

Summary of Analysis and Presentation:

1. Data Pre-processing and Loading:

- Loaded the provided CSV data into BigQuery.
- Addressed formatting issues, including correcting the hour column discrepancy observed in the raw data.
- Normalized the data into a MySQL schema, created an ERD, and loaded it into BigQuery.

2. Exploratory Data Analysis:

- Explored key aspects of the dataset, such as transaction count, unique customers, transaction time range, average customer age, total sales, and the number of products and categories.
- Identified trends, including the gradual increase in sales from January to June, peak transaction and sales times, and the distribution of sales by day of the week.

3. Report on Looker Studio:

- Created a variety of visualizations to answer specific questions:
 - Sales trend over months.
 - Sales distribution throughout the day (morning, midday, evening).
 - Top-selling products and categories.
 - Geographic distribution of customers.
 - Age groups contributing to the most sales.
 - Average customer spending from January to June.
- Exported the report to a PDF and sent it to william.terry@revature.com.

4. Additional Trends and Patterns:

- Introduced patterns and trends analysis, including sales trend over time, hourly sales distribution, customer age distribution, geographic analysis, and product price impact.

5. SQL Schema:

- Created a MySQL schema with tables for customers, products, transaction time, and sales, establishing foreign key relationships.

6. Live Queries in BigQuery:

- Executed queries in BigQuery to answer specific questions, showcasing the live analysis during the presentation.
- Developed at least three additional analytical questions and answered them with queries in BigQuery.

7. Presentation Highlights:

- Provided a concise and engaging presentation with a focus on identified trends.

- Showcased visualizations for daily transactions, monthly sales, sales by daytime period, sales by day of the week, hourly sales, and more.
- Emphasized patterns like increasing new customer acquisition, sales peaking midday, and the geographic distribution of customers.

8. **Concluding Insights:**

- Summarized key findings, such as the popularity of certain products, customer age preferences, and geographic concentrations.
- Encouraged further exploration by suggesting additional analyses, such as customer retention, product title impact, and seasonal customer age preferences.