AtliQ Hardwares



division

Market

Performance vs Target

region All All Values in USD

All

Customer	2019	2020	2021	target 21	2021 - Target	%
Australia	3.9 M	10.7 M	21.0 M	23.2M	-2.2M	-10 <mark>.5%</mark>
Austria		0.1 M	2.8 M	3.2M	-0.3M	-1 <mark>1.7%</mark>
Bangladesh	0.5 M	2.3 M	7.0 M	7.7M	-0.7M	-10 <mark>.3%</mark>
Canada	4.8 M	12.2 M	35.1 M	40.1M	-5.1M	-14.5%
China	1.4 M	5.4 M	22.9 M	25.0M	-2.1M	-9 <mark>.0%</mark>
France	4.0 M	7.5 M	25.9 M	28.1M	-2.2M	-8. <mark>4%</mark>
Germany	2.6 M	4.7 M	12.0 M	13.5M	-1.5M	-1 <mark>2.7%</mark>
India	30.8 M	49.8 M	161.3 M	170.8M	-9.6M	-5.9 <mark>%</mark>
Indonesia	2.5 M	6.2 M	18.4 M	20.8M	-2.4M	-1 <mark>2.9%</mark>
Italy	2.9 M	4.5 M	11.7 M	12.8M	-1.0M	-9 <mark>.0%</mark>
Japan		1.9 M	7.9 M	8.2M	-0.3M	-4.1%
Netherlands	0.2 M	3.4 M	8.0 M	8.6M	-0.7M	-8. <mark>2%</mark>
Newzealand		2.0 M	11.4 M	12.8M	-1.4M	-1 <mark>2.3%</mark>
Norway		2.5 M	13.7 M	15.1M	-1.4M	-10 <mark>.5%</mark>
Pakistan	0.6 M	4.7 M	5.7 M	6.2M	-0.5M	-9 <mark>.3%</mark>
Philiphines	5.7 M	13.4 M	31.9 M	34.4M	-2.5M	-7. <mark>8%</mark>
Poland	0.4 M	2.8 M	5.2 M	6.1M	-0.9M	-18.1%
Portugal	0.7 M	3.6 M	11.8 M	12.3M	-0.5M	-4.3 <mark>%</mark>
South Korea	12.8 M	17.3 M	49.0 M	53.3M	-4.4M	-8 <mark>.9%</mark>
Spain		1.8 M	12.6 M	14.4M	-1.8M	- <mark>14.1%</mark>
Sweden	0.1 M	0.2 M	1.8 M	2.0M	-0.2M	-1 <mark>1.1%</mark>
United Kingdom	2.0 M	8.1 M	34.2 M	37.1M	-3.0M	-8. <mark>7%</mark>
USA	11.5 M	31.9 M	87.8 M	98.0M	-10.2M	-1 <mark>1.7%</mark>
Grand Total	87.5 M	196.7 M	598.9 M	653.8M	-54.9M	-9.2%

