# Malik Olaoye

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### Job objective

To obtain a position where I can develop my skills in analytics, problem-solving, strategy, project management, corporate communication, and corporate etiquette as well as contribute to the growth and efficiency of the firm with my analytical, collaboration, and leadership skills.

### Key skills and experience

- Experience as a commercial banking relationship manager in Ecobank; a Pan African bank: Helping clients to maximize their credit decisions and to improve the efficiency and effectiveness of capital allocation in their businesses.
- providing customized business solutions to clients from the bank's product line.
- Professional training in financial analysis, risk management, strategy and process design, treasury, customer relationship management, sales, and marketing.
- establishment and leadership of commercial snailery business at Marahiz.
- Strong leadership, analytical, communication, teamwork and computer skills.

#### **Education**

10/2018-present Master of Science in Agricultural Economics

University of Hohenheim, Germany

Major: Agricultural Economics Expected graduation: October 2020

09/2016 Bachelor of Science and Education in Agriculture

**University of Ilorin** 

Major: Agricultural Science

Executive member of the final year committee for the department (in charge of

graduation shirt contract).

Campaign manager for the departmental president in my final year.

## Work experience

#### 02/2018-08/2018 Graduate Trainee

#### Ecobank. Lagos, Nigeria

- Initiated and managed relationships with commercial clients by enhancing their businesses and providing relevant advisory services when required in order to meet the commercial banking unit targets.
- Professional and practical training in all the bank units (sales, customer service, risk, credit, strategy, treasury, operations, IT and security)
- Led the action learning group saddled with improving in-branch service delivery successfully.

### **10/2016-02/2018** Executive Associate

## Marahiz Integrated Services. Abuja, Nigeria

- initiated and supervised the company's snailery business after required quantitative and qualitative analysis.
- handled the company's accounts and other records.
- wrote business and contract proposals and was also involved in the lobbying and execution of supply contracts.

## 01/2017-06/2017 Agricultural Science Teacher (Part-time)

## Federal Government College (Boys), Abuja, Nigeria

- taught grade 9's agricultural science classes.
- administered and graded examinations.
- assisted in preparing grade 12 students for practical classes and final practical examination.

## 07/2015-10/2015 Agricultural Science Teacher (Teaching practice)

## United Model College, Ilorin, Nigeria

- taught grade 10 and 11 agricultural science classes.
- administered and graded examinations.
- provided advisory section for students that required extra motivation to dream
- rotated with other staff to manage weekly assembly service.

## 06/2014-10/2014 Administrative Officer

### Gbolatop. Ibadan, Nigeria

- Supervised the farm's daily operations.
- Assisted in bookkeeping.
- Supported planning in new stock for fishery and poultry.

#### Additional skills and information

Academic Activities Boston Consulting Group Virtual Experience Program (2020)

**Computer skills** Proficient user of Microsoft Office (Excel, Word, PowerPoint, Outlook).

Intermediate user of Stata.

Basic programming knowledge (C++)

Mathematical programming

Basic user of GAMS, R, Power BI, and SAS

Intermediate user of MPMAS(Mathematical programming multi-agent system)

**Languages** English (native), German (basic knowledge)

Awards DAAD Scholarship: EPOS 2018

Best graduating student in the department (Bachelor)

Interests Football (playing and watching), music, movies, and reading

## References available upon request.