

**Venture Capital Business Analyst, Optum Corporate**  
**Boston, MA or Menlo Park, CA (Headcount 2) 742774**

If you want to achieve more in your mission of health care, you have to be really smart about the business of health care. Innovation, as well as financial discipline and accountability, count more today than ever. Which is why your performance and innovation will find a reception here like nowhere else as you help people live healthier lives and make the health system work better for everyone while doing **your life's best work**.

**The Analyst at Optum Ventures** is an emerging leader in conducting high level research and develops financial analysis to support investment decision making. In addition, the Analyst will support the team in the performance of due diligence to evaluate and assess investment opportunities. This person is a creative, strategic thinker who applies broader concepts and historical context to today's challenges as we invest in digital health companies that use data and insights to help improve consumers' access to health care services and how care is delivered and paid for, and that make the health care system more reliable and easier to navigate. The Analyst is an integral member of the team, and a true self-starter, responsible for providing leadership with research, analysis, and diligence to support strategic direction and decision making rigor.

Position will work collaboratively with a team of executives, senior leaders, and analysts from across the business to:

- 1) Research the health care venture capital landscape in the United States, and globally
- 2) Prepare financial and economic analysis
- 3) Identify pros, cons and other strategic considerations
- 4) Structure collaboration with all segments of the UnitedHealth Group business, from strategic, financial legal, tax, accounting and economic standpoints
- 5) Perform due diligence
- 6) Monitor competitive landscape, actions and responses
- 7) Advance specific value creating initiatives

Position will provide executive management with confidence that material strategic initiatives are rigorously assessed and appropriately structured to achieve acceptable financial returns and risk.

As a key member of our fast-paced team, this position would put you at the forefront of significant growth initiatives, providing extensive exposure to executive and senior leadership throughout our organization and an opportunity to transform health care.

**Primary Responsibilities:**

- Conduct high-level research and assessments using publicly available resources such as research reports, SEC filings, industry information, etc.
- Develop financial models with appropriate underlying assumptions
- Perform specific financial and valuation analysis
- Analyze industry trends, competitive threats and expansion opportunities
- Work with UnitedHealth Group executives and senior business segment leadership to develop strategic rationale and initiatives to advance external growth
- Support large cross-functional teams working on complex growth-related strategic initiatives across UnitedHealth Group

- Participate in the planning, design, development and implementation of major business initiatives
- Act as subject matter expert for senior leaders across UnitedHealth Group related to our disciplined process to evaluate growth related opportunities
- Maintain effective communications with all levels of management that foster a collaborative atmosphere

#### **Requirements;**

- 1 or more years of experience within investment banking or venture capital, or private equity and/or management consulting
- 1+ more years financial modeling and/or valuation experience
- Intellectually curious with ability to learn and work within fast paced environment
- Intermediate proficiency within Excel
- Strong market research skills including within the technology and healthcare sectors
- Self-starter with demonstrated creativity and initiative
- Exceptional problem solving with ability to work in a fast paced challenging environment
- Strong planning, organization, analytical and problem-solving skills
- Effective communications skills and proven team commitment
- Demonstrated ability to collaborate with and build effective business partnerships at senior levels
- High energy, detail oriented and creative individual

#### **Assets:**

- BS/BA degree

UnitedHealth Group is working to create the health care system of tomorrow.

Already Fortune 6, we are totally focused on innovation and change. We work a little harder. We aim a little higher. We expect more from ourselves and each other. And at the end of the day, we're doing a lot of good.

Through our family of businesses and a lot of inspired individuals, we're building a high-performance health care system that works better for more people in more ways than ever. Now we're looking to reinforce our team with people who are decisive, brilliant - and built for speed.

Come to UnitedHealth Group, and share your ideas and your passion for doing more. We have roles that will fit your skills and knowledge. We have diverse opportunities that will fit your dreams.

*Diversity creates a healthier atmosphere: UnitedHealth Group is an Equal Employment Opportunity/Affirmative Action employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age, national origin, protected veteran status, disability status, sexual orientation, gender identity or expression, marital status, genetic information, or any other characteristic protected by law.*

*UnitedHealth Group is a drug-free workplace. Candidates are required to pass a drug test before beginning employment.*