

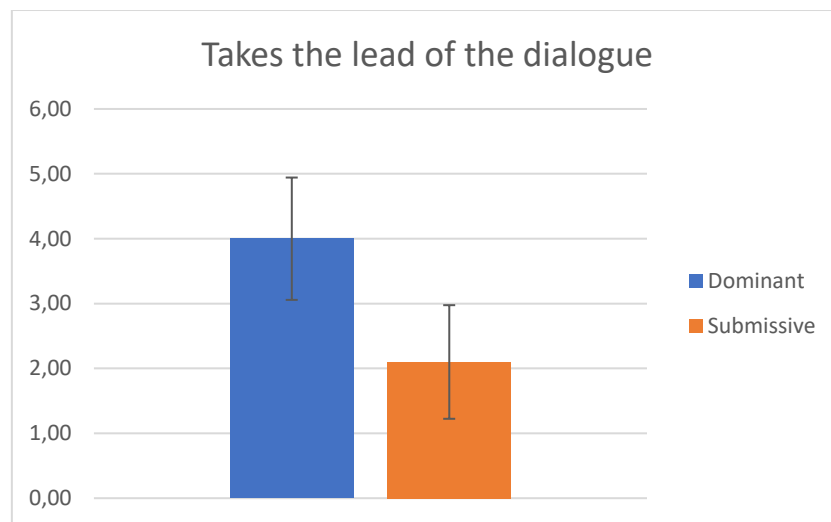
Dominant-model3__Submissive-model1 :

The relation of dominance was initialized for Dominant to dom = 0.9 and Submissive to dom = 0.3

The dominant refers to speaker A ad submissive refers to speaker B. Here the obtained results

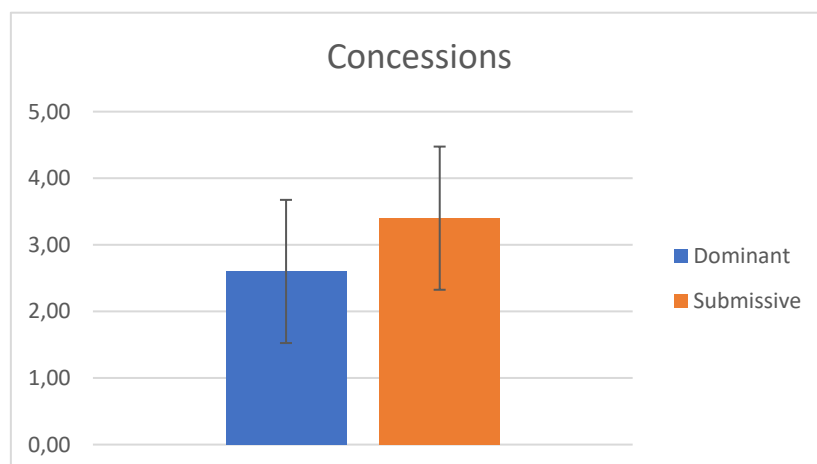
Lead of the dialogue

	Dominant	Submissive
Mean	4,00	2,10
standard deviation	0,94	0,88



Concessions during the negotiation

	Dominant	Submissive
Mean	2,60	3,40
standard deviation	1,07	1,07



Taking into account the preferences of other

	Dominant	Submissive
Mean	2,20	3,80
standard deviation	1,14	0,79

