Deutsche Bank Internship 2023

Oliver De Fusco

Covering letter

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I have a strong passion for growing and expanding my skill set in finance in a wide range of areas which I believe your large and successful international institution can provide for me. I am heavily interested in the use of technology in the finances sector and as a result of my passion for it I am skilled in using and understanding technology, an example of my skills is my advanced use of python interacting with API's and Libraries to create complex programs, being self taught I had to research and figure out how to learn it myself using resources available on the internet and over time I have refined my skills using it. I have no formal training for using it, regardless I am confident in my skills to solve a problem given to me.

My experience in finance is apart of the London institute of banking and finance and being an active member of the investment society as well as president of the Fintech society. As a member of the investment society I teamed up with other members to produce a presentation of a stock for the Oxford varsity stock competition, at the time I was in my first year so I left the majority of quantitative analysis to the seconds years while I focused on the qualitative analysis of the market position of the stock we selected. Being president of the Fintech society I am involved with setting objectives to achieve so that the members can develop their skills doing the task to use in their own CV and develop long term success over short term goals. I help the members develop these skills through mentoring, presenting and supporting them even as I learn along side them, I ensure no member of my team is left confused or demoralised.

Thank you for your consideration,

Oliver

Current student at the **London institute of banking and finance** studying the **finance, investment and risk course** as well as taking a large involvement with student activities and societies. **President of the Fintech society** which provides further and develops skills in analysis and python using pandas as well as covering the financial side of the businesses and what makes their service productive. **Amplify trading experience** as market maker and asset manager . **Member of the Investment society** involving pitching stocks and analysing current market trends with peers. **A student represener** relaying the thoughts and opinions of student to improve student experience and education. **Entirely self taught python skills** in spare time and **A-Level in mathematics** making a strong candidate for all roles

Education

<u>Currently:</u>

London Institute of Banking and Finance

- Finance, Investment and Risk course, , Starting September 2022 and ending in 2026

<u>Previously:</u>

Vandyke Upper School

- A Level in Mathematics (2020−2022)

- Diploma in Financial Studies (2020−2022)

- A Level in Biology (2020−2022)

Experience and Skills

<u>Leadership</u>

As president of the Fintech society I manage the society to **achieve our objectives in time** and **delegate tasks** to people to carry out as well as do presentations for the society. Additionally as a part of this role I am a student representative who sits in on staff meetings to **reflect and communicate the views of the student body** so that the right steps can be taken to ensure the improvement of the education as well as bring in new and diverse ideas

<u>Teamwork</u>

As the society president **teamwork is crucial** to ensure that the society functions and achieves it's goals, additionally I have also demonstrated teamwork as apart of my stock pitch for the **oxford varsity stock pitch competition** (2022). This was done as apart of the investment society, we separated into two teams and independently **researched** two separate publicly traded companies, This was during my first year so **I recognised my weaknesses** in price analysis and cashflows so I volunteered for doing the market research.

<u>Time Management</u>

As a part of being a society leader I have to be **flexible and work around my members skills and availability**, this will mean I have to **adapt and prioritise** so that the task is completed on time.

During my time as a store assistant a key skill was **time management** in my schedule for taking on additional shifts and my daily tasks which would often be similar, however I would be often be given a new task mid-day so I would have to re-arrange my schedule to **complete this new priority task and complete the rest of my schedule on the spot**.

Experience and Skills

Practical understanding of financial Markets — Amplify Trading

The London institute of banking and finance provides a good education about markets but their partnership with amplify trading is where I gained **practical experience** using their simulator to act as an asset manager for macro and individual assets or a market maker where I would perform the roles of investment bank meeting the needs of assets managers. I outperformed a majority of my peers in both roles and enjoyed playing through the scenarios managing my PnL on the asset management side and lowering my risk while keeping the maximum commission when I was acting as an **investment bank**.

Flexibility

While working as a store assistant, **flexibility was required everyday** as I would have to **learn new roles and perform them professionally within the same hour** to fill in for other people or meet demands such as the Sunday shopping rush, I would be called to help the till staff and relieve some pressure for them or to help in other departments which would require a new set of skills to help with.

Python (Programming Language)

I have spent my spare time learning python, When I was younger I took a curiosity in learning python and slowly over a few years I have **evolved my skills in using python at an advanced level**, Some of the things I use it for is to **explore and expand my skills** with it but a practical use would be using it to **automate** certain small and repetitive tasks, an example of this is a script I use everyday to organise my university notes, this **automation** allows me to swiftly create a file begin taking notes immediately after starting my laptop. I also have other scripts which pulls data from online websites using beautiful soup and yfinance to gather stock information, for my own use for **practice and research**.

Employment

Tesco store assistant

November 2020 — September 2022