

Contact

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Top Skills

Sales Target Management

Role Modeling

Presentations

Languages

English (Full Professional)

Hungarian (Native or Bilingual)

German (Full Professional)

Honors-Awards

Brand Ambassador

Márton Varga

Assistant Store Manager

Parndorf, Burgenland, Austria

Summary

Dear Visitor,

Let me introduce myself for you, in a hope that we can get to know each other deeper as well soon.

Along my 8 years experience at Ralph Lauren in total, I got the chance to work at every corner of the Store - from the Stockroom to the Management. This various experience and my deep passion to the industry led me to my ideas and visions - how could I improve the sales and the overall processes effectively further - which I was able to develop personally too.

I could bring these skills and experiences to Crocs further - where I had the opportunity to use them "live" as Assistant Store Manager - to improve, harmonize the whole Team and bring them to the next level of the professional way of selling.

What matters most for me at a Workplace is the balance of the leadership and humanity - in a way, through which the working attitude and the personality itself both can be respected as one.

It's all about Passion - to be a leader, not a boss.

Experience

Crocs

Assistant Store Manager

March 2023 - August 2023 (6 months)

Parndorf, Burgenland, Austria

- Working closely with the Store Manager to ensure fluid Store Operations
- Coaching the whole Team to reach extraordinary KPI numbers
- Weekly reports to the Area Manager, discussing about the current performance and the possible

future expectations

- Maintaining contact with the management of the outlet center about our business updates
- Leading by Example at Customer Service

Ralph Lauren

9 years

Sales Lead

June 2019 - 2023 (4 years)

Parndorf, Burgenland, Austria

- Supporting the whole operations and sales in the company,
- Employee Planning, Sales Planning and Audit,
- Conducting and forwarding Sales Reports to our Superiors,
- Managing all Customer Complaints (physically and electronically),
- Leading our Digital Catalogue Online Service
- Supporting RFID processes
- Supporting the whole Team physically and technically all around the Store.

Keyholder

April 2018 - June 2019 (1 year 3 months)

Parndorf, Burgenland, Austria

- Leading Store Opening / Closing procedures
- Leading role at the Tills
- Managing Complaints at the Shopfloor
- Complete Customer requests
- Solving technical issues, supporting Operation Processes

Customer Experience Associate

August 2014 - April 2018 (3 years 9 months)

Parndorf, Burgenland, Austria

- Register experiences and trainings
- Customer Services
- Supporting the Stockroom and Replenishment processes
- Take part of the new Seasonal Launch preparations at the Departments.

Education

Károli Gáspár University (official page)

Bachelor's degree, Communication and Media Studies · (September 2007 - June 2010)

