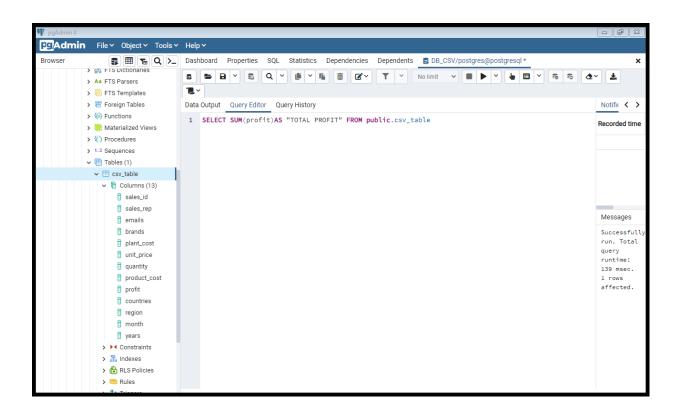
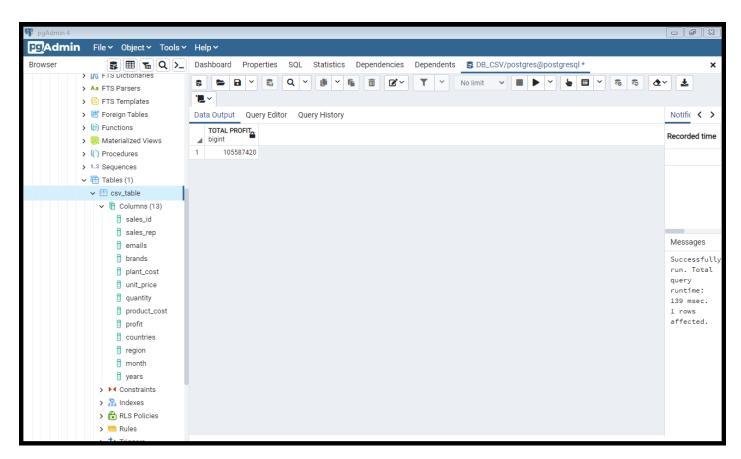
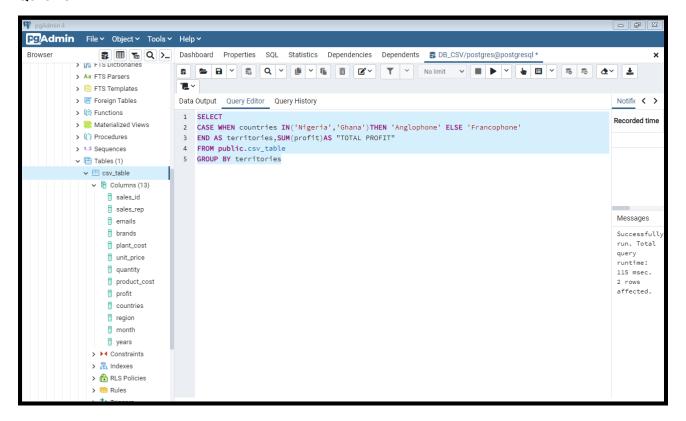
TAOFEEQ TAOFEEQAT OLAWUMI CAPSTONE PROJECT(SQL) SECTION A-C

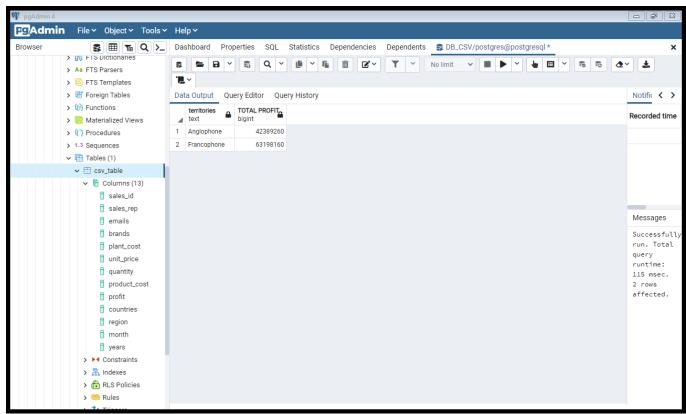




From the screenshot of the output, it shows that the profit worth of the 2 territories (Anglophone and francophone) is 105587420.

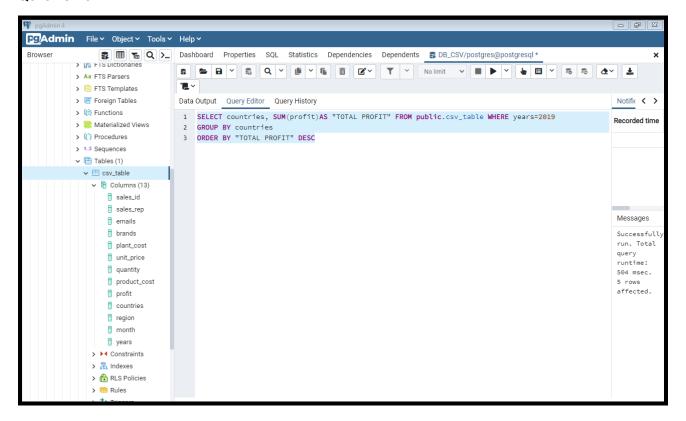
QUESTION 2:

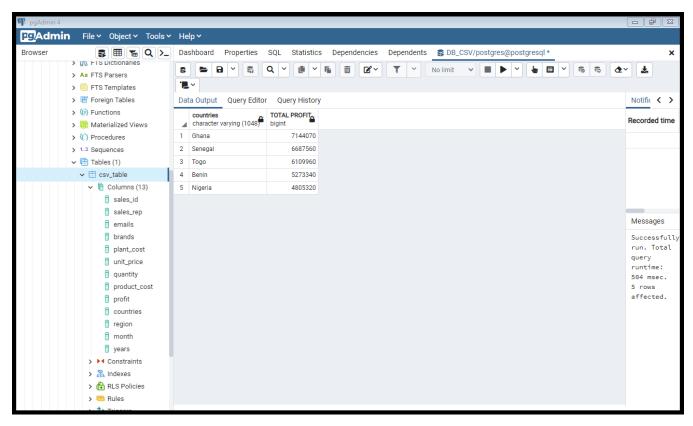




From the data output above, it can be deduced that total that the total profit generated from the *Francophone* countries is *63198160* which is higher than the *42389260* generated from the *Anglophone* countries.

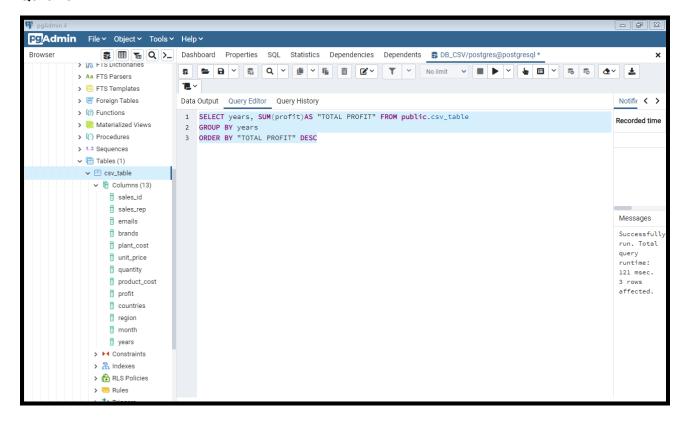
QUESTION 3:

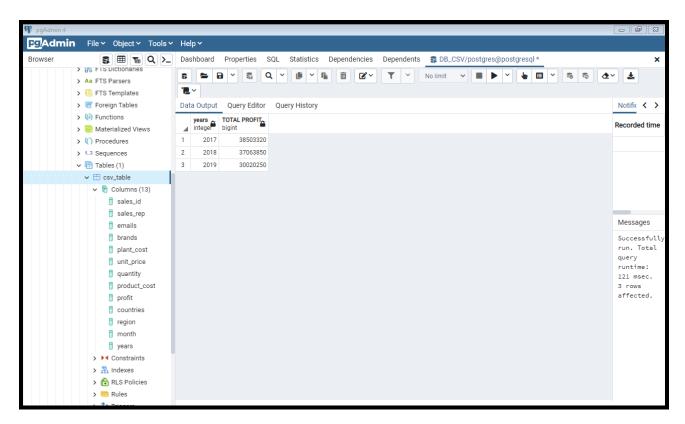




From the screenshot of the output above, *Ghana* generated the highest profit in 2019 with total profit of 7144070.

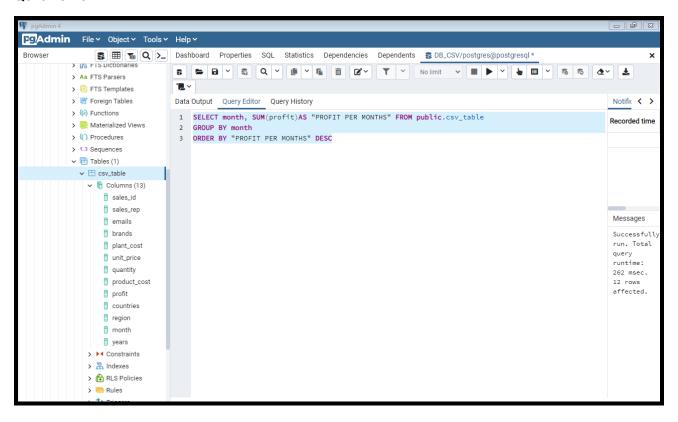
QUESTION 4:

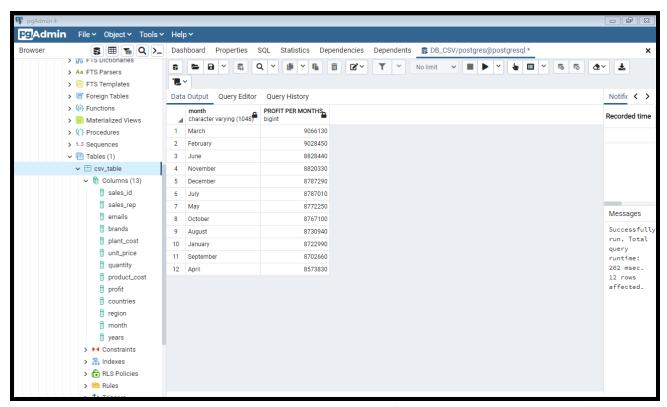




From the screenshot above it can be deduced that the year which the highest profit was generated *is* **2017** with a total profit of 38503320.

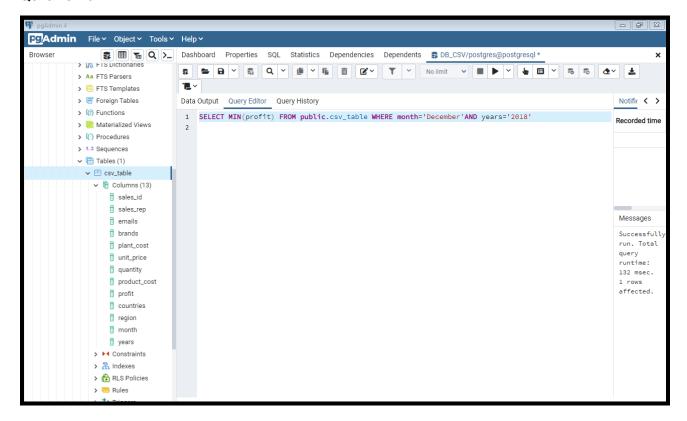
QUESTION 5:

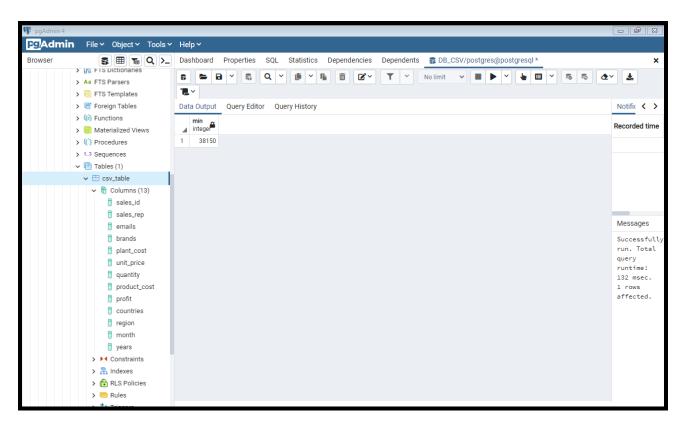




From the screenshot above, it can be deduced that the least profit was generated in the month of *April* with a profit value of 8573830.

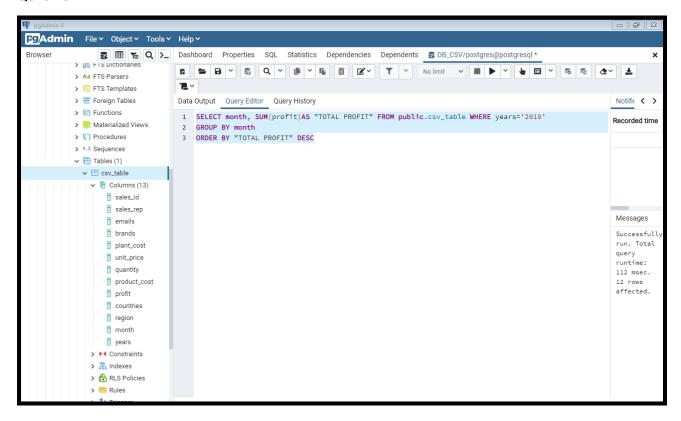
QUESTION 6:

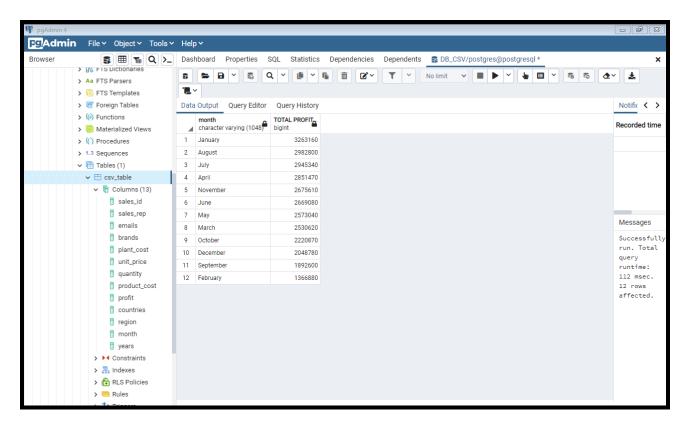




From the screenshot above it can be deduced that the Minimum profit in the month of December 2018 is **38150.**

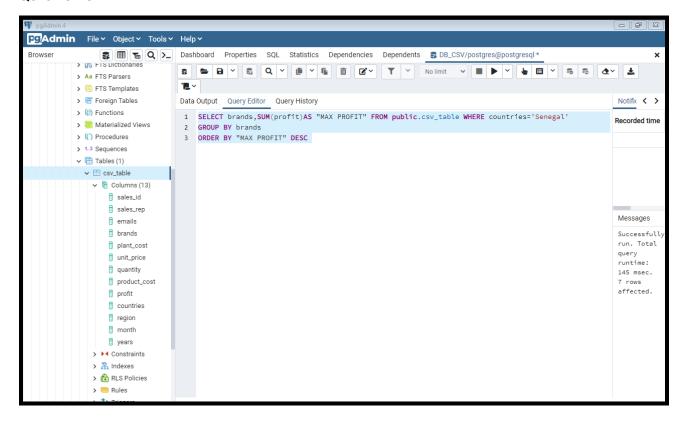
QUESTION 7:

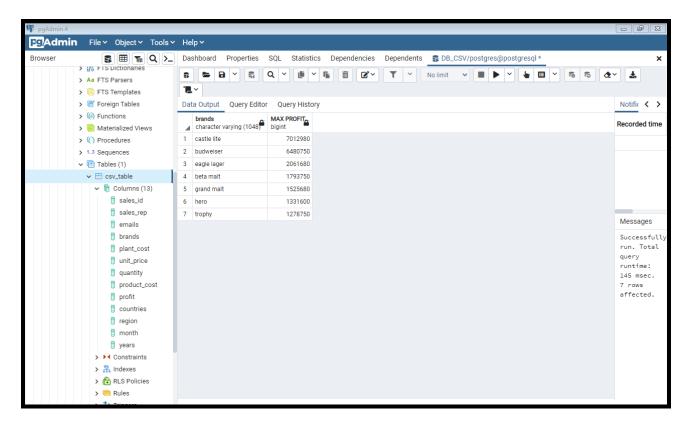




Comparing the profit generated by each month in the year 2019, it can be deduced from the screenshot above that the highest profit was generated in *January* and the lowest in *February*.

QUESTION 8:

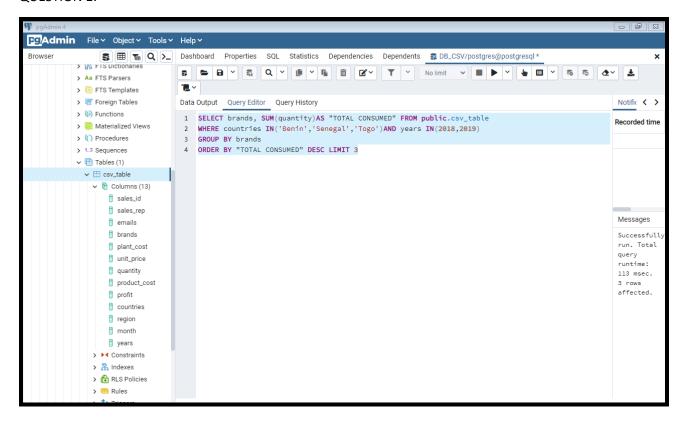


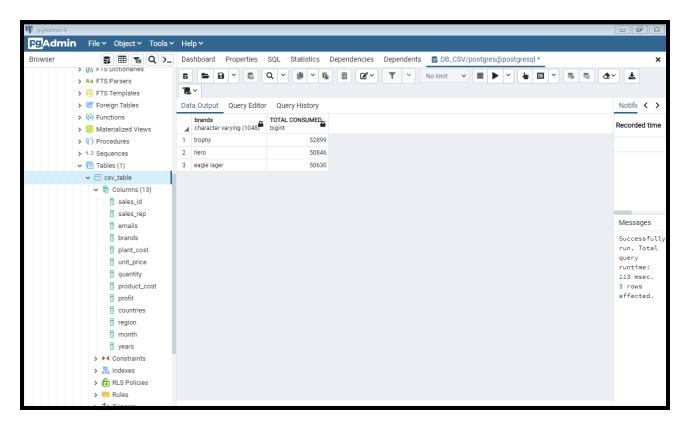


From the screenshot above, it can be deduced that the brand that generated the highest profit in Senegal is *Castle lite* with a total profit of 7012980.

SECTION B: BRAND ANALYSIS

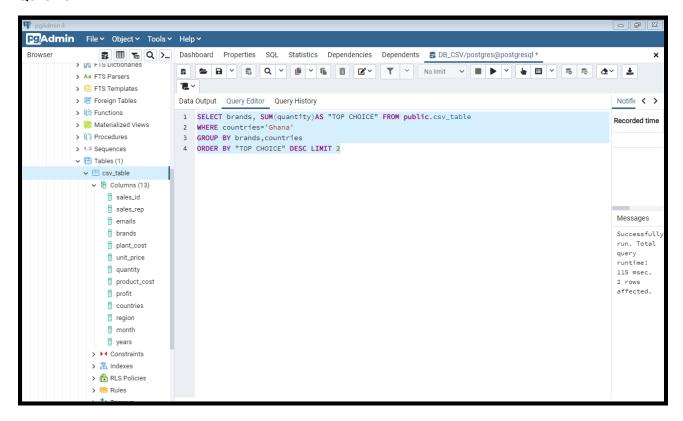
QUESTION 1:

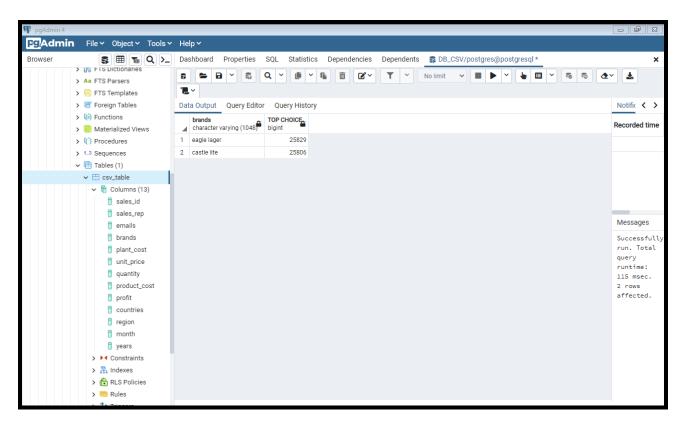




The top 3 brands consumed in the francophone countries are *Trophy, Hero* and *Eagle lager*.

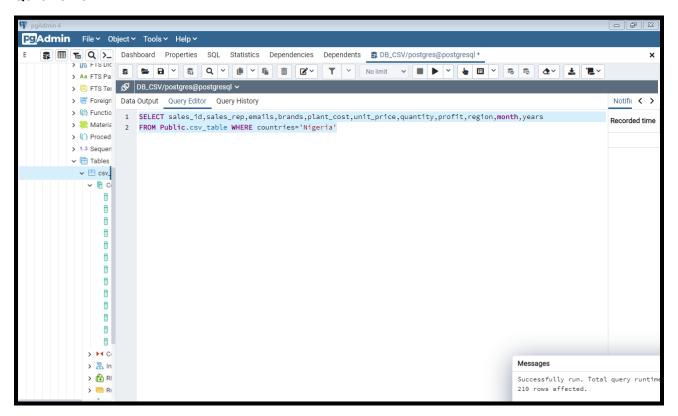
QUESTION 2:

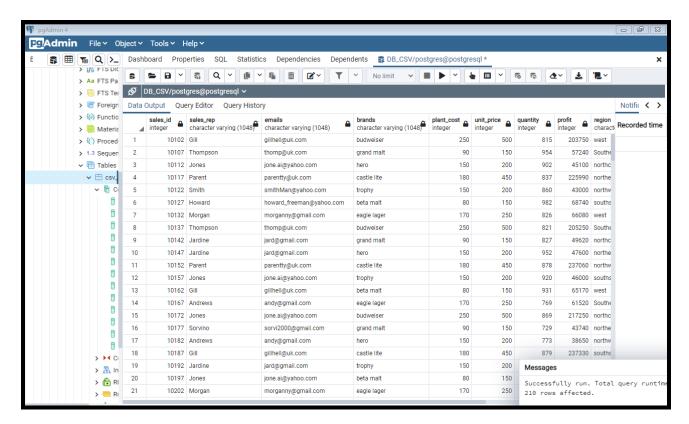




Using the quantity consumed to determine the choice of consumer brands, it can be deduced from the screenshot above that *Eagle lager* and *Castle lite* are the top 2 choice of consumer brands.

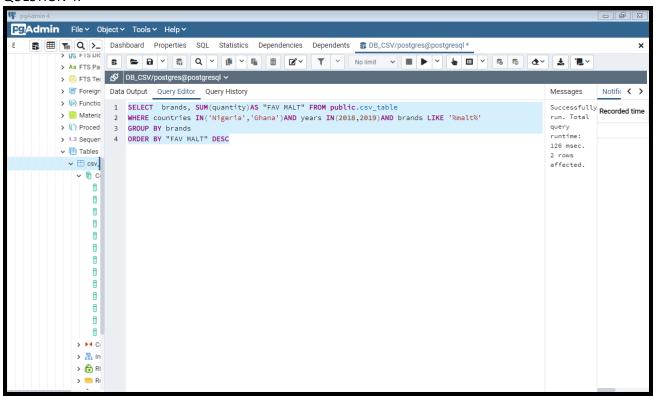
QUESTION 3:

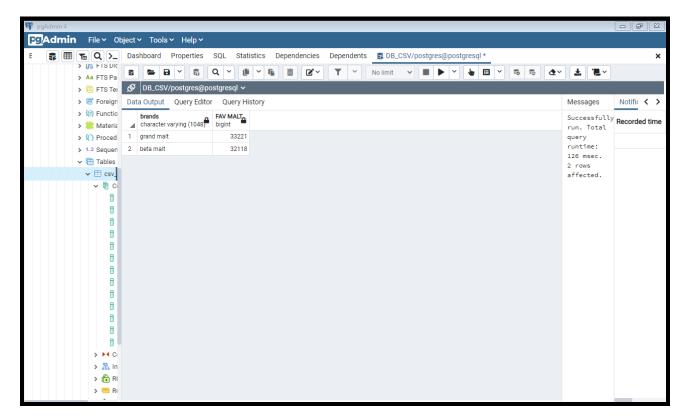




The detail of oil consumed in *Nigeria* which is the most oil reached country in west Africa is shown above.

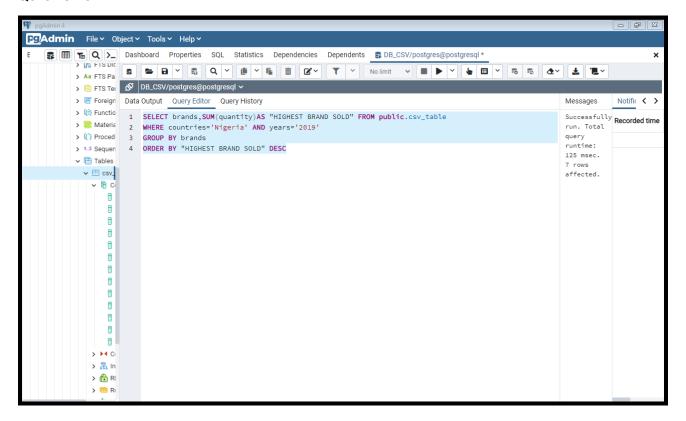
QUESTION 4:

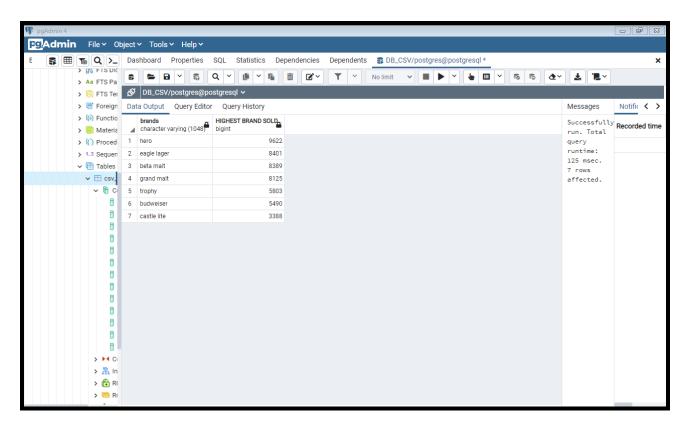




Using the quantity consumed to determine the Favorite malt brand in Anglophone territories, it can be seen from the screenshot that *GRAND MALT* is the Favorite malt brand in Anglophone territories.

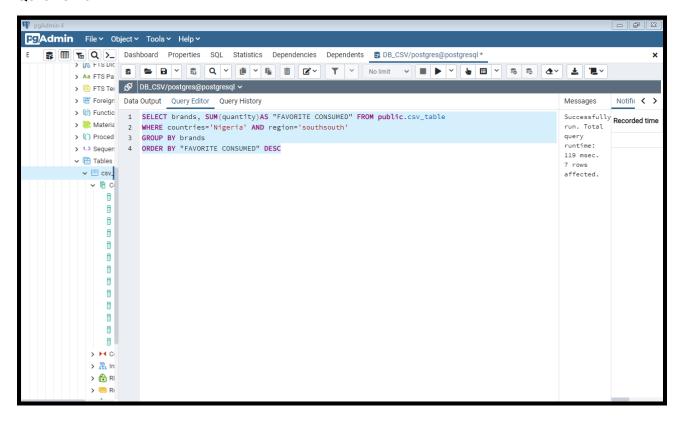
QUESTION 5:

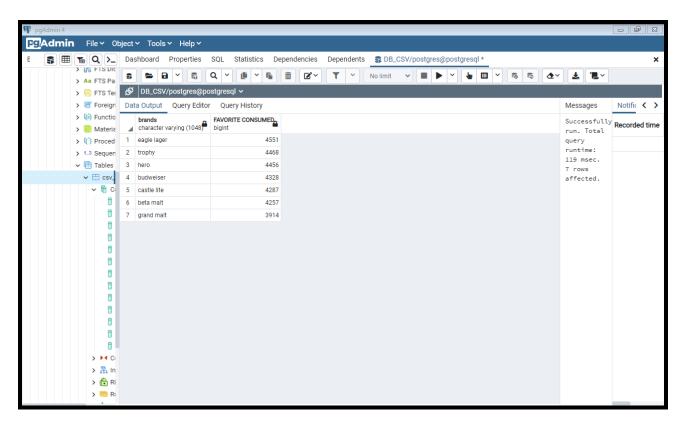




From the screenshot above, it can be deduced that the brand that sold the highest in Nigeria in the year 2019 is *HERO*.

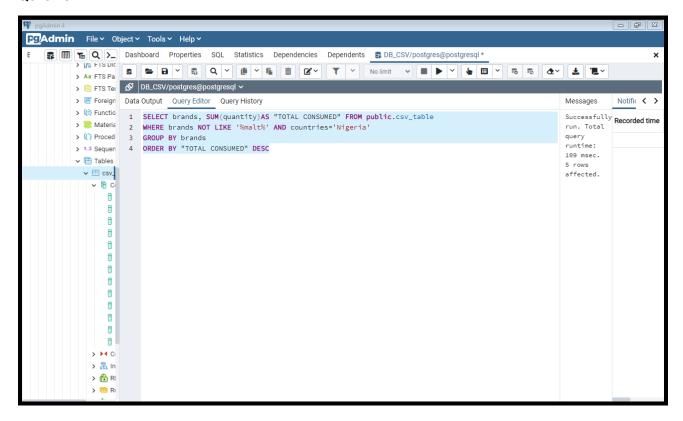
QUESTION 6:

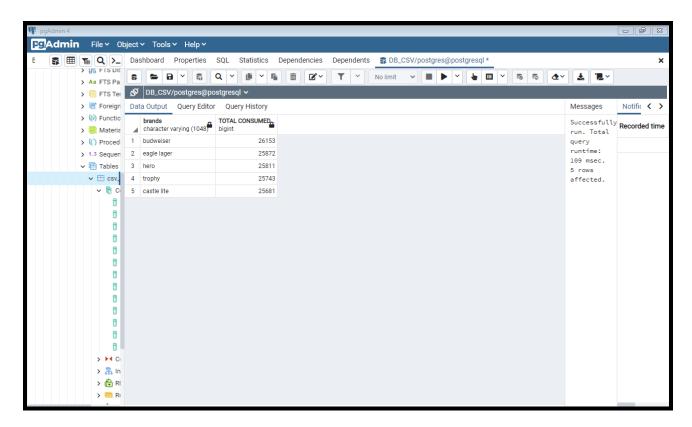




From the result above, using the quantity consumed to determine the favorite brand, it can be deduced that the favorites brand in South-south region in Nigeria is *Eagle lager*.

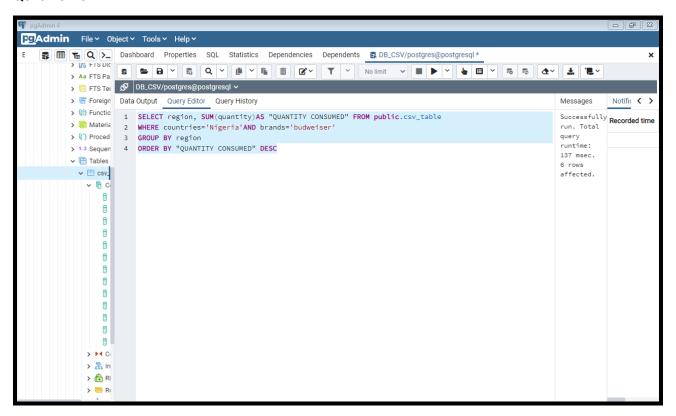
QUESTION 7:

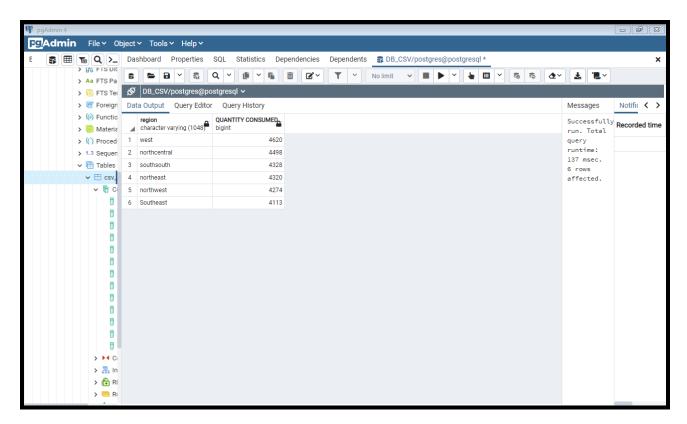




The screenshot above shows the beer consumption in Nigeria and the total quantity of each brands consumed. *Budweiser* is the highest consumed beer followed by *Eagle lager*.

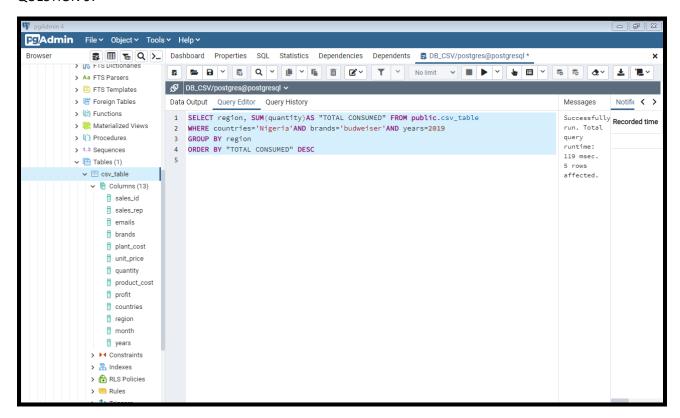
QUESTION 8:

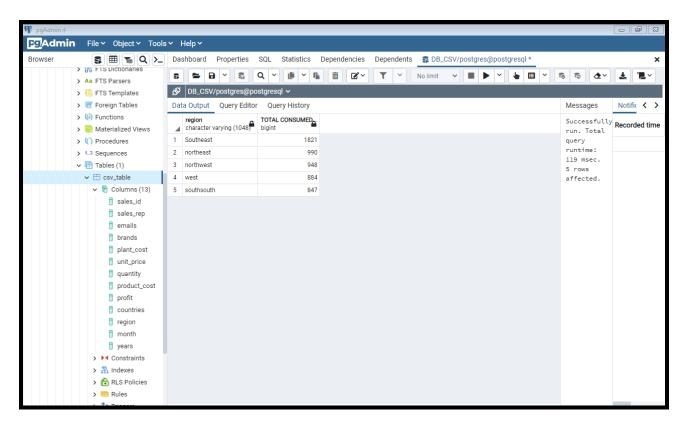




The screenshot above shows the level of consumption of Budweiser in the regions in Nigeria. From the screenshot, it can be deduced that the **WEST** region of Nigeria is the highest consumption of Budweiser.

QUESTION 9:

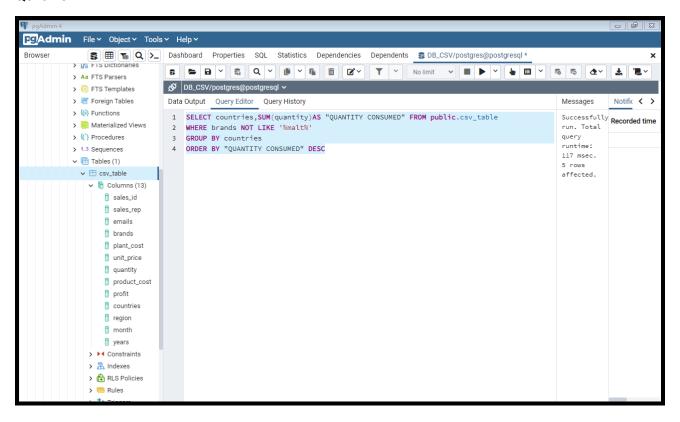


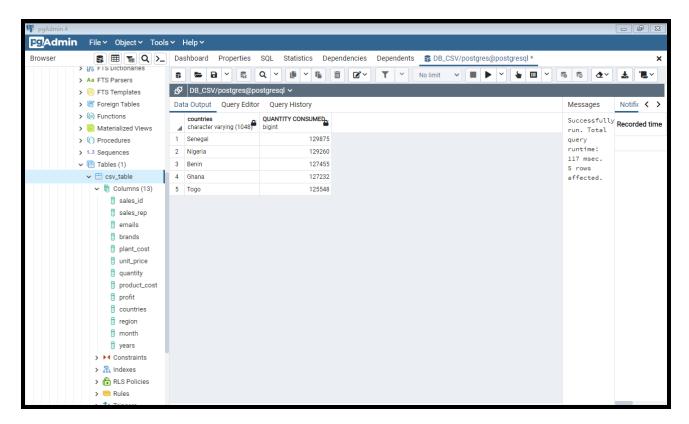


From the screenshot above, it can be deduced that the level of consumption of Budweiser in Southwest increases and the region with the highest consumption is **SOUTHWEST** This can be as a result of the promo in 2019.

SECTION C: COUNTRIES ANALYSIS

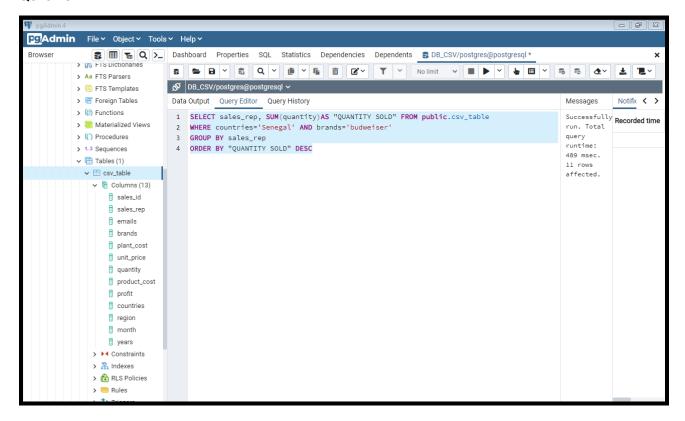
QUESTION 1:

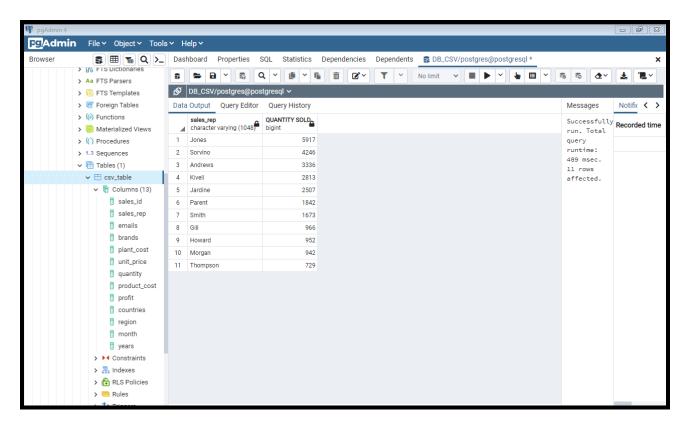




From the screenshot, the country with the highest consumption of beer is **SENEGAL**.

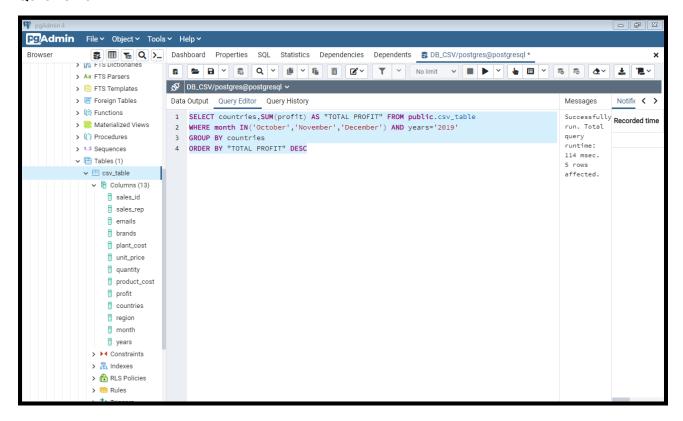
QUESTION 2:

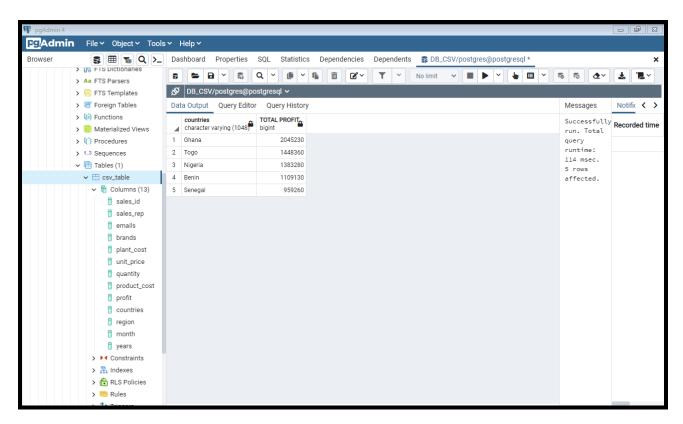




From the Screenshot above it can be deduced that *JONES* is the Sales Personnel that Sold the highest quantity of Budweiser in Senegal.

QUESTION 3:





From the screenshot above, it can be deduced that *GHANA* has the highest profit in the fourth quarter in 2019 with a total profit of 2045230.