



# Kauffman Fellows

December 2013

Dear Colleague,

## ***Executive summary***

You are holding this year's "Kauffman Finalists" book. Inside is a slate of extraordinary individuals who are seeking a career in the investment industry. They come with our strong endorsement. We invite you to contact them directly, interview, and hire them as your needs dictate.

## ***Why we do this***

We are assembling the latest class of Kauffman Fellows and we expect many in this book to land with investment firms and begin their Kauffman Fellowship. They have founded, funded, and grown their own companies; done stints as investors; and built up perspective from line-management, bench-science, and corporate development roles. Their selection as Kauffman Finalists is a statistical achievement and signals not only that they are accomplished professionals, but also that they appreciate how the investment world works. Consider whether an individual in this book might be a fit to join your firm or a firm you know well.

The job expectations of these Kauffman Finalists range from those seeking two-year associate tours-of-duty, to those hunting for principal or partner track positions. You will see industry backgrounds (Life Science, IT, Impact, Cleantech, and Generalist) and experience levels from those just completing PhDs or MBAs to those who come from corporations and the startup frontiers. All have been interviewed, screened, scrubbed, and chosen by the Kauffman Fellows Society from among hundreds who approach us each year. To hire a Finalist, simply contract with the individual directly. There is no placement fee or hidden cost. If you share your hiring goals with us, we can focus you on the most suitable subset of Finalists and provide you with a more complete dossier.

## ***About the Kauffman Fellowship***

The Kauffman Fellows Program has roots in identifying extraordinary people with deep passion for entrepreneurs and for the investment industry that supports them. These days we have a global reach that enables us to surface candidates from across continents, universities, life experiences, and career progressions. A byproduct of our philosophy is the gender and racial diversity that is a hallmark of our Society. Each incoming class of Kauffman Fellows is made up of 35-40 promising young investors. Those applying typically bring less than five years of direct investment experience and come to us from two tracks: (i) those already working at an investment firm, who apply as Affiliates and (ii) those not yet working as

investors, who apply to become Kauffman Finalists and use this status to pursue a full-time position (which is a prerequisite for beginning a Kauffman Fellowship). This book is your introduction to the latest Finalists.

### ***Mr. Kauffman's Vision***

As an organization, we are dedicated to educating a select group of investment professionals while they are still in the first phase of their investment careers. This dedication goes back to the vision of our founder, Ewing Marion Kauffman, who saw entrepreneurship as a kind of life-force that motivates and fulfills individuals while improving society as a whole. For Mr. Kauffman, recruiting was a competitive weapon. His simple selection principles remain our own: integrity, intellectual excellence, and richness of vision. Hewing to those bedrock principles, we recommend this year's Finalists and hope you find their stories compelling.

A handwritten signature in black ink, appearing to read "Phil Wickham". The signature is fluid and cursive, with a large initial "P" and a long, sweeping underline.

Phil Wickham  
Chief Executive Officer  
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## About the Kauffman Fellows Society

The Kauffman Fellows Society ([www.kauffmanfellows.org](http://www.kauffmanfellows.org)) is a network of investment professionals operating at 330 investment organizations in over 50 countries on six continents, collectively deploying \$50B in capital. Commencing each summer, the latest class of 35 emerging investment leaders (new Kauffman Fellows, sponsored by their investment firms) engage in a practical 24-month apprenticeship that includes quarterly sessions in Silicon Valley, field research projects, mentoring & coaching, online content, and industry & regional events. Kauffman Fellows work full-time as Associates, Principals, and Partners at innovation investment platforms while in the program. Tuition is \$72,500 for two years.

Those applying for a Kauffman Fellowship typically bring less than ten years of direct investment experience. Candidates come to us from two tracks: (i) those not yet working as investors, who apply to become Kauffman Finalists and use this status to pursue a full-time position (they are featured in this book); and (ii) those already working at an investment firm, who apply as Affiliates.

### Frequently Asked Questions

*Is there a fee or any obligation to support a Finalist as a Kauffman Fellow?* No.

*If we hire a Finalist, and wish to support them, what commitment would be required of our firm?* Once each quarter, the class convenes for a three-day module with senior practitioners, for a total of approximately 25 out-of-office days, not including travel time, over the two years (meeting in Silicon Valley). The cost is \$72,500, not including travel or accommodations.

*Who pays the salary for a Kauffman Fellow?* The salary is paid by the firm that employs the individual, having directly contracted an industry-competitive salary.

A sampling of sponsoring funds include: 5AM, Abraaj, Accel, Acumen, Alta Partners, Amadeus (UK), ARCH, Atlas, Austin Ventures, Battelle Ventures, Battery, Bay City Capital, BBC, Business Development Bank of Canada, BlueCross/BlueShield, Bosch, Broad Institute, Burrill, Canaan Partners, Cisco, Clearstone, CMEA, Creandum (Sweden), CRV, Databank (Ghana), Dell, DCM, Draper Fisher Jurvetson, Domain, Edge Capital, Emergence, Founders Fund, Gemini (Israel), Genesis (Israel), Google, GGV Capital, Greylock, Groupon, Helion (India), Highland Capital, IDG (Vietnam & India), Index, In-Q-Tel, Intel Capital, Kleiner Perkins Caufield & Byers, Levensohn, Lilly Ventures, Mitsubishi, Morgenthaler, National Semiconductor, NCB Ventures (Ireland), NEA, Nokia-Siemens, Northzone (Sweden), Novartis Ventures (Switzerland), Nth Power, Oak, Omidyar Network, ONSET, Richard Chandlerngapore), Panorama, Prism, Quaker Partners, Royal Bank of Canada, Red Abbey, RiverVest, RRE, Safeguard Scientifics, Samsung, SAP Ventures, Scale, Sequoia, Shasta, Skyline, Sofinnova (US & France), SR One, Storm, SV Life Sciences, TL Ventures, UCSF Mission Bay Ventures, University of Tokyo, USVP, Valhalla, VantagePoint, Venrock, W Capital, Wellington, and the Westly Group.

## Kauffman Fellows Program Finalist Contacts



**Phil Wickham, President and CEO**  
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Phil oversees all aspects of Kauffman Fellows including recruiting and selecting new fellows, fostering new strategic alliances, and spreading the message of KFP to the venture community. Phil previously served as General Partner at JAFSCO America Ventures and at Copan Ventures. He was a member of the Charter Class of Kauffman Fellows and holds a BS from the University of Arizona and an MBA from Rensselaer Polytechnic Institute.



**Neddy Reyes, Director of Operations**  
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Neddy is responsible for assisting in the annual budget for Kauffman Fellows, as well as operations and human resources functions, and designing and managing KF Program events domestically and internationally. Previously Neddy was an EA at ONSET Ventures, gaining close-range visibility into startup life and venture board dynamics. Neddy holds undergraduate and MBA degrees from Notre Dame de Namur University, earning both while working full-time.



**Jane Chinen, Recruiting Manager**  
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Jane manages all aspects of recruiting, from conception of the application process, to the detailed interviewing schedules, to the transition of Finalists to Fellows. Previously Jane was an EA at Oak Hill Investment Management, ONSET Ventures, and Ignite Group. Although Jane completed her BS in Nursing from the University of San Francisco, she learned that she enjoyed the culture, pace, and energy of the venture industry and happily made the career transition.

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# KAUFFMAN FINALISTS

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# ANTHONY BALDOR

Kauffman Finalist

Life

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## Professional

Anthony is a recovering scientist building on a decade of biotechnology experience that he captured in the Boston and Bay Area innovation clusters. He worked for three startup drug development companies and spent recent years consulting on strategy and development for a variety of medtech startups.

Anthony began to consider a career in life science venture investing after he helped mentors develop Cambridge Biolabs (CBL), a life science incubator specializing in contract lab research and business services. At CBL, Anthony provided development, analysis, diligence, and operations support to domestic and international biotech and medtech companies and their VCs. Before Anthony left for Haas School of Business at UC Berkeley, CBL had incubated over 20 companies in two years that together raised over \$100 million. He saw who met milestones, raised additional capital, and struggled to execute.

This portfolio-based development work both prepares and motivates Anthony to work in venture capital. Over the last year, his interest developed into a passion through the diligence, analysis, and fundraising projects he has executed for venture firms in Boston and the Bay Area, including US Venture Partners, The Mayfield Fund, Claremont Creek Ventures, Mission Bay Capital, and Bio-Innovation.

## Education Summary

Anthony is an MBA candidate at UC Berkeley, Haas School of Business, where he focuses on new venture finance and innovation strategy. Before Haas, he received a technical education in oncology and immunology at the Harvard teaching hospitals, including Brigham and Women's Hospital and Dana Farber Cancer Institute. Anthony earned his Bachelor's Degree in neuroscience and behavior at Vassar College.

## Personal

Anthony is an explorer. He has eight peaks left in a lifelong project to get to the highest point in all fifty states and he spends significant time circling Northern California on a bicycle. While out of the country, Anthony travels by any means necessary: plane, train, boat, bus, taxi, elephant, or camel.



# Ryan Bettencourt

Kauffman Finalist

IT

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## Professional

Ryan is currently the VP, Digital for Saban Brands, a trans-media and licensing company he joined after his former company was acquired in late 2012. Ryan also acts as Founder and Chairman of Blurt It Media, creators of Blurtopia (fast growing social network) and Blurt Media (content syndication and monetization platform).

Before its acquisition by Saban Brands, Ryan was President of KidZui, creators of the leading kid-safe internet browser. KidZui won numerous awards for its innovation in the kids' space, scaled to over two and a half million monthly unique users, earned four valuable patents (five additional pending) for its technology and had numerous partnerships with large media, toy, and OEM companies. The company raised \$18.5 million in funding from leading venture funds as well as from Scholastic Corporation.

Ryan also Co-Founded and led the creation, growth, and eventual sale of CellarThief, a leading curated commerce company. The company was recognized by Internet Retailer as one of the 100 hottest e-commerce companies along with the likes of Groupon, Living Social, and Fab. It was bootstrapped with operations in San Diego and the Northern California wine country and acquired in early 2012.

Ryan served as President/CEO of Digital Telepathy/Rebel Brands, a leading interactive design company with clients ranging from top VC-backed start-ups to well-known thought leaders. Earlier in his career, Ryan ran a nearly \$30 million division for a wine importing company and launched a successful fashion brand. Ryan is a mentor for The Founders Institute and is an advisor to numerous startups.

## Education Summary

Ryan holds an MBA, Magna Cum Laude, from Babson College where he attended on a full scholarship and was a Babson Fellow. Ryan was a Presidential Scholar at the University of San Francisco, where he graduated *cum laude* in politics.

## Personal

Ryan is an adventure junkie who loves to travel, surf, cook, play soccer, and discover new music and art. He is married with two young daughters.





# CARRI DUNCAN VON STACKELBERG

Kauffman Finalist

Life

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## Professional

Carri gained first exposure to finance as a Biotech Associate at a Wall Street Investment Boutique. The internship provided initial insights into the capital markets, which formed a basis for a full-time role at Credit Suisse (CS). As a buy-side Financial Analyst in Equity Research at CS, Carri covered 20+ biotech and medtech companies and served clients both internally (asset management) and externally (ultra-high net worth individuals). In parallel, she was a part of CS' Tech-focused think tank, creating investment products and thematic pieces. Carri then moved to Sal. Oppenheim's Investment Banking division, which was later acquired by Macquarie. In this role, she led coverage of EU-listed companies in Pharma and Biotech. The team was Star Mine top three ranked in EU Healthcare. Carri then left Banking to work at the management consulting firm Egon Zehnder. As a consultant in life science, Carri grew client relationships within biotech and venture capital while leading and executing senior-level executive and board searches as well as management appraisals.

## Education Summary

During her Bachelor's studies in biology at Wayne State University, Carri worked as a student research assistant in biochemistry focusing primarily on oncology drug development in the US and Europe. Following graduation, she worked at the US Dept. of Energy Plant Research Labs at Michigan State University, earning a MS in molecular genetics. Her research focus was on the transcriptional control of abiotic stress pathways in plants. Thereafter, she worked in the lab of spinal cord injury pioneer Martin Schwab at the Swiss Federal Institute of Technology's (ETH) Brain Research Institute in Zurich. She received her PhD in neuroscience at ETH while working in collaboration at Novartis (NIBR) in Basel, where the studied compound is currently in clinical development.

## Personal

Carri enjoys Alpine hiking and skiing, as well as traveling for sport and relaxation. At home, she enjoys spoiling friends and family as an avid cook and Burgundy wine enthusiast.



# VAIBHAV GOEL

Kauffman Finalist



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## Professional

Vaibhav is currently a second-year MBA candidate at the Kellogg School of Management. Through his experiences at a consumer internet company, an early-stage VC fund, and his entrepreneurial endeavors, Vaibhav has gained broad exposure to the technology industry.

This past summer, Vaibhav completed his internship at Zynga Inc. as a Product Manager, where he was responsible for gameplay tuning and feature development for a new web-based combat strategy game. Prior to Zynga, he also worked as an Associate Intern at OCA Ventures, a \$50 million venture capital firm, for six months. He worked on identification of new investment opportunities, performed due diligence, and screened consumer internet-focused companies.

Prior to Kellogg, Vaibhav started GaMa Entertainment Systems, India's first indigenous arcade gaming company. Vaibhav led the startup for four years and raised \$500 thousand in venture capital. Leading GaMa was an invaluable learning experience for Vaibhav, where he gained an intimate understanding of how to build a business from scratch and cater to market needs.

Vaibhav is also the President of the Kellogg Entrepreneurs Organization, a small tightly knit group of students who are actively running their startups while at school. He also heads the Investor Relations department of the Entrepreneurship Club at Kellogg to help budding entrepreneurs find the tools and funds required for their startups.

## Education Summary

Vaibhav will be graduating with an MBA in finance and entrepreneurship from Kellogg in June 2014. Vaibhav holds a Masters and Bachelors of technology degree in mechanical engineering from the Indian Institute of Technology in Bombay, India.

## Personal

Vaibhav loves to play tennis. He was a state champion and participated in several national competitions. Vaibhav is also an avid trekker. His other interests include motorcycle touring, photography, scuba diving, and of course, gaming.



# ELIZABETH HAN

Kauffman Finalist



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## Professional

Liz is an MBA candidate at the University of Chicago Booth School of Business and an Associate at Hyde Park Angels (HPA) and Hyde Park Venture Partners (HPVP).

Liz is focused on healthcare technology and spent the summer with SV Life Sciences, developing an investment thesis on healthcare data analytics and sourcing and evaluating deals in healthcare services and tech. As a current Associate at HPA / HPVP, she identifies and assesses investment opportunities in the Midwest.

At Chicago Booth, Liz serves as a D4Lab Fellow, part of an interdisciplinary entrepreneurship and design program developing solutions to address the bottleneck issues in emergency rooms around the country.

Her initial interest in transforming healthcare began at UCLA where she spent two years as a biochemistry major and worked in R&D at Johnson and Johnson. She joined Deloitte Consulting's Strategy and Operations group after college as a management consultant because it enabled her to work with healthcare and life sciences companies and make a larger impact on healthcare.

A growth strategy project for a healthcare incubator was Liz's first foray into entrepreneurship. She became fascinated with the entrepreneurial ecosystem and joined a healthcare technology startup, AgileMD, to take a more active role in changing healthcare. Liz helped Agile develop a go-to-market strategy and since then, she has been working with entrepreneurs committed to improving healthcare.

## Education Summary

Liz is completing her MBA in entrepreneurship, finance, and strategic management at the University of Chicago Booth School of Business and holds a BA in business economics from UCLA where she graduated Phi Beta Kappa and *cum laude*.

## Personal

Liz is passionate about the fusion of ideas across sectors and co-organizes an intimate TEDx conference in Menlo Park every year. She also enjoys exploring themes on curated experiences and discovery, especially those related to food.



# FORSAN HUSSEIN

Kauffman Finalist



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## Professional

Forsan Hussein is the Chief Executive Officer of the Jerusalem International YMCA, an institution that promotes harmony between Palestinians and Israelis and has been serving Jerusalem and the international community since its establishment in 1878. Forsan is also the Chief Executive Officer of the Three Arches Company in Jerusalem and Tiberius - a YMCA subsidiary company in the hospitality industry.

Forsan started his social entrepreneurial journey at the age of ten when he helped create the first organization in Israel that promotes Middle East peace and fosters cooperation, equality, and coexistence. After graduating from Brandeis University, Forsan created several international organizations including Shalam, Peace Camp Canada, Soccer for Peace, and Mabat. He worked for The Abraham Fund Initiatives for several years in various positions in New York. His work has been covered by leading international media networks.

Forsan worked as an investment consultant for Capital Group Companies in Los Angeles. In addition, he gained experience in corporate restructuring for companies operating in Israel and Egypt including Delta Galil Industries.

Forsan serves on the advisory board of two startups: Yamsafer, an Arabic online travel/event booking company, and Salad Bear, an early-stage delivery service of organic comfort food. Forsan is a board member of the Social Finance-Israel, and a member of the Palestinian-Israeli Emerging Business Leaders Network.

## Education Summary

Forsan holds a BA from Brandeis University, an MA in international economics and international relations from Johns Hopkins School of Advanced International Studies, and an MBA from Harvard Business School.

## Personal

Forsan is a professional public speaker, fluent in Arabic, Hebrew, and English. He holds a Green Card and is passionate about agriculture and farming. Forsan is a self-taught drummer, plays soccer and tennis, and enjoys traveling, cooking, and wine.



# ANURADHA JAYARAMAN

Kauffman Finalist

Life

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## Professional

Anu is currently the Senior Product Manager for the Crimson Care Management Platform at The Advisory Board Company. Formerly, she was the Director of Marketing and New Products at Care Team Connect, which was recently acquired by The Advisory Board Company.

Anu has eight years of healthcare consulting, investment, and startup experience. She served as an intern at the Blue Cross Blue Shield Venture Partners and as the Lead Healthcare Associate at Hyde Park Angels. At Healthbox, a seed-stage accelerator for healthcare startups, she was part of the team that selected and worked with the companies for the first class in Chicago. Through her experience, she has gained significant exposure in sourcing, evaluating, and conducting due diligence on healthcare technology and services startups.

She was on the founding team of Agile Diagnosis, a provider of mobile and web apps that assist doctors and other healthcare professionals to more accurately and efficiently diagnose patients at the point of care. She also worked at Pinpoint MD, a healthcare startup developing a patient engagement platform. Her professional experience includes working at ZS Associates, a consulting firm specializing in the healthcare sector.

## Education Summary

Anu graduated from the MBA program at the University of Chicago Booth School of Business with an honors distinction and a focus on entrepreneurship and finance. She has an MS in management information systems from the University of Illinois at Chicago and BS in chemical engineering and MSc. in economics from the Birla Institute of Technology and Science (BITS), Pilani, India.

## Personal

An avid cook, she is constantly expanding her repertoire by experimenting with new recipes. In her free time, she enjoys travel, reading, and entertaining friends.



# SHANE KELLY

Kauffman Finalist

Gen'l

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## Professional

Shane is currently Executive Director of Wolverine Angel Network, a network of angels and startups in the University of Michigan community. Since August 2013, he has grown the portfolio of angel-ready investment opportunities from two to eight companies, four of which generate revenue. He has also recruited a three-person team to conduct due diligence and research the state of seed-stage investing in university ecosystems.

Shane started his professional career at GreeneStreet Films, a film and digital media startup in NYC. Progressing from title-less Assistant to Vice President of Finance, he helped the company raise \$50 million in growth capital and designed financial systems for several new ventures launched in-house. He also restructured operations for a sales and acquisition venture which he saw through to exit.

Shane was always puzzled at the courage of venture investors to put \$50 million at risk to grow a risky business. And so he set out to learn how smart people make bold investments by pursuing his MBA. He subsequently worked with three venture funds: Wolverine Venture Fund, (\$5 million, student-led); Detroit Venture Partners (larger, software-only); and Stage Two Innovations (\$60 million, early-stage search fund).

Through his venture capital experience, he led venture fund board meetings. He helped talented developers raise seed funding by transforming their business strategies. He performed diligence on devices extracting  $\text{NO}_x$ ,  $\text{SO}_x$ , and  $\text{CO}_2$  from coal power plant exhaust. He resolved to dive deeper as a Kauffman Fellow.

## Education Summary

Shane holds an MBA with distinction from the Ross School of Business and a BS from Morehouse College where he studied mathematics and physics.

## Personal

Shane once circumnavigated the Earth by boat in 100 days through Semester at Sea. He trained for six years in the Brazilian martial art of Capoeira. Shane enjoys learning new languages, from Spanish to PHP and responsive CSS/HTML. Really.



# JOHN KUELPER

Kauffman Finalist

Life

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## Professional

John, a versatile strategist who is passionate about the power of technology and policy to reinvent healthcare, is currently completing MBA & JD degrees at Northwestern University. Prior to his graduate studies, John founded a Health IT business, now part of Qualia Holdings LLC, which developed data management and analytics software for medical device and biotech companies. He has co-founded, advised, or consulted for a number of early-stage ventures spanning the data analytics, telemedicine, cardiac electrophysiology, medical robotics, and immunobiology spaces.

In recent years, John has worked on various fixed-duration engagements in the investment industry. He assisted Adams Street Partners in structuring investment vehicles exceeding \$1 billion. He developed a payer services thesis and sourced investment opportunities for Sterling Partners. He diligenced Health IT investments for Abundant Venture Partners and its AVIA subsidiary. Most recently, John assisted the Kresge Foundation in constructing a novel healthcare impact investing program by developing mission-aligned target segments, fund structures, and screening models.

John began his career as a computational neuroscience researcher and has worked in various strategy, clinical affairs, and regulatory roles in the medical device and health services industries. In 2013 he assisted the Blue Cross Blue Shield Association in developing a data monetization strategy. John has over 15 years of experience as a commercial software developer in ten plus languages and has consulted for an intellectual property firm on technical issues related to major patent litigation.

## Education Summary

John is currently completing his final year in Northwestern University's accelerated MBA and JD program. He studied cognitive neuroscience as an undergraduate at Washington University in St. Louis where he graduated *magna cum laude*.

## Personal

John enjoys poetry and short fiction, which he vets on behalf of the Boulevard literary journal. He also constructs fabricated metal sculpture and in 2009 produced a large grant-funded work that was on public display for six months.



# ASHISH KUMAR

Kauffman Finalist

Life

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## Professional

Ashish is currently completing his MBA at the Ross School of Business at the University of Michigan. He also works at Illumina, where he markets and implements innovative genomic technologies in clinical and research labs across the Midwest.

Ashish serves as a co-leader of the healthcare team at the Wolverine Venture Fund at the University of Michigan. He evaluates and makes investments in healthcare and technology companies, and manages the fund portfolio. Ashish was awarded the Zell Scholarship for strong entrepreneurial engagement and leadership by the Zell Lurie Institute of Entrepreneurial Studies.

During his MBA, Ashish worked with a healthcare VC firm, Apjohn Ventures. He analyzed portfolio company valuations, competitive landscapes, and exit scenarios. Ashish also networked with VCs and strategic investors for follow-on financings and partnering opportunities.

Prior to Illumina, Ashish studied at the University of California, Santa Barbara. He worked at Amgen for a summer and performed pre-clinical research towards the development of novel type 2 diabetes therapeutics. While at UCSB, Ashish also worked as an associate at California Equity Research, where he performed due diligence and authored research reports on companies in diagnostics, biopharmaceutical, and medical device sectors.

## Education Summary

Ashish holds a PhD in molecular, cellular and developmental biology and a Master's Degree in physics from the University of California, Santa Barbara. He completed his undergraduate studies in engineering physics at the Indian Institute of Technology, Mumbai. Ashish is currently an MBA candidate at the Ross School of Business at the University of Michigan.





# JUAN LUIS LEUNG LI

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## Professional

Juan believes in the power of innovation and entrepreneurship to change the world. He is currently an MBA Candidate at Harvard Business School and was appointed by faculty members to be a judge and mentor in the Rock Center for Entrepreneurship Accelerator where he advises various startups. Together with a group of peers, Juan is also in the process of creating a fund to support student entrepreneurs.

Most recently, Juan worked at High Peaks Venture Partners where he focused on finding, helping, and investing in e-commerce and B2B SaaS entrepreneurs. He also surveyed category experts to complete a publication on e-commerce KPIs.

Prior to High Peaks, Juan was part of the Business Development team at McGraw-Hill Education, largely focused on repositioning the company in the face of technological disruption. Additionally, he sourced, evaluated, and collaborated with education technology startups on potential strategic partnership / investment opportunities. Before that, Juan was at J.P. Morgan where he advised technology, media and telecommunications clients on their capital needs then structured and executed financings for them.

Born and raised in Mexico City, Juan moved to the US without his parents at the age of 15 and largely self-financed his way through college.

## Education Summary

Juan is completing his MBA at Harvard Business School where he is a Rock / Lebor Entrepreneurship, Toigo, and InSITE Fellow. He also serves as the co-leader of the Startup Tribe, VP of VCs and Startups for the TechMedia Club and is a member of the Entrepreneurship Club. He holds a BS in business administration, *summa cum laude*, from Boston University.

## Personal

Juan is a member of the Leadership Committee for Student Sponsor Partners, an education non-profit helping underserved students. He is an avid Boston sports fan, enjoys long-distance running, and discovering new musicians and restaurants.



## M. JAIONE MAIZ

Kauffman Finalist

Life

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### Professional

Jaione is currently an associate at Silicon Valley Bank, in the Analytics group, where she performs company valuations and is part of the strategic advisory services team for life science companies.

Previously, Jaione was an intern at venBio Venture Capital in San Francisco. There she worked with Managing Partners Corey Goodman and Rob Adelman supporting due diligence processes, and researching new investment opportunities in life sciences.

Jaione finished her PhD in neurobiology at UCLA in 2012, working on cerebellum-related motor coordination disorders. During her time at UCLA, she contributed to the launch of the Business of Science Center, aiming to facilitate and accelerate technology transfer and the commercialization of scientific innovations.

After completing her PhD, Jaione was accepted into the Stanford University Graduate School of Business Ignite Program, a program aimed at entrepreneurially-minded technical students and professionals.

She is also a contributing author for the Neurotech Industry Organization's NeuroInsights newsletter, a monthly publication focusing on industry-relevant advances in the Central Nervous System space.

### Education Summary

Jaione completed her PhD in neurobiology at the University of California, Los Angeles, working with Dr. Thomas Otis, and holds a Bachelor's Degree in biology from Northwestern University, where she worked with Dr. Nelson Spruston. Previously, she worked under Dr. John Williams at Oregon Health Sciences Institute, as well as with Dr. Susan Amara, now at the University of Pittsburgh.

### Personal

Jaione is an amateur photographer and sailor, and enjoys traveling and learning new sports. She speaks English, Spanish, and Basque, and visits Spain frequently to see family.



# JERMAINE MCMIHELK

Kauffman Finalist

Gen'l

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## Professional

Jermaine was born and raised in Compton, CA during the upheaval of the crack cocaine epidemic in the late 1980's. This is also when Jermaine's father became addicted to crack and abandoned the family. Though his mother worked tirelessly to provide for the household, they found themselves homeless on three separate occasions, most recently when he was 14 years old. During this time, Jermaine decided that he would liberate his family from their struggles through attaining a higher education.

After high school, Jermaine enrolled in nearby El Camino Community College, where he excelled academically while also working full-time. He subsequently decided to transfer to Morehouse College. After graduating from Morehouse, he enrolled at Harvard Law School. Jermaine's story is that of an entrepreneur: an individual that created a vision, navigated an uncertain environment, and gathered the resources needed to execute.

Jermaine has spent his summers in law school working at Morrison & Foerster, a corporate law firm in San Francisco, and at Reputation.com in Silicon Valley. During this time, Jermaine composed term sheets and he also worked closely with executives in coming up with solutions that affected everyday operations. Through these experiences and others, Jermaine came to realize that he was truly passionate about entrepreneurship and innovation.

In regards to investing, Jermaine has a significant interest in the technology sector. One issue that currently intrigues him is the lack of Internet and mobile-focused companies that create and tailor their products and services for lower-income Americans, a market in which he believes there are significant opportunities for venture capitalists to provide outsized returns to their investors.

## Education Summary

Jermaine holds a BA in business administration *summa cum laude* from Morehouse College and will receive his JD from Harvard Law School in 2014.

## Personal

In his free time, Jermaine enjoys reading, playing active sports, and spending time with family. He is also a co-founder of a real estate investment company.



## SID MOFYA

Kauffman Finalist



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### Professional

Sid began his entrepreneurial career while studying at his university, when he started a private computer business in Zambia. His subsequent business experience includes founding the Tanzania operations office for the US-based Henry M Jackson Foundation for the Advancement of Military Medicine (HJF), running energy programs in the UK - for which he secured over \$6 million in funding, and conducting financial fraud investigations in Zambia.

Working on three continents (for PricewaterhouseCoopers, Royal Dutch Shell, the UK Ministry of Justice, and now HJF) has given him significant exposure to a wide variety of business cultures and practices. After completing his MBA, Sid made a decision to return to the African continent to continue to work on his life ambition: participating in developing the entrepreneurial ecosystem in Sub-Saharan Africa.

Sid serves as a mentor to entrepreneurs at VC4Africa, PEP (an entrepreneurship program that support former convicts), and through his own program that is focused on funding and equipping African entrepreneurs. His current mentees are starting businesses in South Africa, Tanzania, and Zambia.

He also serves on the boards of Sure Starts Children's Center, Symic International Academy, and The Ocean International Community - African startups with a focus on entrepreneurial leadership development.

### Education Summary

Sid earned his MBA in entrepreneurship at the Acton School of Business, a highly-rated entrepreneurship program taught by active entrepreneurs. Prior to that he studied chemical process engineering at the University of Sheffield in the UK after earning a scholarship that is awarded to the top one percent of the best Zambian students.

### Personal

Sid loves to spend time in nature with his wife and daughter. He enjoys reading, playing soccer, guitar, and chess. He also enjoys a challenge and has recently completed the Amsterdam Marathon and climbed Mount Kilimanjaro.



# DANIEL OBASEKI

Kauffman Finalist



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## Professional

Daniel is currently an MBA student at MIT Sloan. He is focused on the intersection of finance and entrepreneurship and exploring opportunities through which he can develop the tools to better allocate capital to and partner with entrepreneurs. Daniel spent his summer working in growth-equity in Nigeria with the Abraaj Group and in venture capital in South Africa with Knife Capital. At MIT, he serves as President of the Africa Business Club and Vice President of Frontier Markets for the Venture Capital/Private Equity Club.

Prior to Sloan, Daniel was an Investment Analyst in the Principal Investments Group of the International Finance Corporation (IFC), the World Bank's investment vehicle. While at IFC, Daniel evaluated growth-equity investments in oil and gas projects in emerging markets, with a focus on Sub-Saharan Africa. In his position there, he worked on all stages of the deal process: business development/deal sourcing, due diligence, structuring, and negotiating investments. Concurrent with his role at IFC, Daniel was also Chair of the Youth Innovation Fund, a seed-fund through which he deployed \$125 thousand to young staff at the World Bank launching innovative ventures in emerging markets.

Immediately after Dartmouth and prior to joining the IFC, Daniel was an Associate for Tradewinds Global Investors, a \$35 billion investment firm. At Tradewinds, Daniel worked on investments in global natural resource companies, focusing on the early-stage opportunities in the emerging markets.

## Education Summary

Daniel is completing his MBA at MIT Sloan School of Management and holds a BA in philosophy from Dartmouth College.

## Personal

Daniel is an avid runner, having competed in the 800 meter run in high school and college. In his free time, he enjoys traveling, sports, and trying new restaurants.



# ANTONIO OSIO

Kauffman Finalist



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## Professional

Antonio is currently a second-year MBA student at MIT Sloan, focusing his studies on entrepreneurship and venture capital. He is a Legatum Fellow, the president of the ClubMex (MIT Mexican student Association), and actively participates in the VC and LATAM business clubs.

Besides being a full-time student, Antonio currently works with Fabrice Grinda and Jose Marin, two of the most active angel investors in the United States and emerging markets, with 120+ startup investments in their portfolio. For the past six months, he has been helping to manage their angel portfolio, source new deals, and analyze the pipeline.

During the summer, he worked as an associate at Legatum Ventrues, a VC firm based in Dubai that invests in emerging and frontier markets.

Prior to Sloan, Antonio was a co-founder and general partner at the Venture Institute, a platform that combines a startup accelerator with a seed capital/early VC fund in Mexico. He actively participated in the fund's creation, fundraising, and its first five investments.

He also has relevant experience in finance, economic development, and law. He worked for five years as Senior Analyst at Sabino Capital, a Mexican-based hedge fund. Before that he worked as a consultant at the Public Office of the President and as a legal intern at Barrera, Siquieros y Torres Landa, a renowned Mexican law firm.

## Education Summary

Antonio has a Bachelor's Degree in both economics and law from ITAM University in Mexico.

## Personal

Antonio is a sports enthusiast. He enjoys soccer, golf, running, and tennis, having been amongst the top 20 Mexican tennis players during high school. He co-founded and presided over *Por un Mexico Sano, AC*, to support disadvantaged children with health operations and co-founded *Vota Independiente and Reelige o Castiga*, grass roots social movements to promote accountability and transparency in the Mexican government. He has a passion for reading, traveling, and the arts.



# SERGEY PATSKO

Kauffman Finalist

Gen'l

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## Professional

Sergey is an angel investor and a board member of Finland-based WalkBase company, a retail analytics startup, which delivers unprecedented real-time customer insights for brick-and-mortar retailers. He is also a co-founder of an e-commerce business in the distribution of beauty products. Having eight IT startups in his portfolio, Sergey is highly motivated to make venture capital his profession. He is looking for opportunities to enter a firm in which he could add value and gain benefits from the more experienced partners.

Currently Sergey is the Marketing Director at a large machinery corporation. He considers himself a strategically-minded person and for seven years has built his corporate career in sales, business developments, M&A, and marketing within this machinery group. He significantly contributed to the company's recovery after the World Economic Crisis in 2008, helping the company to achieve \$1.5 billion USD annual revenue. Before joining the group he was an entrepreneur turned CEO of an innovative startup in the alternative energy industry.

## Education Summary

Sergey holds a MS, with honors, from the Ural State University, Russia. Later he graduated from a presidential program in marketing. Sergey has a BS in applied mathematics. He also attended a Venture Capital Executive Program at Haas School of Business, UC Berkeley.

While building his career, Sergey received a PhD in applied mathematics. He believes that it was an important basis for his future success, as it has developed his analytical skills and systematic approach in everything he does.

## Personal

Sergey plays badminton professionally and attends yoga classes regularly. He loves the city of Vienna, Austria, and even had his wedding ceremony there.



# ZACHARY SCHWARZMAN

Kauffman Finalist

IT

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## Professional

Zak is a recent Columbia Business School graduate, where he spent his time working for several venture capital firms and consulting to early-stage tech startups as an InSITE Fellow.

Zak worked with Canaan Partners throughout his second year in business school, sourcing the firm's \$8 million Series B investment in ecommerce marketplace ArtSpace and conducting diligence on a half dozen other investments in the commerce, payments, and mobile spaces that cleared committee.

Zak's previous venture work includes stints with DFJ Gotham, AOL Ventures, and Learn Capital. He has also worked as an advisor with a number of startups, including 2U, BestVendor, and DesignerSocial.

Prior to business school, Zak designed and raised over \$30 million in funding for national economic development initiatives, piloted a Central and South American expat voter outreach initiative for the 2008 Obama campaign, and founded an international development site in Ecuador. Zak is an InSITE Fellow and board member and also chairs the board for Manna Project International.

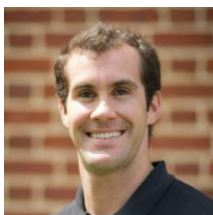
## Education Summary

Zak completed his MBA at Columbia Business School in 2013 with a concentration in entrepreneurship and venture capital. Zak has a BA in political economy and business from Tulane University, during which time he also studied at the London School of Economics.

## Personal

Zak is a dedicated cyclist, a seasoned adventure traveler, and remains one reliable second-serve short of a mediocre tennis game.





# GARRETT WILSON

Kauffman Finalist

Gen'l

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## Professional

Garrett is currently an MBA candidate at the University of Virginia's Darden School of Business with a concentration on finance and entrepreneurship. Garrett is the President of Darden's Chapter of Net Impact and Portfolio Manager of Darden Capital Management's Sustainability Fund.

Garrett interned at DBL Investors, where he performed qualitative and quantitative diligence across investments in cleantech, consumer products and services, and information technology. He supported the closure of a seed-stage investment and completed an analytical summary of a potential Series B investment. Garrett also prepared and presented an industry report on the sharing economy's transportation sector (including a regulatory analysis) and drafted a historic case study on DBL's role in the strategic siting of Tesla's manufacturing facility.

During his first year at Darden, Garrett worked part-time at Apex Clean Energy. He collaborated with the Director of Business Development to analyze historical energy prices to identify macro trends associated with wind energy development in the US.

Prior to attending Darden, Garrett spent five years as an Institutional Foreign Exchange Sales Associate at Bank of America Merrill Lynch in San Francisco and New York. He managed a portfolio of hedge fund accounts trading in global macro financial markets.

## Education Summary

Garrett is completing his MBA at UVA's Darden School of Business. He earned his Bachelor of Arts in government from Georgetown University, where he was also the captain of the Men's Lacrosse Team and a USILA Scholar All-American.

## Personal

Garrett loves traveling and the outdoors. He is an avid surfer, and spends his free time split between the ocean and mountains. He enjoys finding great new restaurants with his wife, and is anxiously anticipating the arrival of a daughter in early December.



# JOHN YANG

Kauffman Finalist

Impact

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## Professional

John is currently an MBA candidate from the Wharton School at the University of Pennsylvania. He is a Director at the Wharton Social Venture Fund and advises entrepreneurs at the Wharton Small Business Development Center, where he received the “Distinguished Leadership” award for his commitment to excellence in working with entrepreneurs and elevating the impact of the center.

John currently works with LearnSprout, an Andreessen-backed education technology company that has created a student data analytics platform. He has been working with the leadership team in developing a sustainable monetization strategy.

John has unique experience with venture investing in both the non-profit and for-profit sectors. At New Profit, a venture philanthropy fund, John helped launch the Pathways Fund, a public-private partnership with the federal government’s inaugural *Social Innovation Fund*. He performed due diligence on three successful deals and advised entrepreneurs with scaling their social enterprises. John also worked at Detroit Venture Partners, an early-stage venture capital fund where he led portfolio management efforts and was able to pursue his interest in using traditional venture capital as a vehicle to spur innovation and entrepreneurship to revitalize local communities and the economy.

Prior to that, John has had finance and operating roles at NBC Universal as a member of General Electric’s world renowned Financial Management Program.

## Education Summary

John is completing his MBA from the Wharton School at the University of Pennsylvania where he received First Year Honors. John graduated with a BBA and minor in applied statistics from the Stephen M. Ross School of Business at the University of Michigan with High Distinction.

## Personal

John likes deep, meaningful conversations with people from all walks of life and enjoys playing golf (a two-time junior state champion) and ambulating aimlessly.