

ROGER EHRENBERG Founder & Managing Partner IA Ventures

Roger Ehrenberg is the founder and Managing Partner of IA Ventures, a seed-stage venture capital firm funding companies that create competitive advantage through Big Data.

Roger currently sits on the boards of Simple, Datasift, Metamarkets, Recorded Future, The Trade Desk, and Transferwise, and is a Board observer of MemSQL and SavingStar. Formerly, he served on the boards of Alphacet, Buddy Media, Global Bay Mobile Technologies, Magnetic, Selerity and Stocktwits.

Prior to forming IA Ventures, Roger was an active angel investor through IA Capital Partners, a seed-stage investment firm focused on advertising technology, digital media and financial technology. From 2004 to 2009, Roger seeded 40 companies, including bit.ly, Buddy Media (sold to Salesforce.com), Clickable (sold to Syncapse), Invite Media (sold to Google), Magnetic, MyTrade (sold to TD Ameritrade), Solve Media, Stocktwits, TheLadders, TweetDeck (sold to Twitter) and Wallstrip (sold to CBS Interactive).

Earlier in his career, Roger served as President and CEO of DB Advisors, LLC, Deutsche Bank's internal hedge fund trading platform where his 130-person team managed \$6 billion in capital across multiple strategies with offices in New York, London and Hong Kong. Before DB Advisors, Roger was Global Co-head of Deutsche Bank's Strategic Equity Transactions Group. As an Investment Banker and Managing Director at Citibank, Roger held a variety of roles in the Global Derivatives, Capital Markets, Mergers & Acquisitions and Capital Structuring groups.

Roger holds an MBA in Finance, Accounting and Management from Columbia Business School and a BBA in Finance, Economics and Organizational Psychology from the University of Michigan.

Roger blogs at http://informationarbitrage.com and tweets at @infoarbitrage.



DAVID TISCH Investor/Entrepreneur

Managing Member BoxGroup

Former Managing Director TechStars NYC

Professional/Education

David is the Managing Partner of BoxGroup, a New York City based seed-stage angel capital firm. David is also the Co-Founder of TechStars NYC, where he previously served as Managing Director.

As an investor, David has worked with over 80 startups including Fab.com, GroupMe (sold to Skype), Boxee, Romotive, Lore, CrowdTwist, Behance, OnSwipe, SkillShare and DataMinr. David was named to NYC Mayor Bloomberg's Advisory Council on Technology and serves on the Investor Board of Venture for America.

Prior to joining TechStars, David served as Executive Vice President of Interactive Strategies at kgb, a global information services company. While at kgb, David founded and lead Knowmore.com, a social aggregation startup within kgb. David has a B.A. in American History from the University of Pennsylvania and a J.D. from New York University School of Law. David was born and raised outside of NYC in Westchester.



OWEN DAVIS Managing Director NYC Seed

Owen is currently Managing Director of NYC Seed, a seed stage venture capital fund in New York City. Owen has worked in all aspects of the online world, including work with early versions of AOL and MSN. He created one of the first 200 web sites on-line and founded Thinking Media in the summer of 1995, an online marketing firm which pioneered client-side tracking of pages and advertisements, which has become the standard method for online measurement. He co-founded Sonata in 1999, a wireless company that provided location-based services and marketing to cell phones. Owen also co-founded, Petal Computing, a firm that developed software which allowed large numbers of commodity PCs to act like a single unit, useful in industries ranging from image rendering to pharmaceuticals.

Owen is the author of various patents in Internet methods and technologies. He is also the author of the book Instant Java Applets, available from Ziff-Davis Press. He is an original member of the World Wide Web Artists Consortium, and served on that group's original board. He was also an original member of the Board setting online advertising and media specifications and has served as Managing Director of the Wireless Advertising Association. Owen was named various times as one of the 100 Top Internet Executives in New York by The Silicon Alley Reporter and most recently was named one of the 100 most influential people in Silicon Alley for 2008. He received his bachelor's degree from Brown University and an MBA from Columbia Business School.



JORDAN COOPER Founder Hyperpublic

Partner Lerer Ventures

Professional

Jordan is a Partner at Lerer Ventures. He currently serves as Co-Founder & CEO of Hyperpublic (acq. by GRPN). Jordan was previously an investor at General Catalyst Partners, a \$1.7 Billion early stage venture capital firm in Harvard Square. Jordan left General Catalyst to become founder & CEO of Untitled Partners, a consumer finance/internet startup backed by Bessemer Venture Partners. He is a graduate of Dartmouth College and blogs at jordancooper.wordpress.com.



SCOTT LEVINE
Managing Director
Time Warner Investments

Scott Levine is a Managing Director at Time Warner Investments, where he is focused on digital media investment opportunities that have a strategic fit with Time Warner's operating divisions. Scott led investments in Conviva (streaming video optimization) and Adaptly (social ad buying platform). Prior to joining Time Warner, Scott was the Senior Vice President of Business Development of myYearbook, where he launched the company's social gaming platform, led its mobile M&A efforts, and helped structure & negotiate its \$100mm sale.

Previously, Scott was Senior Vice President of Corporate Development at Sony Music, where he led its venture investments, joint ventures and M&A, including the \$260mm acquisition of Gracenote. He was also a Vice President at General Atlantic, a private equity firm which manages \$17 billion in capital. Scott is a graduate of Stanford University, where he earned a Ph.D. in Electrical Engineering and is also a graduate of Columbia University where he earned an MBA as well as a B.S. in Electrical Engineering. Scott lives in Manhattan with his wife and two children.



SUSAN MASON
General Partner
Aligned Partners
KFP Chairman Emeritus

Fellows Class 2, Mentor Class 15

Professional/Education

Susan Mason is a member of Kauffman Fellows Class 2 and served her fellowship under mentor Rob Kuhling at ONSET Ventures in Menlo Park, CA. She is a General Partner with Aligned Partners, a venture firm she co-founded with another Kauffman Fellow. Aligned Partners specializes in investments in highly capital efficient start-ups in the Information Technology area. Susan is focused on investing in early stage start-ups in the cloud and mobile computing domains.

Prior to co-founding Aligned Partners, Susan was with ONSET Ventures for 15 years and helped to raise 5 ONSET funds. She came to ONSET Ventures in 1996 after holding positions in high-tech engineering, marketing and business development.

Prior to joining ONSET, Susan led a successful consulting practice helping Fortune 100 corporations capitalize on emerging markets and technologies. Early in her career, she held positions in marketing and engineering design of high-performance systems and microprocessors for Fujitsu Microelectronics, Fairchild Semiconductor and NCR Microelectronics.

Susan received a BS in Electrical Engineering from the University of Colorado and her MBA from the University of California, Los Angeles. Susan is a founding board member and currently serves as Chairman Emeritus of the Center for Venture Education. She also serves on the Finance and Investment Committee for the Town of Los Altos Hills, CA.



BRENT AHRENS
General Partner
Canaan Partners
Fellows Class 5

Professional

Brent Ahrens is passionate about investing in cutting edge medical technologies, diagnostics and therapeutic treatments. Since joining Canaan in 1999, Brent has led successful investments in novel medical companies such as Cerexa (FRX), one of the largest private biotech M&As in history; DexCom (DXCM), the largest diagnostic IPO of 2005; Peninsula Pharmaceuticals (JNJ), acquired by a Johnson & Johnson subsidiary; and Revivant (ZOLL), a cutting edge medical device company acquired by Zoll.

Prior to joining Canaan, Brent honed his operational and investing skills at a variety of top tier companies, including General Surgical Innovations, Ethicon Endo-Surgery, a subsidiary of Johnson & Johnson, and IAP Research, a developer of technologies for defense and industrial applications. During his career, Brent diversified his healthcare experience, working in a variety of sales, marketing, business development and technical roles. His technical expertise as a professional engineer with several patents to his credit is also a valuable asset to Canaan's innovation-driven portfolio companies.

Brent currently sits on the boards of CoApt Systems, CoAxia, Novare Surgical Systems, Pavad Medical, Relievant Medsystems, and Transoma Medical, a pioneer and the world's largest supplier of implantable wireless sensors for medical research.

Education/Personal

Brent earned an MBA from the Tuck School of Business at Dartmouth College and a BS and MS in mechanical engineering from the University of Dayton. An avid runner, Brent can also be found tinkering on home carpentry projects when time permits.

Fellowship

A member of Class 5, Brent was mentored by Harry Rein at Canaan Partners. He served as a mentor to John Pacifico, a member of Class 12.



MATT HARRIS

Managing Director

Bain Capital Ventures, New York

Professional/Education

Matt joined Bain Capital Ventures in 2012, to lead the NYC office and focus on business services companies, with a particular interest in financial services. Most recently, Matt co-founded and ran Village Ventures, where he focused on the same sectors and invested in such companies as BlueTarp, Consumer United, Dwolla, iSend, On Deck Capital, Simple, TxVia and Zipmark. Earlier in his career, Matt worked at Bain Capital in the private equity group.

Mentor Class 17

The central theme of most of Matt's investing has been the secular trend of increasing penetration of non-financial institutions into the financial services industry. Much of that thesis is laid out in this blog post (http://mattftw.com/financial-services/in-defense-of-banks-and-bankers-aka-tldr/), but the basic idea is that banks and other FIs are becoming more and more like regulated utilities, leaving lots of space within payments, lending, capital markets and insurance for entrepreneurial companies to take market share. If you're working on something that plays on these themes, Matt would love to hear from you.

Matt went to Williams College, graduating in 1994 with a degree in Political Economy. Matt was the Captain of the Williams College Rugby Club for his junior and senior year, which as you can imagine consumed nearly all of his spare time.

Outside of work, Matt is delighted to spend time with his wife, Jessica, and their two children. He is the Chairman of the Board of the Williamstown Theatre Festival, a regional theater associated with Williams College. Matt is obsessed with military history, and some day will write a book connecting the strategy and tactics of insurgency with what he has learned about entrepreneurship.



BRAD FELD

Managing Director
Foundry Group

Co-Founder TechStars

Brad has been an early stage investor and entrepreneur since 1987. Prior to cofounding Foundry Group, he co-founded Mobius Venture Capital and, prior to that, founded Intensity Ventures, a company that helped launch and operate software companies. Brad is also a co-founder of TechStars.

Brad currently serves on the board of directors of BigDoor, Cheezburger, Fitbit, FullContact, Gnip, MakerBot, MobileDay, Modular Robotics, Oblong, Orbotix, SEOMoz, Standing Cloud, and Yesware for Foundry Group. Previously, Brad was an executive at AmeriData Technologies after it acquired Feld Technologies, a firm he founded in 1987 that specialized in custom software applications.

In addition to his investing efforts, Brad has been active with several non-profit organizations and currently is chair of the National Center for Women & Information Technology, co-chair of Startup Colorado, and on the boards of Startup Weekend and the Application Developers Alliance. Brad is a nationally recognized speaker on the topics of venture capital investing and entrepreneurship and writes the widely read blogs Feld Thoughts and Ask the VC.

Notable companies that Brad has invested in and/or sat on the boards of include Abuzz (acq. NYT), Anyday.com (acq. PALM), Critical Path (CPTH), Cyanea (acq. IBM), Dante Group (acq. WEBM), DataPower (acq. IBM), FeedBurner (acq. by GOOG), Feld Group (acq. by EDS), Gist (acq. RIM), Harmonix (acq. VIA), NetGenesis (IPO), ServiceMagic (acq. IACI), ServiceMetrics (acq. EXDS), and Zynga (ZNGA).

Brad holds Bachelor of Science and Master of Science degrees in Management Science from the Massachusetts Institute of Technology. Brad is also an avid art collector and long-distance runner. He has completed 22 marathons as part of his mission to finish a marathon in each of the 50 states.



ALAN PATRICOF
Founder & Managing Director
Greycroft LLC

Professional

Alan Patricof is the founder and managing director of Greycroft LLC. A longtime innovator and advocate for venture capital, Patricof entered the industry in its formative days with the creation of Patricof & Co. Ventures Inc., a predecessor to Apax Partners - today, one of the world's leading private equity firms with over \$40 billion under management. He stepped back from the daily administration and operational aspects of Apax Partners, LP in 2004 to concentrate on a group of small venture deals on its behalf, before forming Greycroft Partners in 2006.

With a 40-plus year career in venture capital, Patricof has been instrumental in growing the venture capital field from a base of high net-worth individuals to its position today with broad institutional backing, as well as playing a key role in the essential legislative initiatives that have guided its evolution. He has helped build and foster the growth of numerous major global companies, including, among others, America Online, Office Depot, Cadence Systems, Cellular Communications, Inc., Apple Computer, FORE Systems, NTL, IntraLinks, and Audible. He was also a founder and chairman of the board of New York magazine, which later acquired the Village Voice and New West magazine.

Patricof is active in the New York and Washington communities as a board member of TechnoServe, Trickly Program, Global Advisory Board of Endeavor, Applied Sciences NYC Advisory Board, and the Initiative for Global Development (IGD) Leadership Council. In 2007, he was appointed to the board of the Millennium Challenge Corporation by the President of the United States; he is currently serving his second term. From 1993 to 1995, he served as Chairman of the White House Conference on Small Business Commission.

Patricof holds a BS in Finance from Ohio State University and an MBA from Columbia University Graduate School of Business.



LIAM DONOHUE

Co-Founder & Managing Director
.406 Ventures



STEVE KAPLAN

Neubauer Family Distinguished Service

Professor of Entrepreneurship and

Finance

The University of Chicago Booth School

of Business

Professional

Liam brings 15 years of entrepreneurial and venture investing experience, including 13 years as a Founder, General Partner and Principal in two top-quartile performing venture capital funds. At .406, Liam chairs the board of portfolio company Business Intelligence Advisor (BIA) and American Biomass Corporation and is on the boards of EnergyHub, Connotate, Iora Health and WellaWARE.

Mentor Class 13

Prior to founding .406, he was founding General Partner of Arcadia Partners, a Boston-based venture capital firm focused on education industry services and technology. At Arcadia, Liam led investments in several leading educational technology companies. In conjunction with Arcadia, Liam founded, chairs, and for several years was acting Chief Executive Officer of BIA, a company that pioneered the use of CIA-developed deception detection techniques for use in the financial services community.

From 1995 to 1998, he was a Principal at Foster Management Company, a topquartile venture investor focused on the services industry, where he built a leading company in the outsourced marketing services space. From 1989 to 1993, he worked for Booz Allen Hamilton, where he opened and directed the firm's Budapest office in 1991.

Education

Liam received his MBA from Dartmouth's Amos Tuck School of Business where he received the Julia Stell Award. He received his BS in chemistry from Georgetown University where he was a John Carroll Scholar. Liam currently serves on Dartmouth's Tuck Private Equity Center Advisory Board.

Steven N. Kaplan is the Neubauer Family Distinguished Service Professor of Entrepreneurship and Finance at the University of Chicago Booth School of Business. He joined the faculty in 1988. Professor Kaplan is also the faculty director of Booth's Polsky Center for Entrepreneurship.

Professor Kaplan is one of the world's top researchers on private equity, venture capital and corporate governance. His papers on LBOs and private equity are the standard references in the field. He has testified to U.S. Senate and U.S. House Committees about his research. His findings and opinions regularly appear in prominent business media. Professor Kaplan is a Research Associate at the National Bureau of Economic Research. He is an associate editor of the Journal of Finance and the Journal of Financial Economics.

Professor Kaplan teaches advanced MBA and executive courses in entrepreneurial finance and private equity, corporate financial management, corporate governance, and wealth management. His course in entrepreneurial finance and private equity is consistently among the most popular in the school. Business Week named him one of the top twelve business school teachers in the country.

Kaplan co-founded the entrepreneurship program at Booth. With his students, he helped start Booth's business plan competition, the New Venture Challenge, which has spawned over sixty companies that have raised over \$180 million. Professor Kaplan currently serves as the academic co-dean of the Kauffman Fellows Program, an educational program designed to educate and train emerging leaders in venture capital and high-growth companies.

Professor Kaplan serves on the board of directors of Accretive Health (AH), Columbia Acorn Funds, and Morningstar (MORN). He also serves as a director of the Chicago Chapter of the National Association of Corporate Directors and the Illinois Venture Capital Association.

He earned his Ph.D. in Business Economics from Harvard University. He received his A.B., summa cum laude, in Applied Mathematics and Economics from Harvard College.



PHIL WICKHAM

President & CEO

Center for Venture Education

Fellows Charter Class

Professional

Phil serves as the President and CEO of the Center for Venture Education in Palo Alto, CA. The mission of the Kauffman Fellows Program is to develop the next generation of leaders in venture capital. Success for Phil means that entrepreneurs are building more enduring companies and investors are achieving superior returns. Overseeing all aspects of the CVE, Phil continues to push the program's international expansion. He also has a special passion for venture capital's opportunities globally in helping to meet societal needs.

Phil is a veteran venture investor and startup entrepreneur. Early in his career Phil co-founded the publishing company Reference Media in Tokyo, Japan, grew it to scale and sold it to the Princeton Review, where he became VP of Sales for Japan and Korea. Later, Phil served as General Partner at JAFCO America Ventures, a billion-dollar fund backed by leading Japanese financial and technology players such as Hitachi, Mitsubishi, NEC, Itochu, Nomura, and Nippon Life Insurance. Phil went on to become a partner and run US operations for Copan, a European venture fund based in Munich, Germany, where Phil also served on the Board. He has shepherded more than 30 investments, including Ikanos, Web Methods, Com21, and Emergent. Phil currently serves on the board of S2 Technologies, Trilibis, and Silicon Valley Association of Startup Entrepreneurs (SVASE), and is an advisor to the Creandum fund in Stockholm.

Education/Personal

Phil holds a BS from the Aerospace Mechanical Engineering School at the University of Arizona, and an MBA from Rensselaer Polytechnic Institute. When not working--or playing hockey--Phil can be found in Los Gatos with his wife and two daughters.

Fellowship

A Charter Class member of the Kauffman Fellows Program, Phil served his fellowship at OneLiberty/Flagship Ventures in Boston with mentor Ed Kania.

Phil was a CVE founding board member and serves on the board as CEO.