

# Omar Zumaya

Laredo, Texas, United States



omar4589@hotmail.com



[linkedin.com/in/omar-zumaya-50a55a267](https://www.linkedin.com/in/omar-zumaya-50a55a267)

## Summary

Results-driven professional with 6+ years of experience committed to delivering exceptional customer service, driving sales, and leveraging technical knowledge to provide innovative solutions. Known for adaptability, creativity, and a keen eye for detail. Seeking opportunities to contribute to dynamic teams and create a positive impact.

## Experience



### Field Representative

Vanguard Field Strategies

Jul 2023 - Sep 2023 (3 months)

I served as a Field Representative contributing to the success of key initiatives for a Super PAC. My role encompassed grassroots mobilization, data collection, and strategic outreach. I excelled in engaging with diverse communities, effectively communicating campaign messages, and meeting organizational objectives, all while adhering to the highest ethical standards.



### Samsung Certified Advisor

Best Buy

Nov 2016 - Jul 2023 (6 years 9 months)

As the Samsung Certified Advisor, I was the go-to expert for Samsung products within the Home Theatre category. Over a span of 3 years, I led this project and was responsible for driving sales revenue and educating both customers and employees on the latest Samsung technology. My role was not just sales-focused; I was a brand ambassador who successfully built a personal brand around trust and expertise, consistently delivering results year over year.



### Freelance Photographer

Omar Zumaya Photography

Feb 2019 - 2022 (3 years)

As a freelance photographer, I specialized in concert/live music, studio, and portrait photography. My work is characterized by a unique blend of creativity and technical skill. I've successfully managed all aspects of my photography business, from client acquisition to post-production, leveraging my proficiency in Adobe Photoshop and Lightroom.

## Education



### The University of Texas at San Antonio

Web & Software Development , Front-end, Back-end

2023 - 2023



### UTSA Boot Camps

Full-Stack Web Development, Front-end, Back-end  
Jan 2023 - 2023

## Licenses & Certifications



**Samsung Certified Expert** - Best Buy

Issued Mar 2020 - Expires Mar 2024

## Skills

Photography • JavaScript • Sales Management • Leadership • Front-End Development • Back-End  
Web Development • Interpersonal Skills