

Dynamo by Excellware, Inc.  
Sales/Profit Analysis Reports

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<u>Ctg</u>	<u>Description</u>	<u>Aug 2009</u>	<u>GM%</u>	<u>Aug 2008</u>	<u>GM%</u>	<u>%Chg</u>	<u>Jan-Aug 09</u>	<u>GM%</u>	<u>Jan-Aug 08</u>	<u>GM%</u>	<u>%Chg</u>
0	Supplies	261,154	28.1%	283,751	28.2%	-8.0%	1,692,615	27.5%	2,119,200	27.4%	-20.1%
1	Supplies - Continued	99,689	24.9%	100,876	28.7%	-1.2%	656,312	26.4%	791,042	25.1%	-17.0%
2	Equipment	47,375	9.8%	79,711	10.7%	-40.6%	290,362	13.0%	413,119	12.2%	-29.7%
3	Equipment - Continued	9,942	15.5%	8,104	14.7%	+22.7%	34,762	13.4%	51,014	13.6%	-31.9%
4	Parts	36,975	27.5%	35,040	36.4%	+5.5%	214,783	34.6%	248,738	34.2%	-13.7%
5	Rental	18,268		20,950		-12.8%	116,502		134,398		-13.3%
6	Rental - Continued	2,683		3,075		-12.7%	22,799		28,130		-19.0%
7	Disposition of Rental	2,666	38.6%	7,695	37.0%	-65.4%	37,858	25.8%	52,348	43.7%	-27.7%
8	Labor & Outside Services	6,272		4,950		+26.7%	54,748		45,384		+20.6%
9	Pickup & Delivery	<u>1,100</u>		<u>1,450</u>		<u>-24.1%</u>	<u>3,865</u>		<u>4,830</u>		<u>-20.0%</u>
		486,124	25.2%	545,600	26.1%	-10.9%	3,124,607	26.1%	3,888,203	25.7%	-19.6%