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## COMPANY & PROBLEM OVERVIEW

RapidGroceries is a fast-growing online grocery delivery company with regional warehouses. Despite rising demand, the company is facing operational bottlenecks, including:

- Order delays
- Customer complaints about stockouts and incorrect deliveries
- Increasing warehouse storage and labor costs

These issues point to growing inefficiencies in inventory and warehouse operations, potentially limiting scalability and profitability.



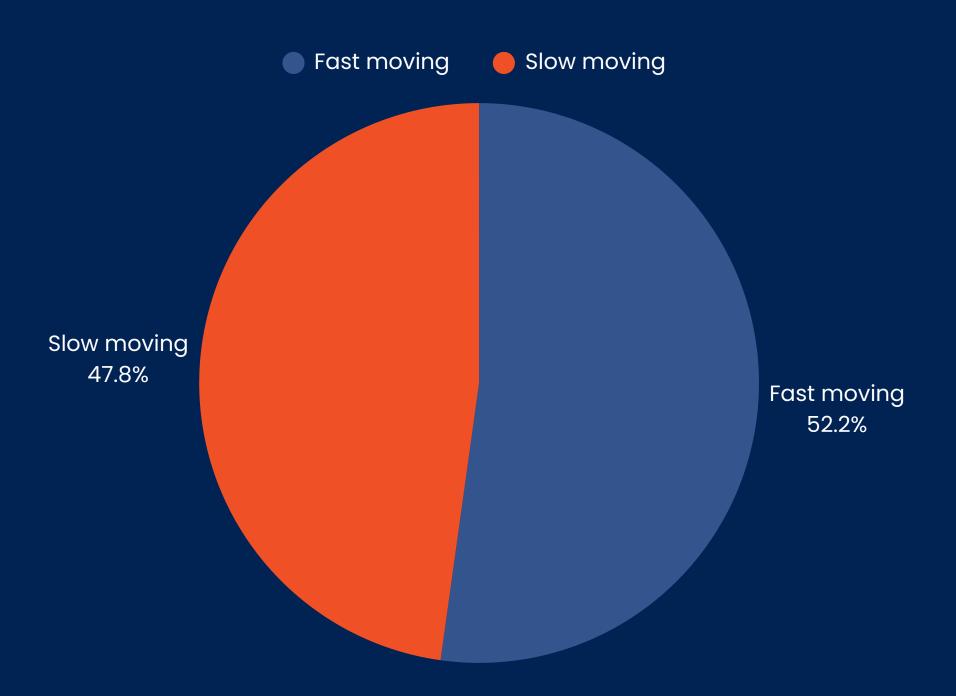






- Delivery delays across regions
- Customer complaints about wrong/missing items
- 25% increase in labor costs in 6 months
- Stockouts and space waste from poor SKU handling





## DATA-DRIVEN<br/>INSIGHTS

- 51.6% of orders experienced stockouts
- Labor overtime rose by 25% in the first 4 months of the year
- 47.8% of inventory are slow-moving SKUs
- Fulfillment time varies up to 2x across warehouses



#### ROOT CAUSES

Static reorder points not adjusting to real demand

Poor warehouse layout = long picking times

Manual labor allocation = over-reliance on overtime

Poor demand forecasting accuracy and no consideration for seasonality

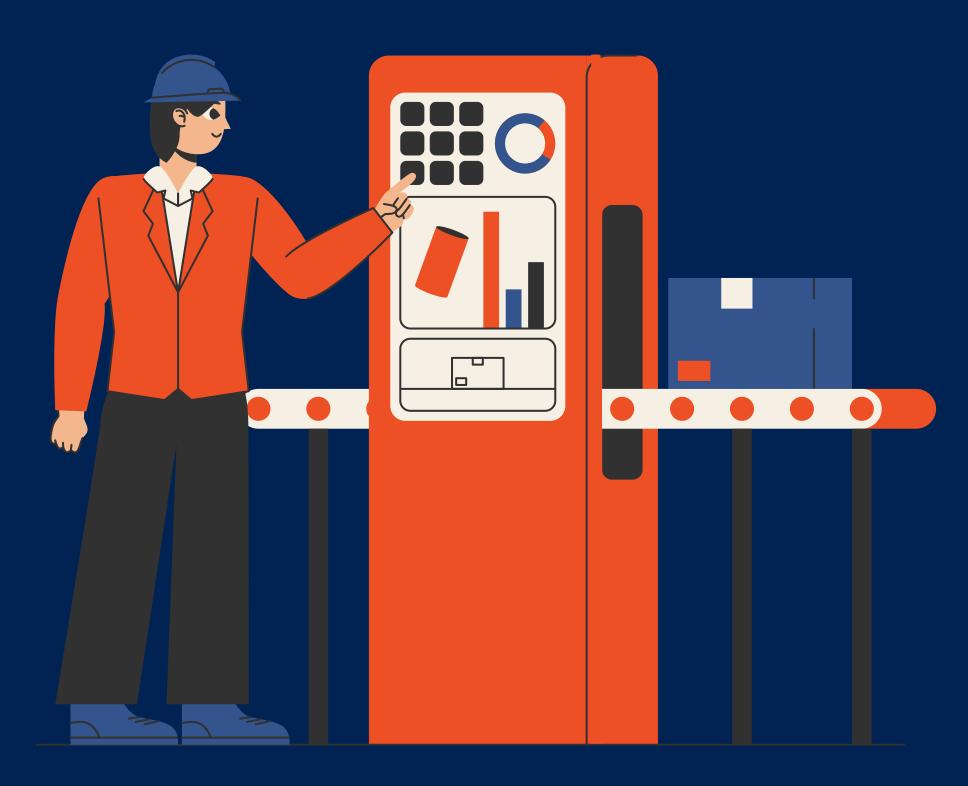
Lack of ABC classification (no prioritization of inventory)

Items were not being stored based on picking frequency



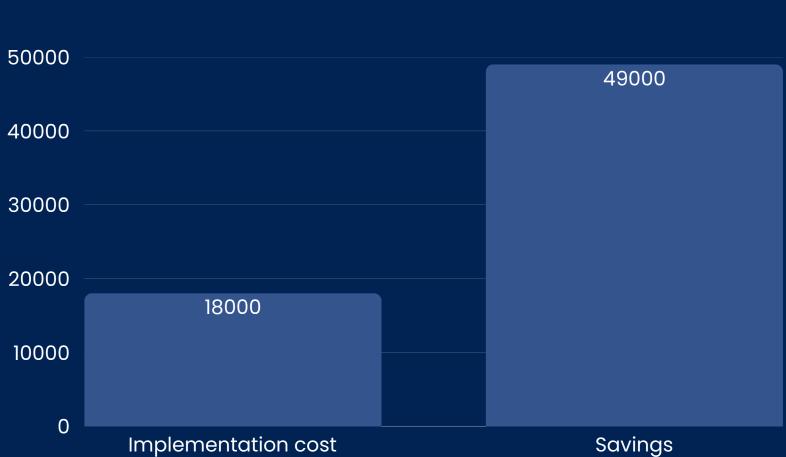
## RECOMMENDED SOLUTIONS

- Al-based forecasting system for demand accuracy
- Redesign warehouse zones for faster picking
  - Smart labor scheduling tool to optimize shifts





# FINANCIAL CASE



ROI: 2 months



### KPI DASHBOARD PREVIEW

Track fulfillment speed, stock health, and labor efficiency in real time.

KPI 1: Stockouts

KPI 3: Inventory Turnover



KPI 2: Labor Cost

KPI 4: Fulfillment Time

Juliet Ofoegbu

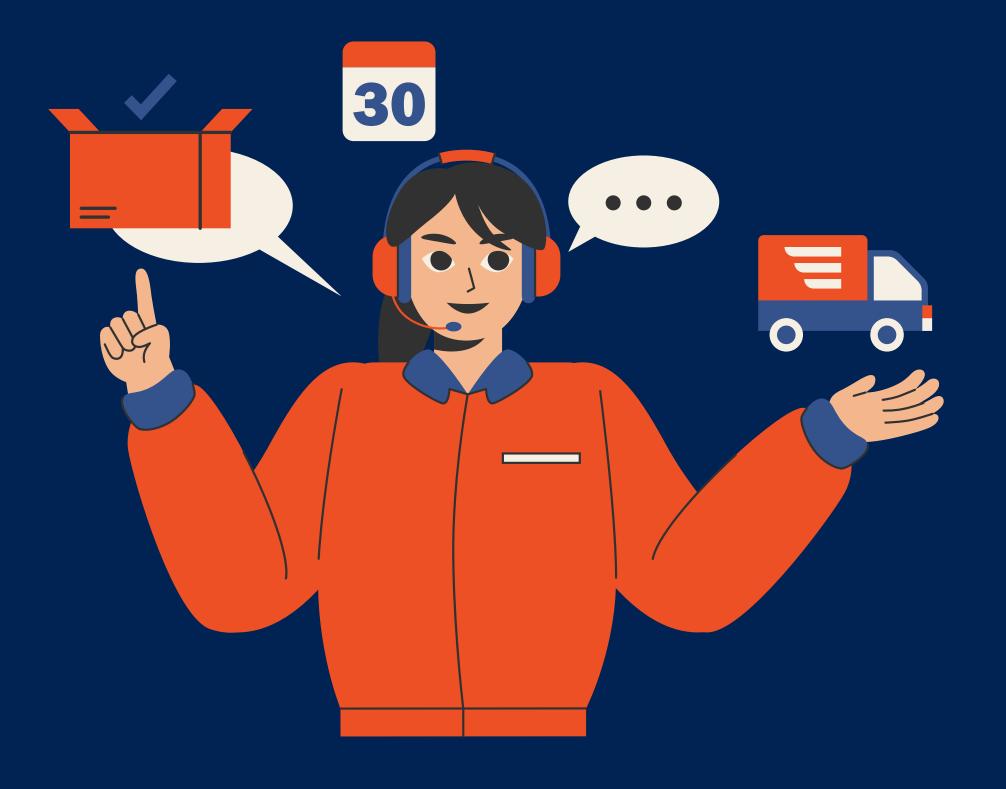




# IMPLEMENTATION PLAN

- Phase 1: Pilot (3 weeks)
- Phase 2: Evaluate (2 weeks)
- Phase 3: Scale to all warehouses (3-5 weeks)





## CALL TO ACTION

Requesting stakeholder approval to begin pilot and secure funding for solution implementation

LET'S OPTIMIZE. LET'S DELIVER BETTER

Juliet Ofoegbu, Business Analyst



Warehouse Optimization Strategy for RapidGroceries: Increasing Efficiency & Reducing Costs

# THANK YOU FOR YOUR ATTENTION