Analyze_ab_test_results_notebook

October 26, 2021

0.1 Analyze A/B Test Results

You may either submit your notebook through the workspace here, or you may work from your local machine and submit through the next page. Either way assure that your code passes the project RUBRIC. Please save regularly.

This project will assure you have mastered the subjects covered in the statistics lessons. The hope is to have this project be as comprehensive of these topics as possible. Good luck!

0.2 Table of Contents

- Section ??
- Section ??
- Section ??
- Section ??

Introduction

A/B tests are very commonly performed by data analysts and data scientists. It is important that you get some practice working with the difficulties of these

For this project, you will be working to understand the results of an A/B test run by an ecommerce website. Your goal is to work through this notebook to help the company understand if they should implement the new page, keep the old page, or perhaps run the experiment longer to make their decision.

As you work through this notebook, follow along in the classroom and answer the corresponding quiz questions associated with each question. The labels for each classroom concept are provided for each question. This will assure you are on the right track as you work through the project, and you can feel more confident in your final submission meeting the criteria. As a final check, assure you meet all the criteria on the RUBRIC.

Part I - Probability

To get started, let's import our libraries.

```
In [1]: import pandas as pd
    import numpy as np
    import random
    import matplotlib.pyplot as plt
    %matplotlib inline
    #We are setting the seed to assure you get the same answers on quizzes as we set up
    random.seed(42)
```

- 1. Now, read in the ab_data.csv data. Store it in df. Use your dataframe to answer the questions in Quiz 1 of the classroom.
 - a. Read in the dataset and take a look at the top few rows here:

```
In [2]: df = pd.read_csv('ab_data.csv')
       df.head()
Out[2]:
          user id
                                                   group landing_page converted
                                    timestamp
          851104 2017-01-21 22:11:48.556739
                                                 control
       0
                                                             old_page
                                                                               0
          804228 2017-01-12 08:01:45.159739
       1
                                                 control
                                                             old_page
                                                                               0
          661590 2017-01-11 16:55:06.154213 treatment
                                                             new_page
                                                                               0
       3 853541 2017-01-08 18:28:03.143765 treatment
                                                             new_page
                                                                               0
          864975 2017-01-21 01:52:26.210827
                                                 control
                                                             old_page
                                                                               1
```

b. Use the cell below to find the number of rows in the dataset.

c. The number of unique users in the dataset.

d. The proportion of users converted.

```
In [5]: df.query('converted == 1')['user_id'].nunique()/n
Out[5]: 0.12104245244060237
```

e. The number of times the new_page and treatment don't match.

```
In [6]: st1 = '(landing_page == "new_page" and group != "treatment")'
    st2 = '(landing_page != "new_page" and group == "treatment")'
    #print(st1+' or '+ st2)
    df.query(st1+' or '+ st2)['user_id'].nunique()
```

Out[6]: 3893

f. Do any of the rows have missing values?

No rows have missing values

- 2. For the rows where **treatment** does not match with **new_page** or **control** does not match with **old_page**, we cannot be sure if this row truly received the new or old page. Use **Quiz 2** in the classroom to figure out how we should handle these rows.
 - a. Now use the answer to the quiz to create a new dataset that meets the specifications from the quiz. Store your new dataframe in **df2**.

```
In [8]: st1 = '(landing_page == "new_page" and group == "treatment")'
    st2 = '(landing_page != "new_page" and group != "treatment")'
    #print(st1+' or '+ st2)
    df2 = df.query(st1+' or '+ st2)

In [9]: # Double Check all of the correct rows were removed - this should be 0
    df2[((df2['group'] == 'treatment') == (df2['landing_page'] == 'new_page')) == False].sha
Out[9]: 0
```

- 3. Use df2 and the cells below to answer questions for Quiz3 in the classroom.
- a. How many unique **user_id**s are in **df2**?

```
In [10]: df2['user_id'].nunique()
Out[10]: 290584
In [11]: df2.info()
<class 'pandas.core.frame.DataFrame'>
Int64Index: 290585 entries, 0 to 294477
Data columns (total 5 columns):
                290585 non-null int64
user_id
                290585 non-null object
timestamp
                290585 non-null object
group
                290585 non-null object
landing_page
                290585 non-null int64
converted
dtypes: int64(2), object(3)
memory usage: 13.3+ MB
```

b. There is one **user_id** repeated in **df2**. What is it?

See the caveats in the documentation: http://pandas.pydata.org/pandas-docs/stable/indexing.html#

```
Out[12]:
                                                          group landing_page converted
                user_id
                                          timestamp
         index
                 851104 2017-01-21 22:11:48.556739
         0
                                                                                      0
                                                       control
                                                                    old_page
         1
                 804228 2017-01-12 08:01:45.159739
                                                                    old_page
                                                                                      0
                                                       control
         2
                 661590 2017-01-11 16:55:06.154213 treatment
                                                                                      0
                                                                    new_page
                 853541 2017-01-08 18:28:03.143765 treatment
         3
                                                                    new_page
                                                                                      0
                 864975 2017-01-21 01:52:26.210827
                                                       control
                                                                    old_page
                                                                                      1
```

```
In [13]: df2['user_id'].duplicated()[df2['user_id'].duplicated() == True]
```

Out[13]: index

2862 True

Name: user_id, dtype: bool

c. What is the row information for the repeat **user_id**?

```
In [14]: df2.iloc[2862]
```

d. Remove **one** of the rows with a duplicate **user_id**, but keep your dataframe as **df2**.

- 4. Use df2 in the cells below to answer the quiz questions related to Quiz 4 in the classroom.
- a. What is the probability of an individual converting regardless of the page they receive?

In [17]: df2.head()

```
Out[17]:
                user_id
                                          timestamp
                                                         group landing_page converted
        index
         0
                851104 2017-01-21 22:11:48.556739
                                                                                     0
                                                       control
                                                                   old_page
         1
                 804228 2017-01-12 08:01:45.159739
                                                                                     0
                                                       control
                                                                   old_page
         2
                 661590 2017-01-11 16:55:06.154213 treatment
                                                                   new_page
                                                                                     0
         3
                 853541 2017-01-08 18:28:03.143765 treatment
                                                                   new_page
                                                                                     0
         4
                 864975 2017-01-21 01:52:26.210827
                                                                   old_page
                                                       control
                                                                                     1
```

```
In [18]: df2.query('converted == 1').count()[0]/n
```

```
Out[18]: 0.11959708724499628
```

b. Given that an individual was in the control group, what is the probability they converted?

c. Given that an individual was in the treatment group, what is the probability they converted?

d. What is the probability that an individual received the new page?

```
In [21]: df2.query('landing_page =="new_page"').count()[0]/n
Out[21]: 0.50006194422266881
```

e. Consider your results from parts (a) through (d) above, and explain below whether you think there is sufficient evidence to conclude that the new treatment page leads to more conversions.

no, sufficient evidence since the probality of converting in the treatment group is the same as the probality as the probality of conversion in the control group

```
### Part II - A/B Test
```

Notice that because of the time stamp associated with each event, you could technically run a hypothesis test continuously as each observation was observed.

However, then the hard question is do you stop as soon as one page is considered significantly better than another or does it need to happen consistently for a certain amount of time? How long do you run to render a decision that neither page is better than another?

These questions are the difficult parts associated with A/B tests in general.

1. For now, consider you need to make the decision just based on all the data provided. If you want to assume that the old page is better unless the new page proves to be definitely better at a Type I error rate of 5%, what should your null and alternative hypotheses be? You can state your hypothesis in terms of words or in terms of p_{old} and p_{new} , which are the converted rates for the old and new pages.

Put your answer here.

```
H0: p_{new} \le p_{old} H1: p_{new} > p_{old}
```

2. Assume under the null hypothesis, p_{new} and p_{old} both have "true" success rates equal to the **converted** success rate regardless of page - that is p_{new} and p_{old} are equal. Furthermore, assume they are equal to the **converted** rate in **ab_data.csv** regardless of the page.

Use a sample size for each page equal to the ones in **ab_data.csv**.

Perform the sampling distribution for the difference in **converted** between the two pages over 10,000 iterations of calculating an estimate from the null.

Use the cells below to provide the necessary parts of this simulation. If this doesn't make complete sense right now, don't worry - you are going to work through the problems below to complete this problem. You can use **Quiz 5** in the classroom to make sure you are on the right track.

a. What is the **conversion rate** for p_{new} under the null?

b. What is the **conversion rate** for p_{old} under the null?

c. What is n_{new} , the number of individuals in the treatment group?

```
In [24]: n_new = df2.query('landing_page == "new_page"').count()[0]
```

d. What is n_{old} , the number of individuals in the control group?

```
In [25]: n_old = df2.query('landing_page == "old_page"').count()[0]
```

e. Simulate n_{new} transactions with a conversion rate of p_{new} under the null. Store these n_{new} 1's and 0's in **new_page_converted**.

```
In [26]: new_page_converted = np.random.binomial(n =1 , p = p_old ,size= n_new )
```

f. Simulate n_{old} transactions with a conversion rate of p_{old} under the null. Store these n_{old} 1's and 0's in **old_page_converted**.

```
In [27]: old_page_converted = np.random.binomial(n =1 , p = p_old ,size= n_old )
```

g. Find p_{new} - p_{old} for your simulated values from part (e) and (f).

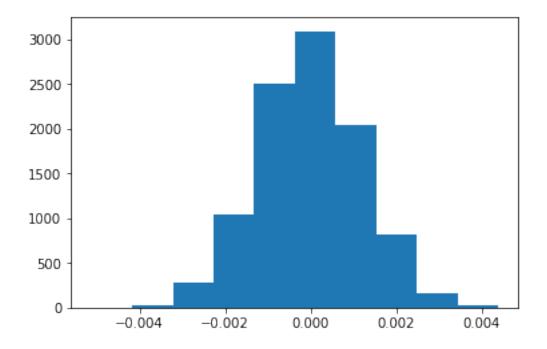
```
In [28]: new_page_converted.mean()
```

h. Create 10,000 p_{new} - p_{old} values using the same simulation process you used in parts (a) through (g) above. Store all 10,000 values in a NumPy array called **p_diffs**.

i. Plot a histogram of the **p_diffs**. Does this plot look like what you expected? Use the matching problem in the classroom to assure you fully understand what was computed here.

In [31]: plt.hist(p_diffs);

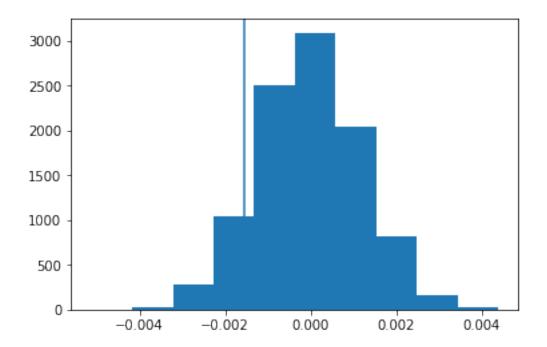
Out [29]: 0.00047965593310865529



```
In [32]: p_diffs.mean()
Out[32]: -1.0217860152070251e-05
```

j. What proportion of the p_diffs are greater than the actual difference observed in $ab_data.csv$?

Out[33]: <matplotlib.lines.Line2D at 0x7fa5200657b8>



Out [34]: (0.9015999999999996, -0.0015487974448284009)

k. Please explain using the vocabulary you've learned in this course what you just computed in part **j**. What is this value called in scientific studies? What does this value mean in terms of whether or not there is a difference between the new and old pages?

Put your answer here. Here we calculated the P-value in j which is equal to 0.8975 which as much greater than a significance level a(type I error) which is 0.05. Here we fail to reject the H_0 , meaning there isn't a difference between new and old pages

l. We could also use a built-in to achieve similar results. Though using the built-in might be easier to code, the above portions are a walkthrough of the ideas that are critical to correctly

thinking about statistical significance. Fill in the below to calculate the number of conversions for each page, as well as the number of individuals who received each page. Let n_old and n_new refer the the number of rows associated with the old page and new pages, respectively.

```
Out[35]: (17489, 17264, 145274, 145310)
```

m. Now use stats.proportions_ztest to compute your test statistic and p-value. Here is a helpful link on using the built in.

n. What do the z-score and p-value you computed in the previous question mean for the conversion rates of the old and new pages? Do they agree with the findings in parts **j.** and **k**?

Put your answer here. the P-value computed from the ztest is equal to the P-value we got from the sampling distribution therefore the agree with the findings

Part III - A regression approach

- 1. In this final part, you will see that the result you achieved in the A/B test in Part II above can also be achieved by performing regression.
 - a. Since each row is either a conversion or no conversion, what type of regression should you be performing in this case?

Put your answer here. Logistic regression

b. The goal is to use **statsmodels** to fit the regression model you specified in part **a.** to see if there is a significant difference in conversion based on which page a customer receives. However, you first need to create in df2 a column for the intercept, and create a dummy variable column for which page each user received. Add an **intercept** column, as well as an **ab_page** column, which is 1 when an individual receives the **treatment** and 0 if **control**.

```
In [37]: df2.head()
Out[37]:
                user_id
                                            timestamp
                                                           group landing_page
                                                                                converted
         index
         0
                 851104
                          2017-01-21 22:11:48.556739
                                                         control
                                                                      old_page
                                                                                         0
         1
                 804228
                          2017-01-12 08:01:45.159739
                                                         control
                                                                      old_page
                                                                                         0
         2
                 661590
                          2017-01-11 16:55:06.154213
                                                                      new_page
                                                                                         0
                                                       treatment
         3
                          2017-01-08 18:28:03.143765
                                                                                         0
                                                                      new_page
                 853541
                                                       treatment
                         2017-01-21 01:52:26.210827
                                                                                         1
                 864975
                                                         control
                                                                      old_page
In [38]: df2['intercept'] =1
In [39]: df2 = df2.join(pd.get_dummies(df2['group']))#df['col_name'] = df['col_name'].map(\{5:1,
In [40]: df2['control'] = df2['control'].map({1:0,0:1})
         df2['treatment'] = df2['treatment'].map({1:0,0:1})
In [41]: df2.head()
Out [41]:
                                                           group landing_page
                user_id
                                            timestamp
                                                                                converted \
         index
                 851104
                          2017-01-21 22:11:48.556739
                                                         control
                                                                      old_page
                                                                                         0
         1
                 804228
                          2017-01-12 08:01:45.159739
                                                                                         0
                                                         control
                                                                      old_page
         2
                 661590
                          2017-01-11 16:55:06.154213
                                                                      new_page
                                                                                         0
                                                       treatment
         3
                          2017-01-08 18:28:03.143765
                 853541
                                                                      new_page
                                                                                         0
                                                       treatment
         4
                 864975 2017-01-21 01:52:26.210827
                                                         control
                                                                      old_page
                                                                                         1
                intercept control treatment
         index
                                  0
         0
                         1
                                              1
                         1
         1
                                  0
                                              1
         2
                         1
                                  1
                                              0
         3
                         1
                                  1
                                              0
         4
                                  0
                                              1
In [42]: df2 = df2.rename(columns = {'control' : 'ab_page'})
         df2 = df2.drop(['treatment'] , axis = 1 )
In [43]: df2.head()
Out [43]:
                                                           group landing_page converted \
                user_id
                                            timestamp
         index
                          2017-01-21 22:11:48.556739
                                                         control
                                                                                         0
         0
                 851104
                                                                      old_page
         1
                 804228
                          2017-01-12 08:01:45.159739
                                                         control
                                                                      old_page
                                                                                         0
                          2017-01-11 16:55:06.154213
         2
                                                                      new_page
                                                                                         0
                 661590
                                                       treatment
         3
                 853541
                          2017-01-08 18:28:03.143765 treatment
                                                                      new_page
                                                                                         0
                         2017-01-21 01:52:26.210827
                 864975
                                                                      old_page
                                                         control
                                                                                         1
```

intercept ab_page

index		
0	1	0
1	1	0
2	1	1
3	1	1
4	1	0

c. Use **statsmodels** to instantiate your regression model on the two columns you created in part b., then fit the model using the two columns you created in part b. to predict whether or not an individual converts.

d. Provide the summary of your model below, and use it as necessary to answer the following questions.

```
In [46]: results.summary2()
Out[46]: <class 'statsmodels.iolib.summary2.Summary'>
                      Results: Logit
     _____
                                         6.0000
                  Logit
                            No. Iterations:
     Dependent Variable: converted Pseudo R-squared: 0.000
             2021-07-31 00:28 AIC:
     Date:
                                        212780.3502
     No. Observations: 290584
                            BIC:
                                        212801.5095
                          Log-Likelihood: -1.0639e+05
LL-Null: -1.0639e+05
     Df Model: 1
     Df Residuals: 290582
Converged: 1.0000
                            Scale:
                                        1.0000
     ______
              Coef. Std.Err. z P>|z| [0.025 0.975]
     _____
     intercept -1.9888 0.0081 -246.6690 0.0000 -2.0046 -1.9730
     ab_page -0.0150 0.0114 -1.3109 0.1899 -0.0374 0.0074
     ______
     11 11 11
```

e. What is the p-value associated with ab_page? Why does it differ from the value you found in Part II? Hint: What are the null and alternative hypotheses associated with your regression model, and how do they compare to the null and alternative hypotheses in Part II?

Put your answer here. the p-value associated with ab_page is 0.1899. The null associated with the regression model is H_0 : $p_{old} = p_{new}$, therefore the null and alternative hypothesis are not the same resulting in different p-values

f. Now, you are considering other things that might influence whether or not an individual converts. Discuss why it is a good idea to consider other factors to add into your regression model. Are there any disadvantages to adding additional terms into your regression model?

Put your answer here. considering other factors will lead to narroww down what variables that are have a significant result on the conversion rate however there is the problem of correlated errors which can make our model misleading

g. Now along with testing if the conversion rate changes for different pages, also add an effect based on which country a user lives in. You will need to read in the **countries.csv** dataset and merge together your datasets on the appropriate rows. Here are the docs for joining tables.

Does it appear that country had an impact on conversion? Don't forget to create dummy variables for these country columns - **Hint: You will need two columns for the three dummy variables.** Provide the statistical output as well as a written response to answer this question.

```
In [47]: countries = pd.read_csv('countries.csv')
         countries.head()
         joined_table = df2.merge(countries ,how = 'inner', on = 'user_id')
         joined_table.head()
Out [47]:
            user id
                                      timestamp
                                                      group landing_page converted \
             851104 2017-01-21 22:11:48.556739
                                                                old_page
                                                   control
                                                                                  0
         1
             804228 2017-01-12 08:01:45.159739
                                                   control
                                                                old_page
                                                                                  0
         2 661590 2017-01-11 16:55:06.154213 treatment
                                                                new_page
                                                                                  0
         3
             853541 2017-01-08 18:28:03.143765 treatment
                                                                new_page
                                                                                  0
             864975 2017-01-21 01:52:26.210827
                                                                old_page
                                                    control
                                                                                  1
            intercept ab_page country
         0
                    1
                             0
                                    US
         1
                             0
                                    US
         2
                    1
                             1
                                    US
         3
                                    US
                    1
                             1
                             0
                                    US
In [48]: joined_table['country'].value_counts()
Out[48]: US
               203619
         UK
                72466
         CA
                14499
         Name: country, dtype: int64
In [49]: joined_table[['CA', 'UK' , 'US']] = pd.get_dummies(joined_table['country'])
         joined_table.head()
```

```
Out[49]: user_id
                           timestamp group landing_page converted \
      0 851104 2017-01-21 22:11:48.556739 control
                                            old_page
        804228 2017-01-12 08:01:45.159739 control
                                            old_page
                                                        0
      2 661590 2017-01-11 16:55:06.154213 treatment
                                            new_page
      3 853541 2017-01-08 18:28:03.143765 treatment
                                            new_page
      4 864975 2017-01-21 01:52:26.210827 control
                                            old_page
        intercept ab_page country CA UK US
      0
                 0
             1
                       US O O
             1
                   0
      1
                         US 0 0
                                 1
                   1
      2
             1
                        US 0 0 1
      3
             1
                        US 0 0 1
                   1
      4
                   0
                        US 0 0 1
             1
In [50]: log = sm.Logit(joined_table['converted'] , joined_table[[ 'intercept', 'ab_page' , 'US
      results = log.fit()
      results.summary2()
Optimization terminated successfully.
      Current function value: 0.366113
      Iterations 6
Out[50]: <class 'statsmodels.iolib.summary2.Summary'>
                        Results: Logit
      _____
      Model: Logit No. Iterations: 6.0000
Dependent Variable: converted Pseudo R-squared: 0.000
      Date:
                   2021-07-31 00:28 AIC:
                                            212781.1253
      No. Observations: 290584
                              BIC:
                                            212823.4439
                              Log-Likelihood: -1.0639e+05
LL-Null: -1.0639e+05
      Df Model:
      Df Residuals:
                   290580
                1.0000
                               Scale:
                                            1.0000
      Converged:
      _____
                Coef. Std.Err. z P>|z| [0.025 0.975]
      _____
      intercept
               -2.0300 0.0266 -76.2488 0.0000 -2.0822 -1.9778
               ab_page
      US
               IJK
               0.0506 0.0284 1.7835 0.0745 -0.0050 0.1063
      _____
      11 11 11
In [51]: print(np.exp(0.0408), np.exp(0.0506))
```

1.04164375596 1.0519020483

The coeffecients of the US and UK countries are 1.04 and 1.05 respectively compared to CA therefore US and UK conversions is 1.05 times the conversions of CA which is not statistically significant as well as having a P-value greater than 0.05 which make us fail to reject the null hypothesis, therefore countries **do not** have statistical significane on the conversion rate

h. Though you have now looked at the individual factors of country and page on conversion, we would now like to look at an interaction between page and country to see if there significant effects on conversion. Create the necessary additional columns, and fit the new model.

Provide the summary results, and your conclusions based on the results.

```
In [52]: joined_table.head()
Out [52]:
                                                   group landing_page converted \
           user_id
                                    timestamp
            851104 2017-01-21 22:11:48.556739
                                                            old_page
                                                 control
                                                                              0
            804228 2017-01-12 08:01:45.159739
                                                            old_page
        1
                                                 control
                                                                              0
        2
            661590 2017-01-11 16:55:06.154213 treatment
                                                            new_page
                                                                              0
        3
            853541 2017-01-08 18:28:03.143765 treatment
                                                            new_page
                                                                              0
            864975 2017-01-21 01:52:26.210827
                                                 control
                                                            old_page
                                                                              1
           intercept ab_page country
                                      CA
                                          UK
                                              US
        0
                   1
                           0
                                           0
                                               1
                                  US
                                       0
                   1
                           0
        1
                                  US
                                           0
                                               1
                                       0
        2
                   1
                            1
                                  US
                                           0
                                       0
        3
                   1
                            1
                                  US
                                           0
                                               1
                           0
                                  US
                                           0
In [53]: from sklearn.linear_model import LogisticRegression
        from patsy import dmatrices
In [54]: y, X = dmatrices('converted ~ ab_page + US + UK + ab_page:US + ab_page:UK', joined_tabl
In [55]: log = sm.Logit(y, X)
        results = log.fit()
        results.summary2()
Optimization terminated successfully.
        Current function value: 0.366109
        Iterations 6
Out[55]: <class 'statsmodels.iolib.summary2.Summary'>
        11 11 11
                                 Results: Logit
        ______
        Model:
                            Logit
                                            No. Iterations:
                                                             6.0000
                                          Pseudo R-squared: 0.000
        Dependent Variable: converted
        Date:
                            2021-07-31 00:28 AIC:
                                                             212782.6602
```

BIC:

212846.1381

290584

No. Observations:

Df Model: Df Residuals: Converged:	5 290578 1.0000		Log-Likelihoo LL-Null: Scale:		d: -1.0639e+05 -1.0639e+05 1.0000	
	Coef.	Std.Err.	Z	P> z	[0.025	0.975]
Intercept	-2.0040	0.0364	-55.0077	0.0000	-2.0754	-1.9326
ab_page	-0.0674	0.0520	-1.2967	0.1947	-0.1694	0.0345
US	0.0175	0.0377	0.4652	0.6418	-0.0563	0.0914
UK	0.0118	0.0398	0.2957	0.7674	-0.0663	0.0899
ab_page:US	0.0469	0.0538	0.8718	0.3833	-0.0585	0.1523
ab_page:UK	0.0783	0.0568	1.3783	0.1681	-0.0330	0.1896
=========	======	=======	=======	======	=======	=====

11 11 11

No statistical significance although the P value decreased as well as the Coef. increased, the p value did not reach the 0.05 percent required to reject the null Hypothesis

1 Final Conclusion:

1.1 1)Probility:

the probility of conversion was basically the same for the new and old landing pages making it not statistically significant. ## 2)A/B test: The A/B test conducted produced a p value of 0.9 which is very much larger than our significance level (Type I error) making us fail to reject the null hypothesis ($H_0: P_{new} \le P_{old}$)

3)Logistic Regression Model: the logistic regression model provided Coef values near 1 for categorical data and near 0 for quantitave data which does not reflect a relation between our dependant variable (**conversion**) and our independent variables which concluded (landing page, country, country x landing page).

2 Final Decision:

the new landing page **does NOT** have an impact on conversion rate. ## Finishing Up

Congratulations! You have reached the end of the A/B Test Results project! You should be very proud of all you have accomplished!

Tip: Once you are satisfied with your work here, check over your report to make sure that it is satisfies all the areas of the rubric (found on the project submission page at the end of the lesson). You should also probably remove all of the "Tips" like this one so that the presentation is as polished as possible.

2.1 Directions to Submit

Before you submit your project, you need to create a .html or .pdf version of this note-book in the workspace here. To do that, run the code cell below. If it worked correctly,

you should get a return code of 0, and you should see the generated .html file in the workspace directory (click on the orange Jupyter icon in the upper left).

Alternatively, you can download this report as .html via the **File > Download as** submenu, and then manually upload it into the workspace directory by clicking on the orange Jupyter icon in the upper left, then using the Upload button.

Once you've done this, you can submit your project by clicking on the "Submit Project" button in the lower right here. This will create and submit a zip file with this .ipynb doc and the .html or .pdf version you created. Congratulations!