



## PHIL WICKHAM

President & CEO  
Kauffman Fellows

Fellows Charter Class

### Professional

Phil serves as the President and CEO of Kauffman Fellows in Palo Alto, CA. The mission of the Kauffman Fellows Program is to develop the next generation of leaders in venture capital. Success for Phil means that entrepreneurs are building more enduring companies and investors are achieving superior returns. Overseeing all aspects of Kauffman Fellows, Phil continues to push the program's international expansion. He also has a special passion for venture capital's opportunities globally in helping to meet societal needs.

Phil is a veteran venture investor and startup entrepreneur. Early in his career Phil co-founded the publishing company Reference Media in Tokyo, Japan, grew it to scale and sold it to the Princeton Review, where he became VP of Sales for Japan and Korea. Later, Phil served as General Partner at JAFCO America Ventures, a billion-dollar fund backed by leading Japanese financial and technology players such as Hitachi, Mitsubishi, NEC, Itochu, Nomura, and Nippon Life Insurance. Phil went on to become a partner and run US operations for Copan, a European venture fund based in Munich, Germany, where Phil also served on the Board. He has shepherded more than 30 investments, including Ikanos, Web Methods, Com21, and Emergent. Phil currently serves on the board of S2 Technologies, Trilibis, and Silicon Valley Association of Startup Entrepreneurs (SVASE), and is an advisor to the Creandum fund in Stockholm.

### Education/Personal

Phil holds a BS from the Aerospace Mechanical Engineering School at the University of Arizona, and an MBA from Rensselaer Polytechnic Institute. When not working--or playing hockey--Phil can be found in Los Gatos with his wife and two daughters.

### Fellowship

A Charter Class member of the Kauffman Fellows Program, Phil served his fellowship at OneLiberty/Flagship Ventures in Boston with mentor Ed Kania.

Phil was a Kauffman Fellows founding board member and serves on the board as CEO.



## BILL TOBIN

Partner  
Strayer Consulting Group

### Professional

Bill Tobin is a partner at the Strayer Consulting Group, an organization development firm specializing in helping technology companies build strong management teams. Headquartered in Silicon Valley for twenty years, SCG has worked with hundreds of start-ups, 150 public companies and has been affiliated with more than 30 venture groups as special limited partner or professional advisor.

At the Center for Venture Education, Bill oversees the flow of each module of the Kauffman Fellows' curriculum, working closely with the CVE team, faculty, and deans to assure that the material the fellows experience is always challenging, well-conceived, and grounded in the realities and possibilities of the venture industry.

Bill brings 25 years of consulting and high technology experience to his work, from PricewaterhouseCoopers (PwC), public companies such as Sun Microsystems, Intel, Ampex, RasterOps, and 3DO, and as a founding executive and board member at startups DotRocket and MediaFlex. Bill is an experienced business consultant and coach who offers his clients hard-won technical and organizational insights. He specializes in guiding companies that are navigating through strategic or operational growth opportunities or that are seeking out integrated, cross-functional problem-solving approaches in their business.

### Education/Personal

Bill has an undergraduate engineering degree from Drexel University and has completed post-graduate engineering and business studies at Stanford University and the University of California. He is an advisor and former chairman of the MIT/Stanford Venture Lab, an advisor at the Entrepreneurs Foundation and the Software Development Forum, and is active in a variety of Bay Area organizations that work with entrepreneurs and early stage companies.

Bill loves getting outside to run, mountain bike, and ski and in his copious spare time enjoys books, music, food and wine. A Philadelphia native, he now lives in San Jose, CA with his wife and has two daughters in college.



## VICTOR HWANG

Managing Director  
T2 Venture Capital

KFP Class 12

### Professional

Victor W. Hwang is CEO, Co-founder, and Managing Director of T2 Venture Capital, a Silicon Valley firm that builds both startups and the ecosystems that grow them ([www.t2vc.com](http://www.t2vc.com)). He has advised institutions such as the World Bank and USAID on innovation policy, entrepreneurial development, and capital formation. Victor is Executive Director of the Global Innovation Summit ([www.innosummit.com](http://www.innosummit.com)), a conference on innovation ecosystems that attracts 49 countries. Victor is co-founder and director of Liquidity Corporation, a water purification startup. Victor was Chief Strategy Officer of Veatros, a video search company, where he led the company's acquisition by DivX. He is the Chief Strategy Officer of Blue Planet Strategies, a startup in copper production technology. Victor is immediate past President of Larta Institute, an organization that mentors hundreds of startups commercializing technology with support from government agencies, including the National Science Foundation and the National Institutes of Health. Victor has written prominently on building innovation ecosystems. He is author of *The Rainforest Blueprint: How to Design Your Own Silicon Valley* (Regenwald, 2013). He is co-author of *The Rainforest: The Secret to Building the Next Silicon Valley* (Regenwald, 2012) ([www.therainforestbook.com](http://www.therainforestbook.com)). He is a regular columnist for *Forbes*, and has written for *The Wall Street Journal*, *TechCrunch*, and *Entrepreneur*. Previously, Victor was a corporate attorney in technology matters with Irell & Manella and the international firm of Mayer, Brown & Platt and has served in government.

### Education

Victor graduated from Harvard University with an A.B. with Honors, studying Government plus additional studies in Computer Science, Computer Architecture, and Operating Systems Design. He graduated from the Law School of the University of Chicago with a J.D.

### Fellowship

Victor is a member of Fellows Class 12 and served his fellowship at T2 Venture Capital under the mentorship of Brad Jones of Redpoint Ventures.



## MICHAEL MCCULLOUGH, MD

Partner  
Capricorn Healthcare and Special  
Opportunities (CHSO)

KFP Class 14

### Professional/Education

Michael McCullough, MD is a Partner at Capricorn Healthcare & Special Opportunities and part-time practicing ER physician at Stanford and UCSF affiliated hospitals. Previously, Michael was an operating partner with Capricorn Investment Group, where he sourced and performed due diligence on healthcare investments (e.g. HeartFlow & Apnicure). Prior to this, Michael was a partner at Headwaters Capital Partners with Managing Partner John Stevens. Michael was also a long-term advisor to healthcare-oriented venture funds (e.g., Venrock and NanoDimension), and start-up companies (e.g., eCullet, 2Tor (on board), Vocera and HealthLoop). Michael was Co-Founder and President for RegenMed Systems, a marrow and stem-cell harvesting company. Michael was elected a Kauffman Fellow by the Center for Venture Education in 2009 and an Ashoka Fellow in 2004 as a leading American Social Entrepreneur, having founded or co-founded eight successful national and international non-profit organizations including QuestBridge, KaeMe, S.C.O.P.E., BeAGoodDoctor.Org, Happiness Science, The Global Leadership Incubator, and the Courage Project as well as clinical internships in Nepal, Dharamsala and Honduras. QuestBridge annually now places over half the talented low-income students nationally at 33 top colleges like MIT, Stanford, Yale, Amherst, & Princeton.

Michael earned his undergraduate degree from Stanford University, Phi Beta Kappa, in Human Biology, focusing on Neuroscience and Political Science. Michael was the first undergraduate hired to teach at the Stanford School of Medicine. Michael was a Rhodes Scholar and attended Balliol College, Oxford, studying Philosophy, Politics and Economics and obtaining a Masters degree in Diagnostic Imaging. He holds an MD from the University of California, San Francisco and completed an Emergency Medicine residency at the Stanford Hospital. Michael remains a part-time Clinical Assistant Professor of Emergency Medicine at UCSF and also served as the on call and emergency physician to the Dalai Lama.



## MATT MOCHARY

Partner  
Mochary Group

KFP Class 2

### Professional

Matt is the CEO of Fortune Data Center Development Group, which builds and operates wholesale data centers. He also started and runs the Mochary Foundation, which teaches ex-convicts how to get and keep a legitimate job. Matt has also produced and directed several feature-length films, including *Favela Rising*, winner of the Tribeca Film Festival and 35 other international film festival awards. He continues to invest actively through his family office, the Mochary Group.

Prior to these efforts, Matt was a founder and Chairman of Totality, an outsourced provider of internet application maintenance services. Totality was sold to MCI/Verizon and is now called Verizon Business.

Matt was a Partner at Spectrum Equity Investors, a \$4 billion growth private equity fund focused on communications and internet services. He has been a director at OnSite Access, InternetConnect, Apex Site Management, and Nassau Broadcast Holdings. Before this, Matt worked as a consultant with Bain & Co.

### Education/Personal

Matt earned his MBA at the Kellogg Graduate School where he was named an F.C. Austin Scholar, and received his BA degree from Yale. Matt has been an instructor and board member of the Pacific Crest Outward Bound School.

### Fellowship

Matt is a member of Fellows Class 2 and served his fellowship under mentor Brion Applegate at Spectrum Equity Investors in Palo Alto, CA.



## JESSICA OWENS

EIR  
Versant Ventures

KFP Class 12

### Professional

Jessica is currently an Entrepreneur in Residence at Versant Ventures and CEO of Acumen, a start-up company developing mobile and video-based products for accelerating the diagnosis of Autism.

Prior to joining Versant, Jessica worked in Corporate Strategy and Business Development at Genomic Health, a molecular diagnostics company that provides genomic analysis to aid in the selection cancer treatments.

Earlier, Jessica was a partner in the Life Sciences Practice at Kleiner, Perkins, Caufield and Byers. She also worked in Finance for Genentech, was an equity research analyst at Thomas Weisel Partners, and was an investment banking analyst in biotechnology at Robertson Stephens. She began her career in biomedical research at the Centers for Disease Control and Prevention in the Special Pathogens Branch.

### Education/Personal

Jessica received an MBA from Harvard Business School, an MS from the Department of Cancer Biology at Stanford University, and a BA in Biology from Agnes Scott College where she was Phi Beta Kappa. She now serves as a Trustee to Agnes Scott.

### Fellowship

Jessica is a member of Kauffman Fellows Class 12. She served her fellowship at Kleiner Perkins Caufield & Byers under mentor Risa Stack (Class 2).



## LISA KAY SOLOMON

Thirty-X Innovation Studio  
US Partner, Business Models Inc.

### Professional

Lisa Kay Solomon is the co-founder of Thirty-x Innovation Studio, is the US Partner to Business Models Inc. in Amsterdam, and serves on the faculty of the groundbreaking MBA in Design Strategy program at San Francisco's California College of the Arts. Building on her background in experience design, scenario planning, and business strategy, Lisa serves as a strategic advisor on design leadership to the Kauffman Fellows program. A dynamic speaker, Lisa enjoys lecturing at leading business schools, including Stanford, University of California-Berkeley, Cornell University, and the University of Virginia. She recently co-hosted the Business Design Summit with Business Model Generation's Alex Osterwalder in Berlin, spoke at the TEDx Constitution Drive, and was a featured keynote at prominent conferences on design and innovation such as Design Management Institute's Designing the Next Economy Conference and Endeavor's Global Entrepreneurship Summit.

Lisa is the coauthor of Moments of Impact: How to Design Strategic Conversations that Accelerate Change (Simon & Schuster, 2014). The book describes why and how to apply design principles to address high-stakes, open-ended strategic challenges. Her articles have appeared in Design Management Review, Businessweek.com, and prominent blogs, including Duarte Design and Watermark for Exceptional Women.

### Education/Personal

Lisa holds an MBA from New York University's Stern School of Business, where she was a Dean's Scholar and recipient of NYU's university-wide service award in leadership, and a BA in government from Cornell University. She lives in Menlo Park with her husband Glenn and two daughters.



## GREG MCKEOWN

CEO  
THIS Inc.

### Professional

Greg McKeown writes and speaks around the world on the importance of living and leading as an Essentialist. In this pursuit Greg:

- Is writing a new book, "Essentialism: The Disciplined Pursuit of Less" (Crown Business, Spring 2014).
- Writes a regular blog for Harvard Business Review where his recent pieces include, "The Disciplined Pursuit of Less", "If You Don't Prioritize Your Life, Someone Else Will", "The Unimportance of Practically Everything" and "The One Thing CEOs Need to Learn from Apple."
- Serves as a Young Global Leader for the World Economic Forum. He recently moderated a session at the "Summer Davos" in China called, "Unpacking Social Innovation Models for Maximum Impact." Greg also served as a panelist at the "Sharpening Your Creative Edge" working session at the Forum.
- Co-created a class at the d.School (Hasso Plattner Institute of Design) at Stanford called, "Designing Your Life, Essentially."
- Writes as a thought leader for LinkedIn's Influencer group. His piece, "The #1 Career Mistake Capable People Make" has been read by more than a million people making it the #1 thought leadership piece on LinkedIn.
- Has taught at companies that include Apple, Facebook, Salesforce.com, Twitter and VMware.
- Collaborated on the Wall Street Journal bestseller "Multipliers: How the Best Leaders Make Everyone Smarter" (Harper Business, June 2010), "Bringing Out the Best in Your People" (Harvard Business Review, May 2010) and "Are You An Accidental Diminisher?" (Ivey Business Journal, August 2010).

Prior to this writing and teaching, Greg worked for Heidrick & Struggles' Global Leadership Practice assessing senior executives. His work included being a part of a year-long project for Mark Hurd (then CEO of Hewlett Packard) assessing the top 300 executives at HP.

Greg is an active social innovator. He currently serves as a Board Member for the Washington D.C. policy group, Resolve (KONY2012), and previously as a mentor with 2 Seeds a non-profit incubator for agricultural projects in Africa.

Greg has been a guest speaker at non-profit groups that have included NetImpact, The Kauffman Fellows and St. Jude.

Originally from London, England, he now lives in Silicon Valley with his wife and their four children. Greg holds an MBA from Stanford University.



## MIKE NORMANT

Mike Normant, The Next Chapter

### Professional

Prior to launching his own practice in 2012, Mike spent 25 years in the corporate world in both technical, and training and development roles. Throughout his career, he has focused on helping organizations achieve better results through highly effective employee and leadership development programs.

Most recently, Mike ran Global Training & Development at ServiceSource. His team played a critical role in growing the company from 400 to 1800 employees over a 5-year period through robust onboarding and sales training programs. Prior to ServiceSource, Mike was Director of Learning & Development at eBay, where he managed the development and implementation of global programs and initiatives, including eBay's successful leadership development program, *Leadership eBay*. Before joining eBay, Mike was Director of Career Navigation at Scient, an ebusiness consulting startup.

Mike began his career as a technical/business consultant with Andersen Consulting (now Accenture) where he worked on a variety of projects for clients such as Lucky Stores, Safeway, Hills Bros. Coffee, Raychem and Levi Strauss. While at Andersen, he moved from a technical role into HR roles focused on improving employee engagement and retention.

Mike has a BS in Electrical Engineering from the University of Notre Dame. He earned his coaching certification from The Hudson Institute of Santa Barbara. He is certified in PDI's 360° feedback tools and the Interaction Styles and Myers-Briggs personality type models.

A Bay Area native, Mike loves to take advantage of the numerous outdoor activities our location provides and our weather allows. His favorite sound is that of rushing water. He's also a big soccer fan, enjoy jam bands, and attends at least 25 concerts a year.



## AL SAMUELS

President & CEO  
Spark Creative

### Professional

Al co-founded Spark Creative while a student at Stanford's Graduate School of Business to help leaders develop skills to become more agile thinkers and to be able to think more improvisationally.

While at the GSB, Al developed programming in creative thinking, presentations skills and improvisation for the Management Communication Program. Following business school, Al joined the Second City in Chicago, where he performed with their National Touring Company, was tapped for their prestigious Mainstage Cast, and went on to co-create and co-star in the NBC comedy *Sports Action Team*.

Al has served on the Notre Dame Mendoza School of Business Executive Education program faculty since 2001 and the Kauffman Fellows Program since 2006.

With Spark, Al has developed programs in improvisation, team-building, presentation skills, and executive coaching for clients worldwide. His clients include McKinsey, Bain, Boston Consulting Group, Wipro, Microsoft, Domain Associates VCs, the Michael J Fox Foundation and the Gates Foundation. Al will be a visiting professor next year at Princeton where he will help students use improvisation to create a musical and Al's comedy pilot *The Venue* is currently in development at Comedy Central after winning the Comedy Central Pilot Competition.

Currently, and most importantly, Al co-wrote and directed a musical parody of Fifty Shades of Grey called 50 Shades! that is currently touring the country. The show will be in SF in July.

### Education/Personal

Al holds an MBA from Stanford University and a BA in Economics from Dartmouth College.





**LISA BARKER**  
Stanford University

### Professional

Lisa Barker is a 2011 Winifred Ward Scholar and was recently awarded a PhD in Curriculum and Teacher Education at Stanford University and holds an MA in Educational Theatre from New York University. She is currently Assistant Professor of Secondary Education at The State University of New York (SUNY) at New Paltz. Lisa designs research on the ways in which improvisational theatre training shapes conversation. For example, her dissertation, entitled “Under Discussion: Improvisational Theatre as a Tool for Improving Classroom Discourse,” examined how high-school English and history teachers learn to engage in the difficult work of orchestrating rich and, by nature, improvised classroom discussions. Prior to her work with SUNY New Paltz, Lisa taught with the Stanford Teacher Education Program and the Center to Support Excellence in Teaching, performed with the Stanford Improvisors, was an actor and teacher in Chicago, and managed the Creative Arts Team’s Kaplan Center in New York, where she helped launch the first MA in Applied Theatre in the United States.



**JANET CRAWFORD**  
Principal  
Cascadance

### Professional

Janet has nearly two decades of expertise as a coach and consultant. She supports executives in building brain-friendly organizations by developing their leadership presence, collaboration skills, trust-building behaviors and visionary thinking to produce significant results. As a pioneer in the emerging field of neuroleadership, Janet uses neuroscience principles in her work with clients to:

Create mindsets that make strategic thinking the organizational norm.

Design gatherings that bring forth the best possible thinking of the organization.

Build time and task management practices which clear distractions and focus clients on the work that matters.

Deepen emotional literacy and underscore the role of emotion in influence and decision-making.

Champion the health practices which support optimal brain function, decrease stress and increase happiness.

Enhance leadership presence by leveraging the non-verbal language of the brain.

Janet’s clients have included: Adobe, Abbott Vascular, Amyris, Cisco, Flextronics, Intel, Yahoo!, Oracle, National Semiconductor, Network Appliance, BD Biosciences, Hewlett Packard, Sun Microsystems, Wells Fargo, Rheem Manufacturing, Virgin America and Stanford University.

Janet’s professional background began with a decade of experience as an environmental scientist and leader in technical environments. She currently serves as an advisor to T2VC, an uncommon venture capital firm specializing in the design of innovation ecosystems.

### Education/Personal

Janet holds a Master’s from Stanford University and a BA from UC Berkeley. In her free time, she indulges her passion for interior design, dance and exploring the hills of Marin County.



## ANEEL CHIMA

Partner, Maximize Your Talent

Lead Professor, Business Psychology  
Program, Palo Alto University

Instructor, Stanford University

### Professional

Aneel Chima, Partner with Maximize Your Talent, specializes in optimizing executive and team performance by enhancing key emotional and social facilitators of success in his clients. He is committed to harnessing the best insights from the academic research sphere and applying them to solve day-to-day challenges confronting businesses and non-profits, and has clients ranging from Fortune 100 companies to national and regional non-profits. Anel's latest research focuses on developing and delivering empirically validated training modules that enhance wisdom and emotional-social intelligence in leaders and work groups. Anel has taught classes on Emotional Intelligence, Positive Psychology, and the Psychology of Flourishing at Stanford University and is Instructor and curriculum developer for their Health and Wellness Certificate. Also, he serves as Lead Professor in the Business Psychology Program at Palo Alto University.

Additionally, Anel is passionate about using psychology to affect social change. He chairs the board of directors of the Veteran, Immigrant, and Refugee Trauma Institute of Sacramento (VIRTIS) where he helps oversee partnerships with the UC Global Health Initiative and the Office of the United Nations High Commissioner for Refugees. Previously, he served on the Institute of Transpersonal Psychology Board of Trustees and the Association for Transpersonal Psychology Board of Directors. Before re-specializing in the field of psychology, he was an award-winning physics and mathematics educator at Everett Alvarez High School in Salinas, CA where the SUHS District Trustees recognized his teaching excellence.

Anel holds a M.A. in Psychology from the Sofia University and a B.A., with honors, in Consciousness Studies from the University of California at Santa Cruz. After returning to school as a working professional, he is finishing his doctorate in Transpersonal Psychology from Sofia University. He lives in Palo Alto, CA, which joyfully affords him access to the many beautiful hiking trails of the Santa Cruz Mountains.



## DAVE MCCLURE

Founding Partner  
500Startups

### Professional

Dave McClure is a venture capitalist and founding partner of 500 Startups. Dave is a well-known angel investor in internet startups and has over 20 years experience as an engineer, entrepreneur, and internet marketing evangelist. His personal blog was ranked #7 in the world among VC bloggers by the WSJ in 2009.

Dave's passion is helping startups with product & marketing strategy, and he is a vocal & notable industry speaker on lean startup metrics. He has invested in over 100 startup companies including: Mint.com (acquired by Intuit), CreditKarma, Crowdfunder, KissMetrics, Mashery, Sendgrid, SimplyHired, SlideShare, TeachStreet, Twilio, and Wildfire Interactive, among others. He also runs conferences and events on technology, marketing, design, & entrepreneurship such as SMASHsummit & WarmGun. From 2008 thru 2010, Dave managed the FF Angel seed investment program for Founders Fund, and ran the 2009 fbFund REV incubator program on behalf of Facebook, Accel Partners, & Founders Fund. From 2006 thru 2008 Dave was an advisor and consultant to several startups including [Mint.com](http://Mint.com); co-chaired technology & startup conferences for O'Reilly Media including Web 2.0 Expo and Graphing Social Patterns; and helped teach the nation's first-ever class on Facebook and social networking platforms at Stanford University in 2007. From 2005 thru 2006 Dave launched & ran marketing for job search engine SimplyHired & its evil twin [SimplyFired.com](http://SimplyFired.com). From 2001 thru 2004, Dave was Director of Marketing at PayPal (acquired by eBay in 2002), where he started the PayPal Developer Network program. Prior to PayPal, Dave was a database consultant & programmer for several companies, including Microsoft and Intel. In 1994 he founded Aslan Computing, an internet & e-commerce consulting group later acquired by Servinet / Panurgy in 1998.

Dave is the co-founder of Startup2Startup & Finance4Founders, monthly dinner meetings for Silicon Valley startup entrepreneurs & investors. He leads a travel group called GeeksOnaPlane to promote cultural exchange & education for tech entrepreneurs around the world. Dave helped co-found the StartupVisa program to reform & improve US immigration policy for entrepreneurs. He has been a boardmember for microfinance accelerator Unitus and advisor to microfinance lender Kiva, education lender Vittana, remote work platform SamaSource, & co-founder of the Silicon Valley Microfinance Network. Before coming to Silicon Valley, Dave graduated from the Johns Hopkins University with a BS Engineering in Mathematical Sciences.



## DANIEL BLOMQUIST

Principal  
Creandum

KF Class 16

### Professional

Daniel Blomquist is a principal at Creandum, a leading Northern European venture capital firm based in Stockholm, Sweden. Daniel primarily focuses on business and consumer software and has led Creandum's investments in Aito Technologies, a business intelligence software company, and Its Learning, one of Europe's largest SaaS companies providing learning management systems. Daniel has also served as a board member of two other Creandum portfolio companies, Mitronics and Jays.

In addition to evaluating investment opportunities and working with portfolio companies, Daniel has led several initiatives within Creandum focusing on establishing the firm as the thought leader in the region.

Daniel has a solid startup background from the software sector and significant international experience. Prior to Creandum, he was Vice President of Marketing at Ascade and was part of building the company from a small consultancy into a leading international software company. He has also worked for Volvo IT in Great Britain and Gulf Agency Company in Dubai, UAE.

### Education/Personal

Daniel holds an MSc in Industrial Engineering and Management - International from Linköping Institute of Technology and EPFL in Lausanne, and an MBA from Stockholm School of Economics.

He lives in Stockholm, Sweden with his wife and daughter and has previously lived in US, UK, France, Switzerland, and United Arab Emirates.

### Fellowship

A member of Class 16, Daniel is serving his fellowship at Creandum under the mentorship of Johan Brenner.



## YANEV SUISSA

Venture Fellow  
New Enterprise Associates

KF Class 16

### Professional

Yanev joined NEA officially in 2010, having worked with the firm since 2009. He focuses on earlier-stage investments in tech and energy, while simultaneously providing regular advisory services to energy companies across NEA's portfolio.

Prior to joining NEA, Yanev was a Senior Investment Officer with the Department of Energy's Loan Guarantee Program, where he helped form the group back in 2007. At the Department of Energy, Yanev was engaged in the underwriting of billions of dollars of debt for issuance to companies spanning all sectors within the energy technology industry.

Prior to joining the DOE, Yanev served as a consultant working with a range of leading financial industry clients to assess growth opportunities.

### Education/Personal

Yanev earned an MBA, with Distinction, from the Oxford Said School of Business (Christ Church), a JD from Harvard Law School, and a Master's from Sydney Law School. He graduated *magna cum laude* and Phi Beta Kappa from Yale University, receiving his BA in Ethics, Politics & Economics and Sociology.

Yanev is the recipient of several fellowships, including the Presidential Management Fellowship, the Heymann Fellowship, the Kennedy Fellowship, and the Cravath Fellowship.

### Fellowship

Yanev is serving his fellowship at New Enterprise Associates under the mentorship of Harry Weller as a member of Class 16.





## KEITH LENDEN

Co-Founder  
FallLine BioVentures Product Innovation  
Fund

KF Class 16

### Professional

As a Co-Founder of FallLine BioVentures, Keith is building the Product Innovation Fund, a novel, strategically focused and financed, early stage biotechnology product funding and development model. Keith has co-founded two biotech companies - Receptos (2009, ARCH, Venrock, NASDAQ: RCPT) and Abide Therapeutics (2011, Cardinal Partners).

Keith was VP of Product and Business Development at Maxygen where he led the company's corporate venture investing activities and developed a public-private partnership with the US Government to develop medical countermeasures for use in case of nuclear attack. And as head of business development at Genteric and Acologix, Keith led product development teams on both small and large molecule programs and completed multiple partnership transactions. Keith started his career in biotechnology at LEK Consulting.

Keith is an active member and has served on the faculty of the Licensing Executives Society and has worked with multiple committees of the Biotechnology Industry Organization. He is also a Certified Licensing Professional.

### Education/Personal

Keith earned an MBA from UC Berkeley's Haas School of Business and was a Price Institute for Entrepreneurial Studies Venture Capital Fellow. Keith also studied engineering at Dartmouth College's Thayer School. Keith is married with two daughters and enjoys live music, hiking, skiing and playing golf.

### Fellowship

As a member of Class 16, Keith served his fellowship at both Maxygen and Abide Therapeutics under the mentorship of James Sulat (Maxygen) and Robert Nelsen (ARCH Venture Partners).



## JORGE TORRES

Vice President  
Silas Capital

KF Class 16

### Professional

Jorge M. Torres is a Vice President at Silas Capital, a New York City-based firm that invests in early-stage consumer products and consumer internet companies. In this role, Jorge is involved in all aspects of the firm's operations, including fundraising, deal screening, due diligence, and investment execution.

Prior to VC, Jorge practiced intellectual property law at Skadden, Arps, Slate, Meagher & Flom and at Fish & Richardson P.C. In the consumer products space, he helped startup Built NY monetize and enforce the IP portfolio protecting its iconic bag and tote designs, and he successfully defended Nokia in a series of patent infringement lawsuits that had targeted its mobile handsets. He was also part of the legal team that helped Microsoft overturn a \$1.5 billion jury verdict which, at the time, represented the largest amount of damages ever awarded in a patent case. A significant share of his practice also involved handling matters for healthcare companies and investors, including representing branded pharmaceutical firms in patent infringement lawsuits and conducting IP due diligence reviews on private and small-cap biotechnology and medical devices companies. Earlier in his career, Jorge clerked on the Court of Appeals for the Federal Circuit, which hears all appeals in patent infringement cases filed in the US.

Jorge is currently advising Context Matters, a seed-stage data and analytics company that helps biopharmaceutical firms rapidly assess the market potential of new drug product candidates. He also sits on the advisory board of the Organization of Latino Entrepreneurs (an arm of the New York State Small Business Development Corporation), which supports and promotes the growth of Latino-owned businesses.

### Education/Personal

Jorge holds a BS in molecular biophysics and biochemistry from Yale and a JD from the University of Pennsylvania Law School. In 2006, he co-founded the first alumni association for Latino graduates of Yale.

### Fellowship

As a member of Class 16, Jorge is serving his fellowship at Silas Capital.



## ALLEN TAYLOR

Director of Global Networks  
Endeavor Global

KF Class 16

### Professional

Allen is the Director of Global Networks for Endeavor, an innovative, global non-profit that seeks to transform emerging countries by establishing high-impact entrepreneurship as the leading force for sustainable economic development.

Based in San Francisco, Allen leads Endeavor's efforts to connect its portfolio of 350+ emerging market companies with US-based mentors and investors. His current work focuses on building out Endeavor's west coast presence, and leading the Endeavor Investor Network - a new initiative designed to connect US-based venture capitalists with high-impact entrepreneurs and local investment partners in emerging markets across Latin America, the Middle East, and Africa.

Previously, Allen spent three years in Endeavor's New York headquarters, running the firm's rigorous search and selection process. Prior to joining Endeavor, Allen co-founded and directed the US-based non-profit organization Princeton in Latin America (PiLA) and spent time in Europe supporting program expansion for the London-based NGO GuideStar International.

### Education/Personal

Following his graduation from Princeton University with a degree in German Culture and European Politics and a certificate in Latin American Studies, Allen spent time as a Fulbright Scholar in Berlin, Germany. A native Californian and travel enthusiast, Allen has studied, worked and traveled in over 70 countries. His passions include languages, innovation, entrepreneurship, and all things Argentine.

### Fellowship

Allen is a member of Class 16, serving his fellowship at Endeavor under the mentorship of Dave Geary and others.



## JACK CRAWFORD

General Partner  
Velocity Venture Capital

KF Class 16

### Professional

Jack is a Sacramento, California native whose 20-year career in local company building has evolved from CPA to entrepreneur to venture capitalist. As a CPA with PriceWaterhouseCoopers, Jack saw a wide range of businesses and was inspired to start his own - including one of the first ISPs in Sacramento, and three more software companies through the 1990's. In 2000 he was chosen as Entrepreneur of the Year by the Money Hunt television show that was broadcast in 160 US markets.

Since 2000, Jack has focused his energy on VC, launching Velocity Venture Capital in 2005 to focus on entrepreneurs in the Sacramento area. Jack works closely with company founders to fine-tune strategies, add management, build out Boards of Directors and Advisory Boards, grow revenue, raise capital, and facilitate a positive exit. Jack is currently the Chairman of the Board at Jadoo Power and Laru Corporation as well as a board member at several other portfolio companies.

Jack has long-standing relationships with local universities, angel investors, entrepreneurs, and professional service organizations. He teaches and lectures regularly on entrepreneurship and venture capital.

Jack is the co-founder and Chairman of Social Venture Partners - a foundation focused on mobilizing the next generation of philanthropists in Sacramento.

### Education/Personal

Jack completed Harvard Business School's "Private Equity & Venture Capital" executive program and is a graduate of the Venture Capital Institute. He earned a BS in accounting from Arizona State University and is a CPA.

Jack lives in El Dorado Hills with his wife and three children and enjoys golf, cycling, and running. Jack completed an IronMan triathlon in France and a 50-mile ultra-marathon in Folsom, California.

### Fellowship

Jack is serving his fellowship at Velocity Venture Capital. He is a member of Class 16.



## WALID BAKR

Principal  
Abraaj Capital

KF Class 16

### Professional

Walid is a principal with Riyada Enterprise Development, the growth equity investment platform of the Abraaj Capital Group, the Middle East's leading PE firm. In this role, he is responsible for sourcing, evaluating, and structuring investment transactions. He also leads portfolio management and pursues value creation plans to ultimately structure favorable exits. He is based in Cairo, Egypt, and reports to the Chief Investment Officer.

Due to his rich operational background, Walid maintains specific interest in the TMT and financial services industries. Prior to becoming an investment professional in 2001, he was an entrepreneur and IT professional who lived and worked across the Middle East (the Region), Europe, and the US. He worked with and advised a number of VC and early-stage funds across the Region and was responsible for a number of early- and growth-stage transactions.

Walid is a frequent speaker on the topics of VC and entrepreneurship in the Middle East. He has served, and continues to serve, as a Board member of a number of companies across the Region.

### Education/Personal

Walid is a graduate of Alexandria University's School of Engineering (in Alexandria, Egypt). He holds a Bachelor's degree, with top honors, with a major in communications engineering.

### Fellowship

Walid is serving his fellowship at Abraaj Capital under the mentorship of Senior Partner Tom Speechley.



## DANIEL BECKER

Director of Strategy and Corporate  
Development  
Samsung Electronics

KF Class 16

### Professional

Dan is a director of strategy and corporate development with the Media Solutions division of Samsung Electronics, based in San Jose, California. Dan covers the digital media and services industry, providing investment development and execution.

Prior to Samsung, Dan was a management consultant with Accenture's Media and Communications practice in the San Francisco and Chicago offices. Dan was staffed primarily on new media initiatives in various strategy, operations engineering, and application development roles. He built his understanding of the media industry through engagements at nearly every layer of its value chain. Clients included: Discovery, Disney, WebMD, Cable Labs, Verizon, Telstra, and The Travel Channel.

As an entrepreneur, Dan left Accenture for two years to found AdTag Airport Media, a startup based in the Czech Republic that developed a media and advertising product for travel audiences. Dan initially found his passion for the media business as a Peace Corps volunteer. He organized disparate farming communities with a local media strategy and founded a cooperative in Concepcion, Paraguay.

### Education/Personal

Dan holds an MBA from Northwestern's Kellogg School of Management, with majors in finance (PE/VC), entrepreneurship, and media management. He earned his BA from Marquette University, majoring in anthropology and economics.

Dan likes exploring off-the-beaten-path travel and live performances of just about anything. He also takes well to musing on the intersection of media, economics and behavior. Above all he enjoys time with his wife, family, and friends.

### Fellowship

A member of Class 16, Dan is serving his fellowship at Samsung's US R&D Center under the mentorship of Seogju Lee (Samsung Corporate Development) and Brian Kang (Samsung Ventures).



## EVERARDO CAMACHO

Managing Partner  
Capital Indigo

KF Class 16

### Professional

Everardo is Managing Partner of Capital Índigo, a Mexico-focused private equity firm. He holds a seat in the Board of Directors of AMEXCAP (Mexican Private Equity Association). He is also member of the Sustainable Minds Network of New Ventures; an Endeavor Mentor; and a member of the Advisory Boards of Brucklat Financial Services and Interdeli, S.A. de C.V.

Until November 2009, Everardo led the private equity fund SINCA GBM, where he managed a total of US\$255 million in capital commitments. During his time in private equity, Everardo has participated in origination, structuring, closing, management, and exit of multiple transactions in numerous industries. Everardo has been member of the Board of Directors of several companies, including SINCA GBM, Publimetro, Biosistemas, Eficiencia Informativa, and Grupo Ybarra.

Everardo also led the Investment Banking and Corporate Finance department of GBM where he was involved in multiple investment banking transactions, which jointly exceeded US \$1 billion.

### Education/Personal

Everardo is a graduate of the ITAM (Instituto Tecnológico Autónomo de México), where he graduated with a major in economics with a specialty in finance. He has attended executive education at Kellogg School of Management (Corporate Financial Strategies for Creating Shareholder Value), Columbia Business School (Value Investing), and Harvard University (Capital Markets and Investment).

### Fellowship

Everardo is serving his fellowship at Capital Indigo in Mexico City as a member of Class 16.



## HERNANDO GUZMAN

Associate  
Latin Idea Ventures

KF Class 16

### Professional

Hernando has 10 years of experience as an entrepreneur, venture capitalist, and consultant in supply chain management, process re-engineering, and ERPs.

Latin Idea Ventures, which Hernando joined as an associate in 2010, is a Mexico-based private equity fund manager whose mission is to empower Mexican entrepreneurs to build, finance, and operate technology-related business in the Mexican market. Hernando is involved in the sourcing, due diligence, and structuring of investment opportunities. He is also actively involved in the optimization of operational, administrative and financial processes, and on the implementation of administrative and corporate governance best practices for portfolio companies Tecnoidea (first niche sports car manufacturer in Mexico), Saber Lite (cleantech lighting company), ScreenCast (high quality cinema advertisement), and Interfactura (electronic invoicing and collaboration leader).

Previously Hernando founded a search fund in Mexico where he launched a high-tech and a retail startup. He also led the restructuring efforts of a privately held company. From 2001 to 2005 Hernando worked as a consultant for Accenture and BearingPoint where he successfully managed consulting projects throughout Mexico for leading manufacturing, oil, and gas companies.

### Education/Personal

Hernando holds an MBA from the Johnson Graduate School of Management at Cornell University. He graduated, with Honors, from Universidad Iberoamericana Mexico City with a BS in mechanical and electrical engineering. He is fluent in Spanish and English.

Born in Mexico City, Hernando is an avid marathon runner and is a lecturer at Universidad Iberoamericana's Industrial Engineering School.

### Fellowship

As a member of Class 16, Hernando is serving his fellowship at Latin Idea Ventures under the mentorship of Managing Partner Alex Rossi (Mentor Class 14).



## TAKAAKI HATA

Founding and Partner  
Asia United Capital

KF Class 16

### Professional

Taka is a co-founder and partner at Asia United Capital, a cross-border venture capital firm focusing on Japan-China growth/arbitrage opportunities based in Tokyo, Japan. Taka founded Asia United Capital in July 2011 with his long-time friend and GE colleague O Koo (China) and seeks to invest in innovative IT and consumer retail ventures.

Prior to Asia United Capital, Taka was a Partner at Globis Capital Partners (Tokyo), one of the leading independent Japanese VC firms, where he led the IT services and the retail services investment initiatives.

Before becoming a venture capitalist 7 years ago, Taka worked at GE Capital (UK) integrating a newly acquired venture, i-group. He was also on the GE Corporate Audit staff (US, France, UK, Australia, China, Singapore, Philippines, & Japan) and on a global task force driving new GE initiatives, in addition to consulting, process re-engineering, internal audits, and special projects. He was at a new location, with a new team, and a new assignment every 4 months.

Prior to GE, Taka worked at Mitsui & Co. managing a palm oil/fatty acid derivative joint venture in Malaysia and distributing their products globally.

### Education/Personal

Taka holds an MBA from London Business School. He holds a BA in law and politics from Gakushuin University, where he was captain of the equestrian team, leading it to Best 8 in the All-Japan equestrian games.

Taka spent 6 years of his elementary days at Houston, Texas. He is now happily living in Tokyo with his wife Rieko, and newborn son Tiger Hata, and a black toy poodle “Sherlock”. He is a sports lover and plays tennis every weekend.

### Fellowship

A member of Class 16, Taka is serving his fellowship at Asia United Capital with the mentorship of his co-founder O Koo.



## RICHARD SEEWALD

Partner  
Alpha Associates AG

KF Class 16

### Professional

Richard Seewald is a Partner at ALPHA Associates, a Zurich-based global private equity investor with over USD 2 billion under management. He is responsible for direct investments, secondary transactions, and primary fund commitments and is a member of the firm's Investment Committee. Richard's focus is on business strategy, product development, operations management, business development, finance, board management, capital raising, press strategy, primarily in Central and Eastern Europe and Russia.

Richard leads the firm's direct investment program and has invested in growth companies in the technology, media, telecom, financial services, and consumer and retail sectors. He is a member of the board of directors of AVG Technologies, Cognitive Security, and The 60K Group and is Chairman of BKS - Nej TV.

Richard has been active in Central and Eastern Europe and Russia for the past 15 years while based in Prague, Czech Republic, and Zurich, Switzerland. Prior to joining ALPHA in 2005, he was a partner at a merchant banking group where he was involved in both M&A advisory and principal activities in the region. In 2000, he co-founded Springboard Technology Ventures, an investment company with focus on high-growth businesses in Central and Eastern Europe. Earlier, he was an associate at CMS Cameron McKenna, a London-based international law firm, focused on mergers and acquisitions.

### Education/Personal

Richard holds an MBA from The University of Chicago Booth School of Business, a Juris Doctor from The New York Law School and a BA in business, from Pace University.

### Fellowship

Richard is serving his fellowship at ALPHA Associates as a member of Class 16.





## **SALVO MIZZI**

Head of Internet Media & Digital  
Communications  
Telecom Italia

KF Class 16

### **Professional**

Since late 2008, Salvo has served as Head of internet Media & Digital Communication for Telecom Italia, Italy's leading telecommunication company. In this role he has end-to-end coordination of "Working Capital", a leading corporate VC project, as well as managing the company's Social Media Workgroup.

Salvo has concentrated on innovation since 2000 when, after a 10-year career in advertising, he founded Italy's first internet TV: My-Tv SpA. In the intervening years he has contributed to cultivating innovation first by successfully developing and subsequently selling MyTv and then by defining and managing, as an advisor to top management, value-added services in both the wireline and mobile networks of Telecom Italia.

Salvo is a columnist and collaborator with Italy's premier financial magazine, *Il Sole 24 Ore*, and with monthly magazine *Wired Italia*. Salvo has also taught Digital TV and New Media at Milano's IULM University and Rome's "La Sapienza" University.

### **Education/Personal**

Salvo is a graduate of the University of Naples "Federico II" with a *summa cum laude* degree in philosophy. His final thesis was on the Philosophy of Language.

### **Fellowship**

A member of Class 16, Salvo is serving his fellowship at Telecom Italia under the mentorship of Francesco Profumo, currently Ministry of Education, Research and Innovation in the new Italian government led by Mr. Mario Monti.



## **BOB METCALFE**

Professor of Innovation  
University of Texas at Austin

Murchison Fellow of Free Enterprise

### **Professional**

Bob Metcalfe is Professor of Innovation and Murchison Fellow of Free Enterprise in The University of Texas at Austin's Cockrell School of Engineering.

Dr. Metcalfe was an Internet pioneer at MIT starting in 1970 and in 1973 received his PhD from Harvard for "Packet Communication." He invented Ethernet in 1973 and founded 3Com Corporation (now part of HP) in 1979. Dr. Metcalfe has received numerous industry awards and recognition including the ACM Grace Hopper Award in 1980, the IEEE Alexander Graham Bell Medal in 1988, the IEEE Medal of Honor in 1996, the National Medal of Technology in 2005, induction into the National Inventors Hall of Fame in 2007, and the Fellow Award from the Computer History Museum in 2008.

In November 2010 Metcalfe was selected to lead innovation initiatives at The University of Texas at Austin Cockrell School of Engineering. He began his appointment in January 2011. Research interests include entrepreneurial and technological innovation at scale.