

# Auction Market Theory Part 2: Real-Time Trading & Advanced Techniques

*From Theory to Execution: Spotting and Trading AMT Setups as They Develop*

## Introduction: Beyond the Basics

In Part 1, we covered the foundational concepts of Auction Market Theory. Now it's time to get practical. How do you actually spot these setups in real-time? What separates a high-probability trade from a coin flip? And most importantly, how do you execute when the setup appears?

This guide focuses on the trader's perspective: watching the market unfold, recognizing auction behavior, and taking action with confidence. We'll cover advanced identification techniques, real-time decision frameworks, and the critical price action signals that separate amateurs from professionals.

## Part 1: Identifying the POC in Real-Time

### What You Need

To trade AMT effectively, you need a **Volume Profile indicator**. This displays a horizontal histogram showing volume traded at each price level. The POC is simply the price level with the most volume (the longest bar on the histogram).

### Platform Setup:

- **TradingView:** Add "Volume Profile" or "Fixed Range Volume Profile"
- **Sierra Chart:** Studies → Volume Profile
- **NinjaTrader:** Market Profile or Volume Profile indicator
- **ThinkOrSwim:** VolumeProfile study
- **Bookmap:** Built-in volume visualization

**Critical Distinction:** The POC is calculated for a SPECIFIC time period. You need to decide which POC you're tracking:

- **Previous Day POC:** Yesterday's session (most common reference)
- **Overnight POC:** Electronic session before market open
- **Developing POC:** Today's POC as it forms in real-time
- **Weekly/Monthly POC:** Higher timeframe reference levels

## The Multi-Timeframe POC Framework

Professional traders don't just watch one POC—they track multiple timeframes simultaneously. This creates a hierarchy of "fair value" levels that price rotates between.

Timeframe	POC Type	Use Case
Yesterday	Previous Day POC	Primary reference level for today's open
Last Week	Weekly POC	Major support/resistance for swing positioning
Overnight	ETH POC	Where overnight traders found value
Today (Developing)	RTH POC	Real-time fair value as it forms

**Real-World Example:** SPY opens at 682.50. Yesterday's POC was 683.07. Within the first 30 minutes, price rallies to test 683.07 and gets rejected three times. This is a **textbook POC rejection setup**—fade the rallies back toward the developing value area low.

## Part 2: Reading Price Action at Key Levels

The POC, VAH, and VAL are just lines on a chart. What matters is **how price behaves** when it reaches these levels. This is where most traders fail (they see the level but can't read the auction's response).

### The Two Critical Questions

Every time price reaches a key AMT level (POC, VAH, VAL, or the edges of Initial Balance), ask:

1. **Is price being ACCEPTED or REJECTED at this level?**
2. **What is the volume behavior telling me?**

### Acceptance vs. Rejection Signals

**Figure 1: POC Acceptance vs. Rejection**



### Rejection Characteristics:

- Long wicks away from the level (price immediately reverses)
- Multiple touches without follow-through
- Volume spikes on the rejection (aggressive opposing side)
- Momentum divergence (slowing as it approaches the level)

### Acceptance Characteristics:

- Clean break with strong close beyond the level
- Price doesn't look back—continues in the breakout direction
- Volume expands on the break (conviction)
- Quick follow-through candles in the same direction

**Common Mistake:** Trading the level without waiting for the auction's response. Just because price touches POC doesn't mean you short it. Wait for rejection signals before entering. Premature entries get stopped out when price accepts through the level.

## Part 3: The Real-Time Trade Execution Framework

Theory is useless without execution. Here's a step-by-step framework for identifying and trading AMT setups as they develop during the live session.

### Pre-Market Preparation (Before the Open)

#### Your Pre-Market Checklist:

1. Mark yesterday's POC, VAH, and VAL on your chart
2. Note the overnight session's POC (if applicable)
3. Identify last week's POC for higher timeframe context
4. Observe where price is relative to these levels at the open
5. Determine likely bias: Will we open in/above/below yesterday's value?

### First Hour: Initial Balance Formation

The first 60 minutes (9:30-10:30 ET for US equities, overnight for futures) establishes the Initial Balance. Your job during this period:

- **Watch, don't trade** (unless you're experienced with opening range breakouts)
- Mark the high and low of the first hour (this is your IB range)

- Observe how price is treating yesterday's POC and value area
- Note if we're forming a narrow or wide Initial Balance

### The IB Width Tells You Everything:

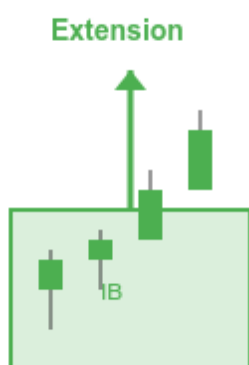
- **Narrow IB (< 1% range):** Expect expansion/breakout later in the session
- **Wide IB (> 2% range):** Likely a balanced/range-bound day
- **One-sided IB:** Strong directional conviction, potential trend day

## Post-IB: The Trade Setup Zone

After the Initial Balance is set, you're looking for one of three scenarios:

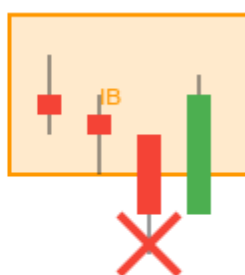
**Figure 2: The Three Post-IB Scenarios**

### Scenario 1: Breakout



Strong momentum  
No pullback

### Scenario 2: Failed Break



Rejection  
Long wick = trap

### Scenario 3: Balance



Rotation  
Stays inside IB  
Mean reversion

### Scenario 1: Range Extension (Breakout)

- Price breaks above/below IB with momentum
- **Trade:** Enter in the direction of the break, stop at IB opposite extreme
- **Target:** Previous day's high/low, or measured move (IB height)
- **Confirmation:** Strong volume on the break, no immediate pullback into IB

### Scenario 2: Failed Break (Reversal)

- Price breaks IB but immediately fails and reverses back inside
- **Trade:** Fade the failed break back toward opposite IB extreme
- **Target:** POC or opposite side of IB
- **Confirmation:** Long rejection wick, heavy volume on reversal

### Scenario 3: Inside Day (Balance)

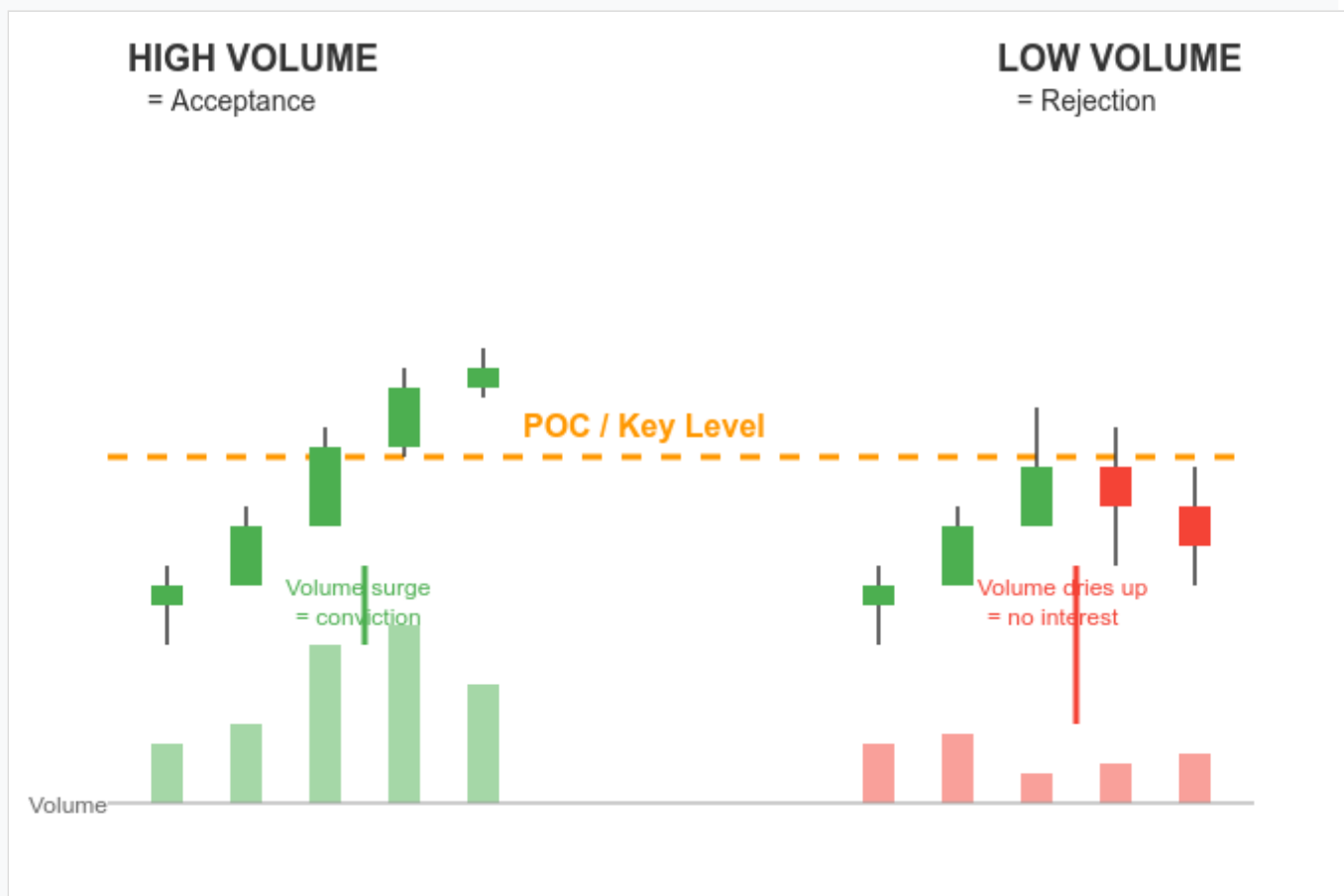
- Price stays inside the IB, rotating between the extremes
- **Trade:** Fade the IB highs and lows back to POC
- **Target:** Middle of range (POC)
- **Confirmation:** Multiple touches of IB extremes with reversals

## Part 4: Advanced Identification Techniques

### Volume Behavior at Extremes

Volume tells you WHO is in control. At value area extremes (VAH/VAL) and IB edges, watch for these patterns:

**Figure 3: Volume Analysis at Key Levels**



### **High Volume at Extreme = Acceptance/Breakout**

When price reaches VAH or IB high with a surge in volume, this indicates aggressive buyers are willing to trade at these elevated prices. This often precedes a breakout and value relocation higher. The volume spike shows conviction—participants believe fair value is moving.

### **Low Volume at Extreme = Rejection/Reversal**

When price reaches an extreme but volume dries up, there's no interest in trading at these levels. This is classic rejection behavior. Without participation, price can't sustain the extreme and will rotate back toward areas of higher volume (POC).



# The "Poor High" and "Poor Low" Concept

A Poor High (or Poor Low) occurs when price makes a quick spike to a new extreme but leaves very little volume behind at that level. On a volume profile, you'll see a thin spike at the high/low with no width to the histogram.

**Trading Poor Highs/Lows:** These are excellent fade opportunities. The market tested a level, found no interest, and will likely return to fill in that "poor" area with more trading activity. When you see a poor high form, look for opportunities to short back into the value area. When you see a poor low, look for long entries back toward fair value.

## Excess and Conviction Moves

**Excess:** A sharp, unsustainable move away from value characterized by long tails/wicks that get immediately reversed. This is the market "discovering" that price has gone too far and snapping back violently.

### How to Trade Excess:

- Wait for the initial spike and reversal to complete
- The extreme of the excess becomes a key reference level
- Price typically won't revisit that level for the rest of the session
- Trade away from the excess, using it as a backstop/invalidation point

## Time-Based Patterns

Professional traders know that certain times of day produce predictable auction behavior:

Time Period	Typical Behavior	Trading Approach
9:30-10:00 ET	High volatility, emotional trading	Watch, don't trade (or trade small)
10:00-11:00 ET	IB completes, true direction emerges	Prime setup time—breakouts or reversals
11:00-14:00 ET	Lunch doldrums, low volume chop	Avoid or trade mean reversion only
14:00-15:00 ET	Afternoon session pickup	Continuation of morning trend or reversal
15:00-16:00 ET	Final hour momentum, closing prints	Trend continuation or profit-taking fades

## Part 5: Putting It All Together - A Real Trade Walkthrough

### Live Trade Example: SPY on a Rejection Day

#### Pre-Market Analysis:

- Yesterday's POC: 683.07
- Yesterday's Value Area: 681.50 - 684.50
- Overnight POC: 683.00 (confirming yesterday's level)
- Pre-market price: 682.20 (below POC)

#### 9:30 AM - Market Opens:

Price opens at 682.50 and immediately rallies toward yesterday's POC at 683.07. We're watching to see if price accepts above this level or gets rejected.

#### **10:00 AM - First Test:**

Price reaches 683.10, shows a long upper wick, and reverses to 682.50. Volume spiked on the rejection. This is our first signal—sellers are defending the POC level.

#### **10:30 AM - Initial Balance Set:**

IB range: 682.00 to 683.25. Note that the IB high is right at the POC (this level is now our key battleground).

#### **11:00 AM - Second Test:**

Price rallies again to 683.15, once again gets rejected with a long wick. This is the confirmation we needed. The POC is acting as strong resistance.

#### **11:15 AM - TRADE ENTRY:**

- **Entry:** Short at 683.00 on the next bounce (limit order)
- **Stop Loss:** 683.60 (above POC with buffer)
- **Target 1:** 682.00 (IB low)
- **Target 2:** 681.50 (yesterday's VAL)
- **Risk/Reward:** Risking \$0.60 to make \$1.00-\$1.50 (1.7:1 to 2.5:1)

#### **Trade Management:**

Price fills our limit order at 683.00 and immediately begins declining. By 11:45 AM, we're at 682.00 (Target 1 hit). We take half off and move stop to breakeven. By 12:30 PM, price reaches 681.45, nearly hitting our second target. We exit the remainder at 681.50.

**Result:** Successful POC rejection trade. Total profit: \$1.25 average on the position.

### Why It Worked:

- Multiple rejections at POC confirmed the level's significance
- Volume spiked on each rejection (sellers defending)
- Entry was patient (waited for confirmation before entering)
- Risk was clearly defined with stop above POC
- Targets were logical (previous support levels)

## Part 6: Common Mistakes and How to Avoid Them

### Mistake #1: Trading the Level Without Confirmation

Many traders see price approach POC and immediately enter a fade trade. This is gambling. You **MUST** wait for the auction's response—rejection signals like wicks, volume spikes, or multiple failed attempts.

**Solution:** Use a two-step entry process: (1) Identify the level, (2) Wait for price action confirmation before entering.

### Mistake #2: Ignoring the Bigger Picture

Trading today's POC while ignoring weekly or monthly POC levels is like playing checkers when everyone else is playing chess. Higher timeframe levels trump

intraday levels.

**Solution:** Always mark higher timeframe POCs on your chart. If today's POC coincides with last week's POC, that level becomes extremely significant.

### Mistake #3: Fighting Acceptance

The worst trade in AMT is continuing to fade a level after price has clearly accepted through it. Once price breaks and holds above/below a key level with volume, the auction has spoken (value is relocating).

**Solution:** Have a clear invalidation point. If price accepts through your level (breaks and holds with volume), exit immediately and reassess. Don't average into losers.

### Mistake #4: Overtrading Balanced Days

Not every day provides clear AMT setups. On balanced, choppy days where price just oscillates within a tight range, there's no edge. Forcing trades leads to death by a thousand cuts.

**Solution:** Learn to recognize balanced days early (narrow IB, lots of back-and-forth at POC) and either sit out or trade very selectively with tight risk.

## Part 7: Advanced Concepts for Experienced Traders

# Composite POC Analysis

Instead of just looking at single-day POCs, some traders build composite profiles over multiple days or weeks. This shows where the market has found the most value over an extended period.

**Why It Matters:** A composite POC from the past 5 days represents the "true" fair value zone for the current market environment. When price deviates significantly from this composite POC, it's likely to return.

## Delta and Order Flow Integration

Advanced traders combine AMT with order flow analysis (delta, bid/ask aggression). At POC or value area extremes, they're watching:

- **Cumulative Delta:** Is buying or selling pressure increasing at this level?
- **Aggressive Buying/Selling:** Are market orders hitting at the level with conviction?
- **Absorption:** Is one side absorbing all the volume without price moving?

When AMT levels align with order flow signals, you have a much higher probability setup.

## Overnight Inventory Positioning

For futures traders, understanding where the market settled relative to the POC at the close gives you insight into overnight positioning:

- **Close above POC:** Longs are comfortable holding overnight, bullish bias
- **Close below POC:** Shorts holding, bearish bias
- **Close at POC:** Neutral positioning, no strong conviction

If the market closed above POC but opens below it, there's often a rush to unwind those long positions, creating selling pressure.

## Final Thoughts: Mastery Through Repetition

### Your Path to AMT Mastery

Auction Market Theory is not a "set and forget" indicator system. It's a framework for understanding market behavior. Mastery comes from:

1. **Screen Time:** Watch hundreds of hours of price action at POC, VAH, VAL levels
2. **Pattern Recognition:** Learn to instantly recognize acceptance vs. rejection
3. **Discipline:** Wait for your setups, don't force trades
4. **Risk Management:** Even the best AMT setups fail—manage your risk
5. **Journaling:** Document every POC interaction, note what worked and what didn't

The traders who succeed with AMT are the ones who put in the work. They study every session, mark their levels religiously, and patiently wait for the market to show its hand. They understand that the auction is always running, always searching for equilibrium, and that their job is simply to position themselves correctly within that process.

### Start Simple:

- Mark yesterday's POC every morning

- Watch how price behaves when it reaches that level
- Take one trade per day based on POC acceptance or rejection
- Review the trade that evening

Do this for 100 sessions. By then, reading auction behavior will be second nature. You'll see setups developing before they fully form. You'll know when to trade aggressively and when to sit on your hands. That's when AMT becomes your edge.

The market is a constant auction. Your job is to understand what's being auctioned, where fair value lies, and when the auction is telling you there's an opportunity. Everything else is noise.