

# GroceryDash



Busy professionals in Nigeria face significant challenges in grocery shopping due to their demanding schedules. Limited time often leads to inadequate access to fresh produce and a reliance on unhealthy meal options. The inconvenience of navigating crowded markets can make it even harder to maintain a healthy diet, resulting in skipped meals or poor food choices.

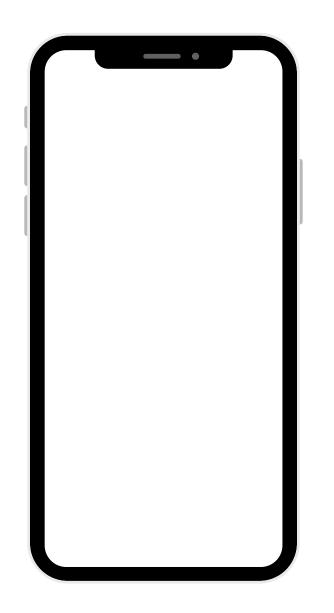


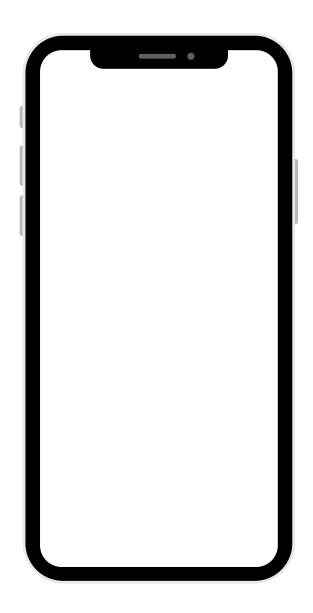
## Write Your Solution

GroceryDash addresses these issues by providing a user-friendly grocery delivery app tailored specifically for busy individuals. The app allows users to browse a wide range of fresh groceries and raw food items, making it easy to place orders online. With just a few clicks, users can select their desired products and schedule timely deliveries to their doorstep.



## Product





- 1. Online Grocery Shopping
- 2. Convenient Ordering
- 3. Scheduled Deliveries
- 4. Fresh Produce Sourcing
- 5. User-Friendly Interface
- 6. Secure Payment Options
- 7. Customer Support

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## Target Market



- Busy Professionals
- Health-Conscious Consumers
- Families
- Students
- Elderly Individuals
- Urban Dwellers
- Tech-Savvy Consumers

# Competitive Advantage

- Local Sourcing
- User-Centric Design
- Customizable Orders
- Flexible Delivery Options
- Focus on Healthy Eating
- Community Engagement
- Customer-Centric Support

#### **Business Model**



- Delivery Fees: Charging customers a fee for delivery services.
- Subscription Model: Offering a subscription plan for unlimited deliveries or discounts.
- Markup on Products: Adding a markup on groceries and raw food items sold through the app.
- Partnerships with Local Suppliers: Collaborating with local farmers and suppliers, potentially earning commission on sales.
- Advertising Revenue: Allowing brands to advertise products within the app for a fee.
- Promotional Offers: Creating partnerships for promotional deals, earning revenue through affiliate marketing.
- Data Analytics Services: Selling insights on consumer preferences and shopping trends to suppliers and brands.

#### Go To Market

- SSocial Media Marketing
- Influencer Partnerships
- Search Engine Optimization (SEO)
- Email Marketing
- Content Marketing
- Mobile App Promotions
- Referral Programs
- Local Advertising
- Community Engagement Events
- Collaborations with Local Businesses

# Social Impact

- Goal 2: Zero Hunger
- Goal 3: Good Health and Well-Being
- Goal 8: Decent Work and Economic Growth

## Our Ask

- Total Funding Needed: \$50,000
- Usage of Funds:
- App Development: \$20,000 for building and launching the mobile app.
- Marketing and Promotion: \$15,000 for initial marketing campaigns and user acquisition.
- Operational Costs: \$10,000 for logistics, delivery setup, and partnerships with suppliers.
- Legal and Administrative Fees: \$5,000 for business registration, licenses, and legal consultations.

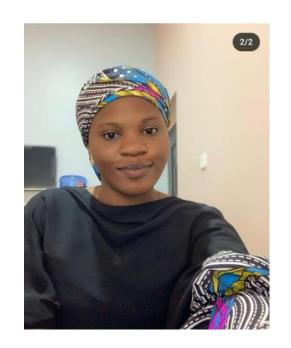
## Team Members



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# Thank you!

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