

Naved khan

2 years experience as Sales force Developer.

4 years experience in software testing.

SUMMARY

A certified Salesforce developer and administrator with experience in configuration , designing ,customization,testing and implementation in Salesforce and Force.com platform.

SKILL SET

- Developed Sales and Marketing applications on Force.com platform
- Creating the complete Sales Process(Leads, Campaigns, Accounts & Contacts, Opportunities, Products and Price books, Case Management)
- Worked with Security Controls (Profiles, Roles, OWD, Sharing Rules, Groups, Permission Sets).
- Workflows and Approval Processes
- Reports and Dashboards
- Data Migration through Import Wizard and Data Loader
- Knowledge of tools eclipse and workbench
- Understanding of sales cloud and service cloud
- Developing and customizing applications within SFDC using Apex, Visualforce and Triggers
- Scheduling and Batch Apex to process bulk data
- Creating Salesforce unit test creation for test coverage before deployments
- Deployment Process - Change sets, Eclipse

PROJECTS

Project Name: Recruiting App

About Project:

Involved in development of Application on Salesforce application as Trainee during Training in Cloudsteer Technology Pvt Ltd.

Roles :

- Designed Cloud Applications Using Customization i.e. Objects, Tabs, Automated Processes Like Workflow and Approval processes.
- Business Logic using Formulas and Rules Like validation rules etc.
- Data Management and data migration using tools like Import wizard and data Loader.
- Security and sharing Controls using profiles and Role Hierarchy.

Project Name: Property Strength and Virtual Call Centre

Client : Godrej Properties Limited.

About Project:

Godrej is also a Property Developer. My role started taking business requirement creating BRDs. Have discovery meetings with client. Team Alignment for same sort of works and has connected to the client frequently. On site visits for some complex discussions. We provided Godrej an end to end property solution from pre sales to customer service request.

Roles :

- Worked with Salesforce.com customise accounts,contacts,leads to functional leads.
- Maintained data cleanliness and accuracy by adding validation rule,custom formula, reports and dashboards.
 - Develop Apex Classes,controller classes and triggers.
 - Designed and developed visual force pages.
 - Used Sandbox for testing.

Project Name: Realty Pulse**Clients : Aakrity Reality**

The Real Estate CRM is an on-demand solution for Commercial and Residential Real-Estate Developers, Brokers/Agents and Property Managers. The business process includes Marketing and Sales, CRM, Accounting & Finance and Customer Service.

Roles:

- Solution designing document preparation
- Complete customization of Sales Process
- Involved in Data Migration and Deployment activities
- Bug fixing and Testing

MAH(mount alvernia hospital):**Description:**

The Enterprise Application designed for an MAH Team. This application helps to track the patients of Partner Accounts, Events & Activities, Case's & Solutions. Designed an interface for patient management where patient can register themselves.

Roles:

- Data Migration and Deployment Activities
- Security Model
- Force.com Development
- Created the Public site pages

Parkway Hospitals**Description:**

Parkway hospitals are a leading provider of private healthcare services in Asia. Work closely on many aspects and challenging part of the project by creating the pages for desktop as well Mobile responsive.

Roles:

- Created pages for desktop and mobile.
- Solution designed document preparation.
- Customization of Force.com Platform.

EDUCATION:

- MBA[69%] in Marketing and retail from LNCT college, Bhopal. 2008-2010
- B.Tech[62%] in Biotechnology from D Y Patil college, Navi Mumbai . 2004-2008

WORK EXPERIENCE :

Current Organization-

Company : Capixatech IT Consulting Pvt Ltd
Designation : Sales Force Developer from July 2014 to Present.

Company : Stucorner IT web Solutions
Designation : Software Tester from 10 march 2011-21 may 2014.

HOBBIES AND INTERESTS :

MUSIC : Play Guitar ,Diploma in Tabla.
Atheletic: Win various medals in Running.

FAMILY : Mother- Ritered Government servant LLB
Brother-MBBS MS Assitant Proffesor in GMC bhopal
Sister in Law-MBBS

PERMANENT ADDRESS-

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