Johnson & Johnson and Subsidiaries

Supplementary Sales Data

(Unaudited; Dollars in Millions)	FOURTH QUARTER Percent Change					TWELVE MONTHS Percent Change				
	2022	2021	Total	Operations	Currency	2022	2021	Total	Operations	Currency
Sales to customers by					<u>.</u>					
segment of business										
Consumer Health (1)										
U.S.	\$ 1,696	1,529	10.9 %	10.9	-	\$ 6,599	6,516	1.3 %	1.3	-
International	2,071	2,199	(5.8)	3.2	(9.0)	8,354	8,519	(1.9)	5.3	(7.2)
	3,767	3,728	1.0	6.4	(5.4)	14,953	15,035	(0.5)	3.6	(4.1)
Pharmaceutical (1)										
U.S.	7,375	7,418	(0.6)	(0.6)	-	28,604	27,954	2.3	2.3	-
International	5,788	6,799	(14.9)	(4.5)	(10.4)	23,959	23,726	1.0	11.9	(10.9)
	13,163	14,217	(7.4)	(2.5)	(4.9)	52,563	51,680	1.7	6.7	(5.0)
Pharmaceutical excluding COVID-19 Va U.S. International	7,375 5,099	7,205	2.4	2.4	-	28,484	27,320	4.3	4.3	
	· · · · · · · · · · · · · · · · · · ·	5,394	(5.5)	6.0	(11.5)	21,900	21,975	(0.3)	10.3	(10.6)
(2)	12,474	5,394 12,599	(5.5)	6.0 3.9	(11.5)	21,900 50,384	-			(10.6)
MedTech (2)	12,474	12,599	(1.0)	3.9		50,384	21,975 49,295	(0.3)	10.3 6.9	, ,
U.S.	12,474 3,445	12,599 3,216	(1.0)	3.9 7.1	(4.9)	50,384 13,377	21,975 49,295 12,686	(0.3) 2.2 5.4	10.3 6.9 5.4	(4.7)
	12,474 3,445 3,331	12,599 3,216 3,643	(1.0) 7.1 (8.6)	7.1 2.9	(4.9) - (11.5)	50,384 13,377 14,050	21,975 49,295 12,686 14,374	(0.3) 2.2 5.4 (2.3)	10.3 6.9 5.4 6.9	(4.7) - (9.2)
U.S.	12,474 3,445	12,599 3,216	(1.0)	3.9 7.1	(4.9)	50,384 13,377	21,975 49,295 12,686	(0.3) 2.2 5.4	10.3 6.9 5.4	(4.7)
U.S.	12,474 3,445 3,331	12,599 3,216 3,643	(1.0) 7.1 (8.6)	7.1 2.9	(4.9) - (11.5)	50,384 13,377 14,050	21,975 49,295 12,686 14,374	(0.3) 2.2 5.4 (2.3)	10.3 6.9 5.4 6.9	(4.7) - (9.2)
U.S. International	3,445 3,331 6,776	3,216 3,643 6,859	7.1 (8.6) (1.2)	7.1 2.9 4.9	(4.9) - (11.5) (6.1)	13,377 14,050 27,427	21,975 49,295 12,686 14,374 27,060	(0.3) 2.2 5.4 (2.3) 1.4	10.3 6.9 5.4 6.9 6.2	(4.7) - (9.2)
U.S. International U.S.	3,445 3,331 6,776	3,216 3,643 6,859	7.1 (8.6) (1.2)	7.1 2.9 4.9	(4.9) - (11.5) (6.1)	13,377 14,050 27,427 48,580	21,975 49,295 12,686 14,374 27,060	(0.3) 2.2 5.4 (2.3) 1.4	10.3 6.9 5.4 6.9 6.2	(4.7) - (9.2) (4.8)
U.S. International U.S. International	3,445 3,331 6,776 12,516 11,190	3,216 3,643 6,859 12,163 12,641	7.1 (8.6) (1.2) 2.9 (11.5)	3.9 7.1 2.9 4.9 2.9 (1.1)	(4.9) - (11.5) (6.1) - (10.4)	13,377 14,050 27,427 48,580 46,363	21,975 49,295 12,686 14,374 27,060 47,156 46,619	(0.3) 2.2 5.4 (2.3) 1.4 3.0 (0.6)	10.3 6.9 5.4 6.9 6.2 3.0 9.1	(4.7) - (9.2) (4.8) - (9.7)
U.S. International U.S. International Worldwide	12,474 3,445 3,331 6,776 12,516 11,190 23,706 12,516 10,501	3,216 3,643 6,859 12,163 12,641 24,804	7.1 (8.6) (1.2) 2.9 (11.5) (4.4)	3.9 7.1 2.9 4.9 2.9 (1.1) 0.9	(4.9) - (11.5) (6.1) - (10.4) (5.3)	13,377 14,050 27,427 48,580 46,363 94,943	21,975 49,295 12,686 14,374 27,060 47,156 46,619 93,775	(0.3) 2.2 5.4 (2.3) 1.4 3.0 (0.6) 1.3	10.3 6.9 5.4 6.9 6.2 3.0 9.1 6.1	(4.7) - (9.2) (4.8) - (9.7)

Note: Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.

⁽¹⁾ Certain international OTC products, primarily in China, were reclassified from the Pharmaceutical segment to the Consumer Health segment based on operational changes.

⁽²⁾ Previously referred to as Medical Devices.

⁽³⁾ Refer to supplemental sales reconciliation schedule.