Automobile (Cars Oil Change & Car Care Products)

- Odoo Application Track
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Project Overview

Objective: Implement Odoo 17 EE with customizations tailored to user needs.

Supply chain management, operations, sales and accounts

Masters in Automotive company with two branches and three warehouses.
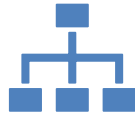
Customers: Mostly individuals and some companies.

Future plans: E-commerce website, door-to-door services.

Expected Outcomes

- Fully customized Odoo 17 system.

- Streamlined business operations.

- User-friendly interface.

- Enhanced reporting and insights.

- Scalability for future growth.

Project Timeline

1. Phase 1: Needs Assessment and System Setup (Month 1-2)

2. Phase 2: Customization and Configuration (Month 3-5)

3. Phase 3: Testing and Validation (Month 6-7)

4. Phase 4: Training and Deployment (Month 8)

5. Phase 5: Post-Deployment Support (Month 9)

Workflow 1 - Sales Process

Current System: Manual paper quotations, no tool for sales pipeline.

Pain Points: No tracking of customer requirements.

Solution: CRM, Sales, Invoicing, Studio apps.

Key Features:

- Manage inquiries via email.

- Create a sales team per branch.

- Online quotations with customer signatures.

- Discount and payment method setup.

Workflow 2 - Retail and Warehouse Management

- Current System: Excel for inventory, custom POS system.

- Pain Points: No clear product tracking, manual POs.

- Solution: Purchase, Inventory, and POS apps.

- Key Features:
  - Manage 100 suppliers.
  - Barcode for all products.
  - Internal transfers between warehouses.
  - Stock alerts and product move reports.

Workflow 3 - Accounting and Leave Management

- Current System: Excel for accounting, manual leave requests.
- Pain Points: Lack of automation for leaves and accounting.
- Solution: Accounting, Time Off apps.
- Key Features:
  - - Standard Odoo accounting modules.
  - - Automated leave request approvals via Odoo.

Odoo Apps Used

Standard Modules CRM, Sales, Inventory, Purchase Accounting, HR, POS, etc.

Industries : Automobile Spare Parts

Customization using Odoo Studio.

Conclusion

Odoo 17 will help streamline operations and grow the business.

The solution offers scalability, automation, and improved customer management.