AltiQ Hardwares



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region	All	
market	All	
division	All	
customer	All	
FY	2019	

<u>P & L</u> <u>By Fiscal Months</u> <u>All Values in INR</u>

Quarters

	Q1	Q2	Q3	Q4	Grand Total
Values					
Net Sales	25.2M	24.0M	19.2M	19.0M	87.5M
COGS	14.8M	14.1M	11.3M	11.1M	51.2M
Gross Margin	10.5M	9.9M	7.9M	7.9M	36.2M
GM %	41.49%	41.39%	41.21%	41.62%	41.43%

<u>Filters</u>

region	All	
market	All	
division	All	
customer	All	
FY	2020	

P & L
By Fiscal Months
All Values in INR

Quarters

	Q1	Q2	Q3	Q4	Grand Total
Values					
Net Sales	66.4M	63.0M	19.8M	47.5M	196.7M
COGS	41.5M	39.5M	12.4M	30.0M	123.4M
Gross Margin	24.9M	23.5M	7.4M	17.5M	73.3M
GM %	37.45%	37.30%	37.49%	36.90%	37.28%

AltiQ Hardwares



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region All
market All
division All
customer All
FY 2021

P & L

By Fiscal Months

All Values in INR

Quarters

	Q1	Q2	Q3	Q4	Grand Total
Values					
Net Sales	173.8M	164.7M	131.9M	128.6M	598.9M
COGS	110.4M	104.7M	83.8M	81.8M	380.7M
Gross Margin	63.3M	60.0M	48.1M	46.7M	218.2M
GM %	36.46%	36.44%	36.45%	36.36%	36.43%