

SQL PROJECT

MAVEN TOYS STORE ANALYSIS

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MAVEN TOYS STORE ANALYSIS

OBJECTIVE

- ❖ The primary objective of the maven toys store is to achieve sustainable business growth while addressing existing challenges.
- ❖ We need to examine the dataset with SQL and help the maven toys store understand its business growth by answering simple questions



DIVISION OF QUESTIONS






Queries include:

SELECT, GROUP, ORDER BY,

EASY QUESTION I

Which product categories drive the biggest profits? Is this the same across store locations?

```
10 /*
11 Q1: Which product categories drive the biggest profits? Is this the same across store locations?
12 */
13 SELECT
14     p.product_category,
15     SUM((p.product_price - p.product_cost) * s.units) AS profit,
16     st.store_location
17 FROM
18     sales AS s
19 JOIN
20     products AS p
21 ON
22     p.product_id = s.product_id
23 JOIN
24     stores AS st
25 ON
26     st.store_id = s.store_id
27 GROUP BY
28     p.product_category, st.store_location
29 ORDER BY
30     profit DESC;
31
```










	product_category 	profit money 	store_location 
1	Toys	\$31,306,283.00	Downtown
2	Electronics	\$29,041,673.00	Downtown
3	Art & Crafts	\$21,847,266.00	Downtown
4	Games	\$19,545,797.00	Downtown
5	Sports & Outdoors	\$14,665,822.00	Downtown
6	Toys	\$12,954,324.00	Commercial
7	Electronics	\$12,017,244.00	Commercial
8	Art & Crafts	\$9,040,248.00	Commercial
9	Games	\$8,087,916.00	Commercial
10	Toys	\$6,477,162.00	Residential
11	Sports & Outdoors	\$6,068,616.00	Commercial
12	Electronics	\$6,008,622.00	Residential
13	Art & Crafts	\$4,520,124.00	Residential
14	Games	\$4,043,958.00	Residential
15	Toys	\$3,238,581.00	Airport
16	Sports & Outdoors	\$3,034,308.00	Residential
17	Electronics	\$3,004,311.00	Airport
18	Art & Crafts	\$2,260,062.00	Airport
Total rows: 20 of 20		Query complete 00:00:19.145	

EASY

QUESTION 2

How much money is tied up in inventory at the toy stores?

```
32  /*
33  Q2: How much money is tied up in inventory at the toy stores? How long will it last?
34  */
35  SELECT
36      SUM(p.product_cost * i.stock_on_hand) AS total_value_inventory
37  FROM
38      inventory AS i
39  JOIN
40      products AS p
41  ON
42      p.product_id = i.product_id;
43
```

Data Output		Messages	Notifications
        			
	total_value_inventory money		
1	\$300,209.58		

EASY

QUESTION 3

Most sale transactions (volume) by product category and location.

```
44  /*
45  Q3: Most sale transactions (volume) by product category and location.
46  */
47  SELECT
48      p.product_category,
49      st.store_location,
50      COUNT (*) AS transaction_volume
51  FROM
52      products AS p
53  JOIN
54      sales AS s
55  ON
56      p.product_id = s.product_id
57  JOIN
58      stores AS st
59  ON
60      st.store_id = s.store_id
61  GROUP BY
62      p.product_category, st.store_location
63  ORDER BY
64      transaction_volume DESC
65
```

Data Output				Messages	Notifications
	product_category character varying	store_location character varying	transaction_volume bigint		
1	Art & Crafts	Downtown	132474		
2	Toys	Downtown	130214		
3	Games	Downtown	88908		
4	Sports & Outdoors	Downtown	76287		
5	Electronics	Downtown	52341		
6	Toys	Commercial	46453		
7	Art & Crafts	Commercial	45714		
8	Games	Commercial	35877		
9	Sports & Outdoors	Commercial	29448		
10	Toys	Residential	27333		
11	Electronics	Commercial	27213		
12	Art & Crafts	Residential	25948		
13	Games	Residential	17339		
14	Toys	Airport	17227		
15	Art & Crafts	Airport	16537		
16	Sports & Outdoors	Residential	14963		
17	Games	Airport	14882		
18	Sports & Outdoors	Airport	10633		
Total rows: 20 of 20			Query complete 00:00:00.702		

MODERATE QUESTION I

Top 10 most revenue stores

```
Query  Query History
65
66  /*
67  Q4: Top 10 most revenue stores
68  */
69  SELECT
70      st.store_name,
71      SUM(p.product_price * s.units) AS revenue
72  FROM
73      stores AS st
74  JOIN
75      sales AS s
76  ON
77      s.store_id = st.store_id
78  JOIN
79      products AS p
80  ON
81      p.product_id = s.product_id
82  GROUP BY
83      st.store_name
84  ORDER BY
85      revenue DESC
86  LIMIT 10;
87
```

Data Output			Messages	Notifications
	store_name character varying	revenue money		
1	Maven Toys Ciudad de Mexico 2	\$554,553.43		
2	Maven Toys Guadalajara 3	\$449,354.91		
3	Maven Toys Ciudad de Mexico 1	\$433,556.21		
4	Maven Toys Toluca 1	\$411,157.32		
5	Maven Toys Monterrey 2	\$372,998.82		
6	Maven Toys Guadalajara 4	\$348,466.64		
7	Maven Toys Hermosillo 3	\$344,846.64		
8	Maven Toys Xalapa 2	\$344,307.04		
9	Maven Toys Ciudad de Mexico 3	\$337,424.66		
10	Maven Toys Saltillo 1	\$330,408.90		

MODERATE

QUESTION 2

Bottom 10 least revenue stores

```
Query  Query History
87
88  /*
89  Q5: Bottom 10 least revenue stores
90  */
91  SELECT
92      st.store_name,
93      SUM(p.product_price * s.units) AS revenue
94  FROM
95      stores AS st
96  JOIN
97      sales AS s
98  ON
99      s.store_id = st.store_id
100 JOIN
101     products AS p
102 ON
103     p.product_id = s.product_id
104 GROUP BY
105     st.store_name
106 ORDER BY
107     revenue ASC
108 LIMIT 10;
```

Data Output		Messages	Notifications
	store_name character varying		revenue money
1	Maven Toys Campeche 2		\$206,055.23
2	Maven Toys La Paz 1		\$210,897.83
3	Maven Toys Cuernavaca 1		\$221,587.26
4	Maven Toys Durango 1		\$222,318.78
5	Maven Toys Toluca 2		\$222,364.36
6	Maven Toys Tuxtla Gutierrez 1		\$229,698.27
7	Maven Toys Zacatecas 1		\$229,983.04
8	Maven Toys Merida 1		\$232,097.72
9	Maven Toys Hermosillo 1		\$235,115.18
10	Maven Toys Pachuca 1		\$237,676.15