

3.12.6  
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Dynamo by Excellware, Inc.  
Commission Code Listing

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<u>Code</u>	<u>Description</u>	<u>GM%</u>	<u>Com%</u>	<u>S/C</u>
100	Inside Sales Commission Code	.00	5.00	S
		2.00	2.00	S
		3.00	6.00	S
110	Uncosted Sales	.00	.00	S
		5.00	.05	S
		10.00	.10	S
		15.00	.15	S
		20.00	2.00	S
		30.00	3.00	S
120	Outside Sales Commission Rate	.00	3.00	S
		50.00	5.00	S
		80.00	8.00	S
300	Regional - Sales Manager	.00	.02	M
		.10	.25	M
310	Regional - Sales Personnel	.00	.20	S
		.10	.30	S