



## **JOB ANNOUNCEMENT**

- Company:** VestedWorld is an online venture capital fund that improves access to finance for small and medium sized enterprises (SMEs) in emerging markets. We allow qualified investors to earn competitive returns while making an impact by investing in the most promising SMEs in emerging markets. VestedWorld's team identifies, conducts due diligence on and approves each investment opportunity. Post-investment, we actively manage the investment on behalf of investors, providing strategic and operational support to our portfolio companies. We believe that economic development is one of the most effective tools to alleviate poverty and our mission is to contribute towards the economic growth that will catalyze social and political change in emerging markets around the world.
- Website:** <http://vestedworld.com/>
- Position:** Vice President (East Africa)
- Reports to:** Chief Investment Officer
- Function:** The Vice President (East Africa) will be responsible for (1) sourcing and maintaining a robust pipeline of investment opportunities in growing small and medium sized enterprises across East Africa, (2) day-to-day monitoring and management of portfolio companies to ensure their long term growth and success in terms of both financial and development performance, and (3) developing relationships with co-investment partners and technical assistance providers. The Vice President will be an integral part of a small team of experienced investment professionals building a dynamic early stage company and they will play a critical role in shaping VestedWorld's future.
- Responsibilities:**
- Identify and develop attractive investment opportunities for VestedWorld through market research, networking, calling on referral sources, and active prospecting in target countries with a designated number of closings each year.
  - Build relationships with potential co-investment partners, third party advisors and other stakeholders in target countries.
  - Conduct on-site due diligence on prospective investees, write detailed screening and investment memoranda, identify key areas where the prospective investees will need post-investment support, and present deals to Investment Committee for approval.

- Work with the CEO and Chief Investment Officer to structure and negotiate terms and conditions of investments with special attention to exit mechanisms.
- Manage the post-investment relationship with portfolio companies and perform quarterly monitoring, analysis, and record keeping.
- Work closely with capacity building coordinator and VestedWorld appointed Directors to ensure clients receive the technical assistance they need to succeed.
- Coordinate and structure exit opportunities; sourcing strategic and financial buyers.
- Assist with the refinement of VestedWorld's internal investment procedures, valuation models and document templates.
- Perform other duties as assigned.

Qualifications:

- Minimum of 4 years investment banking, venture capital and/or private equity experience
- 2 or more years' experience working in sub-Saharan Africa
- Broad network of contacts within the African business community
- Investment transaction experience
- Exceptional interpersonal skills
- Very strong writing, financial analysis and negotiation skills
- Highly-motivated and able to work in a self-directed manner
- Strong interest in impact investing
- MBA preferred

Location: Position to be based in East Africa, preferably Nairobi, although the company is prepared to accommodate other options based on candidate's personal situation. Candidate will spend an initial orientation period at the company's offices in Chicago, Illinois.

Compensation: Competitive compensation based on experience and tied to performance.

Contact: Please send electronic copies of cover letter and CV to the attention of Human Resources at [resume@vestedworld.com](mailto:resume@vestedworld.com).

Deadline: Monday, September 21, 2015