



OddJobs

Job board for everyone. No Exception



OddJobs is developing job board to help excluded people and minorities to find job of their dreams with accessibility tools and AI



Problem with current job boards

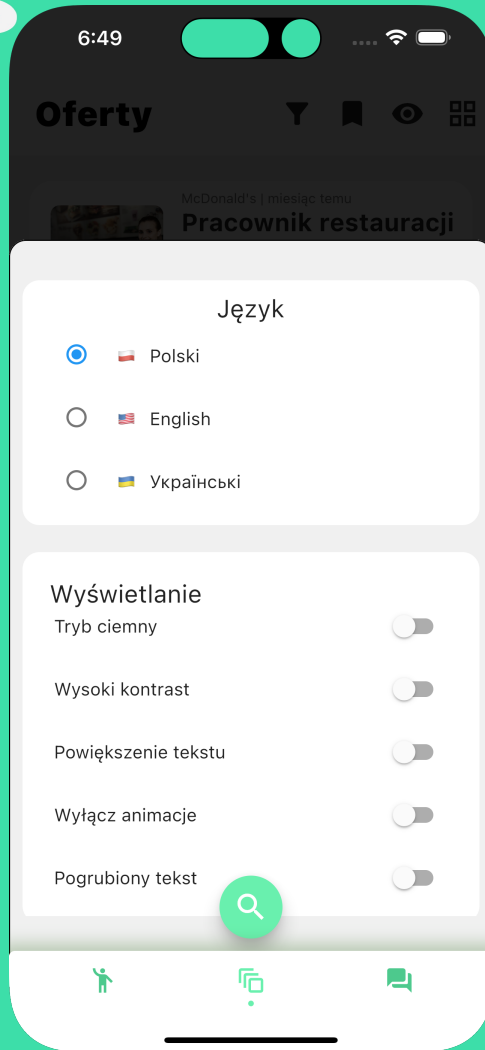
The services currently available on the market do not make it easier for excluded people, people with disabilities, new immigrants and refugees to find a job. In our app, we offer a number of tools that will take care of the needs of such people. We provide automatic and manual translations into the most popular languages, a reader reading job offers, their descriptions and information about employers, high contrast modes, zooming out of motion, better text visibility, and we are preparing display modes for people with color blindness and much more.



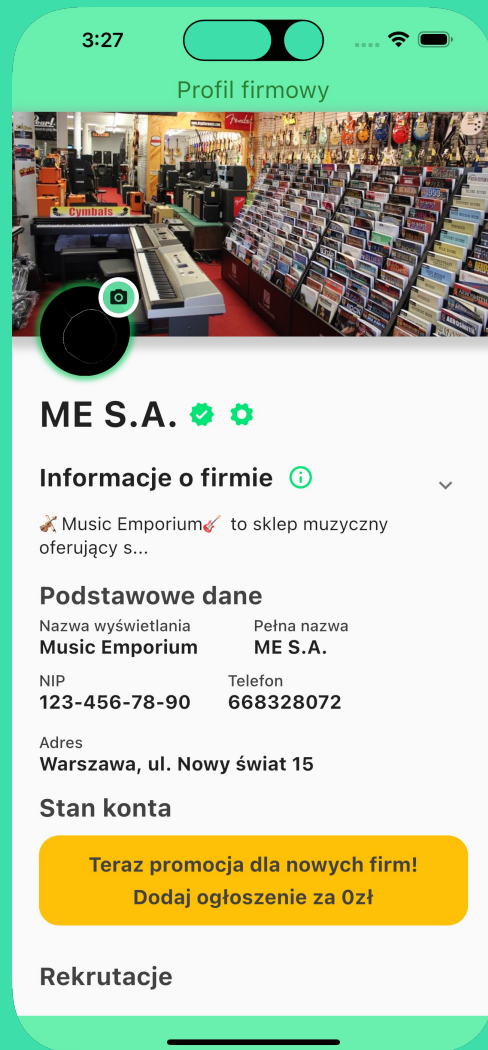
Solution?

The strategic goal of OddJobs is to create an inclusive labor market where everyone, regardless of their limitations, will have equal opportunities to find a job. We focus on solving problems related to the lack of availability and availability of information on employment opportunities for people with disabilities and on enabling them to express their qualifications and skills in a way that is understandable to employers.

Product showcase and features



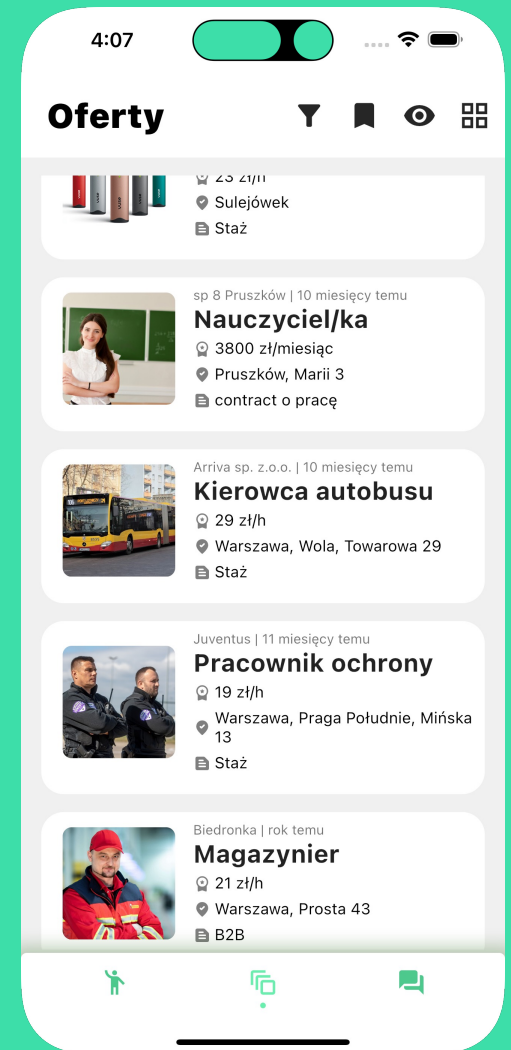
Accessibility Settings



Company Profile



GPT assisted
recruitment



Offers



Business model

The subscription model we offer is so innovative that it will allow our clients to optimize the costs of issuing offers, where compared to our competitors, they only have the option of paying for single offers and adding more and more expensive "blocks" to them, which is much more expensive than ours offers. This may encourage employers to move away from old solutions in favor of ours. Tools for excluded people, people with disabilities and immigrants, open the market to new customers who previously had no access to such tools from competitors. This supports the development of society and encourages the use of our solution. We use the most modern tools from Google, thanks to which we are able to implement new functionalities very quickly and release them to customers, which allows us to adapt to the market very agilely.

Small and medium companies

199 PLN/monthly
50 PLN/7 days promoting

Enterprise

950 PLN/monthly
250 PLN/7 days main page "story"
200 PLN/7 days promoting
80 PLN/feature

Premium(WIP ETA end of 2023)

~1500 PLN/monthly all above + full set of AI recruitment & analysis tools

A handful of info

According to data from the Central Statistical Office of Poland, people with disabilities constitute 3.5% of the total number of people working in Poland, which is a decrease of 3.1% in 2020 compared to 2019.

The aggression of the Russian Federation to Ukraine caused a great migration of the Ukrainian population to Poland, a large part of these people she started or will start working in our country. We do not have precise data on people from Ukraine staying in Poland, but according to the data of the border guard, 4.3 million Ukrainians have come since the beginning of the war, and 2.6 million have left.

According to a study by the European Union Agency for Fundamental Rights, 46% of LGBT people stated that they had experienced discrimination in the last 12 months.

On the domestic market, we would like to compete with the biggest players.

According to the Pracuj.pl report for 2022, their cumulative number of job offers amounted to 1.1 million, and in the Ukrainian-language equivalent it was 413,000. The price of an advertisement in the lowest standard is PLN 360, and with the largest number of additional functions it can reach over PLN 1,000.

The second competitor of OLX in the job category does not provide specific numbers for a given period, but the total number of offers at a given moment oscillates around 105,000

<https://grupapracuj.pl/file/f6cd3929-e1da-4e22-80d2-ae34aa5c5394>

On the 50 largest recruitment portals in Poland, employers published in February this year. about 297.1 thous. new job advertisements, i.e. 1 percent more y/y

pb.pl/w-lutym-wzrosla-liczba-ofert-pracy-na-50-najwiekszych-portalach-rekrutacyjnych-1179642

With this data, and excluded groups mentioned previously We plan to take fair piece of this cake.



Jakub Wichliński
Founder &
Developer



Maciej Wawrzyniak
CTO & Lead
Developer

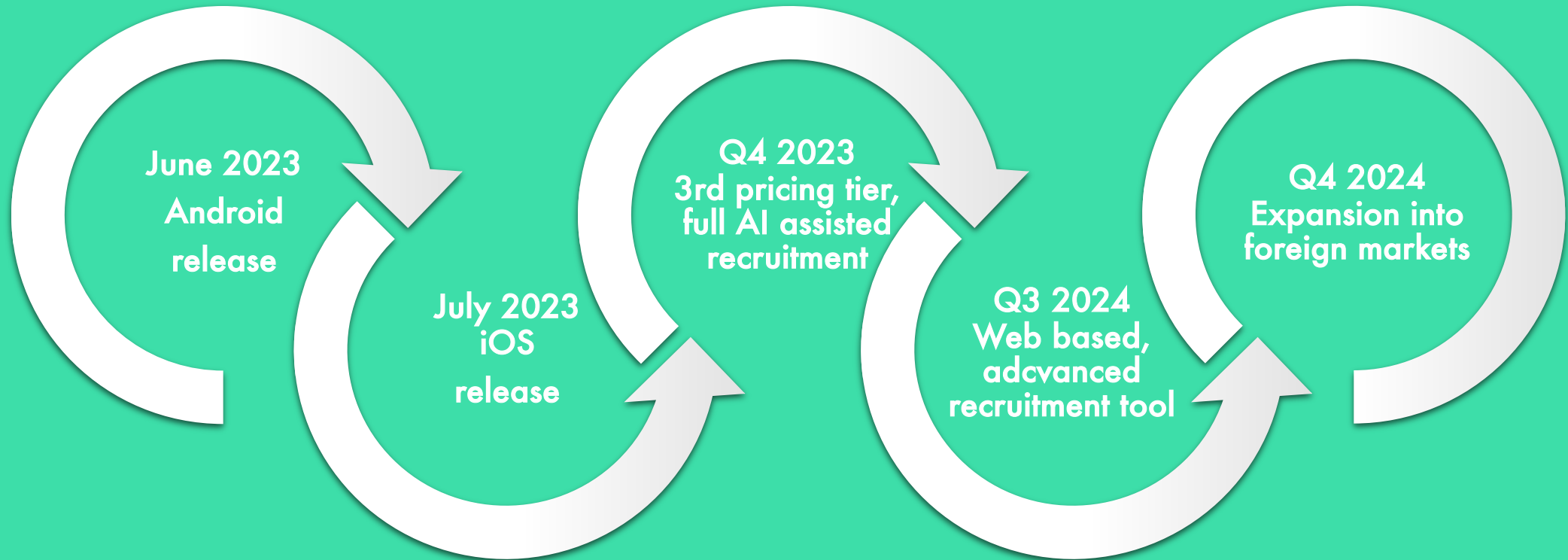


Aleksandra Kaczmarek
AI Specialist



Maciej Jarocki
Flutter developer

And temp roles



Investment ask

We are now in the seed stage with MVP, ready for market release on june/july. Our needs are the expansion of the team developing the platform and administration, including employment costs and equipment which after counting amounts to **PLN 800/USD 190 thousand**.

This is for the period of delivering the MVP, product launch to the customers in biggest Polish cities, and bringing the platform to a fully functional version. For the development process, we have to bear the costs of cloud services on Google Cloud to maintain the database, business logic and AI analysis.

Key cost points:

- Engineering
- Cloud and tools
- Marketing
- Legal and compliance
- Administration



Feel free to contact us!

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