

## Dominant-model3\_\_Submissive-model1 :

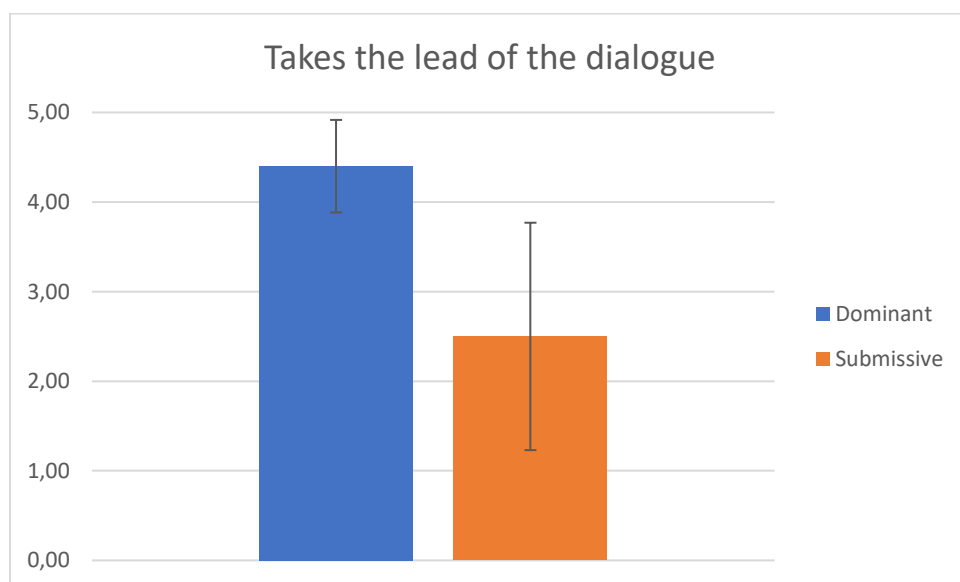
The relation of dominance was initialized for Dominant to dom = 0.9 and Submissive to dom = 0.3

Here the obtained results

### Lead of the dialogue

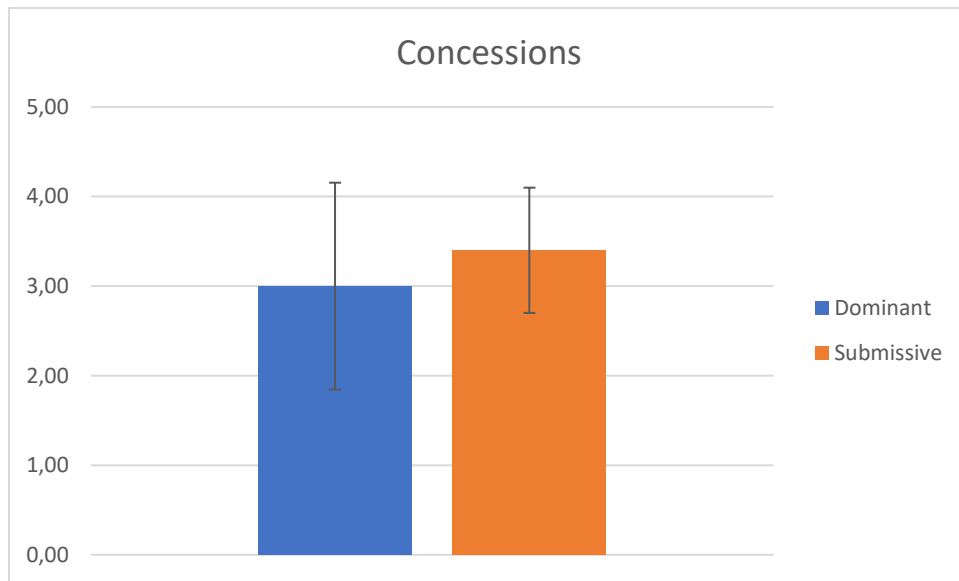
The dominant refers to speaker A and submissive refers to speaker B.

	Dominant	Submissive
Mean	4,40	2,50
standard deviation	0,52	1,27



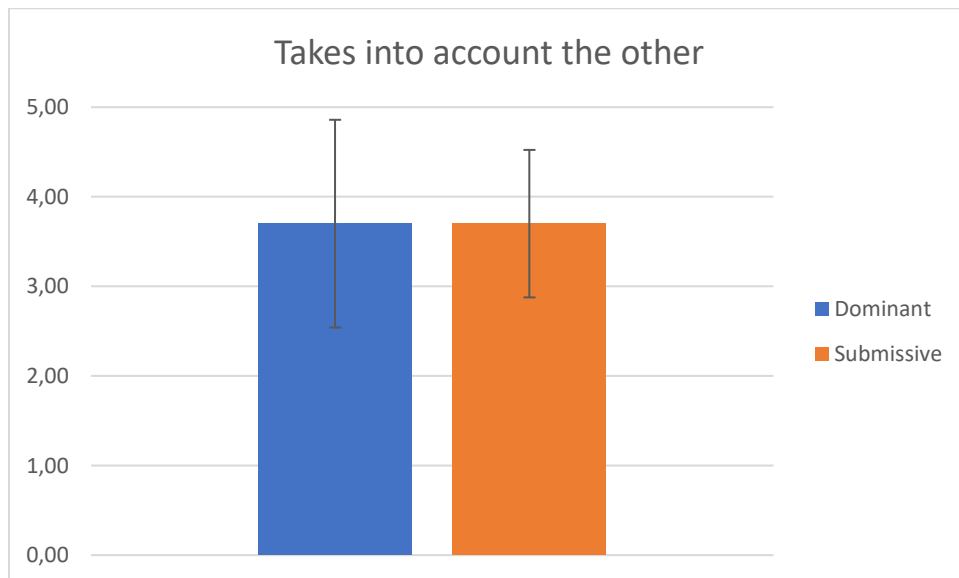
### Concessions during the negotiation

	Dominant	Submissive
Mean	3,00	3,40
standard deviation	1,15	0,70



Taking into account the preferences of other

	Dominant	Submissive
Mean	3,70	3,70
standard deviation	1,16	0,82



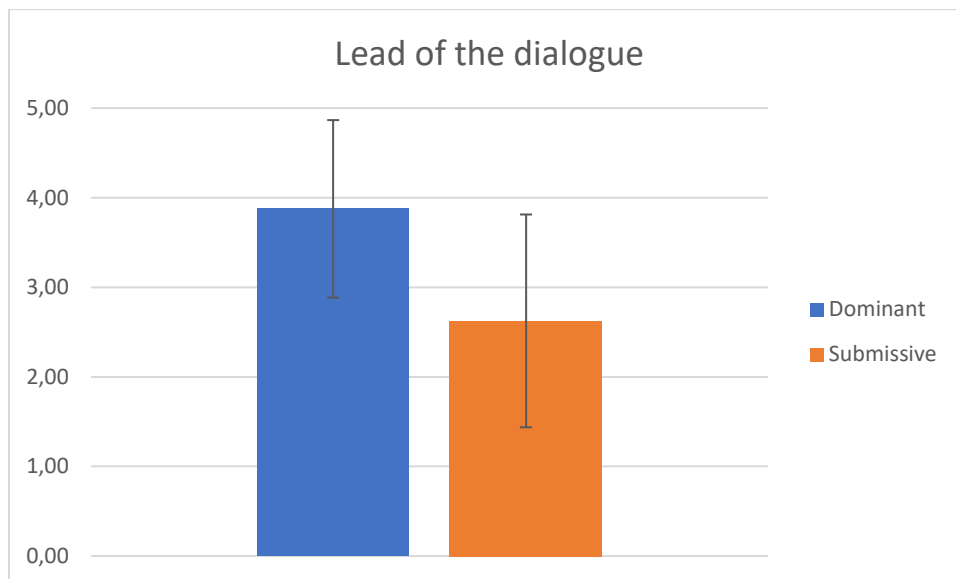
## Dominant-model1\_\_Submissive-model3 :

The relation of dominance was initialized for Dominant to dom = 0.9 and Submissive to dom = 0.3

For this dialogue, Two participants were removed, they didn't give the right answer to the manipulation check question.

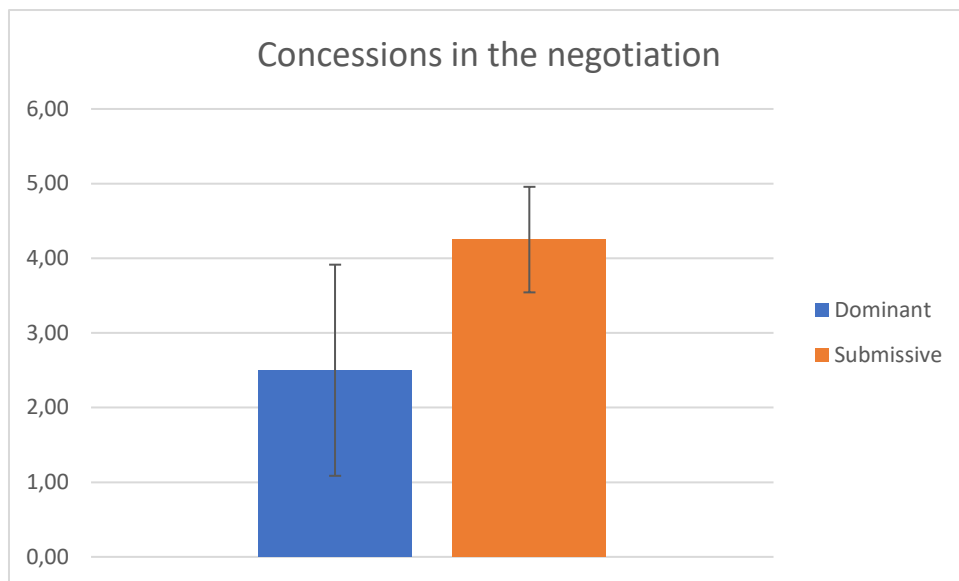
### Lead of the dialogue

	Dominant	Submissive
Mean	3,88	2,63
standard deviation	0,99	1,19



### Concession during the negotiation

	Dominant	Submissive
Mean	2,50	4,25
standard deviation	1,41	0,71



Take into account the other

	Dominant	Submissive
Mean	3,25	3,88
standard deviation	1,67	1,36

