		1
4	TECHNICAL/ BUSINESS PRESENTATIONS 1.1 Effective Progentation Strategies	
	1.1 Effective Presentation StrategiesDefining Purpose	02
	 Analyzing Audience, Location and Event 	
	 Gathering, Selecting & Arranging Material 	
	Structuring a Presentation Making Efficiency Stiller	
	Making Effective Slides The state of t	
	• Types of Presentations Aids	
	Closing a Presentation	
	Platform skills	
	1.2 Group Presentations	
	Sharing Responsibility in a Team	
	Building the contents and visuals together	
	Transition Phases	
5	INTERPERSONAL SKILLS	08
	1.1. Interpersonal Skills	
	Emotional Intelligence	
	Leadership & Motivation	
	Conflict Management & Negotiation	
	Time Management	
	• Assertiveness	
	Decision Making	
	5.2 Start-up Skills	
	Financial Literacy	
	Risk Assessment	
	Data Analysis (e.g. Consumer Behaviour, Market Trends, etc.)	
6	CORPORATE ETHICS	
	6.1Intellectual Property Rights	
	• Copyrights	02
	• Trademarks	
	• Patents	
	Industrial Designs	
	Geographical Indications	
	Integrated Circuits	
	Trade Secrets (Undisclosed Information)	
	6.2 Case Studies	
	Cases related to Business/ Corporate Ethics	

List of assignments:

(In the form of Short Notes, Questionnaire/ MCQ Test, Role Play, Case Study, Quiz, etc.)

- 1. Cover Letter and Resume
- 2. Short Proposal