

Omar Alieh

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Dear Hiring Manager,

I am excited to apply for the Consultant/Senior Consultant position at Oliver Wyman's Core Consulting Group. With a solid track record in project management, business analysis, and team leadership, I am confident in my ability to make a meaningful impact at your firm.

At Odoo Middle East, where I currently lead a team of ten, I've honed my skills in driving ERP projects that deliver substantial results. For instance, by spearheading the development of an AI solution, I boosted the adoption of industry best practices by 77% and cut project completion times by 30%. I'm eager to bring this focus on innovation and efficiency to Oliver Wyman, where I can contribute to delivering cutting-edge solutions to your clients.

My experience as a Business Analyst and Project Manager has equipped me with a deep understanding of how to translate complex business requirements into actionable solutions. I successfully managed 32+ projects, enabling 28+ companies to go live with Odoo. The AI-powered tool I developed, which reduced scope creation time by 65% and increased accuracy by 85%, demonstrates my ability to create impactful solutions that enhance client satisfaction and operational efficiency. I am excited about applying this problem-solving expertise to the challenging projects at Oliver Wyman.

Additionally, my role as a Regional Sales Manager at KaktusAI gave me valuable insights into strategic planning and market expansion. By developing and executing sales strategies, I drove a 20% increase in the customer base and significantly boosted sales volume. This experience has refined my skills in negotiation and relationship-building, which I believe will be beneficial in engaging with Oliver Wyman's clients and driving successful outcomes.

With a Master's in Computer Science and Business Technology and a Bachelor's in Economics, I bring a strong analytical and technical foundation. My participation in projects focused on consulting and sustainability aligns well with Oliver Wyman's mission of addressing complex challenges and driving transformative change.

I am genuinely excited about the opportunity to contribute to Oliver Wyman's success. My background in delivering innovative solutions, combined with my passion for strategic

problem-solving, positions me to add significant value to your team. I look forward to the opportunity to discuss how my skills and experiences align with your needs. Thank you for considering my application.

Warm regards,

Omar Alieh