# Take-Home Assignment – Data Science and Analytics Internship

Duration: 2 - 4 days

#### Introduction

Telecommunications companies generate a wealth of structured and unstructured data from customer interactions, service usage, billing records, and feedback channels. Data science plays a crucial role in helping telcos to make sense of this information to drive smarter business decisions.

This assignment consists of **two independent problems**:

- 1. Churn Analysis based on structured customer and usage data
- 2. Customer Feedback Analysis based on unstructured text data.

You may choose to approach them in any order. Treat them as standalone tasks.

## **Problem 1: Customer Churn Analysis**

## **Objective**

Develop a ML pipeline to identify customers who are likely to discontinue their telecom services.

#### **Tasks**

- Conduct exploratory data analysis (EDA) and summarize the results.
- Train at least two ML models to compare
- Evaluate model performance

## **Problem 2: Customer Feedback Analysis**

## Objective

Analyze free-text feedback submitted by customers to extract sentiment, common themes, and key concerns.

#### **Tasks**

- Clean and preprocess the text
- Extract topics/themes and identify frequently mentioned issues or service aspects from the **Ticket Description** (Apply one Topic Modelling Algorithm).
- Visualize sentiment distribution and keyword trends.
- Summarize insights that can help improve customer experience.

### **Submission Guidelines**

- Submit a well-structured notebook for each problem.
- Include all code, visualizations, and interpretations.
- Highlight assumptions, limitations, and next steps.
- Build a 10 minute final presentation slide discussing results and methodology