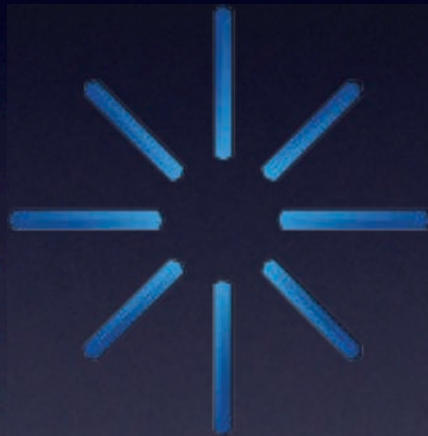


TELEBORDER



October 2013

James Richards
Co-founder & CEO
james@teleborder.com

- Move employees across borders with one click.

- 1. Our thesis
- 2. Why it matters
- 3. How we get there

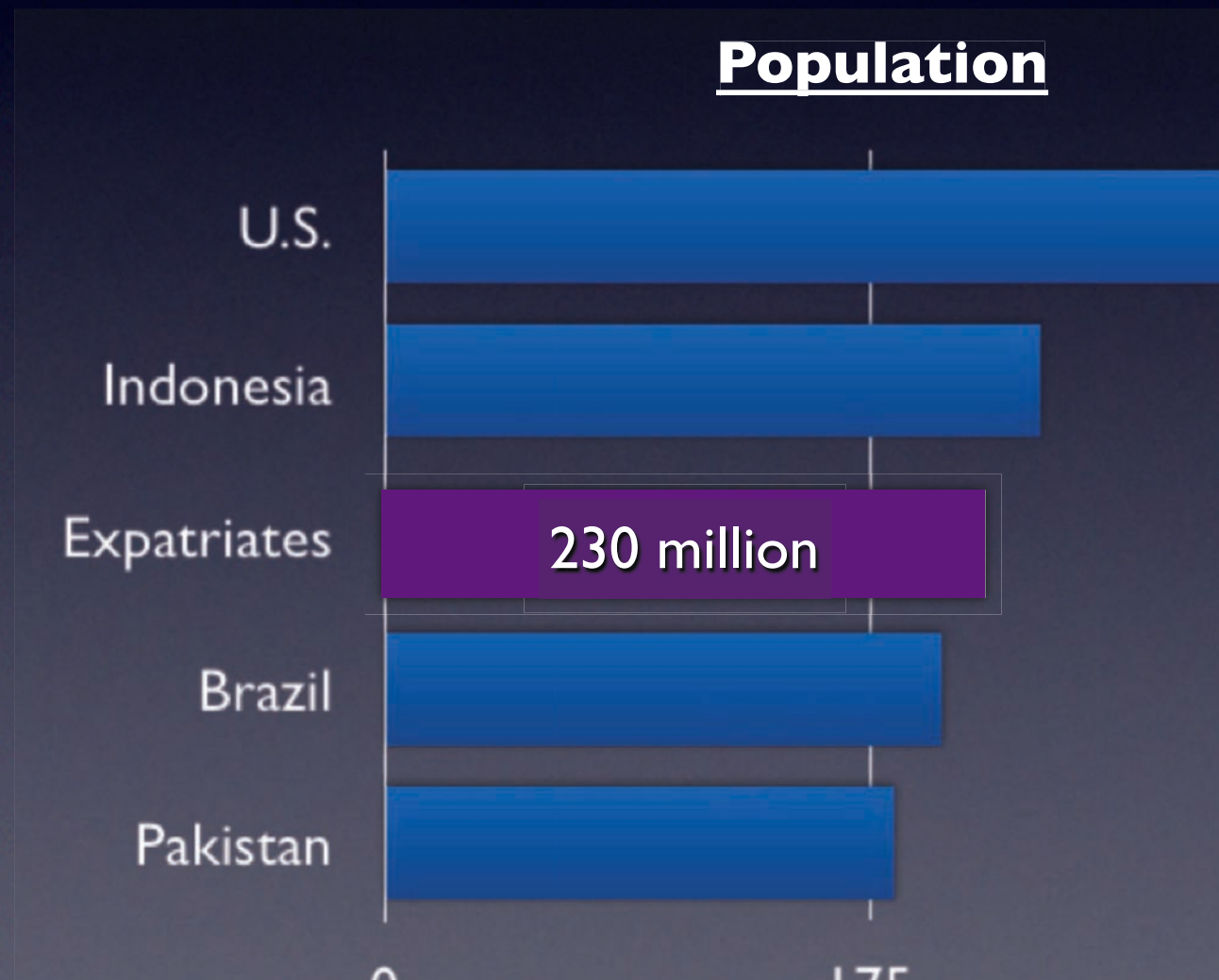
- More and more people are moving across borders for work.

Why Now?

Globalization will impact billions of people within the next decade.

growing at 3x CAGR
general population.

% growth in
corporate international
alignments by 2020.



Problem

It's like the Internet never happened.



1913



2013

- Immigration is just an exchange of data.

- Passports = ids

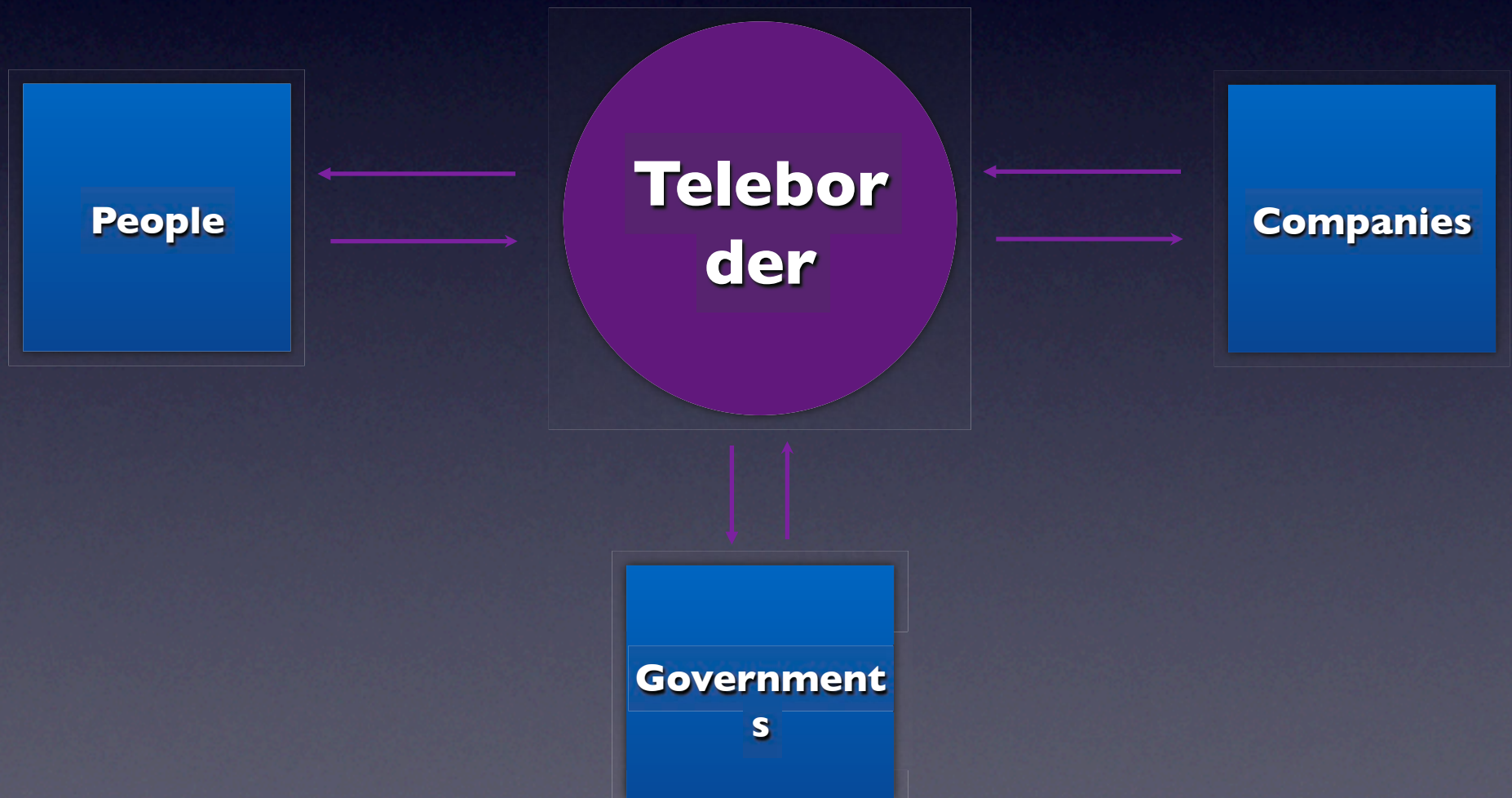
Visas = permissions

Laws = validations

- Anything that can be done with an exchange of data will be transformed by the Internet.
- e.g., *Payments, Social Networking, Travel, Shopping, Communication, Advertising,*

Vision

A single platform to exchange immigration data for every person, company, and country in the world.



- In the knowledge economy, talent is gold.
- We connect companies with talent from all around the world.

Roadmap

- I. Build network of companies and employees in U.S.
- Leverage network effects to go global
- Become default platform for cross-border labor movement

First Product

Simple Dashboard for Global Immigration Shipped in 1 month.

“Set-up Display”

... and management of
... on for all employees
... e world.

...-End Service

... handles all visa
... ns and government filings
... anies.

TELEBORDER

Immigration Dashboard for Dunder Mifflin [Invite New Person](#)

Status

- All applications on track.
- 3 visas will expire within 180 days. You should start Applications now.

as of August 26, 2013 10:33

Applicants

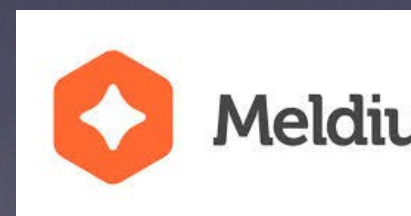
These are all the people who you should start Applications for or who currently have Applications in progress:

NAME	VISA	APPLICATION STATUS	ACTION
Pam Beesley Admin Assistant	E3	Expires in 22 days	
Kelly Kapoor Customer Service	H1-B	Expires in 3 months	

Traction

one month since launch:

- \$3MM worth of leads in pipeline
- Average of \$4,000/seat/year
- Live with paying customers
- Successfully processed multiple immigration applications
- Strong demand for



Market Size

\$5.5 billion per year

(U.S. alone)

Companies spend an average of \$5,000 per year per seat in fees, compliance, and HR time to support a population of approximately 1,100,000 non-U.S. workers

This is small. Our real ambition is much larger.

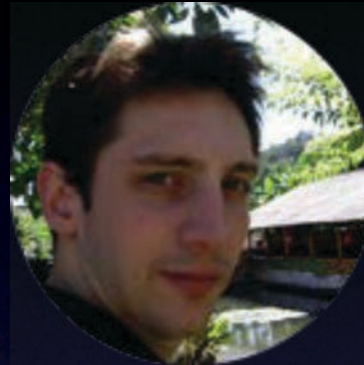
Employees without borders.

Free movement of labor around the world

Team



James Richards, CEO
Graduated Columbia Law
School at age 20.



Michael Smith, CTO
Programming professional
since 2005.



Ikhsan Maulana, Eng.
Programming professionally
since 2006.



Barbara Tassa, Sales
8 years of sales and start
experience.



Y Combinator
Summer 2013

khosla ventures

One more thing...



San Francisco International Airport
Come to the United States **Sign
in with Teleborder**

