

# DANIEL OLSHANSKY

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## ABOUT ME

**Superpower:** Rapidly learning, synthesizing context, and adapting in complex systems.

**Approach:** Work is integrated into my life. I alternate between sustained deep focus and short bursts of intensity, gathering context continuously and making hard tradeoffs between execution and ideology.

**Mindset:** Physical training taught me discipline and the mind-body connection; mental training taught me self-awareness. I apply both to understanding people, incentives, and organizational dynamics.

**Craft:** Deep software systems, tools, and infrastructure. I bridge engineering rigor with scientific curiosity to build durable leverage.

**Drive:** Build a generational company with a timeless brand that expands what future founders believe is possible.

## EXPERIENCE

### CTO @ Grove

2025 - Present

- **Learning:** Onboarding and user value must be immediate, simple, and unmistakable.
- **Doing:** Enabling creators to earn from original content via micro-payments by agents that crave data and humans that crave experience.
- **Result:** In progress.

### Head of Protocol @ Pocket Network (CTO @ Grove Labs)

2022 - 2024

- **Learning:** Emotional intelligence and incentive alignment matter more than raw intellect at scale.
- **Doing:** Led R&D for a permissionless API marketplace, aligning a small core team with a broad ecosystem to enable decentralized data access.
- **Result:** Launched a \$100M+ protocol handling \$1B+ daily requests across dozens of exchanges and hundreds of stakeholders.

### Founder & CEO @ GetSoils

2021 - 2022

- **Learning:** Selling new technology into legacy, physical industries is harder than building it.
- **Doing:** Built a construction marketplace for excess soil, aligning contractors, haulers, and disposal sites from zero to one.
- **Result:** Validated demand while learning firsthand how incentives, regulation, and logistics shape adoption.

### Senior Software Engineer @ Waymo (Alphabet)

2020 - 2022

- **Learning:** Built intuition for AI, ML, and evaluation frameworks; learned how to let researchers focus on research.
- **Doing:** Built test-set corpus and labeling infrastructure for the Planner Eval team.
- **Result:** Created a corpus spanning thousands of real and synthetic datasets, enabling hundreds of evaluations and seeding an org-wide evaluation initiative.

### Lead Software Engineer @ Magic Leap

2016 - 2020

- **Learning:** How hardware, research, product, and politics collide, especially in overcapitalized environments.
- **Doing:** Architected a cloud-based digital twin using raw sensor data for object recognition and sparse and dense mapping.
- **Result:** Supported the launch of Magic Leap One, shipped the Shared World SDK, led five engineers, and contributed to 15+ patents.

### Software Engineer @ Twitter

2014 - 2015

- **Learning:** How large systems and organizations evolve from code into engineering.
- **Doing:** Built features across mobile, web, and backend.
- **Result:** Shipped GIF search, custom timelines, verified-user features, and early prototypes of emoji reactions and profile redesigns.

## EDUCATION

### University of Toronto

2010 - 2014

B.A.Sc in Engineering Science, Electrical & Computer Engineering • GPA: 3.84 • Dean's List • NΨ 1T4

### William Lyon Mackenzie CI

2006 - 2010

**Awards:** Chemistry, Physics, Math, Highest GPA • **Extracurriculars:** Pres. Programming Club; VP Ping Pong Club

## ADDITIONAL RESOURCES

**Writing:** Posts, Thoughts, Substack, Medium

**Consuming:** Books, Podcasts, Movies, TV

**Presenting:** Talks & Interviews

**Publishing:** Google Scholar

\*All items are hyperlinked.