

# Introducing Kauffman Fellows Class 21

	Region	Fellows
Asia	Asia	4
Europe	Europe	4
LatAm	Latin America / Caribbean	3
MENA	Middle East / North Africa	2
US/Can	United States	32
	Industry	Fellows
General	Generalist	23
	IT	20
Life	Life Sciences	2
Impact	Impact Investor	5
	Total Fellows	45



# **NICOLAS BERMAN**

Partner KaszeK Ventures

LatAm



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### **Professional**

Nik is a Partner at KaszeK Ventures, a venture capital firm investing in high-impact technology-based companies whose main focus is Latin America. In addition to capital deployment, the firm actively supports its portfolio companies through value-added strategic guidance and hands-on operational help, leveraging its partners' successful entrepreneurial backgrounds and extensive network.

Before joining KaszeK Ventures, Nik worked for 13 years at MercadoLibre, where he was VP of Advertising, VP of Marketing, Marketing Manager, and covered several roles in the company's technology and product areas. He led several key projects in search, business intelligence (BI), user experience (UX), and SEO, and created the company's affiliate program, which is the largest in Latin America. During all these years, Nik has also been a very active advisor and angel investor in the Latin American startup scene.

Prior to MercadoLibre, Nik was a Commercial Manager at LG Electronics, where he received the "LG Global Hit Idea" award for his innovative thinking.

He currently sits on the boards of several technology companies, including DogHero, Contabilizei, and Pitzi.

#### Education/Personal

Nik earned a bachelor's degree in business administration from the University of Buenos Aires (Argentina).

He served as President of AMDIA (Argentina's direct marketing association), received an Echo Award by the DMA in 2000, is currently an active mentor for Endeavor Argentina, and sits in the board of Educatina, a company focused on democratizing high-quality education across Latin America.

## **Fellowship**

Nik is serving his fellowship at KaszeK Ventures as a member of Class 21.



# JOSH BREINLINGER

Managing Director Jackson Square Ventures

US/Can



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### **Professional**

Josh is a Managing Director at Jackson Square Ventures, an early-stage tech firm based in San Francisco.

Josh is focused on marketplaces, especially at the early stages working on how to get initial liquidity and build strong network effects. He is a lead investor and board member at OfferUp, Contently, Omniata, and rented.com, as well as a seed investor in Kindly Care.

Prior to VC, Josh was one of the founding team members at oDesk and grew the business from 80 to well over 1 million freelancers over the course of 5 years while running sales, product, operations, marketing, and business development. He is a co-founder and board member at Rev, a marketplace providing transcription, caption, and translation services. In 2010, he ran product and marketing for Adroll, a leading retargeting platform.

After completing his studies, Josh was an engineering consultant for 4 years, building a wide variety of products including fuel injectors, Stirling engines, fryolators, and body armor.

### Education/Personal

Josh graduated from MIT with a BS in mechanical engineering.

He blogs about marketplace topics at acrowdedspace.com.

### **Fellowship**

Josh is serving his fellowship at Jackson Square Ventures as a member of Class 21.



# **ASHLEY CARROLL**

Partner Social Capital

US/Can



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### **Professional**

Ashley is a Partner at Social Capital, a Palo Alto-based investment firm whose mission is to transform society by using technology to solve the world's greatest problems.

Ashley focuses on early-stage enterprise software/SaaS businesses and has a particular interest in data and analytics products. She serves on the boards of mParticle, a mobile-first data automation platform for marketers, mPharma, a pharmaceutical data and commerce platform for emerging markets, and Sempre Health, an individualized healthcare platform that improves medical adherence.

Prior to Social Capital, Ashley held product management leadership roles at DocuSign, Optimizely, and SurveyMonkey. She's also held product and marketing roles at Amazon Web Services, oDesk (now UpWork), and Shutterfly.

### Education/Personal

Ashley has a BA in economics, an MA in education, and an MBA from Stanford. As an undergraduate, she was a member of the varsity track and field team and the symphony orchestra. As a graduate student, Ashley was a tutor for Stanford's Athletic Academic Resource Center and a member of the business school's High Tech Club.

Ashley grew up in Michigan, but now considers the Bay Area home. She lives in Menlo Park with her husband and their 11-year-old Weimaraner, Moose. She is an avid runner and classically trained cellist.

## Fellowship

As a member of Class 21, Ashley is serving her fellowship at Social Capital under the mentorship of Co-founder and Partner Mamoon Hamid (Class 11).



# **JONATHAN CHARLES**

Senior Investment Manager Samsung Catalyst Fund

US/Can



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### **Professional**

Jonathan is a Senior Investment Manager at the Samsung Catalyst Fund, an evergreen \$100M early-stage fund with offices in Silicon Valley, London, Tel Aviv, and Seoul. Investments are strategic and tied to various Samsung initiatives in the IoT, autonomous and connected car, digital health, and cloud infrastructure sectors.

At Catalyst Fund's Silicon Valley office, Jonathan works on all aspects of the venture capital process, including investment thesis development, deal sourcing, negotiations, due diligence, and various portfolio management activities. Jonathan is also heavily involved in the development of licensing and commercial agreements, where he works closely with founders and Samsung product teams.

Jonathan is specifically responsible for the IoT sector and also spends significant time on the autonomous and connected car sector. While Catalyst Fund activities are typically held confidential, Jonathan has most recently worked on driving the investment process for a publicly announced investment in Afero, a Silicon Valley-based early-stage startup focused on building an IoT platform. He will be serving as board observer at Afero.

### Education/Personal

Jonathan holds both an MBA and an MHA from the University of Michigan at Ann Arbor. He also holds a joint MS degree from the Carnegie Mellon Schools of Computer Science and Business and has completed an MPH from the Tulane School of Public Health. His undergraduate studies in life sciences were completed at Loyola Marymount, a Jesuit university in Los Angeles.

## **Fellowship**

A member of Class 21, Jonathan is serving his fellowship at the Samsung Catalyst Fund under the mentorship of Richard Irving. Richard serves as an independent Venture Advisor to the fund, and is a Founding Managing Partner at POND Ventures in the United Kingdom.



# NATHANIEL BECKER CHASE

Managing Director yet2Ventures

US/Can

IT

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## **Professional**

Becker is a Managing Director at yet2Ventures in New York, where he is responsible for the firm's investment themes, origination strategy, and industry coverage. He serves as a board director at RF CODE and oversees new investments from Fund III.

Prior to joining yet2Ventures, Becker worked at Booz & Company where he was seconded to a private equity fund focused on global growth opportunities. Becker managed teams for origination, due-diligence, valuation and financial modeling, and presentations to the Investment Committee. His work covered energy, mining, infrastructure, media, and business services across North America, Brazil, and Asia.

Becker was also a management consultant with Booz & Company in the Energy, Chemicals, & Utilities Practice. At Booz, Becker served Fortune 500 executives in cost-cutting, marketing strategy, and operational improvements. He came to Booz through the acquisition of his prior firm, Katzenbach Partners, in 2009. Becker began his career as an apprentice at a New York litigation firm.

### Education/Personal

Becker has a BA in political science from Columbia University and is an alumnus of Phillips Exeter Academy. He has been recognized as a Carnegie New Leader and served on several nonprofit boards. He enjoys racing sailboats.

## **Fellowship**

Becker is serving his fellowship at yet2Ventures under the mentorship of Phil Stern and Ben DuPont. He is a member of Class 21.



# MIRA CHAURUSHIYA

Associate 5AM Ventures

US/Can

Life

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### **Professional**

Mira is an Associate at 5AM Ventures, an early-stage life sciences venture firm with offices in Menlo Park, CA and Boston, MA. In this role, she performs scientific and company due diligence on new investment opportunities and supports portfolio companies as a board observer.

Mira has a particular interest in early-stage therapeutics companies as well as life science research technologies. She is a board observer for Precision Nanosystems, Chrono Therapeutics, and Purigen Biosystems. Precision Nanosystems has developed a manufacturing technology for lipid and polymer nanoparticles, providing tools for nanomedicine drug development and cell-specific delivery to study, diagnose, and treat disease. Chrono Therapeutics is developing a new nicotine delivery technology for smoking cessation that is currently in clinical trials. Purigen leverages a new implementation of a classical analytical chemistry process to purify high quality nucleic acids from complex clinical and research samples.

Mira is also an advisor to the Bay Area Biotech Consulting group, a nonprofit that matches life science graduate students and postdoctoral fellows with startup companies for short-term consulting projects. These opportunities give students exposure to industry and give startups access to scientific experts whose insights inform scientific, business development, and sales and marketing strategies.

### Education/Personal

Mira holds a BA in biology from Carleton College and a PhD in biological sciences from the University of California, San Diego and The Salk Institute for Biological Studies, where she studied infectious diseases. Mira completed her postdoctoral training at Genentech in cancer biology.

## **Fellowship**

Under the mentorship of Managing Partner Kush Parmar (Class 16), Mira is serving her fellowship at 5AM Ventures in Boston, MA. She is a member of Class 21.



# **CHRYS CHRYSANTHOU**

Principal Notion Capital

Europe



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### **Professional**

Chrys is a Principal at Notion Capital, an early-stage B2B-focused fund based in London, United Kingdom. Chrys is responsible for the firm's sourcing strategy and for recruiting and managing the Associate pool; he also leads and manages investments across several market segments and geographies.

Chrys oversees the firm's thematic research and sourcing in IoT, infrastructure, and security, as well as the majority of the Big Data and AI/ML investments. He has also a particular interest in the HR sector. Chrys led the firm's investments in Workable and Smartup, and helped lead investments in Panaseer and GoCardless. He is a board observer at MoveGuides and Wercker.

Prior to joining in 2015, Chris was a VP for Accel Partners' London team. He also led business development efforts for Amazon Web Services (AWS) in the startup ecosystem across EMEA and was a COO at an IoT startup, Living PlanIT. He started his career at Cisco where he spent 10 years across IT, operations, and a long term leading investments and acquisitions for Cisco's Services division.

### Education/Personal

Chrys holds a bachelor's degree in computer science from the University of California, San Diego and an MBA from the Judge Business School at Cambridge University.

### **Fellowship**

Chrys is serving his fellowship at Notion Capital under the mentorship of Managing Partner Stephen Chandler. He is a member of Class 21.



# TYSON CLARK

Investing Partner GV

US/Can



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### **Professional**

Tyson is an Investing Partner at GV (formerly Google Ventures), where he invests broadly in enterprise technology companies.

Prior to joining GV, Tyson was a partner at Andreessen Horowitz, where he was on the corporate development team and advised enterprise portfolio companies. He led acquisitions in the enterprise SaaS space for Oracle's corporate development group, and worked as an investment banker at Morgan Stanley, where he oversaw IPO and M&A transactions for a variety of cloud companies.

Before embarking on his career in business, Tyson spent six years in the United States Navy, serving on fast attack submarines as both a nuclear propulsion officer and Navy scuba diver.

### Education/Personal

Tyson holds a BS in industrial engineering from Stanford, with Honors, and an MBA from Harvard Business School.

Tyson serves as a board member for ReSurge International, a nonprofit that seeks to increase access to surgical care internationally by empowering local doctors abroad to surgically repair congenital abnormalities.

## **Fellowship**

Tyson is serving his fellowship at GV under the mentorship of Managing Partner David Krane as a member of Class 21.



# LISA COCA

Managing Director GE Ventures

US/Can



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### **Professional**

Lisa is a Managing Director and investor in GE Ventures' Enterprise Practice, which invests in startups focused on corporate productivity and operational efficiency. In this capacity, she is a contributing member to the boards for HourlyNerd and Ascendify. She was the architect and led GE Ventures' EDGE program, which leverages the global scale, expertise, and resources of GE to provide startup partners with programs and tools to help them grow their enterprises.

Prior to joining GE Ventures, Lisa's professional career spanned a number of other disciplines including finance, sales and marketing, strategy, and business development at major financial institutions such as GE Capital, Bankers Trust, and Deutsche Bank.

### Education/Personal

Lisa graduated from the Wharton School at the University of Pennsylvania, with Honors, and earned an MBA from the Stanford Graduate School of Business

Lisa serves on the Board of BizWorld, a nonprofit whose mission is to inspire children to have an entrepreneurial spirit and do amazing things. She is also a member of the Executive Committee for Bay Area Women's Philanthropy Network and serves as a mentor for SHE-CAN, which builds female leadership by supporting disadvantaged young women from post-conflict countries in their pursuit of higher education.

Lisa lives in Los Altos with her husband and three children.

### **Fellowship**

Lisa is serving her fellowship at GE Ventures as a member of Class 21. Her mentor is Karen Kerr (Charter Class; Kauffman Fellows board member).



# KELLI CULLINANE

CFO, CCO Legacy Venture

US/Can General

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### **Professional**

As CFO at Legacy Venture, Kelli leads day-to-day financial management and reporting process along with back-office operations. She also manages all aspects of the firm's operations including investor relations, human resources, and IT infrastructure. Under her leadership, the finance team has grown to six professionals. As a member of the investment team, Kelli conducts firm analysis, performs due diligence, and monitors venture capital funds and the venture industry. As Chief Compliance Officer, Kelli ensures Legacy Venture's compliance with standards set by the Registered Investment Advisors Act.

Before joining Legacy, Kelli worked on the finance team at HRJ Capital, focused on all aspects of the firm's 13 venture capital fund-of-funds. HRJ is a multi-asset class fund-of-funds firm.

She began her career as an auditor with Ernst & Young, serving primarily financial services clients in Chicago and information technology companies throughout Silicon Valley. Kelli has a deep knowledge of financial management, with a special focus on the financial services industry, venture capital fund-of-funds, as well as current GAAP developments and requirements.

### Education/Personal

Kelli is a certified public accountant, and earned her BA in economics and master's degree in accounting from the University of Michigan. She and her husband, Brian, have two young daughters and an English bulldog. She has a philanthropic interest in girls' education and mental health.

### **Fellowship**

Kelli is a member of Class 21, serving her fellowship at Legacy Venture under the mentorship of Managing Member Ben Choi (Class 11).



# HENRI DESHAYS

VP Strategic Initiatives StartX

US/Can



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## **Professional**

Henri is VP of Strategic Initiatives at StartX, a nonprofit startup accelerator and community of entrepreneurs affiliated with Stanford University, based in Palo Alto, California. Henri is in charge of the internationalization of StartX, the creation of investment vehicles financing the development of StartX-affiliated startups, and outreach to entrepreneurs and mentors.

Henri leads StartX's enterprise neighborhood and the early-stage neighborhood, where he has mentored 50+ startups to date.

Prior to joining StartX, Henri was COO of AmigoCloud, a mobile GIS startup, and founder and CEO of ModeWalk, a luxury fashion marketplace that was sold to Moda Operandi.

As an individual, Henri is also an angel investor in several US and European startups as well as accelerators bridging Europe and the US. He is also a board member at Softway Medical, the leading French Health Information Systems provider.

#### Education/Personal

Henri is a graduate of Stanford Graduate School of Business and holds a master's in corporate finance and international capital markets from Sciences-Po (France) and a Bachelor of Business Administration from Université Paris IX-Dauphine (France).

Henri is a mentor and jury member at organizations promoting French entrepreneurship, including UBI.io, The Refiners, NETVA, and The Family.

## **Fellowship**

Henri is serving his fellowship at StartX as a member of Class 21. His mentors are Niko Bonatsos, Partner at General Catalyst, and Cameron Teitelman (Class 16), CEO of StartX.



# **BRIAN DIXON**

Partner Kapor Capital

US/Can Gene

General Impact

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### **Professional**

Brian is a Partner at Kapor Capital, a seed-stage social impact venture capital firm based in Oakland, CA. He joined Kapor Capital as a pre-MBA intern in 2011. Brian's passion for tech, enthusiasm for solutions that promote a social good, and commitment to empowering underrepresented entrepreneurs have inspired him to excel at Kapor Capital for the past five years.

Brian's role comprises six main activities: pre-investment, post-investment, management, operations, budgeting, and strategy. Every year, Kapor Capital makes about 20 new investments, ranging from \$100-250K per company (in addition to follow-on investments). When Brian is not meeting with prospective companies, he is working with over 100 active companies in the portfolio. The guidance, resources, and connections he provides founders typically center on business development, product development, hiring, and fundraising. In addition to sourcing new companies and supporting the current portfolio, Brian manages four other investment team members. All four are new to Kapor Capital and new to venture in general, so Brian spends many hours each week mentoring them and furthering their development.

Prior to joining Kapor Capital, Brian was a software engineer at Citigroup through their selective IT analyst training program, and has worked as a product and project manager at Education First and Babyzone (Acquired by Disney). Brian has also founded multiple tech startups, starting at the age of 16.

### Education/Personal

Brian holds a Bachelor of Science in computer and information science from Northeastern University and an MBA from F.W. Olin Graduate School of Business at Babson College. Brian has been selected as a Management Leadership for Tomorrow (MLT) Fellow, Babson Fellow, and Springworks Scholar. Most recently, he was a "40 Under 40: Tech Diversity - Silicon Valley" awardee and listed as one of "The 46 Most Important African-Americans In Technology" by Business Insider.

### **Fellowship**

Brian is serving his fellowship at Kapor Capital under the mentorship of Founding Partner Mitch Kapor. He is a member of Class 21.



# KATELYN DONNELLY

Managing Director
Pearson Affordable Learning Fund
US/Can General Impact

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### **Professional**

Katelyn is co-founder and Managing Director of the Pearson Affordable Learning Fund (PALF) in New York, a venture firm focused on emerging market education companies. PALF was founded inside Pearson PLC, the world's largest education company. Katelyn co-founded the fund and set investment parameters, raised commitments of up \$65M, and directs all investment activity.

Katelyn has a particular interest in companies focused on addressing large societal challenges in traditionally highly regulated and government-dominated sectors. She is a board member of Omega Schools in Ghana, SPARK Schools in South Africa, Avanti Learning Centres in India, and APEC Schools in the Philippines. She is the coauthor of several industry-leading publications about the future of education including Alive in the Swamp, Oceans of Innovation, and An Avalanche Is Coming.

Outside of venture, Katelyn is a founding partner of Delivery Associates, the leading public sector advisory group focused on the implementation of large-scale reform and establishment of delivery units. The deliverology method has been successfully applied on 6 continents globally across education, health, economic development, infrastructure, and other areas of government.

Prior to PALF, Katelyn was a consultant with McKinsey & Company in their San Francisco and New York offices. While at McKinsey, she presented her work on credit market sustainability at the World Economic Forum annual meeting in Davos.

### Education/Personal

Katelyn is a graduate of Duke University's Trinity College, with High Distinction, in economics. At Duke she was president of the Duke University Union, the largest student organization on campus, and president of the debate team, competing internationally. In high school, Katelyn was a competitive slalom skier.

## **Fellowship**

As a member of Class 21, Katelyn is serving her fellowship at the Pearson Affordable Learning Fund under the mentorship of Sir Michael Barber.



# KATHRYN DOYLE

Senior Associate Draper Richards Kaplan Foundation US/Can

General Impact

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### Professional

Kathryn's work experience centers on using business models to create social impact. She is a Senior Associate for the Draper Richards Kaplan Foundation (DRK), an earlystage impact investing foundation based in Menlo Park, California, where she sources, funds, and supports entrepreneurs solving critical social problems.

Kathryn invests domestically and internationally, across sectors. She is particularly excited by ideas that tackle systemic poverty, from companies that market to lowincome consumers to innovations that change the systems that drive poverty.

Previously, Kathryn helped drive strategy at Digital Divide Data (DDD), a social enterprise that jump-starts economic growth in developing countries by importing demand for business process outsourcing (BPO) jobs. DDD then trains and employs bright, poor youth in Cambodia, Laos, and Kenya to deliver the work. Kathryn helped run business operations and chart the growth strategy that led to DDD's expansion to Africa.

Kathryn also consulted with the World Wildlife Fund to find and evaluate investment opportunities in sustainable commodity supply chains.

### Education/Personal

Kathryn earned her MBA from the Haas School of Business at the University of California, Berkeley, where she helped manage the Global Social Venture Competition. She graduated with a BA in economics from Yale University.

## **Fellowship**

Kathryn is serving her fellowship at the Draper Richards Kaplan Foundation under the mentorship of Managing Partners Jim Bildner and Christy Chin. She is a member of Class 21.



# **CLAIRE ENGLAND**

Executive Director
Central Texas Angel Network (CTAN)
US/Can General

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### **Professional**

Claire brings 18 years of executive and nonprofit leadership experience to her role as Executive Director of Central Texas Angel Network (CTAN), one of the nation's top angel investing organizations. CTAN is a diverse group of 165 members with \$72 million invested in 130+ companies since 2006.

Prior to CTAN, Claire worked with several local and international startup ecosystem projects, including SXSW Interactive, Tech Ranch, and St. Edward's University. She is also a frequent speaker, moderator, and judge at startup events such as Hamburg's Reeperbahn Festival, the San Marcos Innovation Summit, and SXSW.

Previously, Claire was Executive Director of the RISE conference: the Relationship & Information Series for Entrepreneurs. Under her leadership, RISE became a *Forbes* "Must-Attend 2013 Conference for Entrepreneurs" and more than doubled its impact on Austin's startup ecosystem through new relationships with investors, business leaders, and corporate partners.

Claire volunteers her time as Founding Advisory Board member for the World Economic Forum's Austin Global Shapers Hub, Startup America Austin Chair, and as a mentor for UnLtd USA, a social impact accelerator. In 2013, she was a finalist for *Austin Business Journal's* Profiles in Power - Women of Influence Award.

### Education/Personal

Claire is a *cum laude* graduate of Texas State University with a bachelor's degree in Mass Communication - Public Relations, and a minor in music (cello and vocal performance).

## Fellowship

A member of Class 21, Claire is serving her fellowship at Central Texas Angel Network under the mentorship of CTAN board member Rosa McCormick (Class 18) and board chair Rick Timmins (Mentor Class 16).



# SUZANNE FLETCHER

Stanford-StartX Fund Manager StartX

US/Can

General

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### **Professional**

Suzanne manages the Stanford-StartX Fund, a direct investment vehicle for Stanford University and Stanford Health Care. The fund was established in 2013 to invest in the companies accepted to StartX, a world-class accelerator program supporting Stanford-affiliated founders. Based in Palo Alto, California, StartX is industry- and stage-agnostic. As Fund Manager, Suzanne has overseen investments in over 175 StartX companies across over 250 rounds, from seed through Series D, in industries including enterprise, consumer, hardware, and medical.

Suzanne's passion is working closely with entrepreneurs as they grow their companies. The quantity and breadth of the companies she oversees puts her in a unique position: she has both a detailed view of startup activity across many sectors as well as numerous relationships within the venture community. Suzanne leverages both for the benefit of her startup founders, via fundraising advice as well as introductions to potential venture partners. She also does outreach on behalf of StartX, presenting at conferences and working to deepen relationships with top-tier venture funds, seed funds, and angels. Suzanne also has a passion for increasing diversity in the industry.

Prior to joining StartX, Suzanne was a Managing Director with Paul Capital Partners. She started her career in the technology financial sponsors investment banking group at Morgan Stanley.

### **Education/Personal**

Suzanne earned her MBA from the Stanford University Graduate School of Business, and graduated from The Wharton School at the University of Pennsylvania, *magna cum laude*, with a BS in economics. She lives in the Bay Area with her entrepreneur husband, toddler twins, and "a whole lot of pets."

## **Fellowship**

Suzanne is a member of Class 21, serving her fellowship at StartX under the mentorship of Cameron Teitelman (Class 16).



# CARL FRITJOFSSON

Principal Creandum

US/Can



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## **Professional**

Since mid-2016, Carl has been a full-time Principal at Creandum, the leading Nordic VC firm, responsible for its US presence and primarily looking for European entrepreneurs scaling into the US. He is particularly interested in foodtech, marketplaces, and any products leveraging data transparency and collaboration.

Carl is a battle-scarred entrepreneur and investor who has seen many sides of the tech ecosystem. He started his career in management consulting and went on to cofound the digital ad network AdProfit, bootstrapping the business into one of the leading digital channels for B2B advertising in the Nordics.

He then joined Creandum as a member of the investment team but soon left to cofound Wrapp, which became a portfolio company not only of Creandum but also of prominent VCs such as Greylock and Atomico. As COO of Wrapp, Carl was responsible for scaling the company internationally across 18 markets and raising an aggregate of \$27M in venture funding.

After close to four years with Wrapp, Carl left to work with the world's most active seed investor, 500 Startups, in San Francisco, coaching and mentoring early-stage companies through an intensive four-month accelerator program. In parallel, Carl was a part-time Venture Partner with Creandum, supporting its portfolio in the US market and later transitioning to full-time Principal.

### Education/Personal

Carl is a graduate of Uppsala University (Sweden), from which he holds an MSc in business administration and finance.

## Fellowship

A member of Class 21, Carl is serving his fellowship at Creandum under the mentorship of General Partner Johan Brenner (Mentor Class 16).



# Sofía Garrido

Principal ALLVP LatAm

General

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### **Professional**

Sofía joined ALLVP, the most active early-stage venture capital firm in Mexico, as an Associate in 2014. She was promoted to Principal in 2015, in charge of monitoring portfolio companies and assessing new investment opportunities.

Sofía is interested in companies that offer innovative services in growing sectors such as healthcare, fintech, consumer digital, and smart cities. She is a board observer at 6 companies and is looking for new investment opportunities for ALLVP's second fund.

Before joining ALLVP, Sofía was CFO at salaUno, a social impact enterprise dedicated to providing eye care services to the base of the pyramid. She was responsible for financial and administrative processes from budgets to treasury, and led the process of raising \$4M from IFC and Adobe Capital.

Previously, she worked in equity research at Credit Suisse, where she covered the construction and infrastructure sector. During college, she co-founded 180 Degrees Consulting, a student consultancy for NGOs.

### Education/Personal

Sofía holds a BA in economics from ITAM where she graduated *summa cum laude* in the top 3% of her class. She has a diploma in social impact investment, passed the CFA Level I, and has pursued further studies in venture capital at Stanford.

## Fellowship

As a member of Class 21, Sofía is serving her fellowship at ALLVP under the mentorship of Susana García Robles of the Multilateral Investment Fund and ALLVP Managing Partner Federico Antoni.



# ANDREW GOLDNER

Founding Partner GrowthX

US/Can

General

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### **Professional**

Andrew is a Founding Partner at GrowthX where he helps lead the fund, identify investment opportunities, and craft and guide the overall vision, keeping everyone pointed toward a common North Star. His background as founder, funder, operator, advisor, and technology attorney in the United States and Asia Pacific allows him to help entrepreneurs and companies from inception through exit.

GrowthX focuses on the importance of market development more so than product development, allowing Andrew to evaluate opportunities across all industries and sectors. He is a mentor at Dynamo (a Chattanooga-based accelerator focused on the logistics industry to change the face of supply chain management); a mentor at Matter (a San Francisco- and New York City-based accelerator looking for early-stage media ventures with the potential to make society more informed, connected, and empowered); and an advisor at Quibb, a media startup working to make industry news social without being overwhelming.

After finishing law school, Andrew spent 7 years in private and corporate law positions, which led him to a 7-year career at Thompson Reuters, where he was Senior Counsel for two years and then moved into global news strategy, business development, and commercial strategy. As a member of the global News Leadership Team and then Managing Director, he spent several years in Hong Kong to develop the firm's Asia Pacific products and markets, and managed editorial, sales, and product teams in India, Singapore, Hong Kong, China, Australia, and UAE.

### Education/Personal

Andrew is a graduate of the Georgetown University Law Center, where he was awarded the Saint Thomas More Award for Excellence in the Area of Legal Ethics. He holds a Bachelor of Business Administration degree with a focus on finance and international business from the University of Cincinnati.

Andrew is blessed with an extraordinary partner in life, his wife, Caryn, and they are the proud parents of two wonderful daughters, Ava and Lily.

## Fellowship

As a member of Class 21, Andrew is serving his fellowship at GrowthX; his mentor is Carlos Ramon.



# ENRIQUE Y. GONZALEZ

Partner / CEO Kaikaku Fund / IP Ventures

Asia

General

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### **Professional**

Enrique is a serial entrepreneur and a partner at the Softbank Kaikaku Fund, primarily focused on the Philippines and Southeast Asia. Enrique originates opportunities and oversees the implementation of deals and deployment of capital. Having an entrepreneurial background, Enrique stays in close alignment with founders of portfolio companies and works to add value at a strategic level.

Enrique has backed companies in finance and business (F&B), retail, Internet services, and fintech. These investments include Caliburger, a fast growing premium burger brand that will reach 50 stores by end of 2016. Enrique also sits on the board of Digital Paradise, which owns and operates Netopia, the largest and only Internet convenience center chain in the Philippines. Netopia is a one-stop-shop for surfing, printing, payments (bills and government services), and remittance.

Enrique also sits on the board of Arthaland (publicly listed real estate developer), IP-Egames (publicly listed games publisher), and other well-known retail and Internet businesses.

### Education/Personal

Enrique graduated from Middlebury College with a diploma in international politics and economics, and pursued a Master's degree in entrepreneurship at the Asia Institute of Management (Philippines). He also completed the Owner/President Management (OPM) program at Harvard Business School.

Enrique is on the board of trustees of Asia Society (Philippines), and is a member of the Young Presidents Organization (YPO).

## Fellowship

As a member of Class 21, Enrique is serving his fellowship at the Kaikaku Fund and IP Ventures under the mentorship of Kabir Misra.



# YOUSEF M. HAMMAD

Investment Associate BECO Capital

MENA



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### **Professional**

Yousef is an Investment Associate with BECO Capital, a Dubai-based venture capital firm. Yousef is in charge of managing investment opportunities from deal sourcing to closing, as well as post-acquisition management and support of portfolio companies.

Yousef sits on the board of directors at Bayzat, a healthcare insurance comparison and management platform, as well as at Duplays, a sports league and event management company that leverages technology to connect players and efficiently manage sports facilities.

As an individual, Yousef is also on the board of Chemya, a chemicals and oils trading company that leverages the unused capacity of Saudi-based manufacturers to replace international brands with a branding and marketing approach.

Prior to joining BECO Capital, Yousef held various roles with General Electric, most recently as a Commercial Operation Director for GE's aviation business, responsible for managing sales campaigns for Saudi Arabia and Turkey, and earlier, in the GE & Mubadala \$5B joint venture.

He co-founded multiple businesses in Saudi Arabia: Cafea Arab, an artistic and social space cafe; Eventana, a corporate event management firm; and Chemya, an industrial chemicals distributor. Yousef has also been an active angel investor over the past several years, investing in multiple startups, regionally and internationally.

### Education/Personal

Yousef is a graduate, with Honors, of King Fahd University of Petroleum & Minerals (Saudi Arabia), the top-ranked university in the Middle East. He holds a bachelor's degree in finance and economics.

## **Fellowship**

As a member of Class 21, Yousef is serving his fellowship at BECO Capital under the mentorship of Managing Partner Amir Farha.



# KIRBY HARRIS

Partner Base Ventures

US/Can



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### **Professional**

Kirby is co-founder and Partner at Base Ventures, a seed-stage venture capital firm based in Berkeley, California. Base Ventures has invested in 50 companies since its founding in 2012 including StyleSeat, 6sense, Mayvenn, Surf Airlines, and World View Enterprises. Prior to Base Ventures, Kirby was a Vice President at Impact Capital Management where he managed a variety of responsibilities including due diligence and investment execution.

Kirby enjoys helping entrepreneurs and acts as a formal and informal adviser to a variety of young companies. He is curious about blockchain, particularly its applications in fintech and beyond.

### Education/Personal

Kirby is a graduate of California Sate University-East Bay School of Business and Economics where he earned an MBA in finance, and holds a BA in marketing from Morehouse College in Atlanta, Georgia.

Kirby enjoys spending time with his family, cooking, reading science fiction, and coaching youth sports.

## Fellowship

As a member of Class 21, Kirby is serving his fellowship at Base Ventures under the mentorship of Christopher Redlitz of Transmedia Capital.



# **MEE-JUNG JANG**

Co-founder/Director Jefferson Investors US/Can General

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### **Professional**

Mee-Jung is the co-founder and director of Jefferson Investors, a seed-stage angel fund based in Hartford, Connecticut. In this role, she is involved in all aspects of the investment process, including sourcing, due diligence, and executing deals.

She is active in the startup and angel community through her involvement in Valley Venture Mentors accelerator, 37Angels, Rising Tide Fund, reSET's accelerator, and University of Connecticut's technology incubator program.

Before Jefferson Investors, Mee-Jung was the founder and CEO of the tech startup Voncierge. She has also worked as a corporate intellectual property attorney at Cleary Gottlieb and as a quantitative hedge fund analyst at Geode Capital Management.

Mee-Jung is the author of the book *Harvard vs. Seoul National University*, published in South Korea in 2005.

### Education/Personal

Mee-Jung has a bachelor's degree in computer science and economics from Harvard University and a JD from Yale Law School.

In her free time she enjoys scuba diving, bikram yoga, golf, reading, and traveling. Mee-Jung is most excited about the possibility of traveling to outer space in her lifetime.

## **Fellowship**

Mee-Jung is serving her fellowship at Jefferson Investors. She is a member of Class 21.



# SHINTARO KAIDO

Director Drexel Ventures

US/Can

General

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### **Professional**

Shintaro is a Director, Drexel Ventures at Drexel University, a comprehensive global research university ranked among the top 100 in the nation and one of the 15 largest private universities in the US. In this role, Shintaro works closely with Drexel-affiliated startups—Drexel spin-outs, faculty-led startups, and student startups—from ideation to proof-of-concept and market launch. Shintaro's mission is to help these startups get to the first round of private investment by focusing on customer acquisition, product validation, and revenue model validation. He also recently launched a \$10M venture fund for the University to invest in Drexel startups.

Prior to joining Drexel in Philadelphia, Shintaro made seed and Series A investments for i2E, a venture development organization based in Oklahoma. i2E was recently recognized by name in the White House report, "A Strategy for American Innovation" for its successful regional investment model.

Shintaro is a co-founder of two startups. Synercon Technologies enables investigators to quickly and securely acquire digital forensic "black box" data from a heavy vehicle crash. Codesy is a pay-what-you-want market for the open source community where software developers can tip each other to fix important bugs.

Shintaro's professional experience also includes M&A for Toshiba Westinghouse, valuation advisory for Duff&Phelps, and 12 years of engineering at IBM, Cadence, and Motorola.

### Education/Personal

Shintaro earned his bachelor's degree in electrical and computer engineering from Carnegie Mellon University and an MBA from the University of North Carolina at Chapel Hill. Shintaro and his wife Janet live in West Philadelphia with 2 cats and 6 bicycles.

## Fellowship

Shintaro is a member of Class 21. He is serving his fellowship at Drexel Ventures.



# STUART LANDER

Chief Operating Partner Upfront Ventures

US/Can



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## **Professional**

Stuart joined Los Angeles-based Upfront Ventures in 2014 to run all of the firm's non-investment activities including operations, marketing, and platform services.

Before joining Upfront, Stuart was Chief Marketing Officer at CareerArc, a SaaS-based social recruiting platform, where he was responsible for the marketing, business development, and product management functions. While at CareerArc, Stuart was responsible for building Internships.com into the world's largest internships marketplace and spearheading its sale to Chegg, Inc.

Prior to CareerArc, Stuart was Founder and Chief Operating Officer at BuildOnline, a document management and collaboration-based SaaS company that was acquired by SWORD Group. Earlier in his career, Stuart was an attorney with the international law firm Herbert Smith, where he worked on multiple corporate finance transactions including mergers, acquisitions, and restructurings in their London and Singapore offices.

### Education/Personal

Stuart received a first class honors degree in international history and politics from the University of Leeds and a law degree, with Distinction, from the College of Law in London, England.

### **Fellowship**

Stuart is serving his fellowship at Upfront Ventures under the mentorship of Managing Partner Mark Suster. He is a member of Class 21.



**BRIGETTE LAU** 

Board Partner Social Capital

US/Can

General

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### **Professional**

Brigette is Board Partner at Social Capital, a venture capital firm in Palo Alto with the mission of transforming society by using technology to solve the world's hardest problems. Brigette focuses on investing in entrepreneurs attempting to improve the state of education all around the world. Education investing includes companies focused on K-12 (primary and secondary school) and higher ed (university), as well as dilgencing companies that focus on servicing the skills economy or otherwise impact the flow of human capital.

Brigette led the Series A round and is a board director of Descomplica, one of the fastest growing education companies in Brazil. She is also on the boards of Treehouse, Brilliant, and the nonprofit CodeNow.

As an individual, Brigette is an angel investor and belongs to the Broadway Angels group in San Francisco. She has made investments in HintWater, BetterUp, BlueCrew, and several other early-stage startups.

### Education/Personal

Brigette graduated with First Class Honors in computer engineering from the University of Waterloo and has an MBA from Georgetown's McDonough School of Business.

Apart from investing, Brigette is a strong advocate for her community. She has cofounded several local food concepts including Tin Pot Creamery and Bird Dog. She is an active fundraiser for local schools and a strong supporter of women in art.

## Fellowship

Brigette is serving her fellowship at Social Capital under the mentorship of General Partner Mamoon Hamid (Class 11). She is a member of Class 21.



# **ADRIAN LI**

Founder, Managing Partner Convergence Ventures

Asia

IT

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### **Professional**

Adrian is Founder and Managing Partner for Convergence Ventures (CV), an early-stage fund focused on emerging internet and technology businesses in Indonesia. He leads the team at CV, is in charge of LP relations and business development, and chairs the Investment Committee. He plays an active role with his portfolio and is a board director at a number of Internet companies, including Qraved, Female Daily, Paktor, MBDC Media, and Imaginato.

Adrian is also a business mentor at several startup incubators and accelerator programs including Endeavor and the Founder Institute. He is a board member of Hong Kong-ASEAN Economic Cooperation Association for trade promotion and a long-standing member of Entrepreneurs Organization.

A frequent speaker at Industry events, Adrian has been interviewed on national TV Metro TV News, Economic Challenges program and Bloomberg Indonesia. He has also been featured in magazines including *Forbes* Indonesia and listed twice in *Prestige* magazine's "40 under 40."

Earlier in his career, Adrian co-founded and ran ventures in both China and Indonesia, and worked at JPMorgan on the corporate finance team in London.

### Education/Personal

Adrian graduated from Cambridge University in economics and was elected a Hawk in recognition of his contributions to university- and national-level judo. He obtained his MBA from Stanford studying in the dual degree MBA and Education MA program. He is a sponsored endurance athlete and is the Polar Brand Ambassador for Indonesia; he has completed several marathons and triathlons, including a full Ironman.

Adrian chairs the UK charity CNYTrust, which has raised funds to support children's education in China since 2001.

### **Fellowship**

Adrian is serving his fellowship at Convergence Ventures as a member of Class 21. He will be mentored by Garena Group president Nick Nash (Class 19) and Manik Aurora (Class 12), co-founder of IDG India.



PETER LIU

Vice President Pritzker Group Venture Capital

US/Can



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### **Professional**

Peter is a Vice President at Pritzker Group Venture Capital (PGVC), an Internet technology-oriented venture capital firm with offices in Chicago, Los Angeles, and New York. Since joining Pritzker as an Associate in 2012, Peter has been involved in over 25 early- and growth-stage technology investments, representing over \$130M in deployed capital.

Peter is responsible for sourcing Series A/B investments (\$3M - \$10M initial equity) and providing diligence and oversight for the firm's investments in digital marketplaces, enterprise software, and emerging technologies (VR, eSports, artificial intelligence, connected television).

Peter is on the board of Opternative, a provider of digital eye exams that can be taken from home; and works very closely with several other PGVC portfolio companies such as SMS Assist, a digital marketplace for facilities maintenance services; Eved, an enterprise procurement platform and marketplace for event commerce; and SimpleTV, a cloud-based DVR solution for connected television.

Prior to joining PGVC, Peter was an investment banking analyst at Bank of America Merrill Lynch, where he advised retailers and consumer product manufacturers on capital raises, IPOs, and mergers and acquisitions.

### Education/Personal

Peter is a graduate of the University of Virginia's McIntire School of Commerce, where he holds bachelor's degrees in finance and management.

He is the founder and Chairman of the Board of VentureUP, an online and offline professional network designed to help accelerate the careers of young VC investors, and a member of the World Economic Forum Global Shapers program, where he is dedicated to improving the state of local communities.

## **Fellowship**

As a member of Class 21, Peter is serving his fellowship at Pritzker Group Venture Capital under the mentorship of Adam Koopersmith, Partner.



# **KEVIN LOCKETT**

President/CEO Kansas Bioscience Authority

US/Can General

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### **Professional**

Kevin is President/CEO of the Kansas Bioscience Authority (KBA), the organization established by the state legislature in 2004 to develop bioscience as an economic engine for the state of Kansas. For the past four years, the KBA has operated as a venture capital investor with a focus on industry sectors where Kansas has conspicuous advantages: agribusiness, animal health, human health, and life sciences tech. The organization is based in Olathe, Kansas.

Previously, Kevin worked for a decade at the Ewing Marion Kauffman Foundation, a \$2 billion private foundation consulting nationwide to advance education and entrepreneurship. The majority of his activities centered on leading a Kauffman Foundation spinout focused on providing management consulting services to entrepreneurs across the country.

Professionally and personally, Kevin is interested in how we, as a country and globally, will manage to feed and care for ourselves as the global population swells and socioeconomic demographics change.

### Education/Personal

Kevin is a graduate of Kansas State University, where he also participated as a three-time All-American Division I athlete. He was drafted in the second round of the 1997 NFL draft and retired after a seven-year career. Kevin was elected to a nine-year term on the Kansas State University Foundation Board of Directors and recently completed his eighth year of service. He holds a bachelor's degree in accounting.

Kevin also serves as a board member of the United Way of Greater Kansas City, Kansas State University Center of Advancement and Entrepreneurship, and the Kansas State Golf Course Management and Research Foundation.

## **Fellowship**

As a member of Class 21, Kevin is serving his fellowship under the mentorship of Duane Cantrell (Mentor Class 20), Managing Director at Fulcrum Global Capital.



# **EVAN LOOMIS**

Founder Tradecraft

US/Can

General

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### **Professional**

Evan currently heads Corporate Strategy at Corinthian Health Services, manages a family seed-stage fund called Tradecraft, and is a startup mentor through Techstars and Praxis. He loves people and ideas.

Evan is coauthor of *Get Backed: Craft Your Story*, *Build the Perfect Pitch Deck*, *and Launch the Venture of Your Dreams* (Harvard Business Press 2015) and has written for Fast Company, *Inc*, and *Entrepreneur*.

In 2010, Evan co-founded TreeHouse, a first-of-its-kind home improvement store with a mission to make it easy for anyone to build sustainable, healthy, and high-performing homes.

Evan began his career as an investment banker on Wall Street. From there, Evan cofounded Wedgwood Circle, an angel investment group with a focus on the media and entertainment sectors.

### Education/Personal

Evan is a graduate of Mays Business School at Texas A&M University where he earned his BBA in finance. He lives in Austin, TX, with his wife, pediatrician Brandi Loomis, and children Ward and Kathryn.

## **Fellowship**

As a member of Class 21, Evan is serving his fellowship at Tradecraft under the mentorship of Thomas Lehrman, Managing Partner of Haystack Partners.



# **BIANCA MARTINELLI**

VP, Latin America and Europe Endeavor

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General

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### **Professional**

Bianca is a VP for Endeavor, an organization that catalyzes long-term economic growth by selecting, mentoring, and accelerating high-impact entrepreneurs around the world. In this role, she drives Endeavor's expansion into new markets in Latin America and Europe, as well as manages a team responsible for entrepreneur selection, growth, and community-building.

After four years at Endeavor Brazil working directly with a portfolio of companies from a wide-variety of industries such as energy, media, construction, and healthcare, Bianca is now based in New York City and recently led the launch of Endeavor offices in Peru, Spain, and Italy. Throughout her time at Endeavor, she has strategically connected over 200 entrepreneurs in Latin America and Europe to Endeavor's network of mentors in search of talent, capital, and access to new markets. Bianca is particularly interested in the development of entrepreneurship ecosystems around the globe and the important role that the venture capital industry has in fostering this evolution.

Prior to Endeavor, Bianca worked at Procter & Gamble in the Marketing and Sales division.

### Education/Personal

Bianca holds a BA in business administration from FGV-EAESP in São Paulo, Brazil, with a specialization in international management from Università Commerciale Luigi Bocconi in Milan, Italy. She also completed Endeavor's Leadership Program at Stanford's Graduate School of Business and Harvard Business School's Scaling Entrepreneurial Ventures Program.

### **Fellowship**

Bianca is serving her fellowship at Endeavor as a member of Class 21. She is mentored by Endeavor's President Fernando Fabre (Class 14) and Board Member Veronica Serra.



# EYAL MAYER

Senior Associate Marker LLC

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General

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### **Professional**

Eyal Mayer is a Senior Associate for Marker LLC, a venture capital firm headquartered in New York. He works out of Marker's Israel office and is involved in all of the fund's activities in the country. Eyal manages deal flow for Marker, which sources about two-thirds of its deals through the Israel office.

Eval attends board meetings and mentors the CEOs of a number of Marker's Israeli portfolio companies. In addition to his local responsibilities, Eyal is also a member of Marker's global investment team and participates in fund-wide processes. Finally, while Marker has been predominantly focused on growth-stage investments, Eyal is building the firm's early-stage practice by partnering with various accelerator programs and providing mentoring and counseling for non-portfolio startups.

Born and raised in Israel, Eyal moved to the US after completing three years of mandatory military service, spent 12 years in New York, and returned to Israel in 2010. In New York, he held several managerial positions, including an Associate position in a management consulting firm, and a vice president position in the technology division of Morgan Stanley. Following his tenure at Morgan Stanley, Eyal founded a startup in Israel in the bitcoin space.

### Education/Personal

Eyal holds a bachelor's degree from Columbia University, magna cum laude, with dual majors in computer science and economics, as well as an MBA from NYU's Stern School of Business, with concentrations in finance and IT/operations management.

## **Fellowship**

A member of Class 21, Eyal is serving his fellowship at Marker LLC under the mentorship of Yuval Shachar and Liat Aaronson.



# WILLIAM MCQUILLAN

Partner Frontline Ventures

Europe



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### **Professional**

William is a Founding Partner at Frontline Ventures, a €50m community-focused venture firm investing in early-stage technology companies across Europe.

He was the Co-founder and CEO of Osmoda.com, and one of the founding employees of Ondra Partners, a startup investment banking boutique. Ondra grew from a 4-person team to over 70 people in London, New York, and Paris, and was named a top investment banking boutique globally by Euromoney in just 18 months.

William is passionate about entrepreneurship. He sits on the trustee board of the Thousand Network and was London Ambassador for over 3 years. He also sits on the board of several early-stage companies and is a mentor to some of the top startup accelerators, including TechStars, Seedcamp, and Wayra.

## Education/Personal

William graduated with a Bachelor of Business Studies from Trinity College Dublin. His dissertation, which was published in several journals, was on the topic of investing in art, an area he is very passionate about.

He is also a keen adventure traveler and extreme sport enthusiast.

# Fellowship

William is serving his fellowship at Frontline Ventures under the mentorship of Will Prendergast (Class 14) and Shay Garvey. He is a member of Class 21.



# JAN-MAARTEN MULDER

Founder Summer Capital

Europe



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### **Professional**

Jan-Maarten is an angel investor and founding partner of a new global fintech VC currently being established. He is also the founding investor of the Startupbootcamp accelerator program in Barcelona, Spain. Since 2013, he has built a portfolio of over 25 direct and indirect investments in fintech, data, and IoT companies and currently has a particular interest in companies focused on regulatory technology (RegTech).

Jan-Maarten also serves as a member of the Finance & Credit Risk Committee of Root Capital and is a member of the Advisory Board for B Corp Europe.

Jan-Maarten is a former banking and finance executive, and previously ran a global commercial banking unit for ABN AMRO bank. Earlier, he served as Group Treasurer and Head of Corporate Finance for one of the largest global commodity merchants, where he raised more than \$20 billion of funding from investors and banks globally and was involved in all types of capital raising.

He started his career in investment banking at MeesPierson and has lived and worked in The Netherlands, UK, US, and Switzerland.

### Education/Personal

Jan-Maarten holds an MSc in chemical engineering from Delft University of Technology (Netherlands) and attended the Advanced Management Program at Harvard Business School.

### **Fellowship**

Jan-Maarten serves his fellowship under the mentorship of Michiel Kotting of Northzone Ventures; he is a member of Class 21.



# **JASON PARISO**

Director
The University of Chicago Innovation Fund
US/Can General

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### **Professional**

Jason Pariso is the Director of the University of Chicago Innovation Fund, an early-stage fund dedicated to the commercialization of research and technology generated at the University, Argonne National Lab, Fermilab, and the Marine Biological Laboratory. He also develops strategy and programming for the University's new cross-campus initiative, the Chicago Innovation Exchange.

Jason previously served as the Vice President of Product Management for Pinpoint MD, a healthcare startup building a diagnostics-driven patient engagement platform. During his career, Jason has built a diverse set of skills while working as a media and telecommunications investment banker, founding and growing an educational nonprofit, restructuring a textile manufacturer, developing corporate strategy for Dell Financial Services, and launching a SaaS call center telephony startup.

#### Education/Personal

Jason graduated from the University of Chicago Booth School of Business, where he earned a Master of Business Administration with a focus on entrepreneurship and managerial and organizational behavior. While at ChicagoBooth, Jason was a top-3 finisher in the Edward L. Kaplan, '71, New Venture Challenge, the top-ranked university accelerator in the nation. He was also President of the Class Agents, helped to create a new course with the co-founders of Groupon, and was the Recipient of the 2010 Booth Ambassador Award. Jason continues to be involved with the university, serving as a judge for the New Venture Challenge and the John Edwardson '72 Social New Venture Challenge, and as a teaching assistant for both the Global New Venture Challenge and New Venture Strategy.

Jason holds a Bachelor of Arts in economics from Princeton University and earned a certificate in business from the Amos Tuck Global Business Bridge Program at Oxford University.

## **Fellowship**

Jason is serving his fellowship at the University of Chicago Innovation Fund as a member of Class 21. His mentors are Executive Director John Flavin and Clinical Professor of Entrepreneurship, Scott Meadow.



# **JASON PORTNOY**

Managing Partner Oakhouse Partners (fka Subtraction Capital)

US/Can

General

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### **Professional**

Jason is Managing Partner at Oakhouse Partners, a firm whose mission underscores his deep commitment to discovering and supporting talented entrepreneurs pursuing important challenges. Oakhouse invests in early-stage companies in the San Francisco Bay Area and in Salt Lake City, Utah. Jason is a generalist investor because it allows for cross-pollination of ideas and best practices across sectors. He founded the boutique firm Subtraction Capital in 2012, which later evolved into Oakhouse Partners, and has spent his entire career contributing to some of Silicon Valley's most impactful technology companies.

Jason serves as an advisor to many of the companies in the Oakhouse portfolio, and works closely with CEOs and senior leaders to help with fundraising strategy, building leadership teams, and managing complex negotiations. He currently sits on the boards of Medlert, Chefs Feed, and Chargeback.com, and is also a participating board observer at eShares, PokitDok, and Looksharp.

Before Oakhouse, Jason's angel investments included Facebook, Palantir, and Stemcentrix. He acquired senior leadership experience as the first CFO at Palantir, where he helped guide the company's early culture, fundraising strategies and industry leadership positioning, and later did the same for Practice Fusion. Previously, Jason was part of the founding team of Clarium Capital, which grew to over \$3B under management during his tenure, and part of the launching of the Founders Fund, whose early investments included Facebook and Palantir.

Jason started his career at PayPal as employee number 34 while still a graduate student at Stanford. As a Vice President on the Finance team, he helped support the company through its hyper-growth, IPO, and \$1.5B acquisition by eBay in 2002.

### Education/Personal

Jason holds a bachelor's degree, with High Distinction, in chemical engineering from the University of Colorado and a master's degree in management science and engineering from Stanford University.

## **Fellowship**

Jason is serving his fellowship at Oakhouse Partners as a member of Class 21 under the mentorship of Melissa Derby.



VIJAY REDDY
Investment Director
Intel Capital
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### **Professional**

Vijay invests in software and services as an Investment Director at Intel Capital, including open source platform technologies, cloud computing, and IoT. His primary areas of interest are in machine learning, AI, robotics, and computer vision. Vijay is a board observer or has responsibility for portfolio companies including Inrix, Zumigo, Voxer, Mirantis, BlueData and Whoknows.

Prior to joining Intel, Vijay held senior business development and product development roles in the communications, software, and semiconductor industries. He began his career as an entrepreneur when he postponed his PhD to co-found his first startup.

He brings an entrepreneurial perspective and has taken a founder-first approach while being actively involved with the startup community as a mentor and advisor.

### Education/Personal

Vijay earned his MBA from the University of Chicago Booth School of Business, with a concentration in finance and entrepreneurship, and holds BS and MS degrees in electrical and computer engineering, with top honors.

### **Fellowship**

Vijay is serving his fellowship at Intel Capital under the mentorship of Managing Partner Ken Elefant (Class 5); he is a member of Class 21.



# JOANNA RUPP

Managing Director
University of Chicago
US/Can General

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### **Professional**

Joanna is the Managing Director of Private Equity for the University of Chicago's \$7.1 billion endowment, which has a 13.5% target to private equity including US buyout, US venture, and international. Joanna manages a three-person team and is responsible for portfolio construction and manager selection. She joined the endowment in 2001 and has held a number of positions, including Director of Public Equity, Chief Operating Officer, and Managing Director of Pensions.

As part of the senior leadership team, Joanna is also a member of the Asset Allocation, Liquidity, and internal Investment Committees.

Joanna is on the Steering Committee for the Midwest Chapter of Women's Association of Venture and Equity (WAVE) and an active member of the Private Equity Women Investor Network.

Her previous professional experience includes investment banking with Security Capital Group and Goldman Sachs, and fixed income portfolio management with U.S. Central Credit Union.

### Education/Personal

Joanna graduated from the University of Kansas with a bachelor's degree in business and holds an MBA, *cum laude*, from the University of Chicago Booth School of Business. She is also a Chartered Financial Analyst. Joanna has actively volunteered, including serving as President of the Board and on the Finance Commission, for Deborah's Place, Chicago's largest provider of housing and services to homeless women.

Joanna is a hiking enthusiast and enjoys collaborating with her daughter to perfect the ultimate brownie recipe.

## **Fellowship**

A member of Class 21, Joanna is serving her fellowship at the University of Chicago.



CEO & Co-founder
The HUB Singapore
Asia
General

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### **Professional**

Grace is the CEO and Co-founder of The HUB Singapore, the country's largest coworking community of entrepreneurs, creatives, and techies. With 20,000 ft<sup>2</sup> of coworking space in the city, The HUB provides incubation, networks, mentoring, and funding to its startups, and also bridges corporate innovation and startups.

Grace is regarded as the node of entrepreneurship in Asia and speaks widely on that topic. Interested in ecosystem building and policy development for startups and enterprises, she has been invited by the Prime Minister's Offices in both Singapore and Malaysia, German Chancellor Angela Merkel, and Seoul Mayor Park—among others—to share her inputs. She also sits on the Advisory Board for Ben & Jerry's Singapore, and is an Entrepreneur-in-Residence at INSEAD.

Grace has been nominated as a Young Global Leader, World Economic Forum (2013), "40 Under 40" by *Prestige* Singapore (2014), and is a UN Women Entrepreneurship Day Ambassador.

### Education/Personal

Grace has an MBA from the University of Oxford, with Distinction, and was a Skoll Scholar (funded by Jeff Skoll, co-founder of eBay). She is also pursuing an Executive Master's in organizational psychology at INSEAD's Singapore campus.

Grace enjoys skiing and diving at least once a year, and is the proud owner of a handwritten journal entry by Nelson Mandela.

## Fellowship

Grace is serving her fellowship at The HUB Singapore as a member of Class 21. Her mentor is Peng T. Ong (Mentor Class 18), Managing Director at Monk's Hill Ventures and one of Asia's most respected investors.



# **MARIO SCUDERI**

Investment Manager Invitalia Ventures

Europe

General

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### **Professional**

Mario is Investment Manager at Invitalia Ventures, the independent and marketoriented venture arm of the Italian Government managing the Italia Venture I Fund. The Fund operates on a co-investment basis, matching private investors within Series A rounds in innovative and high-growth startups and SMEs. Based in Rome, Mario tracks deal flow and performs industry and financial analysis on both incoming business plans and targeted companies.

Prior to joining Invitalia Ventures, Mario was COO at TIM #Wcap Accelerator, the corporate VC program of Telecom Italia, managing accelerator operations from scouting through the acceleration plan until the fundraising of the granted startups.

Mario has also been Investment Manager and Partner at Sistema Investimenti, a micro-VC performing several early-stage and small private equity investments. In 2013, Mario co-founded startup-network.org, the first predictive intelligence tool for investors, incubators, and startups.

Mario has concentrated in innovative ecosystem building since 2010 when he cofounded Youthub, the first Italian independent student business incubator.

#### Education/Personal

Mario is an MSc graduate of Catania University School of Management Engineering. He is also an alumnus of the Aalborg University (Denmark) School of International Technology Management and the London School of Economics (UK).

### **Fellowship**

As a member of Class 21, Mario is serving his fellowship at Invitalia Ventures under the mentorship of Salvo Mizzi (Class 16) CEO at Invitalia Ventures.



# **JASON SEATS**

Partner Techstars US/Can

General

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### **Professional**

Jason Seats is a Partner at Techstars and invests out of the current Techstars venture fund. In this role he sources investment opportunities, negotiates financings, holds board seats, and manages investments.

Prior to joining Techstars, Jason was an entrepreneur and angel investor. He founded an early cloud computing company called Slicehost, which was acquired by Rackspace in 2008. He has invested in 39 companies as an angel, in several venture funds as an LP, 54 startups as a Managing Director of Techstars accelerator programs, and another 54 companies as a partner in their \$155 million venture fund.

Jason currently serves on the boards of 8 private companies, including Digital Ocean, Cloudability, and Distil Networks, as well as three nonprofits. His personal interests are in highly technical founders and companies, AI, robotics, hardware, and also marketplaces and investments in any industries that are ripe for disruption due to macro trends.

### Education/Personal

Jason is a graduate of Saint Louis University's Parks College of Engineering, Aviation and Technology. He holds bachelor's degrees in both electrical engineering and computer science. He lives in Austin, Texas with his wife of 12 years and their two children.

## **Fellowship**

Jason is a member of Class 21, serving his fellowship at Techstars under the mentorship of Managing Partner Mark Solon.



# **GEOFFREY SEE**

CEO Choson Exchange

Asia General

Impact

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### **Professional**

Geoffrey is the founder of Choson Exchange, a nonprofit supporting entrepreneurial talent in the challenging environment of North Korea. Choson Exchange has trained over 1,400 North Koreans, helped established the first incubator in the country, and worked with policymakers to shape policies supporting startups. Choson Exchange's work has been profiled in the *Economist*, *Financial Times*, and *Washington Post*, and as a Harvard Business School case study.

Geoffrey also supports startups in North Korea through mentorship and seed funding. He sits on the board of a listed Mongolian oil company and a solar lamp manufacturer, and advised a big data startup from MIT. Geoffrey is also setting up a prototype co-learning space in Ho Chi Minh City, Vietnam.

He has worked in the US, Singapore, China, South and North Korea, and currently splits his time between Pyongyang, Singapore, and Ho Chi Minh city.

Geoffrey previously worked at Bain & Co. as a management consultant.

#### Education/Personal

Geoffrey graduated in 2 years, *summa cum laude*, with a Bachelor of Sciences (Economics) from the Wharton School, University of Pennsylvania. He completed his master's in East Asian Studies as a University Fellow at Yale, and then served as a Research Affiliate at MIT from 2012-2013. At the Wharton School, Geoffrey helped established a Social Impact concentration and a new healthcare education model in the inner city.

## Fellowship

Geoffrey is serving his fellowship as a member of the Class of 21 under mentor John Y. Kim (Class 20), Managing Partner of Amasia.



# EYAL SHAKED

Managing Director Shaked Ventures

US/Can



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### **Professional**

Eyal Shaked is the owner and controlling shareholder of the successful online gambling corporation 888 Holdings Ltd. His experience in the online gambling field includes a period of four years in which he managed 888's operation center in Gibraltar.

A "super angel" investor from early-stage to Series A startups, Eyal focuses on technological startups disrupting the industries of online gaming and gambling, business intelligence (BI), payments monetization, and marketing.

Eyal takes an active part by being a leading board member and a consultant for over ten different organizations focused on online security, startup nation ventures and more.

### Education/Personal

Eyal is a graduate of IDC University, Arison School of Business in Israel, where he earned a bachelor's degree with dual majors in business management and information systems.

He serves as a board member of the Red Button organization, which tackles cyberbullying.

## **Fellowship**

Eyal is serving his fellowship at the Shaked family office under the mentorship of Managing Partner Avi Shaked; he is a member of Class 21.



# RYAN TAKEUCHI

Business Leader Gore Medical - WL Gore & Associates

US/Can Life

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### **Professional**

Ryan is a business leader and general manager for the endovascular business at Gore Medical in Flagstaff, Arizona. Gore Medical is a fast growing division of W.L. Gore & Associates, an advanced materials science company based in Newark, Delaware. Ryan leads commercial activity globally for the endovascular business and works across a broad group of functions and operations to develop and execute business strategy.

Ryan has a particular interest in how various enterprises can expand beyond just corporate venture to partner with other companies, entrepreneurs, and academic institutions—to create and drive innovation efforts that result in access to novel and effective medical solutions across the world.

Prior to Gore, Ryan worked in various positions at Cordis Corp. and Johnson & Johnson, including product management and marketing. Before that, he was with Behrman Capital, a New York-based private equity firm, where he focused on healthcare investment opportunities. He began his career in the Mergers and Acquisitions Group at Merrill Lynch & Co. in New York.

### Education/Personal

Ryan earned an MBA from Kellogg School of Management at Northwestern University. He holds a bachelor's degree in business economics from the University of California at Los Angeles (UCLA).

Ryan lives in Flagstaff, Arizona with his wife and three children. He enjoys spending quality time with his friends and family as well as channeling his passion for the outdoors as an aspiring runner and passionate mountaineer and rock climber.

# Fellowship

As a member of Class 21, Ryan is serving his fellowship at Gore Medical under the mentorship of David Abeyta, Medical Divisional Leader at W.L. Gore & Associates.



# SANTIAGO ZAVALA

Partner 500 Startups

LatAm



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### **Professional**

Santiago is a Partner at 500 Startups, an early-stage fund and accelerator based in Mountain View, California. Santiago is the fund manager of a Spanish-speaking Latin American microfund, fundraising, generating deal flow, investing, and leading an acceleration program in Mexico City.

Santiago has a product development and programming background that helps him to identify and generate top entrepreneurs for tech startups in Latin America. Previous fund experience includes the Mexican.vc fund and the first microfund combining a total of 86 investments in the region, covering a wide range of sectors, including educational games, payments and fintech, transportation, ecommerce, SaaS, and tourism and ticketing platforms.

As an individual, Santiago is also a very active member of the startup community. He is the most active Startup Weekend facilitator, having recently facilitated the first Startup Weekend in Havana, Cuba.

Before joining 500 Startups, Santiago founded multiple hacker communities and participated in the creation of apps and websites—ranging from collaboration tools to social networks and games—that have benefitted millions of users.

### Education/Personal

Santiago holds a bachelor's degree in mechanical and electrical engineering from the Monterrey Institute of Technology and Higher Education (Mexico).

## Fellowship

Santiago is serving his fellowship at 500 Startups under the mentorship of Christine Tsai: he is a member of Class 21.