Cozy Mexican Inspired Private Room	97.0	10.0	40.779410	-73.969830	1.0	Private room	1.0	Apartme
Modern 1BD with exposed brick	100.0	10.0	40.655026	-73.962212	1.0	Entire home/apt	1.0	Apartme
Manhattan Cozy BR Apartment \$60	60.0	9.0	40.873336	-73.911239	1.0	Entire home/apt	1.0	Apartme

SAMPLE DATA

We use this rental data of airbnb to build a model to predict the rent of Airbnb listings.



```
lm.coef
array([-3.08488254e+02, -3.63734513e+13, 3.62237541e+13, 9.45296264e+12,
       -6.95372282e+13, 7.39605121e+13, -2.58560734e+13, 5.47320789e+12,
       -1.64310732e+13, -1.44266629e+13, -1.43607209e+13, -8.06380684e+12,
       -2.82280340e+13, -1.34287739e+13, -2.18677749e+12, -1.19971614e+13,
       4.59203255e+12, -7.84858086e+11, -6.68466228e+12, 4.76997154e+11,
       -5.27380499e+11, 1.19534987e+12, -1.79806988e+13, -3.73228478e+12,
       5.85455020e+12, 9.90299285e+12, 5.25122449e+12, -6.65150514e+12,
       -9.17819305e+11, -1.29577667e+12, 1.09770582e+13, -1.84705534e+12,
       2.82398857e+12, 1.20667669e+11, 3.22107762e+11, 4.78895382e+12,
       2.25259985e+12, 3.00865116e+11, 1.17264463e+12, -3.06625814e+12,
       -4.54004767e+12, 1.04183915e+12, -5.23047838e+12, -2.42187532e+12,
       2.17752250e+12, 8.13457431e+11, 6.76133398e+12, 9.20961124e+11,
       -3.79413280e+11, -4.04722027e+12, 4.47022404e+12, 7.34115146e+11,
       -2.38197639e+11, 2.95118697e+12, 2.36512523e+12, -1.90717192e+12,
       7.07166925e+10, 8.11688095e+11, 2.76766303e+12, 4.93846536e+12,
       5.21320931e+10, -2.57588365e+12, -4.40594449e+12, 6.96624553e+11,
       -1.62175532e+13, -3.17850182e+12, 2.75742649e+11, 1.51865003e+11,
       -3.17128190e+11, 1.25013677e+12, -2.51075576e+12, 2.83893454e+12,
       8.53521179e+12, 3.31745992e+12, -2.41441475e+12, -1.52028993e+13,
```

BUILDING A MODEL

 We used Linear Regression to train a model on the data, however, the model overfitted the data.

```
coef = coef[abs(coef) != 0]
  coef
: review scores location
                                16.663473
 bedrooms
                                67.694707
 bathrooms
                               100.748614
 guests included
                                -5.210580
 cluster_0
                               -34.035317
 cluster 2
                               -22.423239
 cluster 4
                                14.294990
 room type Entire home/apt
                                98.683553
 property type House
                               -11.154660
 property_type_Loft
                                 4.339545
 dtype: float64
 lss.intercept_
  -209 9357503/1902625
```

```
Lasso()
t(X_train, y_train)

alpha=1.0, copy_X=True, fit_intercept=True, max_iter=
malize=False, positive=False, precompute=False, rando
ection='cyclic', tol=0.0001, warm_start=False)

e_train = mean_squared_error(lss.predict(X_train), y_
"Training Error: ", lss_mse_train)

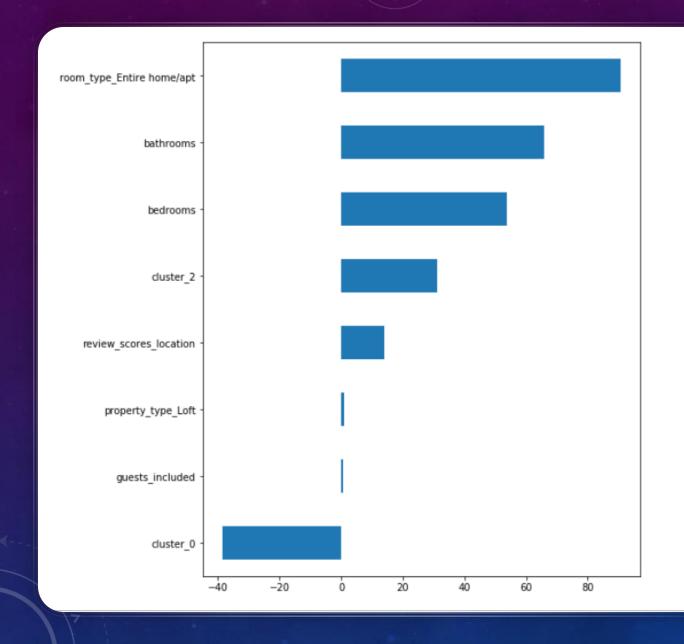
ng Error: 30757.109686446474

e_val = mean_squared_error(lss.predict(X_val), y_val)
"Validation Errot: ", lss_mse_val)

tion Errot: 37797.071490769726
```

BUILDING A MODEL

 Since the unregularized Linear Regression Overfitted the data, we use L1 Lasso Regression to avoid overfitting.



FEATURE SELECTION

- Our Lasso model is also used for Feature Selection.
- Here are the features it selected
 - Entire home or Apartment increase the rent.
 - Number of Bathrooms
 - Number of bedrooms
 - Type of Neighborhoods
 - Cluster 0 seem to be undesired/poor
 - While cluster 2 seem to be expensive, Includes Manhattan and the rich areas.

CONCLUSION

• While Our model was decent, it was not good enough to be deployed for a business.

