
OMAR HABIB

Newmarket, ON L3X 2C8 ♦ (902) 316-6779 ♦ omar.as.habib@gmail.com

EDUCATION

Bachelor of Science: Computer Science, Expected in 04/2026
University of New Brunswick - Fredericton, NB

PROFESSIONAL SUMMARY

Goal-oriented individual versed in greeting high-volume of customers and recommending merchandise based on individual requirements. Skilled at creating displays to promote higher sales, completing cash register transactions and maintaining accurate records of all transactions. Motivated individual with experience in customer service and sales. Skilled in building customer relationships and understanding customer needs. Strong communication and interpersonal skills for providing superior customer service.

SKILLS

- Effective Selling Techniques
 - Merchandise Display
 - Serve Customers
 - Speaking Clearly
 - Cash Handling Accuracy
 - Store Opening and Closing
 - Time Management
 - Multilingual
-

WORK HISTORY

Sales Associate, 11/2022 - 04/2023

SaveWay – Fredericton, NB

- Contributed to team objectives in fast-paced environment.
- Answered customer questions about sizing, accessories, and merchandise care.
- Gained customer trust and confidence by demonstrating compelling, persuasive and composed professional demeanor.
- Provided positive first impressions to welcome existing, new, and potential customers.
- Served customers with knowledgeable, friendly support at every stage of shopping and purchasing.

CDC Ambassador, 08/2021 - 09/2022

Value Village – Charlottetown, PE

- organize the donated materials onto carts with wheels
- assist customers with donations in the CDC(Community donation centre).
- Developed and maintained courteous and effective working relationships.
- Volunteered at local community organizations, providing assistance with day-to-day operations.
- Worked effectively in fast-paced environments.

Sales Associate, 05/2020 - 10/2020

Walmart – Charlottetown, PE

- Built diverse and consistent sales portfolio.
- Helped customers locate products and checked store system for merchandise at other sites.
- Performed effectively in self-directed work environment, managing day-to-day operations and decisions.
- Engaged with customers to build rapport and loyalty.
- Rotated stock and restocked shelves to maintain product availability and store appearance.
- Assessed customer needs and utilized suggestive selling techniques to drive sales.