| Insights  | Example  | Need   |
|---|--|--|
| Users get frustrated by the lack of centralized information               | Organization spend a significant amount of time to find information which in the end makes them uninterested | Create a centralised "Resource Hub" organised by catagories  |
| Not having access to updated information easily                           | User spends our to go through several websites just to find out outdated informations                        | Add a filtered search bar to save time and make the website easy to update for the admins.   |
| The website does not get enough fundraising opportunity                   | Organization can not keep up with changing grant requirements  | Add a separate "Funding and Grant" section   |
| User sometimes lose the track of fundraising events and donation programs | Volunteers and small organization forget the opportunities to donate   | Make a "My account" section where user can bookmark events and articles  |
| People have to rely on personal networks for funding                      | The only way to know upcoming events or funding is through their community.                                  | Make a "Networking" section to collaborate   |
| People attend workshops but can not review the materials after the event  | Often they forget the things that might catch their attention during those workshop                          | Make a "Learning Resource" hub that will have previous events' resources, in case someone can not attend physically, they can access through the website |