

Top 3 problems	Solution	Value Proposition	Unfair Advantage	Customer Segments
<p>Lottery companies take too large fee/commission from the participants and less is left for the prize pot. This gives less return to winners.</p> <p>A lot of people use digital currency instead of fiat to play. Unfortunately there are not enough lottery companies that accept cryptocurrencies</p> <p>Participants in a lottery often would like to be anonymous if they win. Most lotteries require some kind of identification to play.</p>	<p>Bitcoin Lottery grants a new layer of anonymity, pseudonymity at least. By having a payment address as the entry.</p> <p>Less fee gives players more incentive to play. Instead, a small fee can go to charity.</p> <p>Utilizing new market of people who only use cryptocurrency</p>	<p>Grant users a new option for lotteries, using cryptocurrency which ensures pseudonymity.</p> <p>Very easy to participate and avoid huge fees that other lotteries charge.</p> <p>Automatic drawing and payout.</p> <p>All transactions are stored in the blockchain and all deposits are accredited. This ensures there cannot be unclaimed prize pools or cheating.</p>	<p>Possibility of anonymity</p> <p>Automated lottery system</p> <p>Less fees</p>	<p>Lottery players</p> <p>Cryptocurrency users</p> <p>Charity</p>
Existing alternatives	Key Metrics	High-level pitch	Channels	Early adopters
Manual lotteries with high fees, lower prizes, and less chance of winning	<p>Lottery winners get higher prizes / more return and higher chance of winning.</p> <p>Automated operation of entries, drawing and sending prize to the winner.</p> <p>Cryptocurrency users can play lottery with their favorite currency</p>	<p>International prize pools</p> <p><b>Jackpots on blockchain</b></p>	<p>Social Media</p> <p>Word of mouth</p> <p>Charities</p> <p>Online ads?</p>	<p>Cryptocurrency users</p>

Cost structure	Revenue streams
<p>Development</p> <p>Infrastructure</p> <p>Server / web hosting</p> <p>Domain</p>	<p>Community driven (open source)?</p> <p>Donation?</p> <p>Charity driven?</p> <p>Small fee to development?</p>