

# Introducing Kauffman Fellows Class 20

	Region	Fellows
Asia	Asia	8
Europe	Europe	2
LatAm	Latin America / Caribbean	4
MENA	Middle East / North Africa	3
US/Can	United States	24
	Industry	Fellows
Clean	CleanTech	1
Clean General	CleanTech Generalist	1 12
		·
General	Generalist	12
General Impact	Generalist Impact Investor	12

Fellows Class 20



# IMRAAN AHMED

Senior Associate Radius Ventures

US/Can

Life

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## **Professional**

Imraan Ahmed is a Senior Associate at Radius Ventures, a New York-based venture capital firm investing in leading edge-, expansion- and growth equity-stage health and life sciences companies.

Imraan focuses on innovative technology-enabled services, informatics/analytics, and medical technology companies catalyzing transformation within the healthcare system by driving down costs, increasing transparency and access, improving outcomes, and serving unmet medical needs.

In his role at Radius, Imraan is responsible for identifying and executing new investment opportunities, and working closely with several Radius portfolio companies as a board observer.

Before joining Radius in 2013, Imraan's career spanned a diverse range of investing, entrepreneurial, and investment banking roles. He co-founded the home health division of Atlantis Health System, now a multi-provider, fully integrated, risk-bearing healthcare organization. Prior to Atlantis, Imraan was an associate at New Heritage Capital, a Boston-based private equity firm investing in founder- and family-owned businesses. Imraan began his career in investment banking, having completed the analyst program with Merrill Lynch's M&A Group.

#### Education/Personal

Imraan earned an MBA from Columbia Business School, where he was an InSITE Fellow and a member of Foundation Capital's Young Entrepreneurs Program. He graduated with a BS in finance from the University of Maryland, College Park, where he was a Quest Honors Program Fellow.

# **Fellowship**

As a member of Class 20, Imraan is serving his fellowship under the mentorship of Jordan Davis (Kauffman Mentor Class 12), Managing Partner and Co-Founder of Radius Ventures.



# **ERIN ANDREW**

Assistant Administrator
U.S. Small Business Administration

US/Can General

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## **Professional**

Erin has 13 years of experience in economic and workforce development, management consulting, entrepreneurship, and policy. She is currently the Assistant Administrator at the U.S. Small Business Administration (SBA), serving as the senior executive service presidential appointee responsible for women's entrepreneurship issues as head of the SBA's Office of Women's Business Ownership. She manages funding lines in excess of \$15M in support of 106 Women's Business Centers (WBCs) across the country. She also increases participation of women in SBA programs through a specific focus on lending, investing, innovation, exporting, and contracting.

Erin is interested in increasing the number of women in venture capital. She sits on the White House Council on Women and Girls, and created InnovateHER at the SBA to address the dual challenges of increasing the number of women in the investment space and the need for more innovations that enhance women's lives.

Previously, Erin launched the Regional Innovation Clusters Initiative at SBA, and worked for the governor of Iowa at the National Governors Association, at Booz Allen Hamilton, and at an economic development group in Pittsburgh.

#### Education/Personal

Erin is a graduate of Carnegie Mellon University where she earned a BS in business administration with a double major in ethics and history from the Tepper School of Business. She also holds an MS in public policy and management from Carnegie Mellon's Heinz School of Public Policy.

Erin is Co-Founder of the Pines Farm Hops business with her brother, Jesse, in West Point, Indiana. She enjoys spending time with family and friends, traveling, camping, and playing intramural sports.

## **Fellowship**

Erin is serving her fellowship at the SBA under the mentorship of Javier Saade; she is a member of Class 20.



# **ANDY ARTZ**

Head of User Acquisition
The Social+Capital Partnership

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## **Professional**

Andy Artz is the Head of User Acquisition for The Social+Capital Partnership, an early-stage venture capital firm based in Palo Alto, California. In this role, he cofounded and leads the firm's User Acquisition practice—a platform to help portfolio companies grow users and top-line revenue via performance-based marketing.

Andy has a particular interest in consumer companies that are exploiting novel growth mechanisms to reach new industry verticals. He served as a growth advisor to Remind, a mobile messaging company for K-12 education; worked closely with Better, a mobile consumer health concierge service; and advises Sprig, an ondemand healthy meal delivery service, on its local marketing efforts.

Previously, Andy was VP of Finance and Analytics at OMGPOP, a social gaming company based in New York City that developed the hit mobile game Draw Something, which sold to Zynga for \$180M in March 2012.

# Education/Personal

Andy is a graduate of Harvard University, where he was the Mather House Co-Chair and Treasurer of the Social Enterprise Club. He holds a bachelor's degree in physics.

Andy is an avid supporter of the Frontiers of Science Institute in Northern Colorado, a program to encourage high school students to pursue careers in science, of which he is an alumnus.

# Fellowship

A member of Class 20, Andy is serving his fellowship at The Social+Capital Partnership under the mentorship of Growth Partner Ray Ko.



# Luis X. Barrios

Founder THE POOL

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## **Professional**

Luis X. Barrios is a Mexican entrepreneur and founder of THE POOL Entrepreneurship Club and CoWork. THE POOL is a club for entrepreneurs united by their common goal of developing and growing new companies that make life better; the camaraderie created by the group's dedication and support leads to greater achievement. Luis advises and supports entrepreneurial teams in exploiting their talents, pushing them to the next level, and increasing their entrepreneurial success ratio.

The members of THE POOL are a team that inspire, share, and learn from each other's experiences. The club provides its entrepreneurs with a unique working space, mentorship, training, funding, and an extended network so that members don't have to jump into "the deep end" by themselves.

As an individual, Luis is also a co-founder of the ASEM (Mexican Entrepreneurship Association), in collaboration with the same entities in Chile and other countries in Latin America. All these associations are part of the ASELA (LatAm Entrepreneurship Association), a nonprofit organization whose purpose is to create an entity—neither governmental nor privately held—to promote best practices and better the entrepreneurial environment and legislation in each country to reduce barriers of entry of young and talented entrepreneurs building companies of the future.

#### Education/Personal

Luis is a graduate of Franklin W. Olin Graduate School at Babson College, where he was member of the Babson Latin America Entrepreneurship Forum. He holds a bachelor's degree in industrial engineering.

Luis attended VCX at Draper University, a hands-on venture capital experience imparted by Tim Draper, Mark Maples, Steve Jurvetson, and more.

# Fellowship

Luis is a member of Class 20, serving his fellowship at THE POOL under the mentorship of Pablo Salazar Rojo (Kauffman Fellow Class 15), Managing Partner at NXTP Labs.



# NICO BERARDI

Managing Director AGP Miami

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## **Professional**

Nico is Managing Director at Accelerated Growth Partners, an angel investor network based in Miami, Florida, and dedicated to bridging the Series A funding gap for Miami entrepreneurs. In its first 6 months, AGP has grown to 80+ members and has made 9 investments totaling \$1.6M.

Previously, Nico was CEO-US at TECHO. After four years of consolidating the firm's Argentina team, Nico joined the US group as Director of Development. His focus was to develop continental alliances with companies based out of Miami and New York. After one year, he began leading the team as CEO. Under his leadership, fundraising doubled and the team tripled while leveraging communicational opportunities, generating strategic partnerships with universities and other nonprofits, and fostering massive and thoughtful volunteer engagement in the US.

Nico has a deep interest in social impact-generating ventures and adds the most value in startups with a B2B and "base of the pyramid" focus. He can help with operations, scaling in Latin America, and talent recruiting.

#### Education/Personal

Nico studied economics at Universidad Torcuato DiTella in Buenos Aires, Argentina. He received an honorable mention for his graduating thesis, which modeled the incorporation of e-commerce into traditional search models. While growing up, he lived in Mexico for 5 years and in Venezuela for 4 years, attending international schools. He has a broad profile, combining his social activism with a strong interest in academic literature, sports, and several musical instruments. He was selected as a Young American Leader by Harvard Business School and a Top 100 Innovator of Argentina by BGH. Nico spoke at TEDx Miami, the Global Economic Symposium, and the Council of the Americas.

# Fellowship

Nico is a member of Class 20 and is serving his fellowship at AGP Miami under the mentorship of Juan Pablo Cappello.



# **DAVID PAUL BORCSOK**

Fund Manager Royal Bank of Canada

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## **Professional**

David Borcsok is the Fund Manager for the RBC Generator, a seed-stage impact investment venture capital fund based in Toronto, Canada. Focused on Canadian ventures in the EdTech, employment, and energy sectors, he is a board observer at Endurance Wind Power, Nudge Rewards, and Binder.

David serves on the Advisory Board of Venture for Canada, and as a mentor to the MaRS JOLT Accelerator, MaRS Centre for Impact Investing, the OCADU Imagination Catalyst Accelerator, and the Brown University Entrepreneurship Program.

Additionally, David is an advisor and guest faculty in the impact investing program at Queens University's School of Business.

Prior to joining RBC, David worked with TrilogyGrowth LP, a Toronto-based venture capital fund that provides growth capital to companies in the consumer products, services, and e-commerce sectors. David began his career in marketing at JWT and FleishmanHillard.

## Education/Personal

David attended Brown University, earning an MPH in health economics, where he was a Cherrystone Angel Group Venture Fellow, Ocean State Angels Venture Fellow, and an advisor to the Brown University Technology Transfer and Ventures Office.

While in graduate school, he was involed with the Brown/RISD Design for America studio, helped organize 3 Day Startup at Brown, and spent time at Harvard University Graduate School studying drug development and commercialization.

David holds an honors bachelor's degree with dual majors in political science and anthropology from Wilfrid Laurier University.

# **Fellowship**

David is serving his fellowship at the Royal Bank of Canada under the mentorship of David Unsworth, General Partner and Co-Founder of Information Venture Partners. He is a member of Class 20.



# **TANGUY CHAU**

Principal Formation 8

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## **Professional**

Tanguy is an Investment Principal with Formation 8, a \$1B+ venture firm in San Francisco, where he focuses on IT and diversified technology investments.

Prior to Formation 8, Tanguy managed teams and projects for McKinsey & Company's tech and healthcare practice in Palo Alto. Before that, he led energy investments with the Angeleno Group, a growth equity firm in Los Angeles. Tanguy also founded Sample6 Technologies (formerly Novophage), a synthetic biology company enhancing food safety.

# Education/Personal

Tanguy earned his PhD and MS degrees in chemical engineering, as well as his MBA in finance, from MIT. He was also a University Medal Finalist at UC Berkeley, where he completed his undergraduate studies.

Tanguy served on the Board of Directors for the Harvard COOP, and was elected to the MIT Board of Trustees in 2012. He has competed internationally as a member of the Belgian national sailing team and the Belgian chemistry Olympiad team.

# **Fellowship**

A member of Class 20, Tanguy is serving his fellowship under the mentorship of Formation 8 founding partners Jim Kim, Brian Koo, and Joe Lonsdale.



# YOEL CHESHIN

Founder 2B Angels Group

MENA



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## **Professional**

Yoel Cheshin is Founder and Chairman of 2B-Group, a private family office investment fund with over \$50M under management. Founded in 2009, 2B-Group investment activities are performed under four independent platforms: 2B-Angels (a seed-stage technology venture fund with over 40 companies in its portfolio), 2B-Finance (investments in public capital markets), 2B-Community (a social entrepreneurship investment fund), and 2B-Involved (covering the group's philanthropy).

Yoel is a Limited Partner in the Explore.Dream.Discover incubator, sponsored by Israel's Office of the Chief Scientist. Explore invests in seed-stage startups, matching government grants with private venture funding. Recently, he became an LP in Takwin Labs Incubator, a seed-stage fund focused on startups led by Arab entrepreneurs targeting the MENA markets. Yoel is an active member in the Israeli venture capital and entrepreneur community, as well as a frequent guest speaker and panelist in many of the leading conferences and meet-ups.

Yoel served in a Special Forces unit in the Israel Defense Forces.

#### Education/Personal

Yoel holds an LLB (summa cum laude) from The Hebrew University in Jerusalem. He was a research associate and lecturer at Tel Aviv University and The Hebrew University. He worked closely with the distinguished legal scholar Ruth Gavison, and his research areas included ethnic conflict, the protection of minorities, human rights, political theory, judiciary law, and others.

Yoel lives in Tel Aviv with his wife and daughter. In his free time he enjoys spending quality time with his family as well as scuba diving, cycling, and skydiving. He also practices meditation on a regular basis.

# **Fellowship**

Yoel is a member of Class 20, serving his fellowship at 2B Angels Group. His mentor is Izhar Shay (Kauffman Mentor Class 17) of Canaan Partners.



# **BENNETT COHEN**

Pathfinder Royal Dutch Shell

Europe

Clean

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## **Professional**

Bennett Cohen works for Royal Dutch Shell's Future Energy Technology team, which develops business opportunities for Shell in low-carbon energy sectors. In this role, Bennett sources and screens cleantech venture opportunities and supports internal strategy projects.

Bennett has been passionately active in clean energy for a decade, first working in business development at CPower—one of the first demand response ventures that was acquired by Constellation Energy. Later Bennett served as Amory Lovins's deputy and analyst at the Rocky Mountain Institute (RMI), a think-and-do-tank fostering resource-efficiency and the use of renewable energy across the power, building, industrial, and mobility sectors.

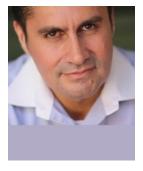
Bennett currently acts as Board Chairman for Empower Generation (EG), a social enterprise he co-founded with his wife, Anya Cherneff. EG supports women leaders in off-grid areas of emerging Asia to run solar power businesses that deliver critical energy services to underserved consumers.

#### Education/Personal

Bennett holds a BA in economics from Columbia University, where he graduated summa cum laude, and an MSc in sustainable technology from Delft University of Technology in The Netherlands.

# **Fellowship**

As a member of Class 20, Bennett is serving his fellowship at Royal Dutch Shell under the mentorship of VP Innovation Chris Laurens.



# FRANCISCO CORONEL

Co-Founder & Managing Director NXTP Labs

LatAm



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## **Professional**

Francisco Coronel is Co-Founder and Managing Director at NXTP Labs, the most active early-stage technology investment fund and accelerator in Latin America. NXTP Labs has already invested in more than 160 companies, and plans to complete a portfolio of 300 companies in the next 3 years.

At NXTP Labs, Francisco has actively participated in the fundraising process, receiving \$30M from 120 investors worldwide, both private and public, to date. He successfully completed a sophisticated due diligence process to receive funding from Inter-American Development Bank, the government of Chile (CORFO), the government of Mexico (INADEM), and the the city of Buenos Aires.

Francisco brings a combination of strong entrepreneurial experience and corporate finance professionalism to his work. He focuses on digital business, management best practices, expansion strategy, financial analysis, tax planning, and legal ramifications. As part of the NXTP Labs accelerator, Francisco helps founders reach investment readiness by supporting their pitches for additional funding to expand their operations. More than 70% of such accelerated companies have received a qualified financing event of \$750K (average).

#### Education/Personal

Francisco was recognized as a Global Endeavor Entrepreneur in 2007. His performance as Co-Founder & CFO at Archpartners, one of the projects he successfully developed, was honored by an international Endeavor panel.

Francisco is a Certified Public Accountant who graduated from the University of Buenos Aires and has completed a postgraduate specialization in finance at the University of California at Berkeley. As an individual, Francisco has actively participated as an advisory board member in a wide range of projects with local, regional, or global impacts.

# **Fellowship**

As a member of Class 20, Francisco is serving his fellowship at the NXTP Labs under the mentorship of Ariel Arrieta (Kauffman Fellow Class 17).



# **STEPHEN CURTIS**

Bioscience Ventures 2M Companies, Inc.

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## **Professional**

Stephen Curtis is responsible for sourcing, assessing, and recommending potential life science investments for the Bioscience Ventures group within 2M Companies, the Dallas-based family office of Morton H. Meyerson. Steve also supports emerging companies in the 2M portfolio, serving in various roles, including those of board observer and interim project manager. Steve has a particular interest in early-stage therapeutics, especially in the oncology, neurology, and autoimmune disease areas.

Prior to joining 2M, Steve ran the technology evaluation and in-licensing program at Reata Pharmaceuticals, leading cross-functional efforts to identify and acquire novel therapeutic programs within a variety of disease areas. Steve also interned at Siemen's Venture Capital in Boston, analyzing markets of strategic interest.

Outside of his responsibilities at 2M, Steve serves as an advisor to the Health Wildcatters accelerator in Dallas and is a member of the Oversight Committee for the Wallace H. Coulter Foundation's Translational Partnership Program at the University of Louisville.

#### Education/Personal

Steve completed his PhD in biological and biomedical sciences at Harvard Medical School in Boston. His doctoral studies focused on the cellular biology and genetics of lung cancer development, propagation, and progression. Steve graduated summa cum laude from Cornell University, earning a dual BS degree in molecular biology and applied economics and management.

Steve has a personal interest in teaching and enabling students to expand their horizons across disciplines. To that end, he developed an internship program at 2M for biomedical graduate students and postdoctoral fellows, giving them exposure to venture capital, entrepreneurship, and broader opportunities in the biotech industry.

# **Fellowship**

Steve is a member of Class 20, serving his fellowship at 2M Companies under the mentorship of Melissa Krauth, Principal of the firm's bioscience ventures group.



# **GUILHERME DECOURT**

Partner Monashees Capital IT

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## **Professional**

Guilherme Decourt is a General Partner at Monashees Capital, a Brazilian venture capital firm that invests in early-stage companies in technology and education. He is responsible for the firm's investment thesis in SaaS and Big Data, in addition to analyzing deal-flow opportunities and supporting portfolio companies in these segments.

Guilherme joined Monashees Capital as an analyst in 2008, when the team had 5 people and 5 portfolio companies. Since then, Guilherme has had an active role in developing Monashees together with his partners, expanding the team to 20 people, investing in more than 40 companies, and raising over \$200M.

He directly supports 9 portfolio companies by serving on their boards and working with their teams in day-to-day challenges related to business and funding strategies, recruiting, financial planning, and go-to market strategy.

Prior to joining Monashees Capital, he worked at Roland Berger Strategy Consultants.

#### Education/Personal

Guilherme holds a BS in civil engineering from Unicamp (Universidade Estadual de Campinas). At Unicamp, he was a research fellow of the Computational Mechanics Laboratory and co-funded an association to support students in career planning. He was awarded by Unicamp for achieving one of the top 30 scores on the writing test for admission out of the 43,000 students who applied.

Guilherme is passionate about reading, traveling, cooking, and appreciating wine. Studying the wine world became a good way of mixing these passions, and he is about to be certified as a professional sommelier by the Brazilian Sommelier Association. He is married and is about to have his first child.

# **Fellowship**

Guilherme is a member of Class 20, serving his fellowship at Monashees Capital under the mentorship of Co-Founder and Managing Partner Eric Acher.

Fellows Class 20 13



# LESLEY ESFORD

Director of Programs Accel-Rx

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## **Professional**

Lesley Esford is the Director of Programs for Accel-Rx, a national Canadian health sciences accelerator based in Vancouver, British Columbia. In this role, she manages Accel-Rx investment competitions and an ongoing active portfolio as well as develops programs to support entrepreneurs.

Prior to joining Accel-Rx, Lesley has over 15 years in academia, industry, and government in positions supporting the growth of the life science sector, including 8 years as an Industrial Technology Advisor (ITA) with the National Research Council-Industrial Research Assistance Program (NRC-IRAP). As an ITA, she assisted life sciences companies through every aspect of the innovation process from concept to product, providing technical and business advice including competitive technical intelligence (CTI), referrals, and other services as needed.

As a special initiative while working at NRC-IRAP, she organized the Lion's Den, giving life science companies an opportunity to pitch to a select group of investors. She organized the event to ensure that the investors—in addition to indicating their interest in the opportunity—would give the companies valuable feedback. This process helped the companies become investor-ready faster.

#### Education/Personal

Lesley is a graduate of the University of British Columbia, where she obtained her PhD from the Department of Microbiology and Immunology. In addition, she has degrees in both business administration (BAdmin, with Honors, in finance) and science (BSc, MSc) from Brock University.

Lesley serves as a member of the Program Advisory Committee for the Joint UBC/BCIT Biotechnology Program.

# **Fellowship**

Lesley is serving her fellowship at the Accel-Rx under the mentorship of Ela Borenstein (Kauffman Fellow Class 17), a Managing Partner in the Healthcare Fund at BDC Capital. She is a member of Class 20.



# **JULIA FAN LI**

Director Lion's Head Global Partners

Asia

Life

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# **Professional**

Julia Fan Li is a Director with Lion's Head Global Partners, the fund manager for the Global Health Investment Fund (GHIF). The GHIF is a newly established \$108M late-stage mezzanine fund for global health R&D, established in 2013. Structured by Lion's Head, JP Morgan Chase, and the Bill & Melinda Gates Foundation, GHIF has a mission to catalyze new vaccines, drugs, diagnostics, and devices against infectious diseases which disproportionately affect low-income countries. The fund's mandate is to deliver new technologies to address urgent global health challenges, improve livelihoods around the world, and deliver a robust return to investors.

Lion's Head is a London- and Nairobi-based investment bank providing financial advisory and fund management services. Inspired by her first job in biotechnology at age 16 with QLT Inc., Julia has never looked back since. After her undergraduate studies in both finance and immunology, Julia has worked at the intersection of science and business in healthcare innovation across four continents. She has worked in KPMG's national biotechnology practice and Novartis' Business Development & Licensing Group, and served as a technical officer with the World Health Organization.

#### Education/Personal

Julia holds a PhD and MPhil in bioscience enterprise from the University of Cambridge, where she completed research as a Gates Scholar on innovative financing options for global health entrepreneurs. She earned her undergraduate degree from the University of British Columbia with a dual major in finance and immunology.

Julia is Co-Founder and Trustee of the African Innovation Prize, a nonprofit that encourages university entrepreneurship in Rwanda.

# **Fellowship**

A member of Class 20, Julia is serving her fellowship at Lion's Head Global Partners under the mentorship of Partner Christopher Egerton-Warburton.

Fellows Class 20



# **JENNIFER FRIED**

Vice President
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## **Professional**

Jennifer Fried is a Vice President at Park Lane Ventures, a healthcare-focused venture capital firm based in Palo Alto, California. In this role, Jennifer is involved in all aspects of the investment process.

Jennifer has a particular interest in healthcare IT and is also a co-founder of ExplORer, which creates workflow management software designed to manage tools and procedures in the operating room.

Prior to Park Lane Ventures, Jennifer was an Associate at Hyde Park Angels in Chicago, where she focused on early-stage healthcare investment opportunities. She began her career as a consultant at Bain & Company in Chicago, advising clients on a variety of topics ranging from growth strategy, to complexity management, to cost reduction. While at Bain, she also contributed to the publication of the 2013 Bain Global Healthcare Private Equity Report.

# Education/Personal

Jennifer earned an MBA, with Honors, in finance and entrepreneurship from the University of Chicago Booth School of Business. She also holds a BA, with Honors, in mathematical methods in the social sciences and economics from Northwestern University.

Jennifer has a long-held personal passion for health and wellness. She is a self-proclaimed gym rat and spends much of her free time at the gym taking a variety of group exercise classes.

# Fellowship

As a member of Class 20, Jennifer is serving her fellowship at Park Lane Ventures under the mentorship of Immanuel Thangaraj (Kauffman Mentor Class 13).



# HIAN GOH

Founding General Partner NSI Ventures

Asia



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## **Professional**

Hian Goh is a Founding Partner of NSI Ventures, a Series A venture capital fund focused on technology and Internet companies in Southeast Asia. The fund has invested into 8 companies, including Gojek, Redmart, Chope, and Zimplistic, the makers of Rotimatic.

NSI Ventures is part of the Northstar Group, a private equity firm managing more than \$1.2B in committed equity capital, dedicated to investing in growth companies in Indonesia and Southeast Asia. The Northstar Group has invested over \$2.2B with its co-investors in the region.

Prior to NSI Ventures, Hian was the founder of the Asian Food Channel (AFC), a 24-hour food and lifestyle pay TV network, which was acquired by Scripps Networks in 2013.

Hian began his career as an investment banker and in 1999 was a founding member of the Salomon Smith Barney technology investment banking practice in Asia (now part of Citigroup).

#### Education/Personal

Hian graduated with a degree in jurisprudence (law) from Trinity College, Oxford, and an MBA from INSEAD. He is also a Reserve Officer with the Singapore Navy and is a board member of the Singapore Science Centre.

# **Fellowship**

Ben is a member of Class 20, serving his fellowship at NSI Ventures under the mentorship of General Partner Shane Chesson.

Fellows Class 20



# **NEERAJ GUPTA**

Managing Director Cervin Ventures

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## **Professional**

Neeraj Gupta is Managing Director of Cervin Ventures, an early-stage venture fund. In this role, he is involved in all aspects of fund operations, including deal sourcing, portfolio company support, LP management, and fundraising. He is on the board or in observer positions in various companies, including Nexient, Zephyr, Punchh, and ArmorText.

Most recently, Neeraj was a member of the executive team at Patni, a publicly listed IT services company where he led global sales and marketing with top-line responsibility for \$700M. Prior to that, he was a General Manager at Patni with responsibility for telecom, media, and growth industries. Neeraj founded Cymbal Corporation, an IT services company focused on telecom operators that he led as CEO from its inception to successful exit to Patni Computers (NYSE: PTI).

In his earlier career, Neeraj held engineering and product management positions at Octel (acquired by Lucent) and Genesys Telecom (acquired by Alcatel). He has had significant global experience that has included stints in the UK and India.

#### Education/Personal

Neeraj has a bachelor's degree in electronics and electrical engineering from Panjab University in India and a master's in electrical engineering from the University of Alabama.

# **Fellowship**

A member of Class 20, Neeraj is serving his fellowship at Cervin Ventures under the mentorship of Managing Director Preetish Nijhawan.



# JUSTIN HALL Principal Golden Gate Ventures

Asia



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## **Professional**

Justin is Principal at Golden Gate Ventures, an early-stage venture capital fund based in Singapore that invests across Southeast Asia, Taiwan, and Hong Kong. Justin manages the firm's existing portfolio while sourcing investments across the Asia-Pacific region (APAC). In addition, he is director for Golden Gate Ventures Annex Fund, focused on follow-on funding for existing portfolio companies.

Justin is also a co-founder of numerous community-building events, including SuperHappyDevHouseSG and WalkAboutSG. He is a board observer at Hyperactiv and an adviser to Shoppr.

Before Golden Gate Ventures, Justin was an Account Manager for Rakuten LinkShare Corporation, based in New York, and managed online e-commerce sales for prominent web-based retailers and service providers.

#### Education/Personal

Justin is a scholar from the Lee Kuan Yew School of Public Policy (part of the National University of Singapore), having specialized in entrepreneurship policy. He graduated with First Class Honours from Trinity College, Dublin, majoring in history and political science.

Justin is a New York transplant and fitness fanatic, as well as a huge fan of chicken rice and kopi gau.

# Fellowship

Justin is a member of Class 20 and is serving his fellowship at Golden Gate Ventures under the mentorship of Managing Director Vinnie Lauria (Kauffman Fellow Class 17).

Fellows Class 20



# KEITH HARRINGTON

Managing Director Kansas Bioscience Authority

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## **Professional**

Keith Harrington is a Managing Director at Kansas Bioscience Authority (KBA), a statesponsored life sciences venture capital firm in Olathe, Kansas. In this role, Keith generates deal flow, conducts diligence on investment opportunities, and leads investments in portfolio companies.

Keith focuses on companies in the digital health and health IT, AgTech, and animal health technology sectors. He is Chairman of the Board at Health Outcomes Sciences, and is a board observer at TVAX Biomedical and at Elias Animal Health.

Keith advises several entrepreneurs and is active in the Kansas City startup community. He serves as a mentor for companies going through the TechStars mobile health accelerator, serves on the selection committees for InvestMidwest and KC Digital Sandbox, and has advised entrepreneurs going through the PIPELINE entrepreneurial fellowship.

Prior to joining KBA, Keith directed technology development and operations at H&R Block, Quintiles Transnational, and drove M&A integration activities at Birch Telecom.

#### Education/Personal

Keith earned his MBA from Indiana University's Kelley School of Business and holds a bachelor's degree in finance from Park University.

Keith serves on the Board of Advisors for the Blue Valley CAPS program, a nationally recognized, innovative high school program for high-achieving students. He also volunteers at Heart to Heart International and was named to *Ingram's Magazine's* "40 Under 40" class for 2014. When not at work, Keith relishes his time with his 12-year old son, Jack.

# Fellowship

Keith is serving his fellowship at KBA under the mentorship of CEO Duane Cantrell. He is a member of Class 20.



# TREY HART

Vice President, Private Equity Northern Trust

US/Can

General

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## **Professional**

Trey Hart is a vice president at Northern Trust, where he helps lead the firm's global venture capital investment platform. In this role, he helps lead all aspects of the firm's global venture capital direct investments and fund investments. He is also responsible for leading the firm's value-add platform in conjunction with Northern Trust's Chief Technology Officer suite.

Trey has a particular interest in developing relationships with new emerging venture capital firms, as well as expansion-stage direct investments in the security and infrastructure spaces. He serves as a limited partner advisory board member to several venture capital firms in this capacity. He is also the founder of the Chicago Area Limited Partners Association (CALPA).

## Education/Personal

Trey is a magna cum laude graduate of Washington and Lee University and of the University of Maryland School of Law, where he graduated magna cum laude and Order of the Coif. While in law school, Trey was an Associate Editor of the Maryland Law Review and worked at New Enterprise Associates, the global venture capital firm, in its Baltimore, Maryland office. Trey is a member of the University of Maryland School of Law Alumni Advisory Board, where he also teaches a course on venture capital and entrepreneurship as an adjunct faculty member.

# **Fellowship**

As a member of Class 20, Trey is serving his fellowship at Northern Trust under the mentorship of Bob Morgan, Managing Director of Northern Trust's global alternatives platform.



# **ESTELA HARTLEY**

Founder
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## **Professional**

Estela launched E. Hartley Consulting, a design strategy firm in Las Cruces, New Mexico, in August 2012. She works at the intersection of design thinking and business strategy, helping entrepreneurs and startups design meaningful businesses and products using new frameworks, tools, and practices.

Estela has a particular interest in seed- and early-stage companies with an emphasis on clean technology and life sciences. She serves as a board advisor to the Las Cruces Green Chamber of Commerce, an organization that works to foster the success of local economies in New Mexico and promote businesses committed to the triple bottom line. Over the past three years, Estela also served as a College Assistant Professor at New Mexico State University (NMSU), teaching students how to navigate the U.S. healthcare system and establish lifestyle behaviors impacting disease prevention and health promotion.

She is an Enterprise Advisor at the Arrowhead Center at NMSU, where she teaches design thinking innovation and advises clients of the Arrowhead Technology Incubator and Studio G, a student business accelerator, preparing them for the due diligence process.

## Education/Personal

Prior to earning an MBA in design strategy from California College of the Arts in San Francisco, Estela earned a Bachelor of Community Health from NMSU and studied interior design with a focus on healthcare facility design at The Illinois Institute of Art - Chicago.

# **Fellowship**

Estela is serving her fellowship at the Arrowhead Center at NMSU under the mentorship of Ebetuel (Beto) Pallares (Kauffman Fellow Class 18); she is a member of Class 20.



# **ZHENG YU HUANG**

Founder & Chairman Immigration Capital

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## **Professional**

Zheng Huang is Founder and Chairman of Immigration Capital, China's most trusted end-to-end immigration investment firm, a trusted partner to Chinese investors as well as development and investment professionals in the United States. In this role, he oversees the group's deal flow and directs investor outreach in China and deal selection in the US.

Born from the EB-5 immigration program in the US, Immigration Capital matches qualified Chinese investors with high-growth, job-creating projects and companies in the US for investments. Immigration Capital aims to bring to the US up to \$500M annually in equity and debt financing through the EB-5 program.

#### Education/Personal

Zheng was educated at Stanford University, with an MS in computer science, a BS in industrial engineering, and a BA in economics. He also earned an MBA from Harvard Business School.

Zheng serves as a board member of the China Exploration Research Society. In his spare time, he dabbles in exploration and contemporary arts; he will play basketball for work.

# **Fellowship**

Zheng is a member of Class 20, serving his fellowship at Immigration Capital.



# SHIN IWATA

Partner ATOMICO

Asia



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## **Professional**

Shin leads Atomico's operations in Japan and is based in Tokyo. He works closely with Atomico's portfolio companies and partners, using his network and deep experience to help them scale both inside and outside Japan. Shin sits on the board of Gengo Inc.

Prior to joining Atomico, Shin was President of Skype Japan K.K., where he developed crucial relationships in Japan with local partners. He was an integral part of establishing key global partnerships as a local window to Panasonic VIERA and Sony BRAVIA for TV integration. Companies including SmartNews, Rovio, Gengo, and Supercell now benefit from his experience as they establish and scale their presence in Japan.

Before Skype, Shin was involved in the establishment of a technology venture company, Ariel Networks. There, he managed the overall development of peer-to-peer (P2P) applications, from planning to design and development, and wrote numerous articles and gave lectures on P2P technologies and applications.

Shin's career began as a software engineering manager at Lotus and Microsoft.

## Education/Personal

Shin is a graduate of Keio University with a bachelor degree in physics.

Shin serves as a member of the Tech Venture & Entrepreneurship in Japan committee of the Advanced Institute of Industrial Technology (AIIT) and as a member of H2's Tokyo chapter. Shin also often serves as a judge or panel speaker at startup pitching events in Japan.

Shin wrote a book about P2P technology and its application from Ohm Publishing in 2005.

## **Fellowship**

Shin is serving his fellowship at Atomico under the mentorship of Mattias Ljungman. He is a member of Class 20.



# **TIM JACKSON**

Partner Lean Investments

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## **Professional**

Tim Jackson is general partner at Lean Investments, an early-stage tech fund based in London focused on SaaS, marketplaces, platforms, and software tools. He sits on the boards of Network Locum, Quiver Software, Hands HQ, Articheck, and HandMe.In. He is responsible for deal sourcing, negotiation and execution, and portfolio management.

Tim was formerly a managing director at the Carlyle Group, helping to run a \$700M European tech fund. He was founder and CEO of QXL (Nasdaq:QXLC), which exited by trade sale in 2007.

Before his career in business, Tim was a journalist with *The Economist*, *The Independent*, and *Financial Times*. He has lived and worked in London, Tokyo, Brussels, Palo Alto, and Berkeley, and is the author of three business books.

#### Education/Personal

Tim studied philosophy, politics, and economics at Oxford University, where he was a scholar at Merton College.

Tim served on the UK government's Digital Advisory Board, providing support to the Government Digital Service, which aims to transform the use of web and mobile technologies in the public sector. He was formerly secretary of a charitable foundation with a particular interest in using technology to help community organizations in sub-Saharan Africa. He lives in London with his partner Emily Marbach, a painter. They have four children.

# Fellowship

Tim is a member of Class 20, serving his fellowship at Lean Investments.



# TAMMI JANTZEN

General Partner & CFO, Astarte Ventures CFO, Battelle Ventures

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## **Professional**

Tammi Jantzen is General Partner and CFO of Astarte Ventures, a venture fund dedicated exclusively to the health and wellbeing of women and children, based near Princeton, New Jersey. Astarte was formed to focus exclusively on the intersection of new care models, increasing consumer engagement in health, and women's role in the economy and as decision-makers. In this role, Tammi is seeking investment opportunities that focus on the woman as the influencer of health-related decisions and care. She intends to invest in companies that create sustainable, profitable businesses and endear brand loyalty from this major powerhouse, and thereby realize significant returns to investors. Tammi is particularly interested in companies that predominantly benefit women or children in reproductive health, prevention of disease and injury, personal wellbeing and empowerment, a return to health, and digital education and engagement.

In addition, Tammi is the CFO of Battelle Ventures, where she manages all aspects of fund operations. As a founding member of the Battelle Ventures team, she has been actively involved in more than 75 financing transactions in the areas of health and life sciences, energy, and security. With more than 15 years of venture capital experience and an in-depth knowledge of the diversity of deal types at varying stages of maturity, Tammi actively collaborates on the structuring of financial transactions and participates in the review and negotiation of deal documents.

## Education/Personal

Tammi is a graduate of University of Wisconsin - Platteville, where she holds a bachelor's degree in accounting. Tammi is a Certified Public Accountant.

# Fellowship

As a member of Class 20, Tammi is serving her fellowship at Astarte Ventures under the mentorship of John Fletcher.



# **PETER JOHNSON**

Senior Associate Jump Capital

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## **Professional**

Peter Johnson is a Senior Associate with Jump Capital, an expansion-stage focused venture capital firm based in Chicago, Illinois. As an investor with Jump, Peter has invested in over 25 innovative companies.

Peter has a particular interest in financial technology, and has led Jump investments in Personal Capital and Pangea Payments. He is also a board observer at a broad range of portfolio companies, including 4C Insights, NowSecure, ParkWhiz, and Champion Medical Technologies.

Prior to joining Jump Capital, Peter advised financial services and technology organizations as an investment banker with Morgan Stanley and a management consultant with Deloitte Consulting.

Peter is also an advisor to MoneyThink, a financial literacy nonprofit, and a board member of VentureUp, an accelerator network for rising VCs investing in the Midwest.

## Education/Personal

Peter graduated from the University of Chicago Booth School of Business with a MBA in entrepreneurship, analytic finance, and accounting. He has a BS in finance and marketing from the University of Wisconsin - La Crosse, and is a CFA Charterholder.

# **Fellowship**

A member of Class 20, Peter is serving his fellowship at Jump Capital under the mentorship of Garrett Vygantas (Kauffman Fellow Class 13).



SAMIR KAJI
Managing Director
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## **Professional**

Samir Kaji is a Managing Director at First Republic Bank, where he leads a team managing venture capital and start-up company relationships, with a particular emphasis in micro-VC and seed-stage financing. He has spent nearly 17 years working within the venture capital industry. During this period, he has assisted or advised over 700 companies and 300 venture capital firms.

Prior to joining First Republic, Samir spent 13 years at Silicon Valley Bank in various roles, where he completed over 400 financing transactions, totaling over \$4.0B in committed capital. Since 2008, Samir has led teams focused on providing services to venture capital firms and directly led engagements with several of the leading venture capital firms in the industry.

Samir also has been an active angel investor, having made over 40 investments in companies and venture funds. He also serves as an an advisor to over 25 venture capital funds and early stage companies.

Samir also maintains a venture capital blog focused on providing unique insight and data to entrepreneurs and venture capitalists.

#### Education/Personal

Samir is a graduate of San Jose State University, where he earned his bachelor's degree in finance, as well as Santa Clara University's Leavey School of Business, where he earned his MBA with a concentration in finance.

# Fellowship

Samir is serving his fellowship at First Republic under the mentorship of Cota Capital founder Ullas Naik. He is a member of Class 20.



# YOSHIHIKO KARITA

Director Sozo Ventures

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## **Professional**

Yoshihiko Karita is a Director at Sozo Ventures, a cross-border venture fund focusing on assisting U.S.-based technology startups in their global expansion, especially in the Japanese market. The firm has offices in Palo Alto, California, and Tokyo. Yoshihiko is the head of the Tokyo office and is responsible for the firm's business development and investor relations in Japan.

Yoshihiko previously held several managerial roles over a 13-year career at IT Frontier, a joint venture between Mitsubishi Corporation and IBM Japan. During this time, Yoshihiko worked very broadly within enterprise IT, promoting and providing IT solutions to leading Japanese enterprises. In the course of his work, he developed a deep understanding on how Japanese companies implement and adopt new technologies and business models from outside of Japan.

As such, he is well positioned to understand the ways in which novel technologies or solutions can be best implemented across companies that can provide quick global expansion.

#### Education/Personal

Yoshihiko is a graduate of Meiji University, where he received a BS in economics specializing in international economics.

# **Fellowship**

As a member of Class 20, Yoshihiko is serving his fellowship at Sozo Ventures under the mentorship of Managing Director, Koichiro Nakamura (Kauffman Fellow Class 12).

Fellows Class 20 29



# **ANDREW KEENAN**

International Liaison
Canadian Venture Capital & Private
Equity Association

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## **Professional**

Andrew Keenan is the International Liaison for the Canadian Venture Capital and Private Equity Association. In this role, he introduces Canadian-based VC and PE fund managers to potential foreign LP investors.

Andrew's prior work experience included co-founding a software company to facilitate homeowners placing their own residential listings on the MLS service across Canada for a \$100 fee, facilitating introductions between California-based venture investors and Canadian technology companies seeking capital investment, and corporate and project financing lending positions.

## Education/Personal

Andrew is a graduate of the MBA program at Saint Mary's University and holds a bachelor's degree in business from the University of New Brunswick.

Andrew serves as a board member of the Alacrity Foundation, a nonprofit organization in British Columbia that seeks to find venture capital funding to support the growth of Western Canadian tech companies and prepare university graduates for entrepreneurship in the technology sector.

# **Fellowship**

Andrew is serving his fellowship at the Canadian Venture Capital & Private Equity Association under the mentorship of David Folk, General Partner of Jefferson Partners. He is a member of Class 20.



# JOHN KIM Managing Partner

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## **Professional**

John's career has taken him across a diverse range of operating and investing environments, from early-stage startups to Fortune 500 companies. For the last decade, before founding cross-border venture capital firm Amasia, John focused in finance, serving as Senior Vice President at Mercuria Energy Group, Executive Director at Goldman Sachs, and Portfolio Manager at Korean National Investments. While in these roles, he managed trading and investment strategies across a diverse set of asset classes including commodities, public and private equity, fixed income, and derivatives.

John started his career as an entrepreneur, founding music, Internet, and e-consulting businesses before joining Merck & Co. as a system specialist. He left Merck to start his third company, a Delaware-incorporated rock band called The Ally. John toured across America and recorded with top artists, most notably receiving a platinum record for his album contribution with Grammy Award-winner Brandy.

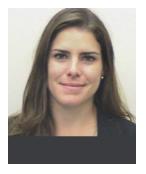
#### Education/Personal

John attended the Jerome Fisher Dual Degree Program in Management and Technology at the University of Pennsylvania, where he received a Bachelor of Science in economics from the Wharton School and a Bachelor of Applied Science from the School of Engineering.

John is a Term Member at the Council on Foreign Relations and sits on various corporate and nonprofit boards, including those of Switch Communications, Kairos Society ASEAN, and the Choson Exchange, a nonprofit focused on teaching female entrepreneurs in North Korea.

# **Fellowship**

As a member of Class 20, John is serving his fellowship at Amasia under the mentorship of Amasia Chairman, Ramanan Raghavendran.



# M. JAIONE MAIZ

Business Development Manager Inception Sciences

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## **Professional**

Jaione Maiz is a business development manager at Inception Sciences, a drug discovery engine co-founded with Versant Ventures. In this role, she supports Inception's portfolio companies with operations, as well as new science evaluation with the Inception and Versant teams.

Jaione was most recently an associate at Silicon Valley Bank (SVB), a technology- and life science company-focused bank based in the San Francisco Bay Area. At the bank, she worked primarily with the Life Sciences group, performing valuations for private life science companies, in addition to industry trend analyses. Jaione also supported the bank's strategic advisory and venture debt practices.

Prior to joining SVB Analytics, Jaione was an intern at venBio, a life science venture capital firm based in San Francisco. At venBio, Jaione supported the identification of and due diligence processes for new investment opportunities.

Jaione is also a contributing author to *NeuroInsights Newsletter*, a monthly subscription-based newsletter that provides a comprehensive overview of the advances in the field of neurological therapies.

#### Education/Personal

Jaione earned her PhD in neurobiology from the University of California, Los Angeles, and a bachelor's degree in biology from Northwestern University. She also completed a certificate of business at the Stanford University Graduate School of Business.

Jaione is currently involved as a mentor with several programs that support life science entrepreneurs, including Oxbridge Biotech Roundtable (OBR), Springboard Enterprises, and the National Institutes of Health Neuro Startup Challenge.

# **Fellowship**

Jaione is serving her fellowship at Inception Sciences under the mentorship of Business Development Lead Alicia Levey and Chief Operating Officer Clare Ozawa. She is a member of Class 20.



# **PRASHANT MEHTA**

Vice President - Investments The KEF Company

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General

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## **Professional**

Prashant Mehta heads investments for KEF Holdings, headquartered in DIFC, Dubai. KEF Holdings includes businesses encompassing infrastructure, healthcare, education, and metals. In this role, he acts as a strategic advisor to the group for financial decisions. He is responsible for identifying, analyzing, and monitoring new investment opportunities across the globe.

With over \$500M under management, Prashant seeks to manage risk and return to generate a steady cash flow from the investments for the group.

Prashant also heads the strategic planning and monitoring department for KEF. In this role, he helps formulate the business plans for the operating businesses and monitors progress against the plans, and serves on the boards of KEF Infrastructure and KEF Healthcare.

#### Education/Personal

Prashant holds a bachelor's degree in commerce from the University of Mumbai.

Prashant also serves as a board member of KEF Foundation, an organization that focuses on the basic needs of healthcare and education for the lesser privileged.

# **Fellowship**

Prashant is a member of Class 20. He is serving his fellowship at The KEF Company under the mentorship of Michael McCullough (Kauffman Fellow Class 14) of Capricorn Healthcare & Special Opportnities (CHSO).



# ADAIR B. NEWHALL

Principal
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## **Professional**

Adair is a Principal at Greenspring Associates (GA) and is responsible for sourcing and due diligence efforts on fund, direct, and secondary opportunities.

Adair previously served as a Principal at Domain Associates, a leading healthcare-focused venture capital firm and GA fund manager. At Domain, he held board observer positions with several portfolio companies, including Applied Proteomics, Astute Medical, BioNano Genomics, CoLucid Pharmaceuticals, and Xagenic. He was previously involved as a board observer with Otonomy (NASDAQ: OTIC), which completed a successful initial public offering in August 2014.

Prior to joining Domain in 2009, Adair worked in the Business Development group at Esprit Pharma where he assisted with multiple product acquisitions and the subsequent sale of the company to Allergan for \$370M. Before that, he worked at ESP Pharma, which was acquired by PDL BioPharma (NASDAQ: PDLI) for \$489M.

#### Education/Personal

Adair earned his MBA from the Darden Graduate School of Business Administration at the University of Virginia and his undergraduate degree from the University of Pennsylvania.

Adair was a member of the Young Leaders Council of the Lance Armstrong Foundation and a co-founder of the LIVA Venture Summit.

# **Fellowship**

Adair is a member of Class 20, serving his fellowship at Greenspring Associates under the mentorship of Managing Partners Ashton Newhall and Jim Lim.



# **ANTONIO OSIO**

Managing Partner Capital Invent

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## **Professional**

Antonio Osio is a managing partner at Capital Invent, a Mexico-based early-stage venture capital firm focused on the consumer Internet space. In this role, he handles all financial and legal aspects of the fund and its portfolio companies, as well as analyzing deal flow, performing due diligence, and fundraising.

Antonio has experience in venture capital, investment finance, economic development, and corporate law. He worked as a summer associate at the venture division of the Legatum Group based in Dubai, and spent 18 months as an angel with Fabrice Grinda and Jose Marin, two of the most active angels in the US and emerging markets. He still advises them on their LatAm strategy and investments.

Prior to that, Antonio spent 4 years as senior analyst at Sabino Capital, a Mexico-based hedge fund, focused on stock market investments in Mexico, the US, and LATAm. Earlier, he worked as a consultant in the Public Policy Department of the Office of the President and as a legal intern in Barrera, Siquieros y Torres Landa, a renowned Mexican law firm.

#### Education/Personal

Antonio has an MBA from the MIT Sloan School of Management, where he focused on entrepreneurship and venture capital. He was selected as an MIT Legatum Fellow and was the President of the Mexican MIT Student Association. He holds a bachelor's degree with dual majors in economics and law from ITAM University. He is passionate about sports, travel, grassroots politics, and the arts in general, and is the proud husband of Alba Medina.

# **Fellowship**

A member of Class 20, Antonio is serving his fellowship at Capital Invent under the mentorship of his partner Heberto Taracena, a renowned and experienced Mexican tech entrepreneur.



# **KRATING POONPOL**

Venture Partner 500Startups

Asia



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## **Professional**

Krating Poonpol is the Venture Partner of 500Startups, the most active seed-stage VC and top startup accelerator in the world, based in Silicon Valley. Krating founded and is running a \$10M Thailand-specific fund for 500Startups, called 500TukTuks, as a General Partner.

Krating has a particular interest in companies focused on mobile, Internet, ecommerce, payment, marketplace, FinTech, and EdTech.

As an individual, Krating founded Disrupt in 2012, a leading startup education program in Thailand. Disrupt has graduated almost 300 students, who collectively raised \$7M and have over \$30M combined. Disrupt alumni include Taamkru, Asia's Most Promising Startup of 2014 (with investors 500Startups, RedDot, and IMJ); ThinkOfllving (exit to iProperty); StockRadar (with investors CyberAgent Venture and East Venture); Priceza (with investor CyberAgent Venture).

#### Education/Personal

Krating is a graduate of Stanford Business School, where he was Co-President of the Marketing Club and elected to the International Committee. He holds a bachelor's degree, with Honors, in electrical engineering from Chulalongkorn University in Thailand. Krating serves as a Advisory Board member of the Thailand Technology Startup Association.

## **Fellowship**

Krating is a member of Class 20. He is serving his fellowship at 500Startups under the mentorship of Managing Partner Bedy Yang (Kauffman Fellow Class 17).



JAKE SAPER
Senior Associate
Emergence Capital
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## **Professional**

Jake is an investor with Emergence Capital, an enterprise SaaS-focused venture capital firm based in Silicon Valley. He leads the firm's Natural Resources Cloud practice focused on bringing software innovation to the energy, water, and agriculture sectors. He is also passionate about transforming the way non-desk jobs get done using innovative hardware and software.

To that end, Jake is currently a board observer at Augmedix, a healthcare IT company focused on improving doctor/patient interactions using Google Glass. He is also an observer at DroneDeploy, a software company focused on making drone use push-button-simple for farmers, miners, and construction workers.

Prior to joining Emergence, Jake worked in Kleiner Perkins' Green Growth Fund, where he sourced and led diligence on companies in the geospatial, agricultural tech, and enterprise SaaS sectors.

Prior to investing, Jake led international business development at Astonfield Renewables, a startup focused on developing utility-scale solar power plants in India, East Africa, and the Middle East. He helped grow the firm from pre-revenue to owner/operator of \$75M in assets. Jake began his career in management consulting at Katzenbach Partners (acquired by Booz & Co).

#### Education/Personal

Jake earned his BA, *magna cum laude*, from Yale University and his MBA from Stanford University, where he graduated in the top 10% of his class. Jake also earned an MS in environment and resources from Stanford. Jake enjoys singing, adventure travel, and collecting antique swords.

# **Fellowship**

A member of Class 20, Jake is serving his fellowship at Emergence Capital under the mentorship of Jason Green (Kauffman Fellow Charter Class).



# MICHAEL STATON

Partner LearnCapital

US/Can Impact

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## **Professional**

Michael Staton is a Partner at LearnCapital in San Mateo, California. Michael acts as a brand evangelist, manages deal flow, sits on the Investment Committee with two Managing Partners, and is responsible for new Limited Partner relationships. He has helped lead investments into Coursera, Minerva, AltSchool, Andela, CreativeLIVE, and BrightBytes. Fittingly, he began his decade-long entrepreneurial journey in the classroom, teaching social studies to high school students in Houston, TX.

As an angel investor, Michael supports companies serving an important goal or mission outside of the mandate of LearnCapital. These include Clever, Sano, Plethora, Bison, HipCamp, Bequest, BRCK, Binti, MakersRow, and Standard Cyborg.

Prior to joining LearnCapital, Michael conspired with founders and advised and worked with early teams that went on to become leaders in their respective markets, including Dev Bootcamp, UnCollege, Quizlet, Degreed, and Goalbook. He served as a Venture Partner and Community Advisor to NewSchools Venture Fund's Seed Fund, which has now spun out as Reach Capital.

Michael is the founder and former CEO of Uversity, a venture-backed company that pioneered the use of social enrollment management technology in higher education. He was declared a top-100 innovator by the *Chronicle of Higher Education*, and currently serves on the advisory board of SXSWedu and the Higher Education Working Group of the American Enterprise Institute.

#### Education/Personal

Michael is has an MA and a BA from Clark University in Worcester, Massachusetts, where his studies focused on economic development, poverty alleviation, and sustainable market growth. He served in many capacities within student governance, culminating as President and commencement speaker.

# **Fellowship**

Michael is serving his fellowship at LearnCapital under the mentorship of founder and Managing Partner Rob Hutter; he is a member of Class 20.



# **JONATHON TRIEST**

Managing Partner Ludlow Ventures

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## **Professional**

Jonathon Triest is the founder and Managing Partner of Ludlow Ventures, where he has invested in over 60 companies. He is also Co-Founder and Partner of the Sandwich Fund.

Prior to launching Ludlow, Jonathon worked as Creative Director for New York's Discovery Productions. He founded and operated Triest Group, a design firm with a deep UI/UX focus.

In addition to his role at Ludlow, Jonathon is a mentor at numerous technology accelerators, including Silicon Valley's Up West Labs, Cincinnati's The Brandery, and San Francisco's Highway 1.

## Education/Personal

Jonathon is a graduate of University of Michigan. He later studied Talmudic Law at Machon Shlomo in Jerusalem, Israel.

# **Fellowship**

As a member of Class 20, Jonathon is serving his fellowship at Ludlow Ventures under the mentorship of Brad Feld, Partner at Foundry Group and a Kauffman Fellows Academy instructor.



HANA YANG
Managing Partner
Manos Accelerator
US/Can General

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## **Professional**

Hana Yang is a managing partner at Manos Accelerator, a high-tech accelerator based in downtown San Jose, California, with a mission to increase diversity and the number of Latinos in the innovation and entrepreneurship ecosystem by inspiring, equipping, and investing in them. In this role, she leads the overall strategy and operations for the organization and its products—Manos Accelerator, Manos Angel Network, and Manos Angel Bootcamp.

Before Manos, Hana worked at crowdfunding and e-commerce startups in strategic and operational roles. Prior to joining the tech startup world, Hana held strategic and operational positions at Adobe, the United Nations Population Fund Agency, and Capgemini Consulting.

Hana is also a founding partner and CEO of Wingpact, a global network of women investors and entrepreneurs. Wingpact will launch in Fall 2015 with its book, *Impact with Wings: Stories to Inspire and Mobilize Women Investors and Entrepreneurs*, to fund and create projects that they are most passionate about.

Hana has a particular interest in crowdfunding and social impact, and in companies founded by multicultural and under-represented entrepreneurs.

#### Education/Personal

Hana is a graduate of Columbia University, where she was president of the Fundraising Student Association. She holds an MS in fundraising management, a BA in Spanish & Portuguese Literature, and a minor in education from UC Berkeley.

Hana serves as the Northern California Chair of the Berkeley Korean-American Alumni Association. Hana is tri-cultural: born in Seoul, raised in Iguazu, Argentina, and refined in Hays, Kansas.

# **Fellowship**

Hana is a member of Class 20, serving her fellowship at Manos Accelerator under the mentorship of Ariel Jaduszliwer (Kauffman Fellow Class 16) of Pacific Community Ventures.



# SHUANG ZHANG

Director of Business Development Cenova Ventures

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## **Professional**

Shuang Zhang is the Director of Business Development for Cenova Ventures, a boutique venture capital firm dedicated to investments in life science and healthcare in China. With strategic investors (including global healthcare companies, sovereign funds, and China healthcare regulators), Cenova's goal is to transform the legacy healthcare system in China with better products, technologies, and services. In her current role, Shuang is in charge of cross-border partnerships, investor relationships, and fundraising.

Previously, Shuang helped U.S. life science companies identify partners and set up operations in China. She served as the Business Development director for Acidophil LLC, which was founded by Nobel Laureate Sydney Brenner and Philip Goelet to focus on biotechnologies that address unmet market needs. Before that, she was the VP of Operational Liaison for Medicilon/MPI Preclinical Research-Shanghai, a joint venture sponsored by the world's largest single-site preclinical research company. Shuang also served as the Business Development Director for Bridge Pharmaceuticals, the first US contract research organization (CRO) to outsource preclinical drug development in Asia. Early in her career, Shuang worked as an international project coordinator at the Chinese Ministry of Agriculture.

## Education/Personal

Shuang holds an MBA from the University of West Florida and a BA in English Language and Literature from Peking University.

The most successful life science projects for Shuang so far are her two energetic little boys, ages 3 and 6. Shuang loves reading about psychology, especially topics in neuroplasticity. She is also an avid rockhound and spent most of her spare time collecting rocks and minerals.

# **Fellowship**

As a member of Class 20, Shuang is serving her fellowship at Cenova Ventures under the mentorship of Dr. Jun Wu, the firm's Founder, Chairman, and Managing Partner, and Philip Goelet of Red Abbey Venture Partners.



# **ZEYNEP ZORLU**

Business Development Manager TRPE Venture Partners

MENA



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## **Professional**

Zeynep Zorlu is the business development manager of TRPE Venture Partners, an Istanbul, Turkey-based venture capital firm investing in seed- and early-stage companies. In this role, she initiates portfolio companies' customer development efforts, identifies new business opportunities, and tracks their growth.

Zeynep has a particular interest in companies that address real customer problems, with high growth potential in the information and communications technology (ICT) sector and with a greater focus on B2B solutions. She is a board observer at Twentify, a crowdsourcing company; Pisano, a customer engagement solutions company; Deriva, a location analytics company; Iven, an Internet-of-Things company providing a product cloud that monitors and controls connection-enabled devices; and Startsub, a company that provides a subscription commerce engine.

Stepping into the business life at Pfizer Turkey, Zeynep filled various posts in corporate strategy development and business intelligence departments. Later on, she worked with Zorlu Property Group in specific projects for Zorlu Center, a mixed-use property development investment of \$2.5B.

# **Education/Personal**

Zeynep graduated from Robert College in Istanbul and Istanbul's Koç University with a BS degree in computer engineering. She earned her Master of Science in international management at University of Essex and completed New York University's Foundations, Fundraising and Grant Making program. She is currently a Master of Arts candidate in cultural management at Istanbul Bilgi University.

Zeynep is a member of SAHA Association, supporting contemporary art in Turkey, as well as the the Turkish Underwater Sports Federation. She is also a mentor of the Istanbul Startup Angels.

# Fellowship

As a member of Class 20, Zeynep is serving her fellowship at the TRPE Venture Partners under the mentorship of the firm's Managing Partner, Memet Yazici.