

Johnson & Johnson and Subsidiaries
Supplementary Sales Data

(Unaudited; Dollars in Millions)					
FOURTH QUARTER					
				Percent Change	
	2022	2021	Total	Operations	Currency
Sales to customers by segment of business					
Consumer Health ⁽¹⁾					
U.S.	\$ 1,696	1,529	10.9 %	10.9	-
International	2,071	2,199	(5.8)	3.2	(9.0)
	3,767	3,728	1.0	6.4	(5.4)
Pharmaceutical ⁽¹⁾					
U.S.	7,375	7,418	(0.6)	(0.6)	-
International	5,788	6,799	(14.9)	(4.5)	(10.4)
	13,163	14,217	(7.4)	(2.5)	(4.9)
Pharmaceutical excluding COVID-19 Vaccine ^(1,3)					
U.S.	7,375	7,205	2.4	2.4	-
International	5,099	5,394	(5.5)	6.0	(11.5)
	12,474	12,599	(1.0)	3.9	(4.9)
MedTech ⁽²⁾					
U.S.	3,445	3,216	7.1	7.1	-
International	3,331	3,643	(8.6)	2.9	(11.5)
	6,776	6,859	(1.2)	4.9	(6.1)
U.S.	12,516	12,163	2.9	2.9	-
International	11,190	12,641	(11.5)	(1.1)	(10.4)
Worldwide	23,706	24,804	(4.4)	0.9	(5.3)
U.S.	12,516	11,950	4.7	4.7	-
International	10,501	11,236	(6.5)	4.4	(10.9)
Worldwide excluding COVID-19 Vaccine ⁽³⁾	\$ 23,017	23,186	(0.7) %	4.6	(5.3)

TWELVE MONTHS					
				Percent Change	
	2022	2021	Total	Operations	Currency
	\$ 6,599	6,516	1.3 %	1.3	-
	8,354	8,519	(1.9)	5.3	(7.2)
	14,953	15,035	(0.5)	3.6	(4.1)
	28,604	27,954	2.3	2.3	-
	23,959	23,726	1.0	11.9	(10.9)
	52,563	51,680	1.7	6.7	(5.0)
	28,484	27,320	4.3	4.3	-
	21,900	21,975	(0.3)	10.3	(10.6)
	50,384	49,295	2.2	6.9	(4.7)
	13,377	12,686	5.4	5.4	-
	14,050	14,374	(2.3)	6.9	(9.2)
	27,427	27,060	1.4	6.2	(4.8)
	48,580	47,156	3.0	3.0	-
	46,363	46,619	(0.6)	9.1	(9.7)
	94,943	93,775	1.3	6.1	(4.8)
	48,460	46,522	4.2	4.2	-
	44,304	44,868	(1.3)	8.2	(9.5)
	\$ 92,764	91,390	1.5 %	6.2	(4.7)

Note: Percentages have been calculated using actual, non-rounded figures and, therefore, may not recalculate precisely.

⁽¹⁾ Certain international OTC products, primarily in China, were reclassified from the Pharmaceutical segment to the Consumer Health segment based on operational changes.

⁽²⁾ Previously referred to as Medical Devices.

⁽³⁾ Refer to supplemental sales reconciliation schedule.