

\$34.47M

**Total Sales** 

209K

**Quantity Ordered** 

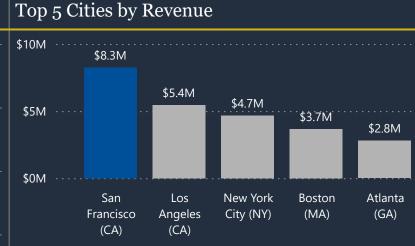
186K

19

Orders

**Distinct Products** 







## 2019

\$34,456,867.65

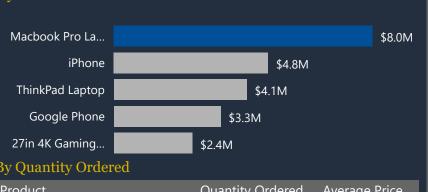
## 2020

\$8,670.29

# **Insights**

- 1. In 2019 a total revenue of \$34,456,867 was made making it the best year for sale.
- 2. December is the best month for sales with a total earning of \$4.6M
- 3. San Francisco (CA) recorded the highest amount of sales.
- 4. The best time for advertisement is between 11am to 12 noon and 7pm.
- 5. iPhone and Lightning Charging Cable are the two items most commonly sold together.
- 6. AAA Batteries and AA Batteries are the most sold products by quantiy. This maybe due to their low prices.

# Top 5 Products



by Quantity Ordered		
Product	Quantity Ordered	Average Price
AAA Batteries (4-pack)	30986	\$2.99
AA Batteries (4-pack)	27615	\$3.84
USB-C Charging Cable	23931	\$11.95
Wired Headphones	20524	\$11.99
Lightning Charging Cable	23169	\$14.95

## Best time for Advertisement

