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10/14/13 03:16 PM

Dynamo by Excellware, Inc.  
Customer Price & Discount Listing

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Customer# 179  
EXCELLWARE, INC.  
8050 CORPORATE CIR STE 1  
N ROYALTON OH 44133-1281

Pricing by Product Class, as of 11/01/13

<u>PCL</u>	<u>Description</u>	<u>Cust#</u>	<u>DateFrom</u>	<u>Date To</u>	<u>Calculation</u>
030	High Speed Drill Bit Sales	179	11/01/13		List less 30%
031	Std Shank Carbide Bit Sales	179	11/01/13		Gross Margin 25%
033	Tap & Die Sales	179	11/01/13		List less 25%
03W	Drill Bit Sales - Other	179	11/01/13		Cost times 1.5000
051	Circular Saw Blade Sales	179	11/01/13		Gross Margin 30%
052	Bandsaw Blade Sales	179	11/01/13		Gross Margin 35%
162	Extension Cord Sales	179	11/01/13		List times .9200
170	Water Hose Sales	179	11/01/13		Gross Margin 40%