

# Omkar Sonawane

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## Career Objective

I am a passionate Full-Stack Developer with hands-on experience in building scalable and efficient web applications using technologies like Node.js, MongoDB, AWS, and React. I thrive on solving complex challenges through clean and user-centric design. I am seeking an opportunity in a dynamic organization where I can contribute my technical skills, continue learning, and grow alongside the company success.

## Education

**D.Y.Patil College Of Engineering, Pune**

Aug 2018 – Aug 2022

BE in Information Technology

- GPA: 8.5/10

## Experience

**Full Stack Developer**

Remote

Freelance / Independent Developer

Aug 2024 – Jan 2025

- Built a high-traffic content platform using web scraping and automation.
- Automated Telegram & Twitter posts to boost daily engagement.
- Monetized via banner/popunder ads with revenue tracking.
- Built a complete **LinkedIn Job Mailer System** that automates job outreach to recruiters.
- Integrated **OpenAI GPT** to extract recruiter and company names from unstructured data.
- Sent tracked, personalized emails using **Nodemailer**, rotating templates, and Gmail app passwords.
- Skills: Node.js, Playwright, OpenAI API, Email Automation, HTML Templates

**Software Engineer**

Hyderabad

Startoon Labs

Oct 2023 – May 2024

- Managed backend and website of the company.
- Built APIs using Node.js and analyzed data with MongoDB.
- Developed automated reports using HTML, CSS, and EJS.
- Leveraged **AWS Cloud9** for development and **S3 bucket** for scalable storage.

**Statistical Programmer**

Mumbai

Labcorp

Jan 2022 – July 2022

- Design and write programs to create various data sets.
- Develop lists, graphs, and tables for data analysis.
- Skills: SAS (Programming Language)

## Projects

**AI-Powered LinkedIn Job Outreach Automation Tool**

[Link](#) 

- Built an end-to-end system that scrapes job posts from LinkedIn, extracts recruiter details using GPT-4, and sends personalized, trackable emails.
- Integrated OpenAI to identify company and HR names from job post content.
- Rotated through multiple Gmail accounts with different templates to bypass limits and ensure delivery.
- Embedded tracking pixels to detect email opens and trigger follow-up sequences accordingly.
- Skills: **Node.js, Playwright, GPT-4, Cheerio, Nodemailer, Gmail SMTP, HTML, Workers.dev, Cloudflare**

**Admin Panel of Hotel Management System**

[Link](#) 

- To Manage bookings, cabin details, and guest information
- Skills : **React.js, Supabase, PostgreSQL, Tailwind**

## Skills

**Languages:** Node.js, GraphQL, JavaScript, Java, HTML, Typescript, Solidity

**Frameworks & Tools:** React.js, Tailwind, VS Code IDE, Docker, Postman, Github

**Database:** MongoDB, MySQL

**Cloud Technologies:** AWS (Amazon Web Services)