

## Contact

[www.linkedin.com/in/polina-shanibova](https://www.linkedin.com/in/polina-shanibova) (LinkedIn)

## Top Skills

### Databases

SAP Electronic Data Interchange (EDI)

Microsoft Dynamics AX

## Languages

English (Full Professional)

German (Full Professional)

Russian (Native or Bilingual)

## Certifications

SAP - ERP Systems for Supply Chain Operations

# Polina Shanibova

MSc in Supply Chain Management @ WU  
Vienna, Vienna, Austria

## Summary

Graduated in 2020 from the Higher School of Economics with a bachelor's degree in Logistics and Supply Chain Management. Afterwards, I decided to continue pursuing this professional field by studying in Supply Chain Management MSc program at Wirtschaftsuniversität Wien. Over the years of my professional experience in different areas, I realized that it's important to me to become that specialist my colleagues can rely on important matters.

## Experience

Sonepar Österreich GmbH  
Electronic Data Interchange Specialist  
September 2023 - Present (5 months)  
Vienna, Austria

gurkerl.at  
Supply Chain Management Intern  
January 2023 - July 2023 (7 months)  
Vienna, Austria

During my time here I assisted in a project of implementing EDI correspondence with suppliers

Weconn LLC  
Export Manager  
October 2020 - February 2022 (1 year 5 months)  
Saint-Petersburg, Russia

In this position, I concluded 5 export contracts for more than 500.000€ for Russian producers willing to export their goods to Europe. In order to achieve that, I negotiated the terms of export contracts with decision-makers and assisted in their conclusion. Additionally, I conducted marketing research for my projects to select the most suitable European countries for export based on the product.

Univolts LLC

### Purchasing Manager

June 2020 - September 2020 (4 months)

Saint-Petersburg, Russia

In this position, I processed incoming requests for the purchase of equipment and spare parts from the Sales Department. In addition, I controlled the delivery time of equipment to the warehouse.

### Sofitel

#### Front Desk Agent

October 2018 - March 2020 (1 year 6 months)

Saint-Petersburg, Russia

Over almost 2 years I worked in this 5-star hotel I solved daily many tasks and issues related to guest's requests. Due to my performance, I won the competition for Best Employee of the Month. My favorite part about this job was creating impressions for guests staying at our hotel.

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## Education

### WU (Vienna University of Economics and Business)

Master of Science - MS, Supply Chain Management · (October 2021 - October 2023)

### Higher School of Economics

Bachelor's degree, Logistics and Supply Chain Management · (September 2016 - June 2020)