

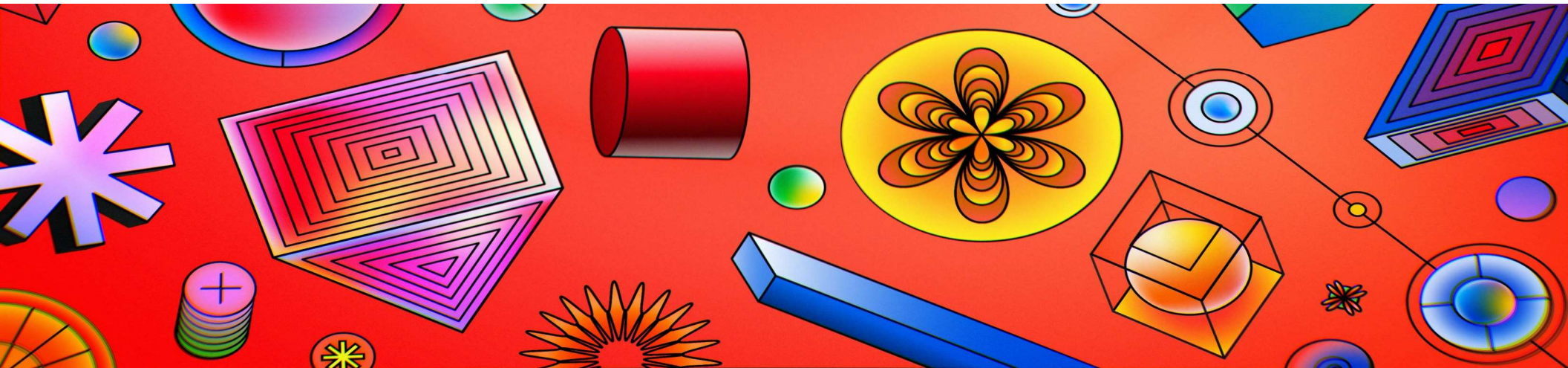
Fall 2023

BIF524/CSC463 Data Mining

Linear Regression

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Extensions of the linear model

- Two main restrictive assumptions are made on predictors in linear models:
 - the relationship between the predictors
 - the response is additive and linear

i.e., the effect of X_i on Y is independent of other predictors.

the change in Y due to a unit-change in X_i is constant, regardless of the value of X_i .

How can we relax these restrictions?

Removing the additive assumption

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_1 X_2 + \epsilon$$

$$\begin{aligned} Y &= \beta_0 + (\beta_1 + \beta_3 X_2) X_1 + \beta_2 X_2 + \epsilon \\ &= \beta_0 + \tilde{\beta}_1 X_1 + \beta_2 X_2 + \epsilon \end{aligned}$$

where $\tilde{\beta}_1 = \beta_1 + \beta_3 X_2$

i.e., the coefficient of X_1
is dependent on X_2

A change in X_2 will change
the effect of X_1 on Y .

Example – factory productivity

- The number of units produced based on the number of production lines and total number of workers.
- Obviously, increasing the number of lines also depends on the number of workers -> interaction term between lines and workers.

$$\text{units} \approx 1.2 + 3.4 \times \text{lines} + 0.22 \times \text{workers} + 1.4 \times (\text{lines} \times \text{workers})$$

$$\approx 1.2 + (3.4 + 1.4 \times \text{workers}) \times \text{lines} + 0.22 \times \text{workers}$$

How does the number of produced units change when we add a production line?

Example – factory productivity

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$$\begin{aligned}\text{units} &\approx 1.2 + 3.4 \times \text{lines} + 0.22 \times \text{workers} + 1.4 \times (\text{lines} \times \text{workers}) \\ &= 1.2 + \underline{(3.4 + 1.4 \times \text{workers})} \times \text{lines} + 0.22 \times \text{workers}.\end{aligned}$$

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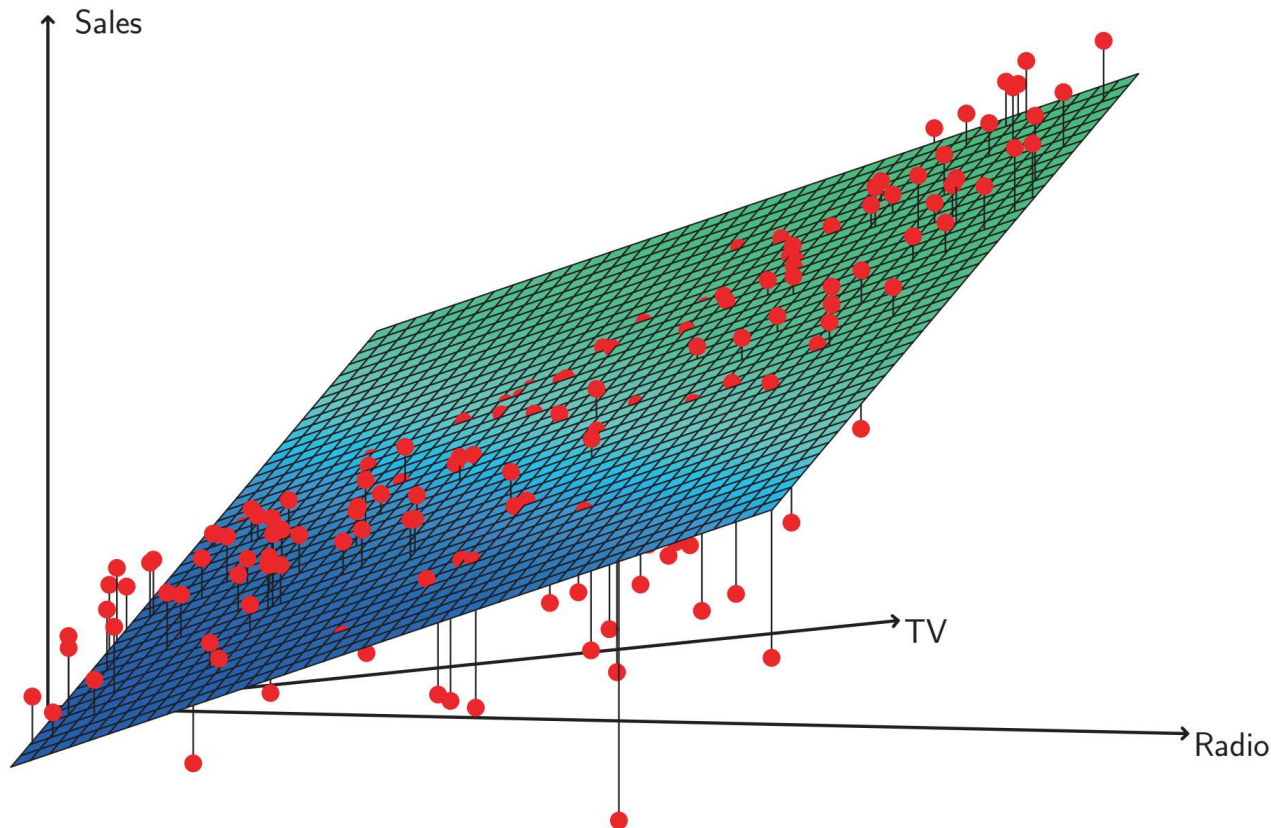
How does the number of produced units change when we add a production line?

Adding one line will increase sales by $(3.4 + 1.4 \times \text{workers})$ units.

Removing the additive assumption

- Previous regression for the advertising data -> average effect of unit increase in TV budget on sales is β_1 , regardless of the amount is spent on radio advertising.

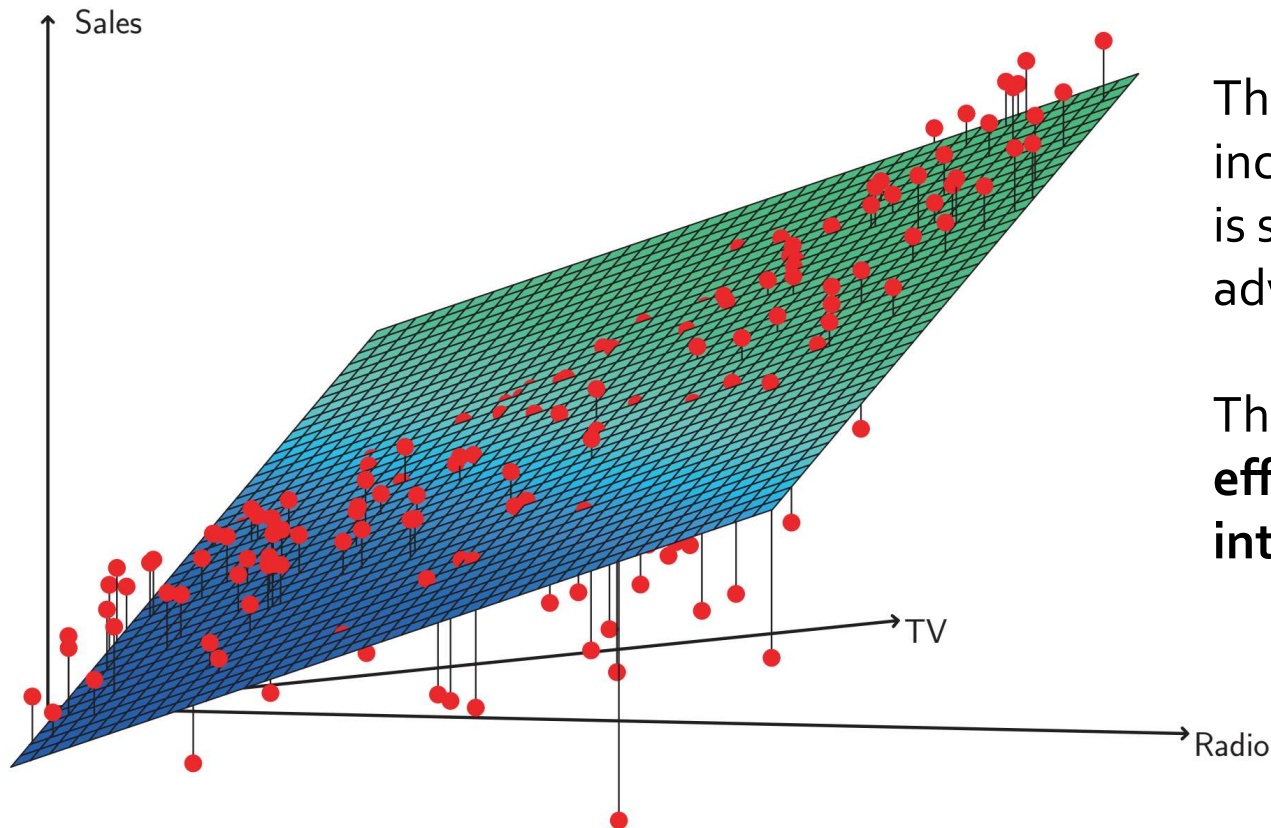
Does spending money on radio increase the effectiveness of TV advertising?



Removing the additive assumption

- Previous regression for the advertising data -> average effect of unit increase in TV budget on sales is β_1 , regardless of the amount is spent on radio advertising.

What if spending money on radio increases the effectiveness of TV advertising?

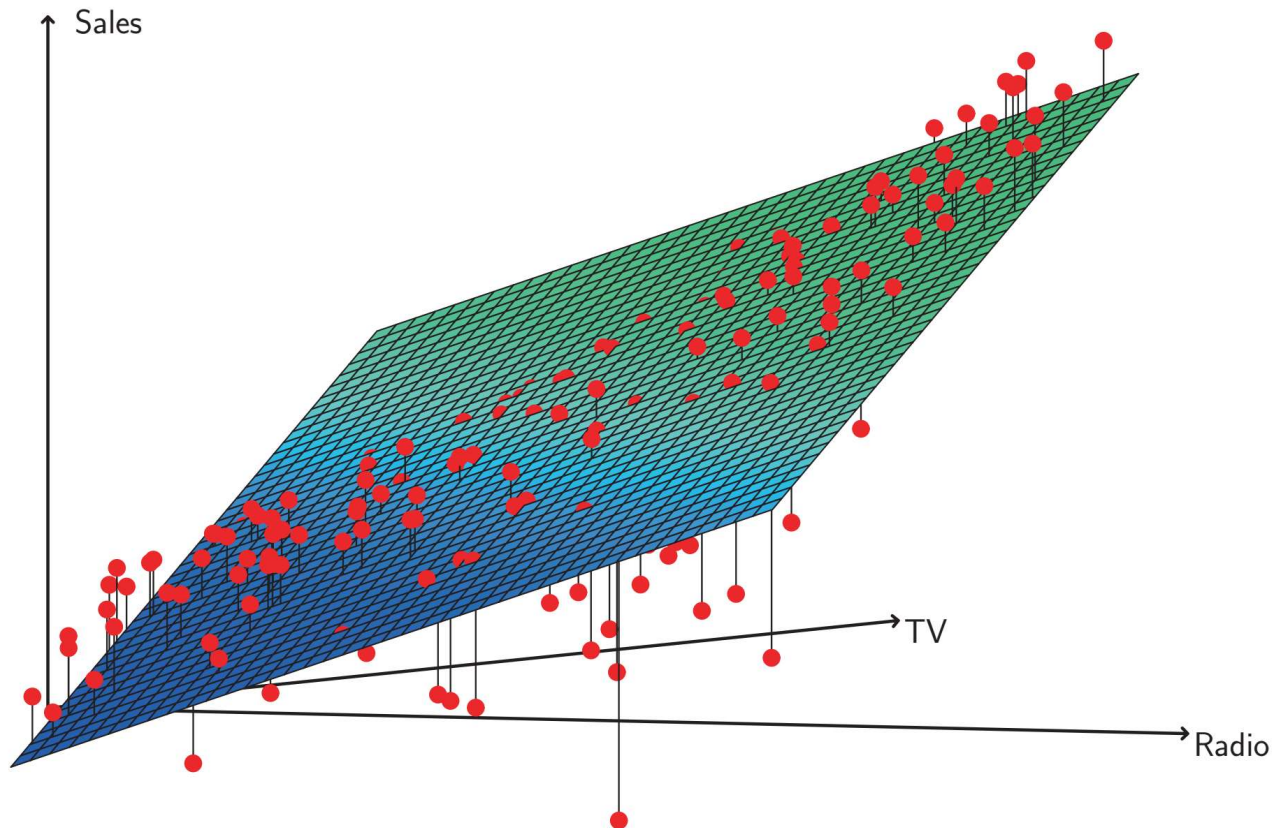


There seems to be a sales increase whenever the budget is split between TV and radio advertising.

This is referred to as **synergy effect in marketing**, and **interaction effect in statistics**.

Removing the additive assumption

$$\text{sales} = \beta_0 + \beta_1 \times \text{TV} + \beta_2 \times \text{radio} + \beta_3 \times (\text{radio} \times \text{TV}) + \epsilon$$

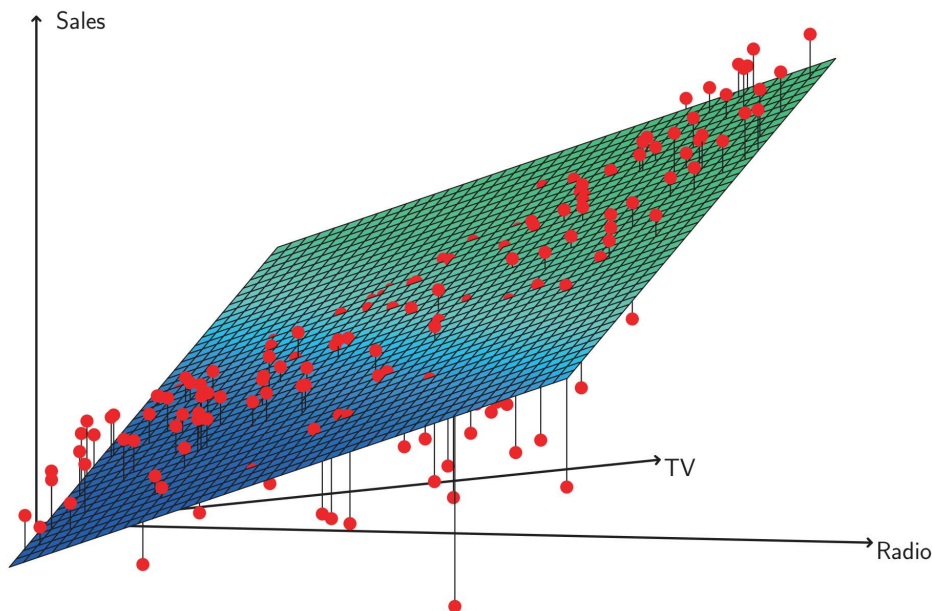


Let us modify the additive assumption for the advertising model

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_1 X_2 + \epsilon$$

$$\begin{aligned}\text{sales} &= \beta_0 + \beta_1 \times \text{TV} + \beta_2 \times \text{radio} + \beta_3 \times (\text{radio} \times \text{TV}) + \epsilon \\ &= \beta_0 + (\beta_1 + \beta_3 \times \text{radio}) \times \text{TV} + \beta_2 \times \text{radio} + \epsilon.\end{aligned}$$

	Coefficient	Std. error	t-statistic	p-value
Intercept	6.7502	0.248	27.23	< 0.0001
TV	0.0191	0.002	12.70	< 0.0001
radio	0.0289	0.009	3.24	0.0014
TV×radio	0.0011	0.000	20.73	< 0.0001



The true relationship
is not additive.

When the value of radio
changes, the coefficient
of TV will thus change.

Let us modify the additive assumption for the advertising model

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$R^2 = 96.8\%$ for this model, it was 89.7% for the previous model in which we only considered an additive effect among predictors.

Recall that R^2 measures the proportion of variability in Y that can be explained using X .

$\frac{96.8 - 89.7}{100 - 89.7} \approx 69\%$ of the variability in sales that remains after fitting the additive model has been explained by the interaction term.

Let us modify the additive assumption for the advertising model

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What is the effect of a \$1000 increase in TV advertising?

$$\underline{19.1 + 1.1 \times \text{radio units.}}$$

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What is the effect of a \$1000 increase in TV advertising?

$$\text{sales increase of } (\hat{\beta}_1 + \hat{\beta}_3 \times \text{radio}) \times 1000 = 19.1 + 1.1 \times \text{radio units}$$

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What is the effect of a \$1000 increase in radio advertising?

$$\text{sales increase of } (\hat{\beta}_2 + \hat{\beta}_3 \times \text{TV}) \times 1000 = 28.9 + 1.1 \times TV \text{ units}$$

Comments

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- In this example, all p-values are statistically significant -> all three should be included in the model.
- In some cases, we may have a significant p-value for the interaction term but insignificant p-values for the main effects.
- Based on the hierarchical principle, **if we include the interaction in the model -> we should also include the main effects, even if they have insignificant p-values.**

What to do when there are both quantitative and qualitative attributes?

- The same applies to qualitative variables and to combination of both types.
- Considering the **credit data** which we discussed earlier, let's assume that **we want to predict balance using income and student variables.**
- Without considering interaction:

$$\text{balance} \approx \beta_0 + \beta_1 \times \text{income} + \beta_2 \times \text{student} + \epsilon$$

$$\beta_0 + \beta_1 \times \text{income} + \beta_2$$

if student

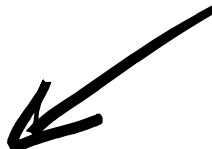
$$\beta_0 + \beta_1 \times \text{income}$$

if not student

What to do when there are both quantitative and qualitative attributes?

- With interaction:

$$b_{rel} = \beta_0 + \beta_1 \times inc + \beta_2 \times sh + \beta_3 \times inc \times sh$$


$$\beta_0 + \beta_1 \times inc + \beta_2 + \beta_3 inc$$

$$\beta_0 + \beta_2 + (\beta_1 + \beta_3) inc$$

if student


$$\beta_0 + \beta_1 \times inc$$

if not

student

What to do when there are both quantitative and qualitative attributes?

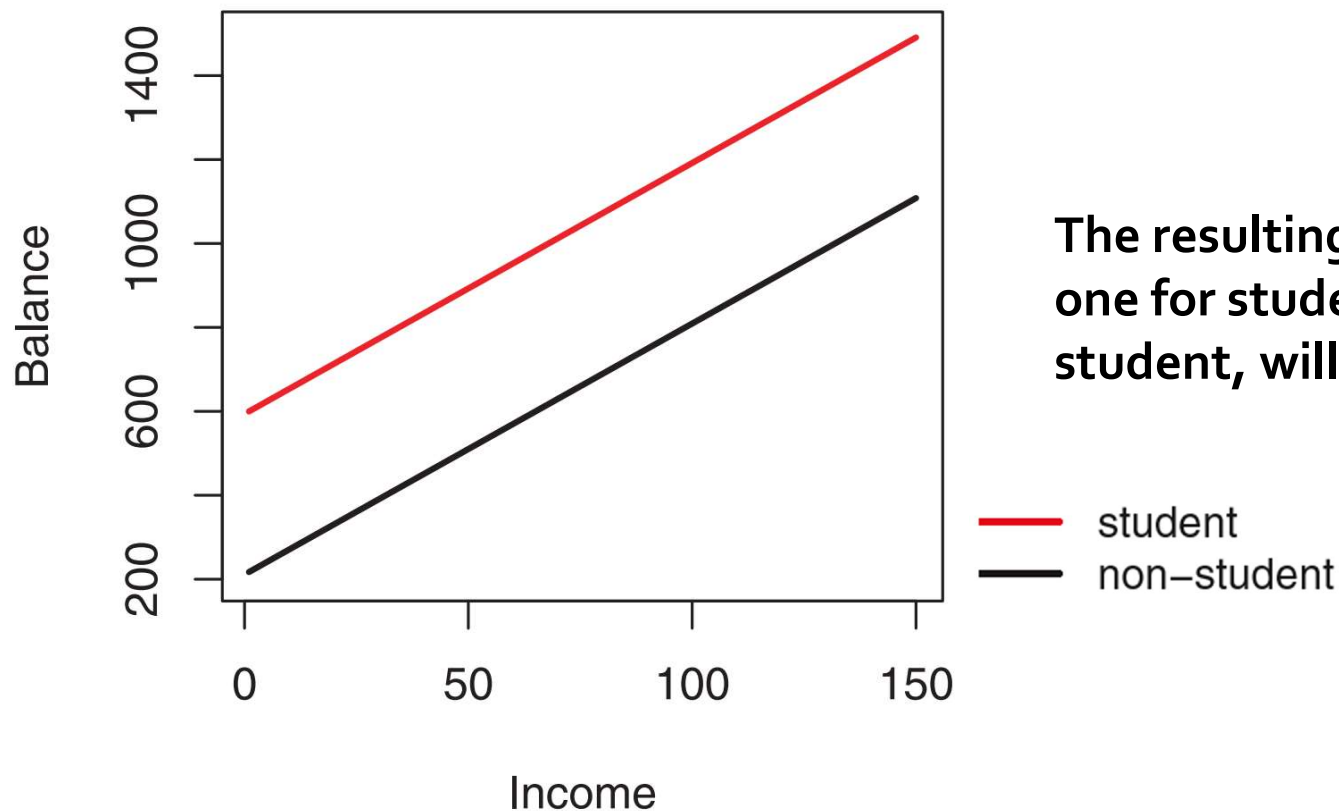
- The same applies to qualitative variables and to combination of both types.
- Considering the **credit data** which we discussed earlier, let's assume that **we want to predict balance using income and student variables**.
- With **no interaction term**, the model would be:

$$\begin{aligned}\text{balance}_i &\approx \beta_0 + \beta_1 \times \text{income}_i + \begin{cases} \beta_2 & \text{if } i\text{th person is a student} \\ 0 & \text{if } i\text{th person is not a student} \end{cases} \\ &= \beta_1 \times \text{income}_i + \begin{cases} \beta_0 + \beta_2 & \text{if } i\text{th person is a student} \\ \beta_0 & \text{if } i\text{th person is not a student.} \end{cases}\end{aligned}$$

How would the least squares lines look like?

What to do when there are both quantitative and qualitative attributes?

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The resulting least squares lines, one for student and one for non-student, will be parallel.

By adding an **interaction term**, the model would be:

$$\begin{aligned}\text{balance}_i &\approx \beta_0 + \beta_1 \times \text{income}_i + \begin{cases} \beta_2 + \beta_3 \times \text{income}_i & \text{if student} \\ 0 & \text{if not student} \end{cases} \\ &= \begin{cases} (\beta_0 + \beta_2) + (\beta_1 + \beta_3) \times \text{income}_i & \text{if student} \\ \beta_0 + \beta_1 \times \text{income}_i & \text{if not student} \end{cases}\end{aligned}$$

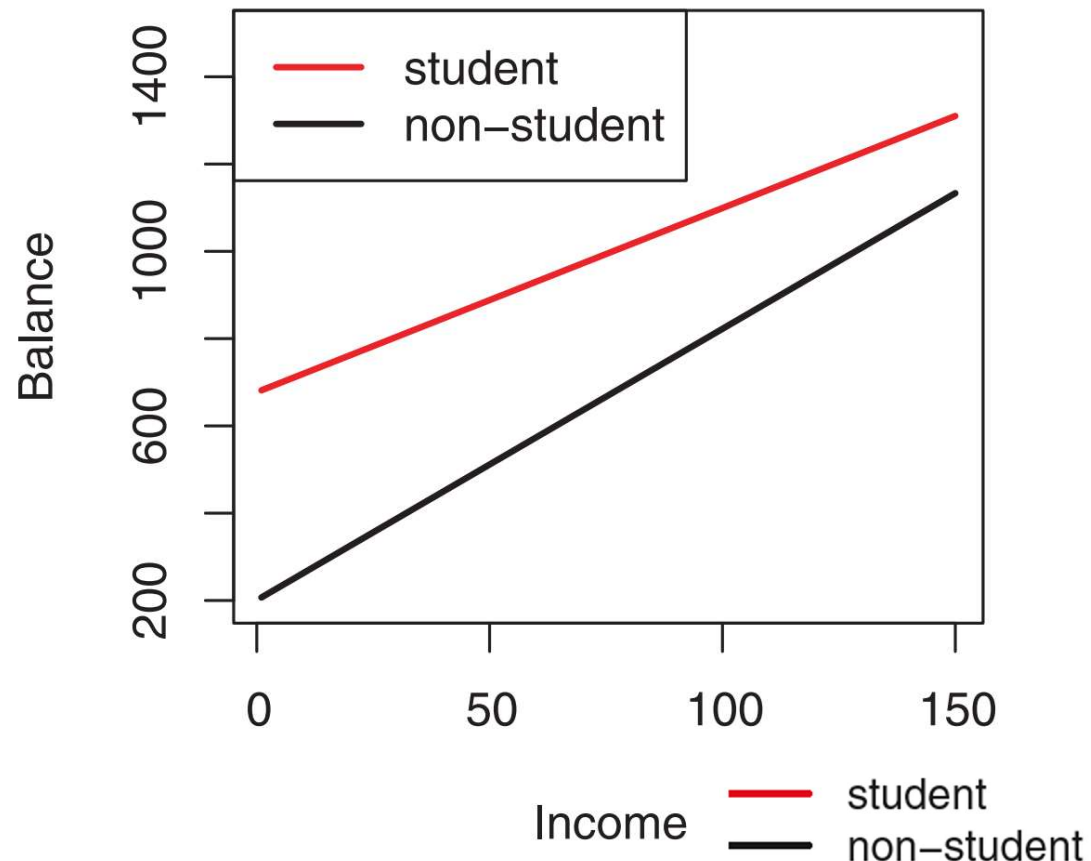
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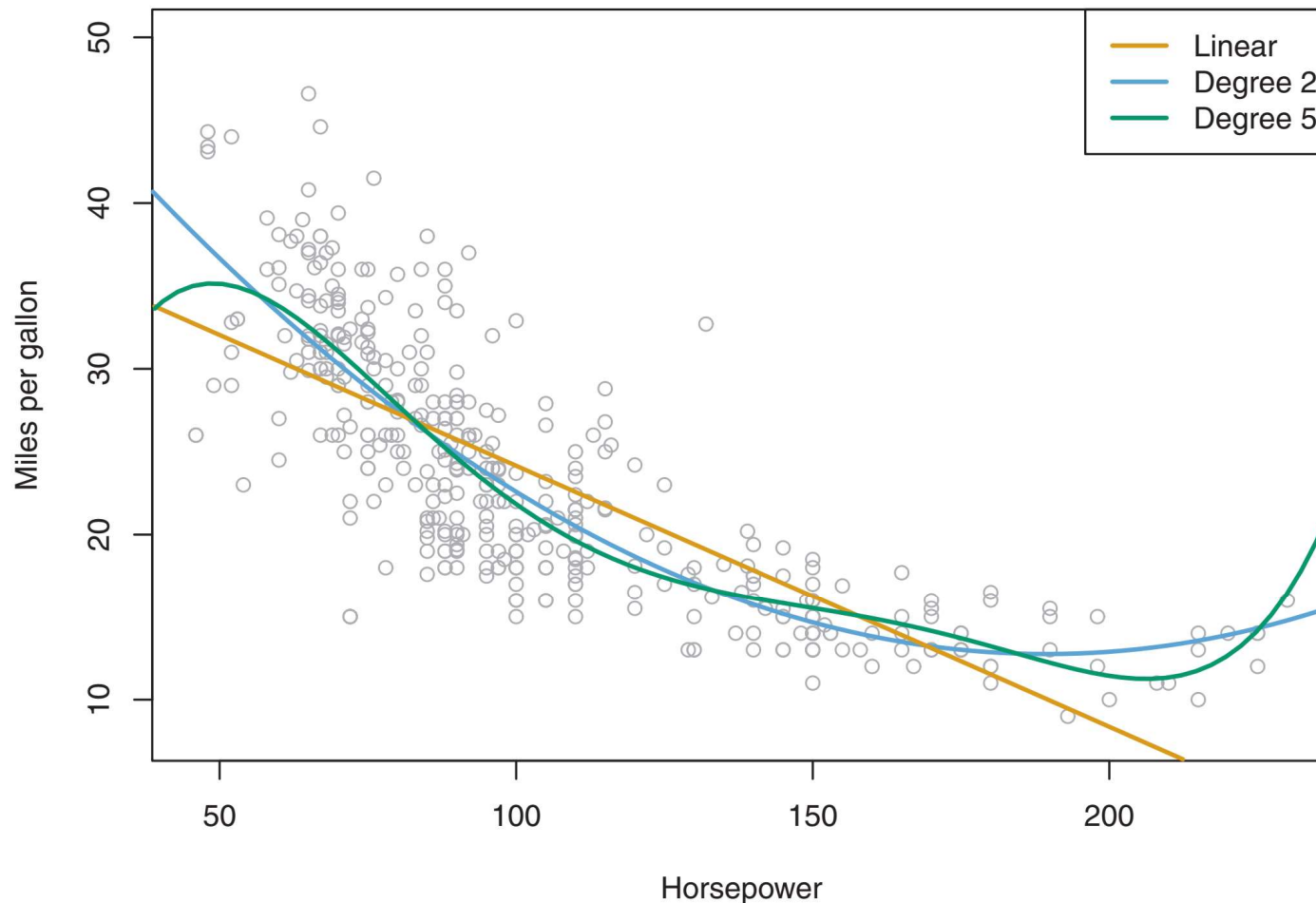
We can observe that the slope for student is different than the slope for non-student.

-> for student, smaller changes in credit balance when income is increased.



Non-linear relationships – polynomial regression

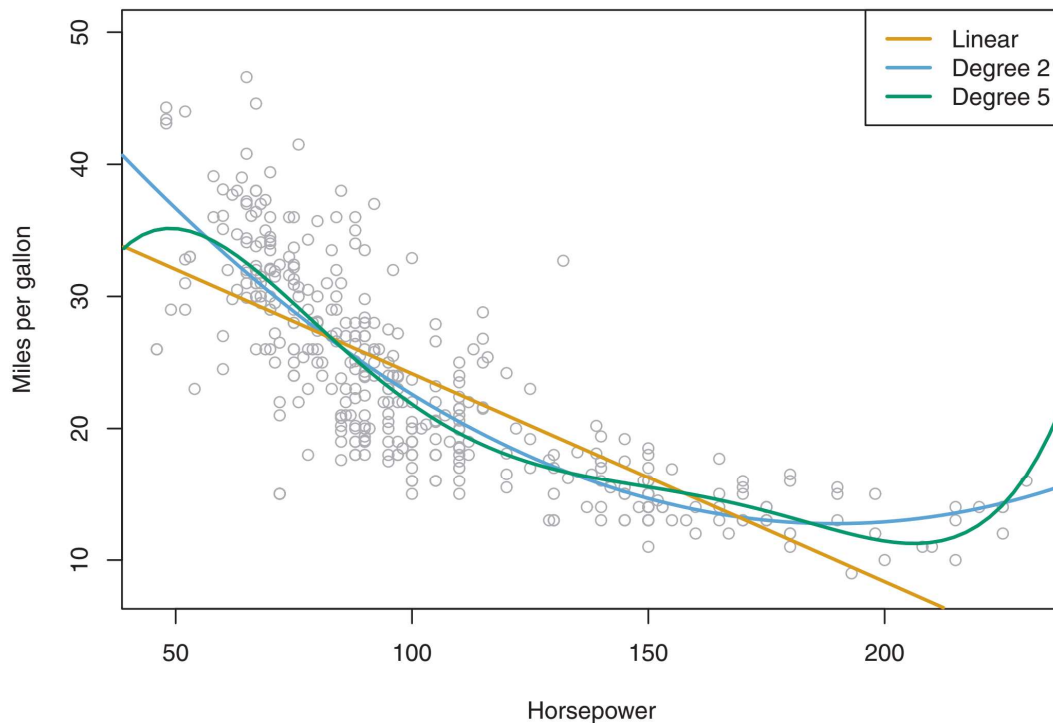
- The true relationship between predictors and response may not be linear in some cases.
- One simple way is to use **polynomial regression** to account for such non-linear relationships.



Non-linear relationships

- A simple way to approach non-linear associations in a linear model is to **add transformed versions of the predictors**.
- For instance, points in this graph show a **quadratic shape**.

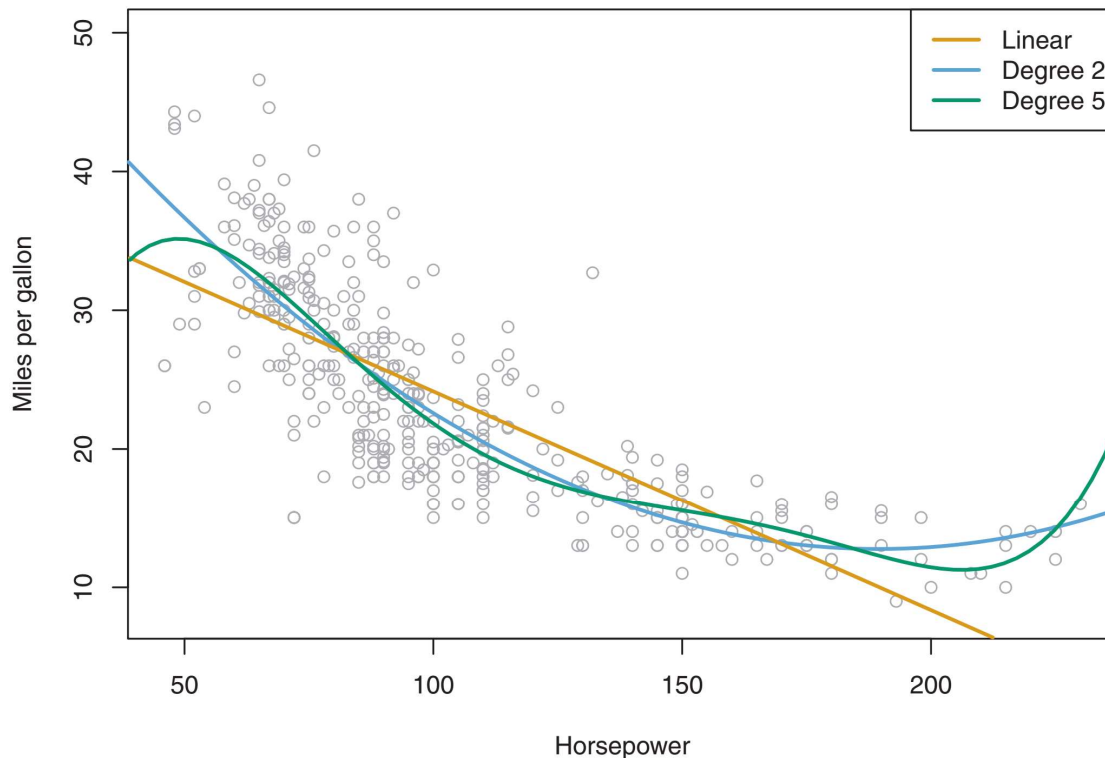
$$\text{mpg} = \beta_0 + \beta_1 \times \text{horsepower} + \beta_2 \times \text{horsepower}^2 + \epsilon$$



- Such model may provide a better fit of the data.
- Note that it will predict *mpg* based on a non-linear function of *horsepower*, but it is still linear!
- In fact, it is a multiple linear regression model with $X_1 = \text{horsepower}$ and $X_2 = \text{horsepower}^2$

Non-linear relationships

$$\text{mpg} = \beta_0 + \beta_1 \times \text{horsepower} + \beta_2 \times \text{horsepower}^2 + \epsilon$$

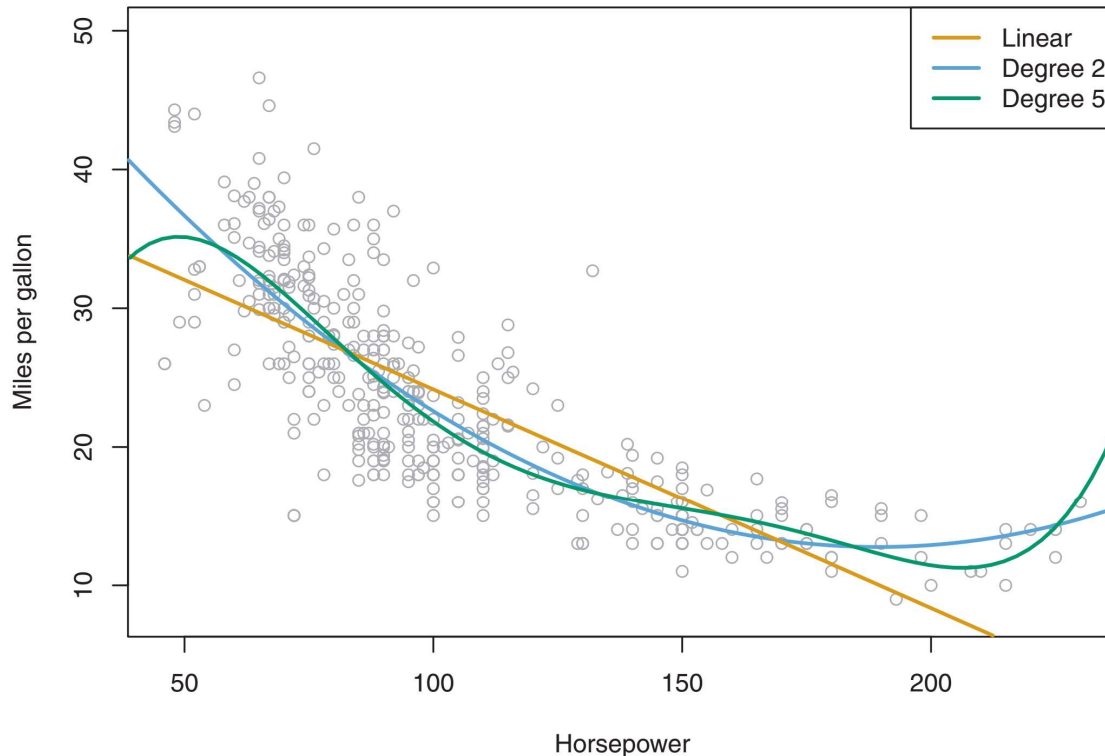


So, it is like **using a standard linear regression software to generate a non-linear fit by estimating the coefficients.**

	Coefficient	Std. error	t-statistic	p-value
Intercept	56.9001	1.8004	31.6	< 0.0001
horsepower	-0.4662	0.0311	-15.0	< 0.0001
horsepower ²	0.0012	0.0001	10.1	< 0.0001

Non-linear relationships

$$\text{mpg} = \beta_0 + \beta_1 \times \text{horsepower} + \beta_2 \times \text{horsepower}^2 + \epsilon$$



What if we increase the degree of polynomials in the model?

The **curve** tends to become unnecessarily wiggly...

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Linear regression – common problems

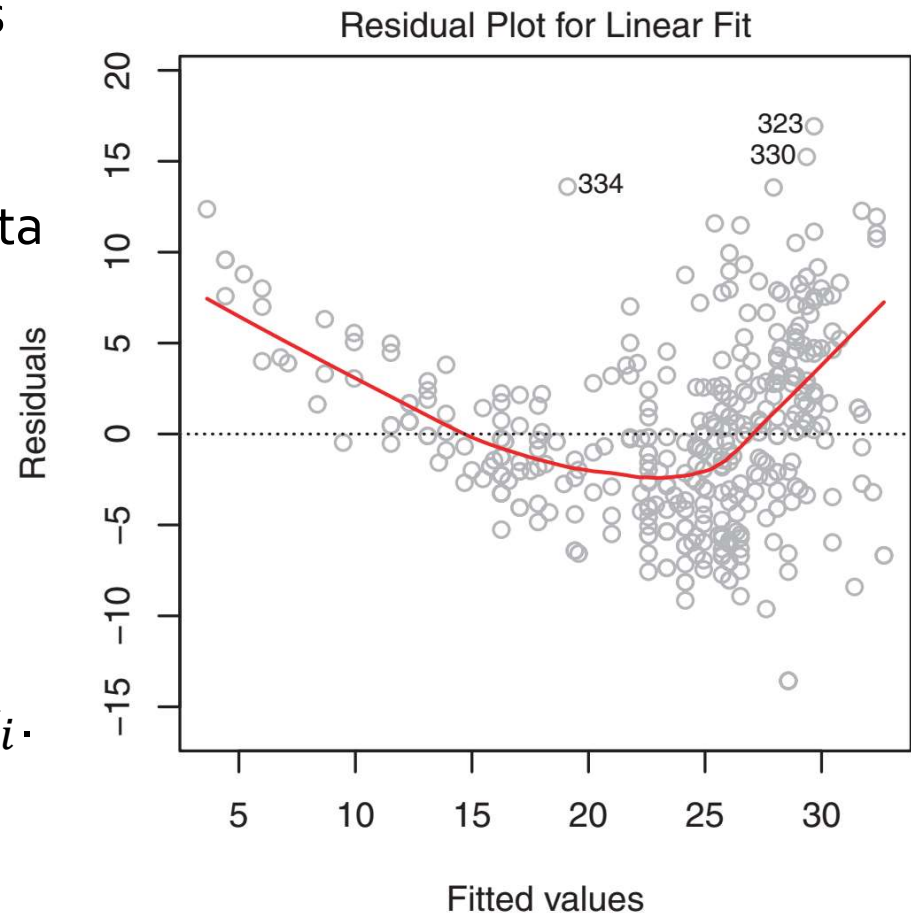
1. Non-linearity of the response-predictor relationships
2. Correlation of error terms
3. Non-constant variance of error terms
4. Outliers
5. High-leverage points
6. Collinearity

Non-linearity of the response-predictor relationships

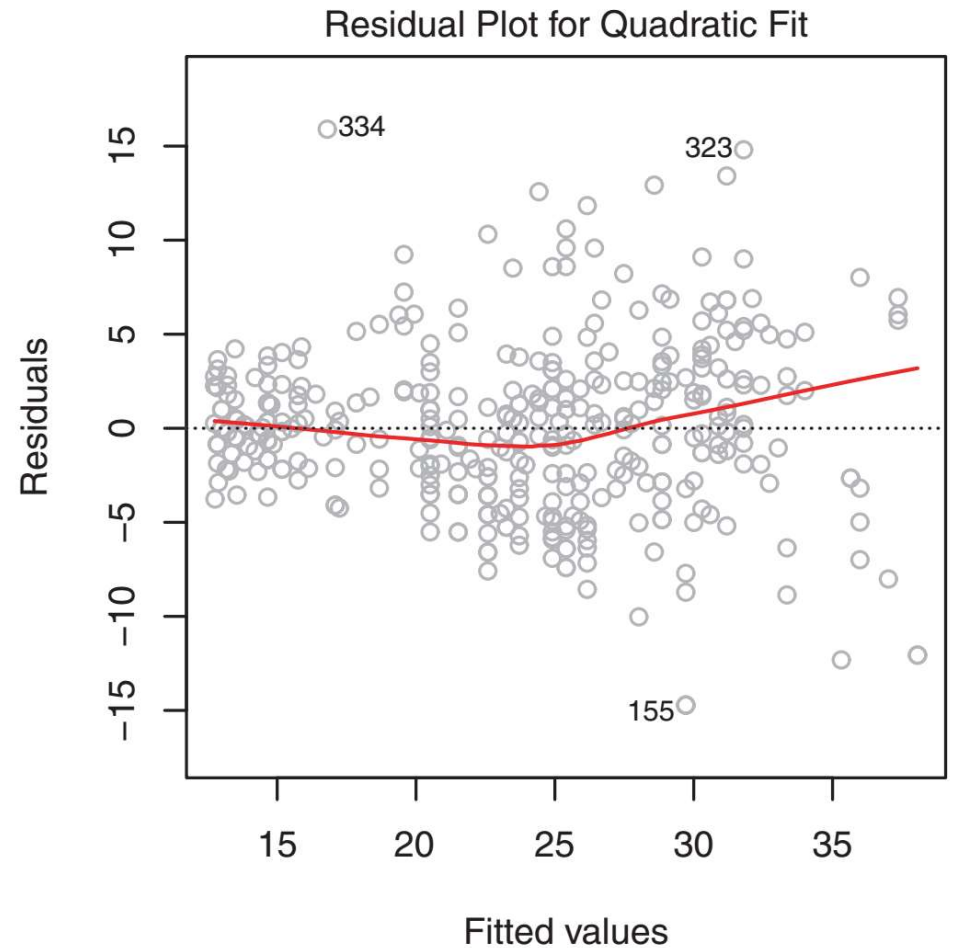
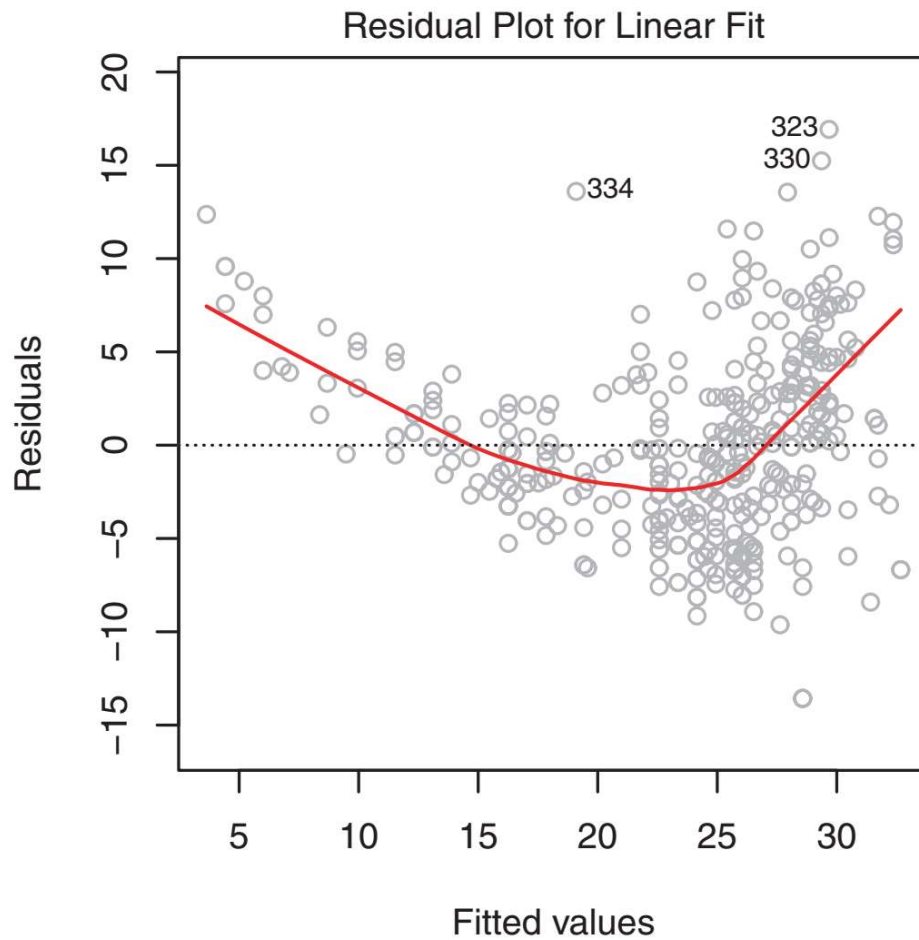
- If the data that we are trying to fit is far from linear, using a linear regression would lead to erroneous conclusions as well as low prediction accuracy.
- One way to identify non-linearity of data in simple linear regression is to use **residual plots**.

$e_i = y_i - \hat{y}_i$ vs the predictor x_i

- In multiple linear regression, plot residuals against predicted values \hat{y}_i .
 - If you spot a **pattern** -> there may be a **problem** with some aspect of the linear model.



Non-linearity of the response-predictor relationships



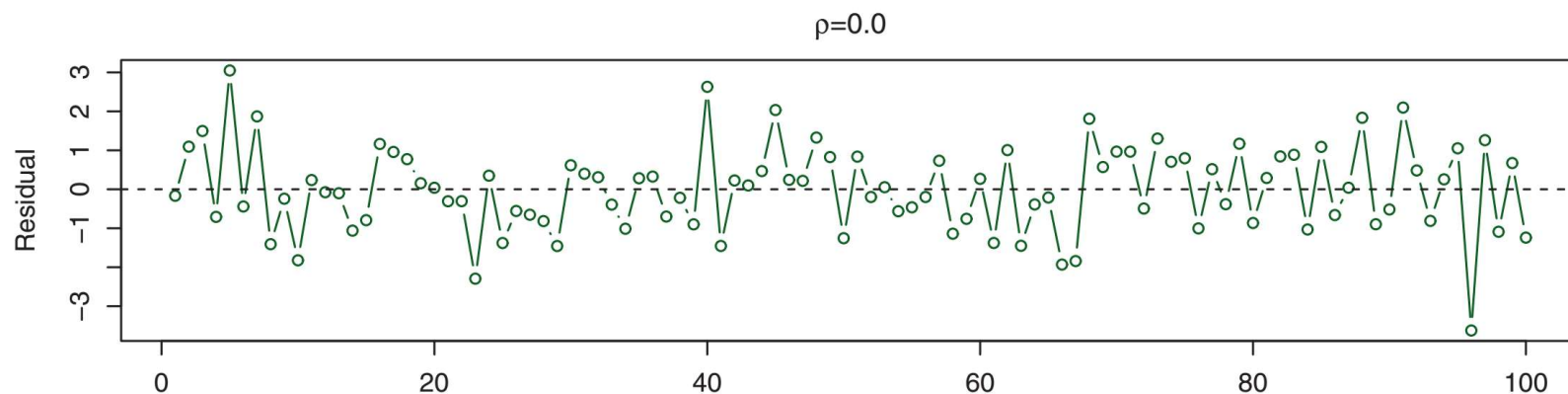
Correlation of error terms

- It is assumed in a linear regression that the error terms $\epsilon_1, \epsilon_2, \dots, \epsilon_n$ are uncorrelated.
- The standard errors are also computed based on this assumption.
- If error terms are **correlated** -> the **estimated standard errors** will tend to **underestimate** the **true standard errors**.
 - In such cases, the **prediction intervals will be narrower** than they should be.
 - One consequence could be that **a 95% confidence interval may have a much lower probability than 0.95** of containing true value of a parameter.
 - **p-values will be lower than they should be** -> may incorrectly conclude that a parameter is statistically significant.

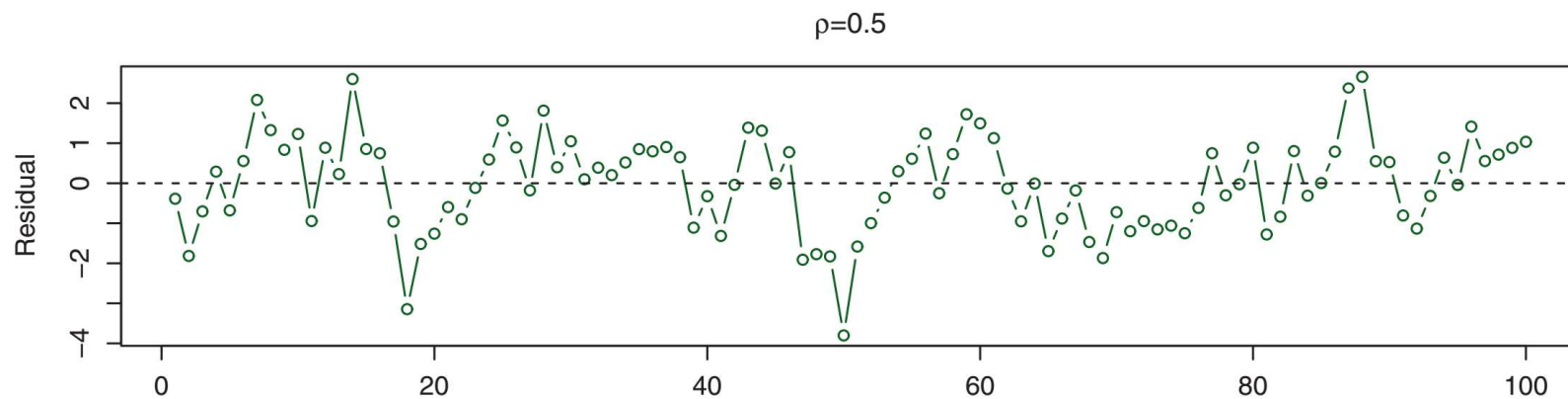
Correlation of error terms

- How is it possible to have correlations among the error terms?
 - Think about **time series data**,
 - i.e., observations with measurements obtained as **discrete points in time**.
 - mostly end up with **correlated errors between adjacent observations**.
- So, we need a way to **determine if we have such correlations in our data!**
 - One way is to **plot residuals from the model against time**.
 - If no pattern observed -> errors are uncorrelated.
 - If they are positively correlated, we say that there is a **tracking** in the residuals.

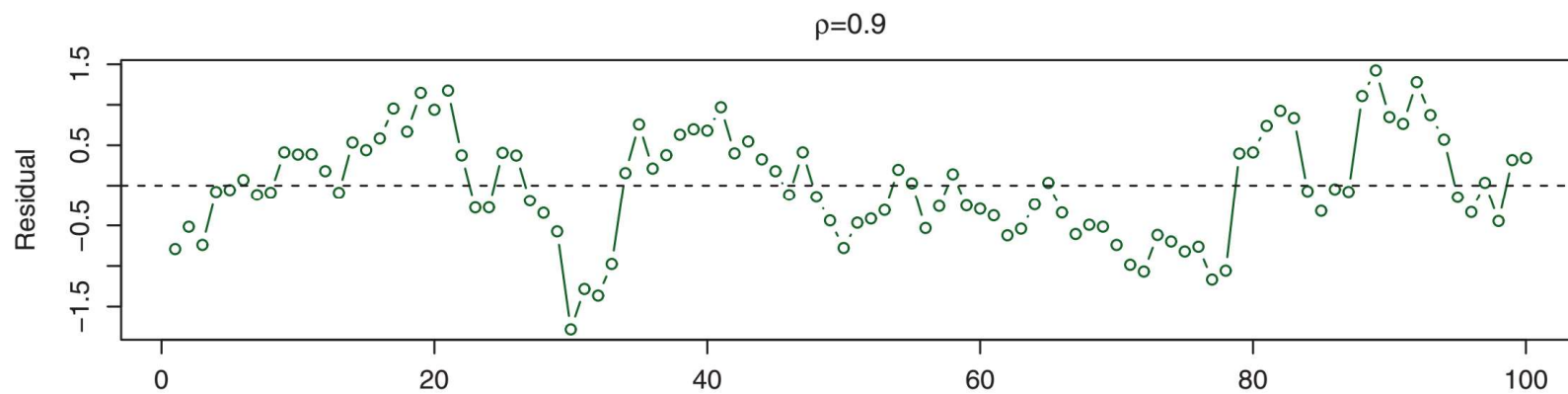
Correlation of error terms



uncorrelated

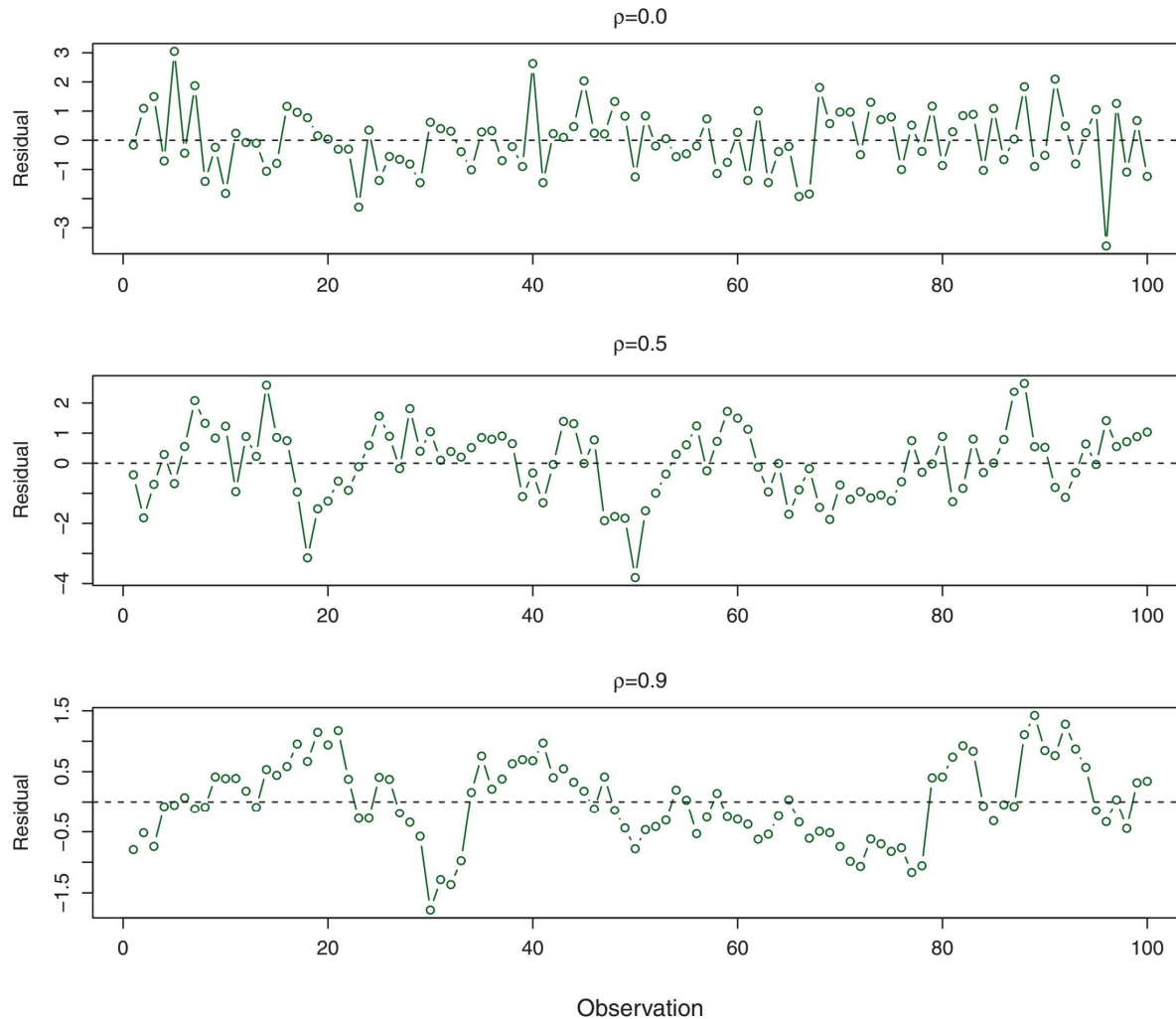


0.5



0.9

Correlation of error terms



- Such correlations could result from factors **other than time series, e.g.?**
- In general, a good statistical design seeks to **ensure that errors are uncorrelated, starting from data collection.**

Reference

