

INVESTMENT MANAGEMENT TEAM

Scott Wu, Partner & Head of Investments

Scott leads the firm's Investment, Finance, and Legal operations

- **Policy:** White House Presidential Innovation Fellow
 - Directly advised over 50 USAID portfolio organizations across the developing world
 - Installed and directed portfolio management for USAID Development Innovation Ventures' portfolio of over 100 global investments
- **Non-Profit:**
 - Chairman and/or Board Director of the US Committee for Refugees & Immigrants. Helped shepherd growth from \$17M annual budget to \$138M over 15 years
 - President and/or Board Member of the Aim High summer school network for the disadvantaged. Helped shepherd growth from annual budget of \$400K to \$6M over 20 years
 - Lived in rural village of Tanzania working on development projects, in Bangkok assisting center combatting child prostitution, and co-founded middle school for the disadvantaged in SF
- **Entrepreneurship:** Member of founding team of Upstart.com, a leading crowdfunding platform. Head of Corporate Development and Managing Director of Special Purpose Fund vehicles.
- **Finance:** Launched and led one of the earliest FinTech investment banking groups. Involved in 60+ transactions with an aggregate value of over \$25B
- **Education:** MBA Harvard University, AB Dartmouth College
- **Investment:** Co-founded several venture capital and investment firms that together manage over \$1B. Co-launched 5 funds, including venture funds, hedge fund, buyout fund and crowd fund.
- **Investment track record** includes the following:
 - 724 Solutions IPO market value of \$1B
 - Avesta Technologies Acquired by Visual Networks for \$393M
 - Bluegill Technologies Acquired by CheckFree Holdings for \$256M
 - Corillian Corporation IPO market value of \$236M
 - eCredit Acquired by Internet Capital Group at valuation of \$1.5B
 - E-Loan Acquired by Popular, Inc. for \$300M
 - Financial Engines IPO market value of \$493M
 - Mariner Energy IPO market value of \$2B
 - Servicesoft Acquired by Broadbase Software at valuation of \$645M
 - Valicert IPO market value of \$219M

Emmalyn Shaw, Investment Partner

Emm supervises general investment management activities, as well as portfolio management, and evaluation and selection of Emerging Tech and Financial Inclusion investments

- **Operations:** Product manager for MSCI Barra, a leading portfolio analytics company.
- **Finance:** Investment banker with Morgan Stanley's Corporate Finance Technology Group. Key transactions include AOL/Netscape merger, Ariba IPO, Women.com IPO, Webvan financings.
- **Non-profit:**
 - 8-year board member and former President of the Woodside School Foundation. Responsible for raising \$40M+
 - 15-year active volunteer and financial supporter of LifeMoves (formerly InnVision Shelter Networks), the largest provider of homeless shelter and services across the Peninsula and Silicon Valley
 - Aim High Leadership Council for past year to drive increased participation from Silicon Valley funders
- **Education:** MBA University of Pennsylvania and B.A. in economics; minors in mathematics and philosophy from UC Berkeley (summa cum laude and Phi Beta Kappa)



- Jill Macari, Principal**

- **Operations:** Former VP of finance and director of financial planning for d.light
- **Investment/Finance:** Senior investment officer at Calvert Foundation with an emphasis on small businesses operating in the agriculture, renewable energy, health, and financial services sectors
- **Non-profit:** Program coordinator for TechnoServe, managing operations of a country-wide entrepreneurship development program and program director for Amy Biehl Foundation
- **Investment Focus:** Entrepreneurship, energy and education
- **Education:** M.A. in IR and international economics from Johns Hopkins School and B.A. in economics from Fairfield University (magna cum laude)

Jonathan evaluates new investment opportunities, manages the investment process, and coordinates support to the firm's portfolio companies. Manages the firm's Education and Digital ID portfolios, and spearheading the Energy Access strategy.

- Duy Nguyen, Associate**

- **Finance:** Held financial positions at a real estate company, a jewelry retailer, and an investment bank
- **Interests:** Finance and data-science
- **Education:** MBA from UC Berkeley and a BA in international business administration from Foreign Trade Univ.
- **Investment:** VP in Vietnam office of CyberAgent Ventures, a Japanese corporate VC firm that invests in software and internet startups in Asia. Investments include:
 - Foody Restaurant and merchant review site
 - Vexere Bus ticket ecommerce site
 - Tea Mobi Mobile game studio