### SQL PROJECT

# MAVENTOYS STORE ANALYSIS

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#### **MAVEN TOYS STORE ANALYSIS**

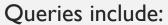
#### **OBJECTIVE**

- The primary objective of the maven toys store is to achieve sustainable business growth while addressing existing challenges.
- We need to examine the dataset with SQL and help the maven toys store understand its business growth by answering simple questions



#### **DIVISION OF QUESTIONS**





SELECT, GROUP, ORDER BY,



# EASY QUESTION I

Which product categories drive the biggest profits? Is this the same across store locations?

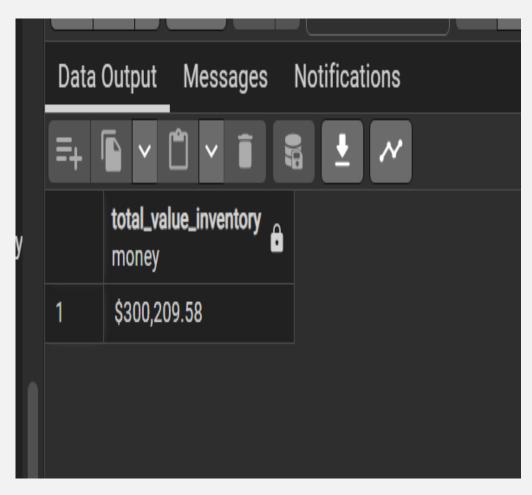
11 Q1: Which product categories drive the biggest profits? Is this the same across store locations	
12 */	
13 SELECT	
p.product_category,	
SUM((p.product_price - p.product_cost) * s.units) AS profit,	
16 st.store_location	
17 FROM	
18 sales AS s	
19 JOIN	
20 products AS p	
21 ON	
<pre>p.product_id = s.product_id</pre>	
23 JOIN	
24 stores AS st	
25 <b>ON</b>	
<pre>st.store_id = st.store_id</pre>	
27 GROUP BY	
<pre>p.product_category, st.store_location</pre>	
29 ORDER BY	
30 profit DESC;	
31	

		product_category character varying	profit money	store_location character varying
	1	Toys	\$31,306,283.00	Downtown
	2	Electronics	\$29,041,673.00	Downtown
	3	Art & Crafts	\$21,847,266.00	Downtown
	4	Games	\$19,545,797.00	Downtown
	5	Sports & Outdoors	\$14,665,822.00	Downtown
	6	Toys	\$12,954,324.00	Commercial
	7	Electronics	\$12,017,244.00	Commercial
	8	Art & Crafts	\$9,040,248.00	Commercial
	9	Games	\$8,087,916.00	Commercial
	10	Toys	\$6,477,162.00	Residential
	11	Sports & Outdoors	\$6,068,616.00	Commercial
	12	Electronics	\$6,008,622.00	Residential
	13	Art & Crafts	\$4,520,124.00	Residential
	14	Games	\$4,043,958.00	Residential
	15	Toys	\$3,238,581.00	Airport
	16	Sports & Outdoors	\$3,034,308.00	Residential
	17	Electronics	\$3,004,311.00	Airport
	18	Art & Crafts	\$2,260,062.00	Airport
	Total	rows: 20 of 20 Q	uery complete 00	0:00:19.145

# QUESTION 2

How much money is tied up in inventory at the toy stores?

```
32
    Q2: How much money is tied up in inventory at the toy stores? How long will it last?
34
    *
    SELECT
       SUM(p.product_cost * i.stock_on_hand) AS total_value_inventory
36
    FROM
37
        inventory AS i
38
    JOIN
       products AS p
   ON
41
       p.product_id = i.product_id;
```



# EASY QUESTION 3

Most sale transactions (volume) by product category and location.

```
Q3: Most sale transactions (volume) by product category and location.
   SELECT
        p.product_category,
        st.store_location,
        COUNT (*) AS transaction volume
   FROM
51
52
        products AS p
53
   JOIN
54
        sales AS s
    ON
55
56
        p.product_id = s.product_id
   JOIN
58
        stores AS st
59
   ON
        st.store_id = s.store_id
60
   GROUP BY
        p.product_category, st.store_location
    ORDER BY
        transaction_volume DESC
```

Data	Data Output Messages Notifications					
=+						
	product_category character varying	store_location character varying	transaction_volume bigint			
1	Art & Crafts	Downtown	132474			
2	Toys	Downtown	130214			
3	Games	Downtown	88908			
4	Sports & Outdoors	Downtown	76287			
5	Electronics	Downtown	52341			
5	Toys	Commercial	46453			
7	Art & Crafts	Commercial	45714			
3	Games	Commercial	35877			
9	Sports & Outdoors	Commercial	29448			
10	Toys	Residential	27333			
11	Electronics	Commercial	27213			
12	Art & Crafts	Residential	25948			
13	Games	Residential	17339			
14	Toys	Airport	17227			
15	Art & Crafts	Airport	16537			
16	Sports & Outdoors	Residential	14963			
17	Games	Airport	14882			
18	Sports & Outdoors	Airport	10633			
Total rows: 20 of 20						

# MODERATE QUESTION I

#### Top 10 most revenue stores

```
Query History
66
    Q4: Top 10 most revenue stores
    SELECT
        st.store_name,
        SUM(p.product_price * s.units) AS revenue
    FROM
73
        stores AS st
    JOIN
        sales AS s
    ON
        s.store_id = st.store_id
    JOIN
        products AS p
    ON
        p.product_id = s.product_id
81
    GROUP BY
        st.store_name
    ORDER BY
        revenue DESC
    LIMIT 10;
87
```

Data Output Messages Notifications				
<b>=</b> + □		~		
	store_name character varying	revenue money		
1	Maven Toys Ciudad de Mexico 2	\$554,553.43		
2	Maven Toys Guadalajara 3	\$449,354.91		
3	Maven Toys Ciudad de Mexico 1	\$433,556.21		
4	Maven Toys Toluca 1	\$411,157.32		
5	Maven Toys Monterrey 2	\$372,998.82		
6	Maven Toys Guadalajara 4	\$348,466.64		
7	Maven Toys Hermosillo 3	\$344,846.64		
8	Maven Toys Xalapa 2	\$344,307.04		
9	Maven Toys Ciudad de Mexico 3	\$337,424.66		
10	Maven Toys Saltillo 1	\$330,408.90		

### MODERATE QUESTION 2

#### Bottom 10 least revenue stores

```
Query History
Query
 87
 88
     05: Bottom 10 least revenue stores
     SELECT
 92
         st.store_name,
 93
         SUM(p.product_price * s.units) AS revenue
     FROM
 94
         stores AS st
 95
     JOIN
         sales AS s
     ON
         s.store_id = st.store_id
100
     JOIN
         products AS p
101
     ON
102
         p.product_id = s.product_id
103
     GROUP BY
104
105
         st.store_name
     ORDER BY
106
         revenue ASC
107
     LIMIT 10;
```

Data Output Messages Notifications			
=+		<u> </u>	
	store_name character varying	revenue money	
1	Maven Toys Campeche 2	\$206,055.23	
2	Maven Toys La Paz 1	\$210,897.83	
3	Maven Toys Cuernavaca 1	\$221,587.26	
4	Maven Toys Durango 1	\$222,318.78	
5	Maven Toys Toluca 2	\$222,364.36	
6	Maven Toys Tuxtla Gutierrez 1	\$229,698.27	
7	Maven Toys Zacatecas 1	\$229,983.04	
8	Maven Toys Merida 1	\$232,097.72	
9	Maven Toys Hermosillo 1	\$235,115.18	
10	Maven Toys Pachuca 1	\$237,676.15	