



## PRAVEEN SAHAY

Managing Director  
WAVE Equity Partners

Fellows Class 8

### Professional/Education

Praveen Sahay is co-founder and Managing Director of WAVE Equity Partners, a private equity firm based in Boston that invests in proven breakthroughs in industrial solutions. Of particular interest are platforms in efficiency, energy, water, and environmental technologies that can monetize several industrial and geographical markets. Praveen is engaged in managing the firm, leading the investments, and guiding the portfolio companies.

Previously, Praveen was an investment professional for 10 years with VIMAC and Udata Venture Partners, both early stage venture firm. He also served as a Strategy Consultant to technology and PE firms during his tenure at Dean & Company. He is an alumnus of the prestigious Kauffman Fellowship Program, a program designed to select, educate and train future leaders in the venture capital industry.

Originally a Nuclear Physicist, Praveen has a multi-faceted career track. He prospected for offshore oil and gas deposits; managed retail operations for India's largest mutual fund; and led armed battalions as a Deputy Commandant in India. Later, as National Elections Coordinator (CIVPOL) for the United Nations Operation in Mozambique, he coordinated the training and deployment of over 1,200 international police officers and played a significant role in Mozambique's democratic transition in 1994.

Praveen holds an MBA from the University of Chicago, a Master's in Nuclear Physics, and post-graduate degree in petroleum geophysics. Praveen was awarded a UN Peace Medal for his services in Mozambique.

### Fellowship

Praveen is a member of Kauffman Fellows Class 8 and served his fellowship under mentor Mark Robinson at VIMAC Ventures in Boston, MA.



## JUSTIN FISHNER-WOLFSON

General Partner  
137 Ventures

Fellows Class 14

### Professional

Justin is the managing partner of 137 Ventures. He previously worked at Founders Fund, an early-stage venture capital firm, where he was responsible for all aspects of the investment process and led the firm's financial and operations functions. While there, he guided the investment in SpaceX, the first private company to develop a liquid fueled rocket to achieve Earth orbit. He also served on the boards of Inigral, Prior Knowledge and Social Gaming Network (SGN). Prior to that, Justin was the CEO of SSE, a conglomerate

of businesses at Stanford University. He led SSE to the largest expansion of revenue and profitability in the organization's history. Earlier in his career, Justin was the director of sales at Cellfire, a mobile promotional marketing service and worked as an engineer at Raytheon/Texas Instruments. Justin also served under Alan Larson, the Undersecretary for Economic, Business and Agricultural Affairs at the U.S. State Department. He is also a graduate of the Kauffman Fellows Program, the leading educational fellowship in venture capital, in addition to being a Mayfield fellow, part of Stanford University's Technology Ventures Program. Justin holds a bachelor's degree with honors in management science and engineering and a master's degree in computer science from Stanford University.

### Fellowship

Justin performed his fellowship at Founders Fund. He is a member of Class 14.



## WARREN PACKARD

Venture Partner  
Draper Fisher Jurvetson

Founder/CEO  
Thuuz

### Professional/Education

Warren Packard is a Venture Partner at Draper Fisher Jurvetson. He currently serves on the Board of Microfabrica. Warren also leads the firm's investments in BinOptics, Hola!, Primet Precision Materials, and YeePay. He is also the Founder and CEO of Thuuz, a consumer platform for real-time sports discovery, tune-in, and sharing. During his tenure at DFJ, Warren funded numerous companies to successful exits, including Digital Impact (Acxiom), Direct Hit (Ask), Feedburner (Google), SeaMicro (AMD), TicketsNow (Ticketmaster), and Xfire (Viacom). Prior to joining the firm, Warren co-founded Angara Database Systems, a main memory relational database company, which was acquired by Personify. Prior to co-founding Angara, he was an Associate at Institutional Venture Partners, investing in early-stage technology companies. Before IVP, Warren was a Senior Principal Engineer in the Advanced Product Development Group at Baxter International. Warren is a Phi Beta Kappa graduate of Stanford University and holds a BS and MS in Mechanical Engineering: Smart Product Design. He received his MBA from the Stanford Graduate School of Business where he was an Arjay Miller Scholar.



## BILL TOBIN

Partner  
Strayer Consulting Group

### Professional

Bill Tobin is a partner at the Strayer Consulting Group, an organization development firm specializing in helping technology companies build strong management teams. Headquartered in Silicon Valley for twenty years, SCG has worked with hundreds of start-ups, 150 public companies and has been affiliated with more than 30 venture groups as special limited partner or professional advisor.

At the Center for Venture Education, Bill oversees the flow of each module of the Kauffman Fellows' curriculum, working closely with the CVE team, faculty, and deans to assure that the material the fellows experience is always challenging, well-conceived, and grounded in the realities and possibilities of the venture industry.

Bill brings 25 years of consulting and high technology experience to his work, from PricewaterhouseCoopers (PwC), public companies such as Sun Microsystems, Intel, Ampex, RasterOps, and 3DO, and as a founding executive and board member at startups DotRocket and MediaFlex. Bill is an experienced business consultant and coach who offers his clients hard-won technical and organizational insights. He specializes in guiding companies that are navigating through strategic or operational growth opportunities or that are seeking out integrated, cross-functional problem-solving approaches in their business.

### Education/Personal

Bill has an undergraduate engineering degree from Drexel University and has completed post-graduate engineering and business studies at Stanford University and the University of California. He is an advisor and former chairman of the MIT/Stanford Venture Lab, an advisor at the Entrepreneurs Foundation and the Software Development Forum, and is active in a variety of Bay Area organizations that work with entrepreneurs and early stage companies.

Bill loves getting outside to run, mountain bike, and ski and in his copious spare time enjoys books, music, food and wine. A Philadelphia native, he now lives in San Jose, CA with his wife while his two daughters are away at college.



## BRAD FELD

Managing Director  
Foundry Group

Co-Founder  
TechStars

### Professional/Education

Brad has been an early stage investor and entrepreneur since 1987. Prior to co-founding Foundry Group, he co-founded Mobius Venture Capital and, prior to that, founded Intensity Ventures, a company that helped launch and operate software companies. Brad is also a co-founder of TechStars.

Brad currently serves on the board of directors of BigDoor, Cheezburger, Fitbit, FullContact, Gnip, MakerBot, MobileDay, Modular Robotics, Oblong, Orbotix, SEOMoz, Standing Cloud, and Yesware for Foundry Group. Previously, Brad was an executive at AmeriData Technologies after it acquired Feld Technologies, a firm he founded in 1987 that specialized in custom software applications.

In addition to his investing efforts, Brad has been active with several non-profit organizations and currently is chair of the National Center for Women & Information Technology, co-chair of Startup Colorado, and on the boards of Startup Weekend and the Application Developers Alliance. Brad is a nationally recognized speaker on the topics of venture capital investing and entrepreneurship and writes the widely read blogs Feld Thoughts and Ask the VC.

Notable companies that Brad has invested in and/or sat on the boards of include Abuzz (acq. NYT), Anyday.com (acq. PALM), Critical Path (CPH), Cyanea (acq. IBM), Dante Group (acq. WEBM), DataPower (acq. IBM), FeedBurner (acq. by GOOG), Feld Group (acq. by EDS), Gist (acq. RIM), Harmonix (acq. VIA), NetGenesis (IPO), ServiceMagic (acq. IACI), ServiceMetrics (acq. EXDS), and Zynga (ZNGA).

Brad holds Bachelor of Science and Master of Science degrees in Management Science from the Massachusetts Institute of Technology. Brad is also an avid art collector and long-distance runner. He has completed 22 marathons as part of his mission to finish a marathon in each of the 50 states.



## EUGENE HILL

Managing Partner  
SV Life Sciences

Mentor Class 7

### Professional

Eugene Hill joined SVLS in 1999. He was previously a Partner at Accel Partners in Palo Alto, California for five years, where he was responsible for 12 investments in early stage healthcare service and healthcare information technology companies. Since joining SVLS he has made 12 healthcare services and healthcare information technology investments. He serves or has served on the boards of Accelecare Wound Centres, CoreLab Partners, Homecare Homebase, ISG Holdings and US Renal Care.

Prior to joining Accel Partners, Eugene held several senior management positions, most recently, President of Behavioral Health at United HealthCare Corporation, CEO and President of US Behavioral Health and President and Chairman of Sierra Health and Life Insurance Company.

Eugene has 19 years of operating experience in the US healthcare services market. Eugene has a BA from Middlebury College and an MBA from Boston University.

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## BRENDAN O'LEARY

General Partner  
Prism VentureWorks

Fellows Class 8

### Professional/Education

As a member of the life science team, Brendan focuses on companies in the pharmaceutical, medical device, and diagnostic sectors. His current investments include Proteon Therapeutics, and Trius Therapeutics (NASDAQ: TSRX). He was formerly on the board of BioRexis Pharmaceutical Corporation, which was acquired by Pfizer (NYSE: PFE), Serica Technologies acquired by Allergan (NYSE: AGN), Atritech acquired by Boston Scientific (NYSE: BSX), and Alacer Biomedical also acquired by Allergan.

Prism's current and prospective portfolio companies benefit from Brendan's diverse technical background, deep operating experience and extensive industry contacts. He has over a dozen years of experience in the biotechnology and medical technology arenas and has held numerous senior operating positions at companies such as Meso Scale Discovery, a high throughput drug discovery start-up, and IGEN International, a leading medical diagnostics company (acquired by Roche).

He is also an accomplished scientist with numerous publications, inventions and commercialized products to his credit. Brendan's combined experiences have added significant value to Prism's portfolio, particularly in moving exciting technologies from bench to bedside.

### Education

Brendan received his Ph.D. in Organic Chemistry from the Massachusetts Institute of Technology. He holds a B.A. in Chemistry and Economics from Middlebury College.

### Fellowship

Brendan is a member of Kauffman Fellows Class 8 and served his fellowship under mentor Bob Fleming at Prism Venture Partners in Boston, MA.



## JEFF BUSSGANG

General Partner  
Flybridge Capital Partners

### Professional

Jeffrey J. Bussgang is a General Partner at Flybridge Capital Partners, an early-stage venture capital firm, and a Senior Lecturer in the Entrepreneurial Management Unit at the Harvard Business School (HBS). Jeff's investment interests and entrepreneurial experience are in consumer, Internet commerce, marketing services, and software and mobile start-ups. At HBS, he teaches Launching Technology Ventures, a popular MBA class for aspiring entrepreneurs. Jeff's book on venture capital and entrepreneurship, *Mastering the VC Game*, is an insider's guide for entrepreneurs on financing and company-building. The book has been hailed by the Wall Street Journal, BusinessWeek, TechCrunch and The Financial Times as an essential guide for entrepreneurs.

Jeff currently represents Flybridge Capital Partners on the boards of Cartera Commerce, ClickSquared, DataXu, i4cp, PlastiQ, SavingStar, SimpleTuition, Tracx and is a board observer at ZestCash. Jeff was previously a director at Brontes Technologies (acquired by 3M), BzzAgent (acquired by Tesco), go2Media, oneforty (acquired by HubSpot), PanGo Networks (merged with InnerWireless), Ready Financial (merged with AccountNow), Transpera (acquired by Tremor Video).

Prior to Flybridge, Jeff co-founded Upromise (acquired by Sallie Mae), a loyalty marketing and financial services firm with 12 million members that currently manages over \$35 billion in college savings assets, where he served as President, Chief Operating Officer and Board Director. Prior to Upromise, Jeff was an executive at Open Market, an Internet commerce software leader that went public in 1996 and grew to nearly \$100 million in revenues. During his five-year tenure, he served as Vice President of Worldwide Marketing and Business Development, Vice President of Worldwide Professional Services and head of Product Management. Prior to Open Market, Jeff was with the strategy consulting firm, The Boston Consulting Group. Jeff holds a BA in Computer Science from Harvard University where he graduated magna cum laude and an MBA from Harvard Business School where he was a Baker Scholar and a Ford Scholar.



## PHIL WICKHAM

President & CEO  
Center for Venture Education

Fellows Charter Class

### Professional

Phil serves as the President and CEO of the Center for Venture Education in Palo Alto, CA. The mission of the Kauffman Fellows Program is to develop the next generation of leaders in venture capital. Success for Phil means that entrepreneurs are building more enduring companies and investors are achieving superior returns. Overseeing all aspects of the CVE, Phil continues to push the program's international expansion. He also has a special passion for venture capital's opportunities globally in helping to meet societal needs.

Phil is a veteran venture investor and startup entrepreneur. Early in his career Phil co-founded the publishing company Reference Media in Tokyo, Japan, grew it to scale and sold it to the Princeton Review, where he became VP of Sales for Japan and Korea. Later, Phil served as General Partner at JAFCO America Ventures, a billion-dollar fund backed by leading Japanese financial and technology players such as Hitachi, Mitsubishi, NEC, Itochu, Nomura, and Nippon Life Insurance. Phil went on to become a partner and run US operations for Copan, a European venture fund based in Munich, Germany, where Phil also served on the Board. He has shepherded more than 30 investments, including Ikanos, Web Methods, Com21, and Emergent. Phil currently serves on the board of S2 Technologies, Trilibis, and Silicon Valley Association of Startup Entrepreneurs (SVASE), and is an advisor to the Creandum fund in Stockholm.

### Education/Personal

Phil holds a BS from the Aerospace Mechanical Engineering School at the University of Arizona, and an MBA from Rensselaer Polytechnic Institute. When not working--or playing hockey--Phil can be found in Los Gatos with his wife and two daughters.

### Fellowship

A Charter Class member of the Kauffman Fellows Program, Phil served his fellowship at OneLiberty/Flagship Ventures in Boston with mentor Ed Kania.

Phil was a CVE founding board member and serves on the board as CEO.