

Contact

www.linkedin.com/in/peter-mitosinka-130b66140 (LinkedIn)

Top Skills

Customer Service
Sales
Strategic Planning

Languages

Russian (Professional Working)
Slovak (Native or Bilingual)
English (Full Professional)
German (Full Professional)

Honors-Awards

Luxottica Awards 2015 - Best Comp % Performance

Luxottica Awards 2015 – Entrepreneurial for the Year 2015

Luxottica Awards 2015 – Best Budget % Performance

Luxottica Awards 2016 – Best AUR Increase Performance

Luxottica Awards 2017 - Best Store Operation Profit %

Peter Mitosinka

Store Manager
Austria

Summary

Highlights

- Excellent communication skills
- Strong lead development skills
- Goal oriented
- Retail inventory management
- Store opening and closing procedures
- Store operations
- Accurate cash handling

Experience

Luxottica

Store Manager

February 2015 - Present (9 years)

Parndorf Austria

- Increased Sales to double digit comp.
- Oversee all Daily functions of the Store, including selling, coaching, merchandising, Talent acquisition and Retail excellence.
- Motivate, coach and inspire the Team and ensure they are the best Brand ambassadors.
- Delivered the „, Sunglass Hut experience “ to every customers to create an emotional connection.
- Created Sales strategy for the Store.
- Managed the delivery and report the feedback to the warehouse.
- Handled Customers complains.
- Manage all the processes of HR related the Store.
- Organize the work on the Shop floor.
- Ensure impeccable execution of operational policies and procedures and maintain brand standards.
- Weekly KPI’s analysis and settings action plan.

PVH corp. Calvin Klein Collection

Store Manager

June 2012 - December 2014 (2 years 7 months)

Parndorf Austria

- Managing weekly and monthly KPI's reports.
- Monitoring stock levels and changing merchandising to push products.
- Setting daily, weekly and monthly targets for the staff.
- National and International stock transfers.
- Conducting daily meeting with the staff.
- Back office administration.
- Training the staff on new products.
- Seasonal collections analysis report.
- Managing an overall headcount 11 people.

InterContinental Hotels Group (IHG®)

Deputy Managing Director

April 2010 - May 2012 (2 years 2 months)

Slovakia

Education

University of Economics

Management, General · (1990 - 1995)

Academy of Economics

Business Administration and Management, General · (1986 - 1989)

Primary School Bratislava

· (1977 - 1985)