

Non-GAAP* (\$ in Millions, except EPS)	Q4			Full Year		
	2022	2021	% Change	2022	2021	% Change
Operational Sales ^{1,2}			0.9%			6.1%
Adjusted Operational Sales ^{1,3}			0.8%			6.2%
Adjusted Net Earnings ^{1,4}	\$6,218	\$5,678	9.5%	\$27,038	\$26,195	3.2%
Adjusted EPS (diluted) ^{1,4}	\$2.35	\$2.13	10.3%	\$10.15	\$9.80	3.6%

¹ Non-GAAP financial measure; refer to reconciliations of non-GAAP financial measures included in accompanying schedules

² Excludes the impact of translational currency

³ Excludes the net impact of acquisitions and divestitures and translational currency

⁴ Excludes intangible amortization expense and special items

Note: values may have been rounded

REGIONAL SALES RESULTS

(\$ in Millions)	Q4			% Change		
	2022	2021	Reported	Operational ^{1,2}	Currency	Adjusted Operational ^{1,3}
U.S.	\$12,516	\$12,163	2.9%	2.9	-	2.7
International	11,190	12,641	(11.5)	(1.1)	(10.4)	(1.0)
Worldwide	\$23,706	\$24,804	(4.4)%	0.9	(5.3)	0.8

(\$ in Millions)	Full Year			% Change		
	2022	2021	Reported	Operational ^{1,2}	Currency	Adjusted Operational ^{1,3}
U.S.	\$48,580	\$47,156	3.0%	3.0	-	3.0
International	46,363	46,619	(0.6)%	9.1	(9.7)	9.3
Worldwide	\$94,943	\$93,775	1.3%	6.1	(4.8)	6.2

¹ Non-GAAP financial measure; refer to reconciliations of non-GAAP financial measures included in accompanying schedules

² Excludes the impact of translational currency

³ Excludes the net impact of acquisitions and divestitures and translational currency

Note: Values may have been rounded

SEGMENT SALES RESULTS

(\$ in Millions)	Q4			% Change		
	2022	2021	Reported	Operational ^{1,2}	Currency	Adjusted Operational ^{1,3}
Consumer Health ⁴	\$3,767	\$3,728	1.0%	6.4	(5.4)	6.4
Pharmaceutical ⁴	13,163	14,217	(7.4)	(2.5)	(4.9)	(2.3)
MedTech	6,776	6,859	(1.2)	4.9	(6.1)	4.4
Worldwide	\$23,706	\$24,804	(4.4)%	0.9	(5.3)	0.8