

Director, India

Investment Management Team

Pierre Omidyar, the founder of eBay, and his wife, Pam, established Omidyar Network (ON) based on the belief that every person has the potential to make a difference. We make venture capital investments and grants to innovative organizations that create opportunities for individuals.

The firm invests across 5 key initiatives: Education, Emerging Technology, Financial Inclusion, Governance and Citizen Engagement, and Property Rights. This role will have the opportunity to work closely with investment leads across each initiative with the goal of maximizing both social and financial impact for all investments and grants completed in India.

Investment management serves an instrumental role within Omidyar Network. The group is responsible for all investments and grants issued by the Company and to that end, has a unique perspective across our five investment sectors, current portfolio and prospective opportunities. The IM team leverages its deep investment and industry experience to provide active guidance to investment professionals. In parallel, the team is responsible for holding the firm accountable to achieve its impact and return targets through its role in Investment Committee decisions, portfolio monitoring and board governance feedback. In addition to its investment oversight and advisory roles, the IM team leads our experimental investment efforts. There are very few roles at an investment firm that provide such investment and analytical depth and breadth.

This position can be based in Mumbai or Bangalore

POSITION SUMMARY:

This position will be responsible for managing ON's investment function for India across its for-profit and non-profit investments. The individual will work closely with the India-based legal and investment teams to ensure optimal investment decisions, thoughtful portfolio management / governance and strategic exit engagements. This role will also be coordinating with our US-based Investment Management team to report India activities as well as contribute to firm-wide portfolio projects.

Responsibilities include assisting in:

- Supporting the pipeline of investment opportunities
- Evaluating proposed investments
- Driving the investment decision-making process
- Facilitating the negotiation, closing and funding of approved investments
- Assessing and managing the firm's investment portfolio
- Setting standards for all aspects of the firm's investment function across all investments
- Reporting on the firm's investment activities
- Training the firm's investment professionals
- Contributing to the firm's overall success

Desired Skills and Experience

15+ years business experience, with 5+ years in one or more roles managing an investment process (in a private equity, venture capital or other investment firm); in addition, some operational experience in a company or nonprofit is desirable.

- Strong process skills – ability to evaluate and manage large numbers of ongoing transactions
- Deep strategic and analytical skills – ability to evaluate proposed investments from multiple perspectives (strategic fit, market opportunity, operational capability, business model, financial performance and valuation)
- Appreciation of analytical rigor and clarity
- Sharp communication skills – excellence in writing and presenting
- Strong interpersonal skills – ability to work collaboratively with colleagues around the world
- Solid knowledge about investment execution – experience in all phases of investment execution (sourcing, analyzing, negotiating, documenting and closing)
- MBA or equivalent desired; JD degree useful
- Prior demonstrated interest in creating positive social impact desirable
- High level of comfort with ambiguity and working in a dynamic, rapidly evolving organization