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https://omranhariri.github.io/Omran Portfolio.github.io/

Saida, Lebanon

# **OMRAN HARIRI**

#### **Skills**

- SQL (Microsoft SQL Server, MySQL)
- Excel (X-Lookup, Conditional Formatting, Pivot Tables, & Dashboards)
- Behavior Analysis (Hotjar)
- R for Statistics

- Microsoft Power BI (Data Cleaning, Data Transformation with Power Query, Dax, Reporting)
- Experienced in Jira, Confluence, and HubSpot
- Documentation and Benchmarking

## **Projects**

#### Smart Home Adoption Analytics Project - Client Project

October 2024

- Used **Power BI** to transform and visualize survey data, revealing that 68% believe smart homes enhance daily life and 61% are unaware of the technology.
- Identified user-friendliness as a key motivator for adoption, with many respondents favoring a simple setup process.
- Examined barriers to adoption, noting concerns about data privacy and internet reliability.

#### COVID Analysis: Vaccinations & Deaths-Personal Project

November 2023

- Conducted in-depth analysis of COVID vaccination and death data sets using Microsoft SQL Server.
- Employed SQL queries to explore, clean, and extract meaningful insights from the datasets.

#### Data Analysis and Visualization Project – Client Project

September 2023

- Exported, cleaned, and processed diverse tables to extract pertinent information using Excel.
- Conducted comprehensive data analysis to identify user trends and patterns.
- Developed a customized dashboard to visually represent complex data in a clear and concise manner.

# Work Experience

Customer Success Officer – **Lexzur** – Dubai

March 2023 - Present

- Delivered onsite support to high profile governmental entities, including the Royal Commission for AlUla.
- Gathered and analyzed business requirements to implement innovative BI tools, driving informed decision-making for clients.
- Provided tailored onboarding and leveraged various tools to boost client satisfaction and optimize software adoption.
- Conducted comprehensive training sessions to empower clients with effective usage of Lexzur software.

#### Sales Associate - Verve Shops - Lebanon

November 2021 - January 2023

- Ensured high levels of customer satisfaction through excellent sales service.
- Recommended related products to increase customers' options and enrich the shopping experience.
- Operated cash registers and managed financial transactions.

# Volunteer – **Ahlouna** – Lebanon

May 2022 - July 2022

- Assisted in HR and Procurement operations.
- Entered information into the company's database.

#### **Education**

Master of Science in Business Analytics – American University of Beirut – Lebanon

August 2024 - Present

Bachelor of Business Administration – Rafik Hariri University – Lebanon

September 2020 - May 2023

Major: Human Resources Management – CGPA: 3.75

o Minor: Data Analysis – CGPA: 3.4

## Other

Languages: Arabic (Native), English (Fluent)

Certifications: Google Data Analytics Program, Google Advanced Data Analytics, and Power BI Data Analyst Associate Cert Prep.