



CONFIRMATION LETTER

Date: - 01 -April -2021

(Mr. VINEET KUMAR GUPTA)

As the step into the Unilever family, we extend you a very warm welcome and wish you the best for your journey through a meaningful, successful, and profitable business venture. You are now a part of an organization with a great legacy and exciting future.

This is certifying that **(Mr. VINEET KUMAR GUPTA)** had applied online application form with reference number **2021/HUL/5001415216** submitted for award of the subject **DISTRIBUTORSHIP**.

We are pleased to inform you that you have been declared as successful candidate in DRAW OF LOTS conducted by the company for the selection of **DISTRIBUTORSHIP** at the subjected location 244001.

You are requested to pay initial **Registration** Deposit **FORTY-NINE THOUSAND EIGHT HUNDRED ONLY (49,800.00/-)** in the favors of Hindustan Unilever limited. Through NEFT/RTGS/ONLINE Mode.

NOTE: -1. In any case if you do not satisfy my term and condition then your payment will be refunded to You within 24 hours in your Account.

2. Payment should be done within 24 hours, otherwise it will be cancelled automatically.

**Address: S/O MAHESH KUMAR GUPTA, 2/959 BUDDHI VIHAR AVAS VIKASH COLONY MORADABAD,
MORADABAD UTTAR PRADESH – 244001.**

Account holder Name: - Hindustan Unilever limited.

Account number : - 0381000101941440

IFSC code : - PUNB0436400

Branch name : - Andheri Mumbai

Bank name : - Punjab National Bank.

HINDUSTAN UNILEVER LIMITED
Unilever House, B.D. Sawant Marg,
Chakala, Andheri (East)
Mumbai: 400099

CIN: L15140MH1933PLC002030
MOB: - +91 (0) 9051926256
FAX: - +91 (0) 33452879
Web: - <https://hul.co.in>



Signature Valid, (Director)

(Mr. Sanjiv Mehta)

Digitally Signed by Hindustan
Unilever limited. (Network)

Date: 01.04.2021 09:15:39 IST

Role of Company: -

- Company will provide distributorship of all products (**Home care, Personal care, Food & Refreshment**)
- Minimum **FIVE LAKH** (5,00,000.00/-) investment required for Distributorship/franchise.
- Company will provide 40% discount on all products of Hindustan Unilever limited.
- If any products will expire. Then it will be replace/exchange by another products.
- If any products damage during transportation then it will replace by another products.
- Company will deliver products to your register address.
- Company will do Interior according to company's design.
- Company will not pay Rent & Electricity bill of shop.
- Company will Purchase Products & Equipment.
- Company will pay the salary to all Employees. (up to three month)
- Company will provide all the SOPs, Training & Manuals.
- Company will give Software to Franchiser for billing.
- Company will invest in brand level marketing, digital & social marketing including Google marketing, Facebook.
- Company will Provide pamphlets, will give Tv Ad, Radio Ad, Hoardings, News Paper Advt, Glow Sign Board.
- Company will do Vendor Registration with all the vendors for All Brand Products.
- Company will assist Franchise in hiring & training of Employee.
- All communication to the franchise is done via an official email id and mobile number.

Role of Distributor: -

- Required a Shop on rent minimum 200 SFT to 3000 SFT.
- Franchisee has to ensure that all its artists follow the same and customer satisfaction is high.
- Franchise will Report or initiate corrective actions wherever required.
- Franchise will report to company before 15 days, when products will expiry.
- Damage packing products will not be refundable.
- Franchise must have a vehicle (own/ranted) for distributing the products to the customer/retail store/shop.
- Product should never be sold more than MRP price in your area.
- Franchise should give 8%-12% discount to the Retail store/ shop.
- Franchise will order the products via an official email id store@hul-co.in

Records: -

- Accurate and complete records will be kept by The Distributor in regards to sales of The Product
- The company shall keep accurate and complete accounts on the company's behalf, and the members may review them at any time.

Payments: -

- Regarding products payment, 50% payment will have to pay before products delivery and rest 50% payment within 90 days.
- The security money will be refunded to you when your first order will be delivered successfully.
- Along with each payment, The Distributor will submit Payment Receipts to the company.

Defaults: -

- In the event of any failure of The Distributor to abide by the terms of this agreement, including but not limited to remittance of payments due, The Manufacturer will have the option to terminate this agreement
- The Distributor must will have provide written notice of 45 days before terminate this agreement.

The undersigned affirm that they have read and understood this agreement in its entirety, and hereby agree to the terms and conditions stated therein:

HINDUSTAN UNILEVER LIMITED
Unilever House, B.D. Sawant Marg,
Chakala, Andheri (East)
Mumbai: 400099
CIN: L15140MH1933PLC002030
MOB: - +91 (0) 9091276588
FAX: - +91 (0) 33452879
Mail id: support@hul-co.in
Web: - <http://www.hindustanunilevers.co.in>

DATE: -

NAME: -

FIRM NAME: -

SIGNATURE: -