Y Combinator

Company Profile

Company

Company name:

[Answer]

Company url, if any:

[Answer]

If you have a demo, what's the URL? Demo can be anything that shows us how the product works. Usually that's a video or screen recording.

[URL]

Describe what your company does in 50 characters or less.

[Answer]

What is your company going to make? Please describe your product and what it does or will do.

[Answer]

Where do you live now, and where would the company be based after YC?

[Answer]

Founders

Please enter the url of a 1 minute unlisted (not private) YouTube or Youku video introducing the founder(s). This video is an important part of the application. ([Follow the Video Guidelines](.)

[URL]

How long have the founders known one another and how did you meet? Have any of the founders not met in person?

[Answer]

How many founders are on the team?

[number]

Category

Which category best applies to your company?

[Dropdown]

Where will most of your initial users be located?

[Country]

Progress

How far along are you?

[Answer]

How long have each of you been working on this? How much of that has been full-time? Please explain.

[Answer]

Are people using your product?

[true/false]

(If yes) How many active users or customers do you have? How many are paying? Who is paying you the most, and how much do they pay you?

[answer]

Do you have revenue?

[true/false]

(If yes) We're interested in your revenue over the last several months. (Not cumulative and not GMV).

[Show revenue over last 6 months]

Where does your revenue come from? If your revenue comes from multiple sources (ex. multiple products, multiple companies or a mix of consulting and this product), please break down how much is coming from each source.

[answer]

Tell us more about your margins - more detail is better.

[answer]

Anything else you would like us to know regarding your revenue or growth rate?

[answer]

If you are applying with the same idea as a previous batch, did anything change? If you applied with a different idea, why did you pivot and what did you learn from the last idea?

[answer]

If you are applying with the same idea, did anything change? If you applied with a different idea, why did you pivot and what did you learn from the last idea?

[Answer]

If you have already participated or committed to participate in an incubator, "accelerator" or "pre-accelerator" program, please tell us about it.

[Answer]

Idea

Why did you pick this idea to work on? Do you have domain expertise in this area? How do you know people need what you're making?

[Answer]

What do you understand about your business that other companies in it just don't get?

[Answer]

How do or will you make money? How much could you make?

[Answer]

How are users finding out about your product? How did you get the users you have now? If you run paid ads, how much do you spend each month and what is your cost of acquisition?

[answer]

If you track metrics around user engagement and retention, what are they?

[answer]

Equity

Have you incorporated, or formed ANY legal entity yet?

[true/false]

Have you issued stock to investors?

[true/false]

Have you raised money using crowdfunding?

[true/false]

Please describe the breakdown of the equity ownership in percentages among the founders, employees and any other stockholders. If there are multiple founders, be sure to give the equity ownership of each founder and founder title (e.g. CEO).

[answer]

Have you taken any investment yet?

[true/false]

(if yes) List any investments your company has received. Include the name of the investor, the amount invested, the premoney valuation / valuation cap, the type of security sold (convertible notes, safes or stock), and the investment date.

[answer]

How much money have you raised from investors in total in US Dollars?

[answer]

How much money do you spend per month?

[answer]

How much money does your company have in the bank now?

[answer]

How long is your runway?

[answer]

Are you currently fundraising?

[true/false]

If you have not formed the company yet, describe the planned equity ownership breakdown among the founders, employees and any other proposed stockholders. If there are multiple founders, be sure to give the proposed equity ownership of each founder.

[Answer]

Please provide any other relevant information about the structure or formation of the company.

[Answer]

Legal

Are any of the founders covered by noncompetes or intellectual property agreements that overlap with your project? If so, please explain.

[Answer]

Who writes code, or does other technical work on your product? Was any of it done by a non-founder? Please explain.

[Answer]

Have you received any government grants? If so, list the grants you've received, including the terms of the grant, who it's from, what it covers, and when you received it.

[answer]

Is there anything else we should know about your company? (Pending lawsuits, cofounders who have left, etc.)

[Answer]

Other

If you had any other ideas you considered applying with, please list them. One may be something we've been waiting for. Often when we fund people it's to do something they list here and not in the main application.

[Answer]

Please tell us something surprising or amusing that one of you has discovered.

[Answer]

Curious

What convinced you to apply to Y Combinator? Did someone encourage you to apply?

[answer]

How did you hear about Y Combinator?

[answer]

Founder(s)Profile

Schools, Degrees (including field of study), and Years of Graduation

[Answer]

Employers, Position / Titles and Dates

[Answer]

Please tell us about the time you, Tomasz, most successfully hacked some (non-computer) system to your advantage.

[Answer]

Please tell us in one or two sentences about the most impressive thing other than this startup that you have built or achieved.

[Answer]