



DAVE MCCLURE

Founding Partner
500Startups

Professional

Dave McClure is a venture capitalist and founding partner of 500 Startups. Dave is a well-known angel investor in internet startups and has over 20 years experience as an engineer, entrepreneur, and internet marketing evangelist. His personal blog was ranked #7 in the world among VC bloggers by the WSJ in 2009.

Dave's passion is helping startups with product & marketing strategy, and he is a vocal & notable industry speaker on lean startup metrics. He has invested in over 100 startup companies including: Mint.com (acquired by Intuit), CreditKarma, Crowdfunder, KissMetrics, Mashery, Sendgrid, Simply Hired, SlideShare, TeachStreet, Twilio, and Wildfire Interactive, among others. He also runs conferences and events on technology, marketing, design, & entrepreneurship such as SMASHsummit & WarmGun. From 2008 thru 2010, Dave managed the FF Angel seed investment program for Founders Fund, and ran the 2009 fbFund REV incubator program on behalf of Facebook, Accel Partners, & Founders Fund. From 2006 thru 2008 Dave was an advisor and consultant to several startups including Mint.com; co-chaired technology & startup conferences for O'Reilly Media including Web 2.0 Expo and Graphing Social Patterns; and helped teach the nation's first-ever class on Facebook and social networking platforms at Stanford University in 2007. From 2005 thru 2006 Dave launched & ran marketing for job search engine Simply Hired & its evil twin SimplyFired.com. From 2001 thru 2004, Dave was Director of Marketing at PayPal (acquired by eBay in 2002), where he started the PayPal Developer Network program. Prior to PayPal, Dave was a database consultant & programmer for several companies, including Microsoft and Intel. In 1994 he founded Aslan Computing, an internet & e-commerce consulting group later acquired by Servinet / Panurgy in 1998.

Dave is the co-founder of Startup2Startup & Finance4Founders, monthly dinner meetings for Silicon Valley startup entrepreneurs & investors. He leads a travel group called GeeksOnaPlane to promote cultural exchange & education for tech entrepreneurs around the world. Dave helped co-found the StartupVisa program to reform & improve US immigration policy for entrepreneurs. He has been a boardmember for microfinance accelerator Unitus and advisor to microfinance lender Kiva, education lender Vittana, remote work platform SamaSource, & co-founder of the Silicon Valley Microfinance Network. Before coming to Silicon Valley, Dave graduated from the Johns Hopkins University with a BS Engineering in Mathematical Sciences.



DANIEL BLOMQUIST

Principal
Creandum

KF Class 16

Professional

Daniel Blomquist is a principal at Creandum, a leading Northern European venture capital firm based in Stockholm, Sweden. Daniel primarily focuses on business and consumer software and has led Creandum's investments in Aito Technologies, a business intelligence software company, and Its Learning, one of Europe's largest SaaS companies providing learning management systems. Daniel has also served as a board member of two other Creandum portfolio companies, Mitronics and Jays.

In addition to evaluating investment opportunities and working with portfolio companies, Daniel has led several initiatives within Creandum focusing on establishing the firm as the thought leader in the region.

Daniel has a solid startup background from the software sector and significant international experience. Prior to Creandum, he was Vice President of Marketing at Ascade and was part of building the company from a small consultancy into a leading international software company. He has also worked for Volvo IT in Great Britain and Gulf Agency Company in Dubai, UAE.

Education/Personal

Daniel holds an MSc in Industrial Engineering and Management - International from Linköping Institute of Technology and EPFL in Lausanne, and an MBA from Stockholm School of Economics.

He lives in Stockholm, Sweden with his wife and daughter and has previously lived in US, UK, France, Switzerland, and United Arab Emirates.

Fellowship

A member of Class 16, Daniel is serving his fellowship at Creandum under the mentorship of Johan Brenner.



YANEV SUISSA

Venture Fellow
New Enterprise Associates

KF Class 16

Professional

Yanev joined NEA officially in 2010, having worked with the firm since 2009. He focuses on earlier-stage investments in tech and energy, while simultaneously providing regular advisory services to energy companies across NEA's portfolio.

Prior to joining NEA, Yanev was a Senior Investment Officer with the Department of Energy's Loan Guarantee Program, where he helped form the group back in 2007. At the Department of Energy, Yanev was engaged in the underwriting of billions of dollars of debt for issuance to companies spanning all sectors within the energy technology industry.

Prior to joining the DOE, Yanev served as a consultant working with a range of leading financial industry clients to assess growth opportunities.

Education/Personal

Yanev earned an MBA, with Distinction, from the Oxford Said School of Business (Christ Church), a JD from Harvard Law School, and a Master's from Sydney Law School. He graduated *magna cum laude* and Phi Beta Kappa from Yale University, receiving his BA in Ethics, Politics & Economics and Sociology.

Yanev is the recipient of several fellowships, including the Presidential Management Fellowship, the Heymann Fellowship, the Kennedy Fellowship, and the Cravath Fellowship.

Fellowship

Yanev is serving his fellowship at New Enterprise Associates under the mentorship of Harry Weller as a member of Class 16.



KEITH LENDEN

Co-Founder
FallLine BioVentures Product Innovation
Fund

KF Class 16

Professional

As a Co-Founder of FallLine BioVentures, Keith is building the Product Innovation Fund, a novel, strategically focused and financed, early stage biotechnology product funding and development model. Keith has co-founded two biotech companies - Receptos (2009, ARCH, Venrock, NASDAQ: RCPT) and Abide Therapeutics (2011, Cardinal Partners).

Keith was VP of Product and Business Development at Maxygen where he led the company's corporate venture investing activities and developed a public-private partnership with the US Government to develop medical countermeasures for use in case of nuclear attack. And as head of business development at Genteric and Acologix, Keith led product development teams on both small and large molecule programs and completed multiple partnership transactions. Keith started his career in biotechnology at LEK Consulting.

Keith is an active member and has served on the faculty of the Licensing Executives Society and has worked with multiple committees of the Biotechnology Industry Organization. He is also a Certified Licensing Professional.

Education/Personal

Keith earned an MBA from UC Berkeley's Haas School of Business and was a Price Institute for Entrepreneurial Studies Venture Capital Fellow. Keith also studied engineering at Dartmouth College's Thayer School. Keith is married with two daughters and enjoys live music, hiking, skiing and playing golf.

Fellowship

As a member of Class 16, Keith served his fellowship at both Maxygen and Abide Therapeutics under the mentorship of James Sulat (Maxygen) and Robert Nelsen (ARCH Venture Partners).



JORGE TORRES

Vice President
Silas Capital

KF Class 16

Professional

Jorge M. Torres is a Vice President at Silas Capital, a New York City-based firm that invests in early-stage consumer products and consumer internet companies. In this role, Jorge is involved in all aspects of the firm's operations, including fundraising, deal screening, due diligence, and investment execution.

Prior to VC, Jorge practiced intellectual property law at Skadden, Arps, Slate, Meagher & Flom and at Fish & Richardson P.C. In the consumer products space, he helped startup Built NY monetize and enforce the IP portfolio protecting its iconic bag and tote designs, and he successfully defended Nokia in a series of patent infringement lawsuits that had targeted its mobile handsets. He was also part of the legal team that helped Microsoft overturn a \$1.5 billion jury verdict which, at the time, represented the largest amount of damages ever awarded in a patent case. A significant share of his practice also involved handling matters for healthcare companies and investors, including representing branded pharmaceutical firms in patent infringement lawsuits and conducting IP due diligence reviews on private and small-cap biotechnology and medical devices companies. Earlier in his career, Jorge clerked on the Court of Appeals for the Federal Circuit, which hears all appeals in patent infringement cases filed in the US.

Jorge is currently advising Context Matters, a seed-stage data and analytics company that helps biopharmaceutical firms rapidly assess the market potential of new drug product candidates. He also sits on the advisory board of the Organization of Latino Entrepreneurs (an arm of the New York State Small Business Development Corporation), which supports and promotes the growth of Latino-owned businesses.

Education/Personal

Jorge holds a BS in molecular biophysics and biochemistry from Yale and a JD from the University of Pennsylvania Law School. In 2006, he co-founded the first alumni association for Latino graduates of Yale.

Fellowship

As a member of Class 16, Jorge is serving his fellowship at Silas Capital.



ALLEN TAYLOR

Director of Global Networks
Endeavor Global

KF Class 16

Professional

Allen is the Director of Global Networks for Endeavor, an innovative, global non-profit that seeks to transform emerging countries by establishing high-impact entrepreneurship as the leading force for sustainable economic development.

Based in San Francisco, Allen leads Endeavor's efforts to connect its portfolio of 350+ emerging market companies with US-based mentors and investors. His current work focuses on building out Endeavor's west coast presence, and leading the Endeavor Investor Network - a new initiative designed to connect US-based venture capitalists with high-impact entrepreneurs and local investment partners in emerging markets across Latin America, the Middle East, and Africa.

Previously, Allen spent three years in Endeavor's New York headquarters, running the firm's rigorous search and selection process. Prior to joining Endeavor, Allen co-founded and directed the US-based non-profit organization Princeton in Latin America (PiLA) and spent time in Europe supporting program expansion for the London-based NGO GuideStar International.

Education/Personal

Following his graduation from Princeton University with a degree in German Culture and European Politics and a certificate in Latin American Studies, Allen spent time as a Fulbright Scholar in Berlin, Germany. A native Californian and travel enthusiast, Allen has studied, worked and traveled in over 70 countries. His passions include languages, innovation, entrepreneurship, and all things Argentine.

Fellowship

Allen is a member of Class 16, serving his fellowship at Endeavor under the mentorship of Dave Geary and others.



JACK CRAWFORD

General Partner
Velocity Venture Capital

KF Class 16

Professional

Jack is a Sacramento, California native whose 20-year career in local company building has evolved from CPA to entrepreneur to venture capitalist. As a CPA with PriceWaterhouseCoopers, Jack saw a wide range of businesses and was inspired to start his own - including one of the first ISPs in Sacramento, and three more software companies through the 1990's. In 2000 he was chosen as Entrepreneur of the Year by the Money Hunt television show that was broadcast in 160 US markets.

Since 2000, Jack has focused his energy on VC, launching Velocity Venture Capital in 2005 to focus on entrepreneurs in the Sacramento area. Jack works closely with company founders to fine-tune strategies, add management, build out Boards of Directors and Advisory Boards, grow revenue, raise capital, and facilitate a positive exit. Jack is currently the Chairman of the Board at Jadoo Power and Laru Corporation as well as a board member at several other portfolio companies.

Jack has long-standing relationships with local universities, angel investors, entrepreneurs, and professional service organizations. He teaches and lectures regularly on entrepreneurship and venture capital.

Jack is the co-founder and Chairman of Social Venture Partners - a foundation focused on mobilizing the next generation of philanthropists in Sacramento.

Education/Personal

Jack completed Harvard Business School's "Private Equity & Venture Capital" executive program and is a graduate of the Venture Capital Institute. He earned a BS in accounting from Arizona State University and is a CPA.

Jack lives in El Dorado Hills with his wife and three children and enjoys golf, cycling, and running. Jack completed an IronMan triathlon in France and a 50-mile ultra-marathon in Folsom, California.

Fellowship

Jack is serving his fellowship at Velocity Venture Capital. He is a member of Class 16.



WALID BAKR

Principal
Abraaj Capital

KF Class 16

Professional

Walid is a principal with Riyada Enterprise Development, the growth equity investment platform of the Abraaj Capital Group, the Middle East's leading PE firm. In this role, he is responsible for sourcing, evaluating, and structuring investment transactions. He also leads portfolio management and pursues value creation plans to ultimately structure favorable exits. He is based in Cairo, Egypt, and reports to the Chief Investment Officer.

Due to his rich operational background, Walid maintains specific interest in the TMT and financial services industries. Prior to becoming an investment professional in 2001, he was an entrepreneur and IT professional who lived and worked across the Middle East (the Region), Europe, and the US. He worked with and advised a number of VC and early-stage funds across the Region and was responsible for a number of early- and growth-stage transactions.

Walid is a frequent speaker on the topics of VC and entrepreneurship in the Middle East. He has served, and continues to serve, as a Board member of a number of companies across the Region.

Education/Personal

Walid is a graduate of Alexandria University's School of Engineering (in Alexandria, Egypt). He holds a Bachelor's degree, with top honors, with a major in communications engineering.

Fellowship

Walid is serving his fellowship at Abraaj Capital under the mentorship of Senior Partner Tom Speechley.



DANIEL BECKER

Director of Strategy and Corporate Development
Samsung Electronics

KF Class 16

Professional

Dan is a director of strategy and corporate development with the Media Solutions division of Samsung Electronics, based in San Jose, California. Dan covers the digital media and services industry, providing investment development and execution.

Prior to Samsung, Dan was a management consultant with Accenture's Media and Communications practice in the San Francisco and Chicago offices. Dan was staffed primarily on new media initiatives in various strategy, operations engineering, and application development roles. He built his understanding of the media industry through engagements at nearly every layer of its value chain. Clients included: Discovery, Disney, WebMD, Cable Labs, Verizon, Telstra, and The Travel Channel.

As an entrepreneur, Dan left Accenture for two years to found AdTag Airport Media, a startup based in the Czech Republic that developed a media and advertising product for travel audiences. Dan initially found his passion for the media business as a Peace Corps volunteer. He organized disparate farming communities with a local media strategy and founded a cooperative in Concepcion, Paraguay.

Education/Personal

Dan holds an MBA from Northwestern's Kellogg School of Management, with majors in finance (PE/VC), entrepreneurship, and media management. He earned his BA from Marquette University, majoring in anthropology and economics.

Dan likes exploring off-the-beaten-path travel and live performances of just about anything. He also takes well to musing on the intersection of media, economics and behavior. Above all he enjoys time with his wife, family, and friends.

Fellowship

A member of Class 16, Dan is serving his fellowship at Samsung's US R&D Center under the mentorship of Seogju Lee (Samsung Corporate Development) and Brian Kang (Samsung Ventures).



EVERARDO CAMACHO

Managing Partner
Capital Indigo

KF Class 16

Professional

Everardo is Managing Partner of Capital Indigo, a Mexico-focused private equity firm. He holds a seat in the Board of Directors of AMEXCAP (Mexican Private Equity Association). He is also member of the Sustainable Minds Network of New Ventures; an Endeavor Mentor; and a member of the Advisory Boards of Brucklat Financial Services and Interdeli, S.A. de C.V.

Until November 2009, Everardo led the private equity fund SINCA GBM, where he managed a total of US\$255 million in capital commitments. During his time in private equity, Everardo has participated in origination, structuring, closing, management, and exit of multiple transactions in numerous industries. Everardo has been member of the Board of Directors of several companies, including SINCA GBM, Publímetro, Biosistemas, Eficiencia Informativa, and Grupo Ybarra.

Everardo also led the Investment Banking and Corporate Finance department of GBM where he was involved in multiple investment banking transactions, which jointly exceeded US \$1 billion.

Education/Personal

Everardo is a graduate of the ITAM (Instituto Tecnológico Autónomo de México), where he graduated with a major in economics with a specialty in finance. He has attended executive education at Kellogg School of Management (Corporate Financial Strategies for Creating Shareholder Value), Columbia Business School (Value Investing), and Harvard University (Capital Markets and Investment).

Fellowship

Everardo is serving his fellowship at Capital Indigo in Mexico City as a member of Class 16.



HERNANDO GUZMAN

Associate
Latin Idea Ventures

KF Class 16

Professional

Hernando has 10 years of experience as an entrepreneur, venture capitalist, and consultant in supply chain management, process re-engineering, and ERPs.

Latin Idea Ventures, which Hernando joined as an associate in 2010, is a Mexico-based private equity fund manager whose mission is to empower Mexican entrepreneurs to build, finance, and operate technology-related business in the Mexican market. Hernando is involved in the sourcing, due diligence, and structuring of investment opportunities. He is also actively involved in the optimization of operational, administrative and financial processes, and on the implementation of administrative and corporate governance best practices for portfolio companies Tecnoidea (first niche sports car manufacturer in Mexico), Saber Lite (cleantech lighting company), ScreenCast (high quality cinema advertisement), and Interfactura (electronic invoicing and collaboration leader).

Previously Hernando founded a search fund in Mexico where he launched a high-tech and a retail startup. He also led the restructuring efforts of a privately held company. From 2001 to 2005 Hernando worked as a consultant for Accenture and BearingPoint where he successfully managed consulting projects throughout Mexico for leading manufacturing, oil, and gas companies.

Education/Personal

Hernando holds an MBA from the Johnson Graduate School of Management at Cornell University. He graduated, with Honors, from Universidad Iberoamericana Mexico City with a BS in mechanical and electrical engineering. He is fluent in Spanish and English.

Born in Mexico City, Hernando is an avid marathon runner and is a lecturer at Universidad Iberoamericana's Industrial Engineering School.

Fellowship

As a member of Class 16, Hernando is serving his fellowship at Latin Idea Ventures under the mentorship of Managing Partner Alex Rossi (Mentor Class 14).



TAKAAKI HATA

Founding and Partner
Asia United Capital

KF Class 16

Professional

Taka is a co-founder and partner at Asia United Capital, a cross-border venture capital firm focusing on Japan-China growth/arbitrage opportunities based in Tokyo, Japan. Taka founded Asia United Capital in July 2011 with his long-time friend and GE colleague O Koo (China) and seeks to invest in innovative IT and consumer retail ventures.

Prior to Asia United Capital, Taka was a Partner at Globis Capital Partners (Tokyo), one of the leading independent Japanese VC firms, where he led the IT services and the retail services investment initiatives.

Before becoming a venture capitalist 7 years ago, Taka worked at GE Capital (UK) integrating a newly acquired venture, i-group. He was also on the GE Corporate Audit staff (US, France, UK, Australia, China, Singapore, Philippines, & Japan) and on a global task force driving new GE initiatives, in addition to consulting, process re-engineering, internal audits, and special projects. He was at a new location, with a new team, and a new assignment every 4 months.

Prior to GE, Taka worked at Mitsui & Co. managing a palm oil/fatty acid derivative joint venture in Malaysia and distributing their products globally.

Education/Personal

Taka holds an MBA from London Business School. He holds a BA in law and politics from Gakushuin University, where he was captain of the equestrian team, leading it to Best 8 in the All-Japan equestrian games.

Taka spent 6 years of his elementary days at Houston, Texas. He is now happily living in Tokyo with his wife Rieko, and newborn son Tiger Hata, and a black toy poodle "Sherlock". He is a sports lover and plays tennis every weekend.

Fellowship

A member of Class 16, Taka is serving his fellowship at Asia United Capital with the mentorship of his co-founder O Koo.



RICHARD SEEWALD

Partner
Alpha Associates AG

KF Class 16

Professional

Richard Seewald is a Partner at ALPHA Associates, a Zurich-based global private equity investor with over USD 2 billion under management. He is responsible for direct investments, secondary transactions, and primary fund commitments and is a member of the firm's Investment Committee. Richard's focus is on business strategy, product development, operations management, business development, finance, board management, capital raising, press strategy, primarily in Central and Eastern Europe and Russia.

Richard leads the firm's direct investment program and has invested in growth companies in the technology, media, telecom, financial services, and consumer and retail sectors. He is a member of the board of directors of AVG Technologies, Cognitive Security, and The 60K Group and is Chairman of BKS - Nej TV.

Richard has been active in Central and Eastern Europe and Russia for the past 15 years while based in Prague, Czech Republic, and Zurich, Switzerland. Prior to joining ALPHA in 2005, he was a partner at a merchant banking group where he was involved in both M&A advisory and principal activities in the region. In 2000, he co-founded Springboard Technology Ventures, an investment company with focus on high-growth businesses in Central and Eastern Europe. Earlier, he was an associate at CMS Cameron McKenna, a London-based international law firm, focused on mergers and acquisitions.

Education/Personal

Richard holds an MBA from The University of Chicago Booth School of Business, a Juris Doctor from The New York Law School and a BA in business, from Pace University.

Fellowship

Richard is serving his fellowship at ALPHA Associates as a member of Class 16.



SALVO MIZZI

Head of Internet Media & Digital
Communications
Telecom Italia

KF Class 16

Professional

Since late 2008, Salvo has served as Head of internet Media & Digital Communication for Telecom Italia, Italy's leading telecommunication company. In this role he has end-to-end coordination of "Working Capital", a leading corporate VC project, as well as managing the company's Social Media Workgroup.

Salvo has concentrated on innovation since 2000 when, after a 10-year career in advertising, he founded Italy's first internet TV: My-Tv SpA. In the intervening years he has contributed to cultivating innovation first by successfully developing and subsequently selling MyTv and then by defining and managing, as an advisor to top management, value-added services in both the wireline and mobile networks of Telecom Italia.

Salvo is a columnist and collaborator with Italy's premier financial magazine, Il Sole 24 Ore, and with monthly magazine Wired Italia. Salvo has also taught Digital TV and New Media at Milano's IULM University and Rome's "La Sapienza" University.

Education/Personal

Salvo is a graduate of the University of Naples "Federico II" with a *summa cum laude* degree in philosophy. His final thesis was on the Philosophy of Language.

Fellowship

A member of Class 16, Salvo is serving his fellowship at Telecom Italia under the mentorship of Francesco Profumo, currently Minister of Education, Research and Innovation in the new Italian government led by Mr. Mario Monti.



BOB METCALFE

Professor of Innovation
University of Texas at Austin

Murchison Fellow of Free Enterprise

Professional

Bob Metcalfe is Professor of Innovation and Murchison Fellow of Free Enterprise in The University of Texas at Austin's Cockrell School of Engineering.

Dr. Metcalfe was an Internet pioneer at MIT starting in 1970 and in 1973 received his PhD from Harvard for "Packet Communication." He invented Ethernet in 1973 and founded 3Com Corporation (now part of HP) in 1979. Dr. Metcalfe has received numerous industry awards and recognition including the ACM Grace Hopper Award in 1980, the IEEE Alexander Graham Bell Medal in 1988, the IEEE Medal of Honor in 1996, the National Medal of Technology in 2005, induction into the National Inventors Hall of Fame in 2007, and the Fellow Award from the Computer History Museum in 2008.

In November 2010 Metcalfe was selected to lead innovation initiatives at The University of Texas at Austin Cockrell School of Engineering. He began his appointment in January 2011. Research interests include entrepreneurial and technological innovation at scale.



SCOTT KUPOR

Managing Partner
Andreessen Horowitz

Professional

Scott Kupor is the managing partner at Andreessen Horowitz, where he is responsible for all aspects of running the firm. He previously worked as vice president and general manager, Global Customer Support & Software-as-a-Service at Hewlett Packard. Scott joined HP in 2007 as part of the \$1.6 billion acquisition of Opsware, where he was senior vice president of Customer Solutions. In this role, Scott had global responsibility for the company's professional services, technical pre-sales and customer support organizations. Scott joined Opsware shortly after the company's founding and held numerous executive management positions including vice president, financial planning and vice president, corporate development. In these roles, he led the company's private financing activities as well as its initial public offering in 2001. Scott also started the company's Asia Pacific operations via strategic partnerships with NEC, NTT and Samsung and led the execution of the company's acquisitions of Tangram, Rendition, Creekpath and iConclude. Prior to Opsware, Scott represented software companies in both financing and mergers and acquisitions transactions at Credit Suisse First Boston and Lehman Brothers.

Education

Scott graduated Phi Beta Kappa from Stanford University with a bachelor's degree in public policy with honors and distinction. He also graduated Order of the Coif and with distinction from Stanford Law School and is a member of the California Bar Association.



MICHAEL FERTIK

Founder and CEO
Reputation.com

Professional

Michael Fertik founded Reputation.com with the belief that people and businesses have the right to control and protect their online reputation and privacy. Credited with pioneering the field of online reputation management (ORM), Fertik is lauded as the world's leading cyberthinker in digital privacy and reputation.

Michael was most recently named Entrepreneur of the Year by TechAmerica, an annual award given by the technology industry trade group to an individual they feel embodies the entrepreneurial spirit that made the U.S. technology sector a global leader.

He is a member of the World Economic Forum Agenda Council on the Future of the Internet, a recipient of the World Economic Forum Technology Pioneer 2011 Award and through his leadership, the Forum named Reputation.com a Global Growth Company in 2012. Fertik is an industry commentator with guest columns in Harvard Business Review, Reuters, Inc.com and Newsweek. He frequently appears on national and international television and radio, including BBC, Good Morning America, Today Show, Dr. Phil, CBS Early Show, CNN, Fox, Bloomberg, and MSNBC. He is also co-author of the bestselling book, "Wild West 2.0" and "The Reputation Economy" (Crown, forthcoming in 2013).

Education/Personal

Fertik founded his first Internet company while at Harvard College. He received his JD from Harvard Law School.



NICK STURIALE

General Partner
Ignition Partners

Professional

Nick Sturiale joined Ignition Partners as a General Partner in 2013, bringing over twenty five years of experience in the technology industry both as a venture capitalist and an entrepreneur. Prior to joining Ignition, Nick spent four years at JAFco Ventures as a General Partner. His venture capital career began with Sevin Rosen Funds. He then joined The Carlyle Group as a Managing Director and co-head of its Silicon Valley office.

Prior to his venture experience, Nick spent twelve years as an entrepreneur and operating executive in venture-backed start-ups. He was founding CEO of Timbre Technologies (acquired by Tokyo Electron for \$138 million).

Nick was the original investor and remains on the board of Splunk (SPLK). Currently he serves on the Board of Directors of Sevin Rosen's investments in Splunk, YouSendIt, and of Jafco's in Vuclip and Ratify. His past investments include XenSource (Citrix Systems), which was acquired for \$500 million.

Education/Personal

Nick holds a BS degree from California State University, Chico and an MBA from the University of California, Berkeley.



BRYAN ROBERTS

Partner
Venrock

KFP Class 3

Professional

Bryan Roberts, Ph.D. joined Venrock as a Kauffman Fellow in 1997. He is based in Venrock's Palo Alto office and focuses on a broad range of healthcare investments. Bryan is currently Chairman of the Board of Directors of Achaogen, Castlight Health, and Ironwood Pharmaceuticals (NASDAQ: IRWD) and also serves on the Board of several other private companies, including Ariosa Diagnostics, Ikaria, Intarcia, and Kyruus. Past investments include athenahealth (NASDAQ: ATHN), CodeRyte (acquired by 3M), Illumina (NASDAQ: ILMN), Sirna Therapeutics (acquired by Merck) and Xenoport (NASDAQ: XNPT). Bryan was named a Henry Crown Fellow by the Aspen Institute in 2006 and has been the highest-ranking healthcare investor on Forbes' Midas List since 2008.

Education

Immediately prior to joining Venrock, Bryan received his Ph.D. in Chemistry & Chemical Biology from Harvard University. He previously held positions in corporate finance at Kidder, Peabody & Co and received his B.A. from Dartmouth College.

Fellowship

Bryan is a member of Kauffman Fellows Class 3 and served his fellowship under mentor Anthony Evnin at Venrock Associates in New York.



KATHARINE BOSHKOFF

Global Vice President
Hult International Business School

Professional

Katharine is a professor and global vice president for career services at the Hult International Business School. She leads a staff of 50 faculty and career advisors to support students from over 40 countries identify and achieve employment in their target career. As a professor she continues to teach leadership and managerial skills to master's students in Hult's MBA curriculum. Prior to Hult, Katharine taught leadership and strategy to graduate students at Presidio Graduate School in Sustainability.

Earlier in her career, Katharine was co-founder of ChangeWorksLab, a organizational and leadership consulting firm. Katharine has advised and coached hundreds of executives and teams at a number of technology companies including Juniper Networks, Microsoft, Cisco, Symantec, Hewlett Packard and many other start up technology companies.

Katharine has a BA cum laude from Smith College and a M.Sc from the London School of Economics. She was co-founder of the Bay Area Chapter for the Neuroleadership Institute and is a frequent guest lecturer and workshop leader on the application of brain science to leadership and building multi-cultural high performance teams.



ROGENE BAXTER

Founder
Bridgewater Group

Professional

Rogene Baxter founded The Bridgewater Group in 1986 and her work has brought increased organizational capacity and talent retention to companies across North America, Europe, the Middle East and Asia. She works collaboratively with clients to align their business goals and strategies, performance needs, professional development and performance support. Her learning initiatives and consulting services strengthen the way people work together, as they implement strategies in pursuit of organizational success.

Rogene is well known for her conference presentations and has conducted speaking engagements at international conferences including the American Society of Training and Development and the International Society for Performance and Instruction; national conferences such as the Association of HealthCare Educators; and several regional and local conferences.

As an adjunct faculty member she has taught classes at John F. Kennedy University, Master of Business Administration programs, and has been a lecturer at the University of California Extension, Berkeley. She is an associate of Kearney & Associates, Expert Alliance.

Rogene has served as President and Chair of the Northern California Chapter of the Institute of Management Consultants, and is a past president of the Golden Gate Chapter of the American Society for Training and Development. She has served on the Board the California Career Development Association, the Contact Care Center and the Board of Trustees of her Church Foundation.

A Registered Nurse, Ms. Baxter holds a BA in Behavioral Science and an MA in Career Development. She is a recipient of the prestigious "Alumna of the Year" award by John F. Kennedy University School of Business Administration. Rogene was awarded the Certified Management Consultant (CMC) designation from the Institute of Management Consultants. This mark represents evidence of the highest standards of consulting and adherence to the ethical canons of the profession.



BONNIE WENTWORTH

Executive Coach and Leadership
Strategist,
President, Wentworth Consulting Group

Professional

Bonnie Wentworth has a proven 25 year track record of catalyzing strategic change and producing results for individuals, teams and organizations. She has coached, taught and consulted to leaders of successful organizations including Kaiser Permanente, Stanford University, Charles Schwab, Gap, UCSF Medical Center, University of California at Berkeley, University of San Francisco Law School, Sutter Health, NetApp, and Genentech - as well as start-ups, and leading national non-profits, including KIPP, Rocketship Education and Kaufmann Foundation.

Bonnie is frequently cited as a trusted advisor by her clients; her coaching style and broad experience fuels her success with senior leaders and deans in education, health care, technology, financial services, venture capital and legal. Bonnie founded Wentworth Consulting Group in 1998. WCG is WBE (Women's Business Enterprise) certified. Prior to WCG, she led a nationwide team as a Director at Charles Schwab in San Francisco. Bonnie serves as adjunct staff at Stanford's Graduate School of Business for several Organizational Behavior courses, including *Paths to Power* with Jeffrey Pfeffer. Additionally, Bonnie is adjunct faculty at the University of San Francisco's School of Law.



APRIL KING

Managing Partner
Vantage Partners

Professional

April King brings over 20 years of experience in retained executive search to Vantage Partners, having worked within both international and boutique search firms, as well as serving as the in-house recruiting partner for a leading global venture capital firm. She is well versed in Software and Systems, as well as Internet platforms and services, targeting both the enterprise and consumer markets.

At Vantage Partners, April serves as Managing Partner and is charged with leading the firm's C-Level Practice. Her combined experience in Enterprise Software, Consumer/Internet and Digital Media has played a major role in the firm's focus on converging markets.

Previously, April held the position of Recruiting Partner at Sequoia Capital. She was member of the International Technology and Industrial Practices of Heidrick and Struggles, Inc. and served as a member of the Silicon Valley office management team prior to her tenure with Sequoia Capital. More recently, April was a senior principal of Howard Fischer Associates, a boutique search firm in the venture capital community.

April received her Bachelor's Degree specializing in Social Psychology with an emphasis in Business Administration from UCLA.



PHIL WICKHAM

President & CEO
Kauffman Fellows

Fellows Charter Class

Professional

Phil serves as the President and CEO of Kauffman Fellows in Palo Alto, CA. The mission of the Kauffman Fellows Program is to develop the next generation of leaders in venture capital. Success for Phil means that entrepreneurs are building more enduring companies and investors are achieving superior returns. Overseeing all aspects of Kauffman Fellows, Phil continues to push the program's international expansion. He also has a special passion for venture capital's opportunities globally in helping to meet societal needs.

Phil is a veteran venture investor and startup entrepreneur. Early in his career Phil co-founded the publishing company Reference Media in Tokyo, Japan, grew it to scale and sold it to the Princeton Review, where he became VP of Sales for Japan and Korea. Later, Phil served as General Partner at JAFCO America Ventures, a billion-dollar fund backed by leading Japanese financial and technology players such as Hitachi, Mitsubishi, NEC, Itochu, Nomura, and Nippon Life Insurance. Phil went on to become a partner and run US operations for Copan, a European venture fund based in Munich, Germany, where Phil also served on the Board. He has shepherded more than 30 investments, including Ikanos, Web Methods, Com21, and Emergent. Phil currently serves on the board of S2 Technologies, Trilibis, and Silicon Valley Association of Startup Entrepreneurs (SVASE), and is an advisor to the Creandum fund in Stockholm.

Education/Personal

Phil holds a BS from the Aerospace Mechanical Engineering School at the University of Arizona, and an MBA from Rensselaer Polytechnic Institute. When not working--or playing hockey--Phil can be found in Los Gatos with his wife and two daughters.

Fellowship

A Charter Class member of the Kauffman Fellows Program, Phil served his fellowship at OneLiberty/Flagship Ventures in Boston with mentor Ed Kania.

Phil was a Kauffman Fellows founding board member and serves on the board as CEO.



BILL TOBIN

Partner
Strayer Consulting Group

Professional

Bill Tobin is a partner at the Strayer Consulting Group, an organization development firm specializing in helping technology companies build strong management teams. Headquartered in Silicon Valley for twenty years, SCG has worked with hundreds of start-ups, 150 public companies and has been affiliated with more than 30 venture groups as special limited partner or professional advisor.

At the Center for Venture Education, Bill oversees the flow of each module of the Kauffman Fellows' curriculum, working closely with the CVE team, faculty, and deans to assure that the material the fellows experience is always challenging, well-conceived, and grounded in the realities and possibilities of the venture industry.

Bill brings 25 years of consulting and high technology experience to his work, from PricewaterhouseCoopers (PwC), public companies such as Sun Microsystems, Intel, Ampex, RasterOps, and 3DO, and as a founding executive and board member at startups DotRocket and MediaFlex. Bill is an experienced business consultant and coach who offers his clients hard-won technical and organizational insights. He specializes in guiding companies that are navigating through strategic or operational growth opportunities or that are seeking out integrated, cross-functional problem-solving approaches in their business.

Education/Personal

Bill has an undergraduate engineering degree from Drexel University and has completed post-graduate engineering and business studies at Stanford University and the University of California. He is an advisor and former chairman of the MIT/Stanford Venture Lab, an advisor at the Entrepreneurs Foundation and the Software Development Forum, and is active in a variety of Bay Area organizations that work with entrepreneurs and early stage companies.

Bill loves getting outside to run, mountain bike, and ski and in his copious spare time enjoys books, music, food and wine. A Philadelphia native, he now lives in San Jose, CA with his wife and has two daughters in college.