

# PRAJWAL DONGRE

Pune, Maharashtra

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## EDUCATION

Neville Wadia Institute of Management

11 2022 – 06 2024

MBA in Business Analytics & Marketing - **CGPA - 7.5**

Pune

## TECHNICALSKILLS

**Languages / Frameworks:** MySQL, Python, Streamlit, M

**Data Analysis Tools:** Pandas, Numpy, Scikit Learn

**BI & Visualization Tools:** PowerBI, MS Excel, Matplotlib, Seaborn, Plotly, Tableau

## EXPERIENCE

Script Analytica [↗](#)

05 2023 – 09 2023

*Business Analyst*

*Pune, India*

- Explored Data Cleaning, Data Analysis using Excel and use them into the project.
- Collaborated with an amazing DEVOPS team and Completed 20+ project with the team.
- Acquired in-depth knowledge of Company's innovative approach towards AI into the software services.

## PROJECTS

Pizza Sales Analysis [↗](#) | Power BI,MySQL, Excel

06 2024

- Analyzed a pizza dataset to optimize sales, customer preferences, revenue tracking, and more.
- Applied DAX Queries for dynamic insights and robust calculations. This enhance our ability to optimize pizzas sales.
- Enhanced pizza sales productivity by managing supplies in the storage facility with pizza category and optimizing revenue based on pizza sales data. .

Amazon Sales Analysis [↗](#) | MySQL,Jupyter Notebook,Excel

05 2024

- To enhance product quality, optimize pricing strategies, improve service delivery, and effectively market the product to increase overall sales and profitability.
- MySQL was utilized in Jupyter Notebook for a variety of tasks including data cleaning, analysis, outlier detection, and executing SQL queries.
- Enhanced revenue involved in converting customers to members, implementing targeted campaigns to boost sales, stimulating purchases with recommended discounts, and engaging more male customers to increase sales.

Heart Attack Prediction [↗](#) | Python, Machine Learning, Jupyter Notebook

06 2024

- Implemented algorithms for signal processing, pattern recognition, and machine learning to enhance the accuracy of Heart Attack Prediction.
- Utilized Logistic Regression, Random Forest, Decision Tree algorithms fro classifications to achieve 75%, 98%, 98% accuracy respectively.

## RELEVANT COURSEWORK

- |                    |                       |               |
|--------------------|-----------------------|---------------|
| • Data Analytics   | • Data Preprocessing  | • Statistics  |
| • Machine Learning | • Database Management | • Data Mining |

## CERTIFICATIONS

- |  |            |          |
|--|------------|----------|
| • MySQL for Data Analytics and Business Intelligence <a href="#">↗</a> | • MySQL    | • Udemy  |
| • Business Analytics using Power BI and Tableau <a href="#">↗</a>      | • Power BI | • ExcelR |
| • Python for Data Science, AI Development <a href="#">↗</a>            | • Python   | • IBM    |

## EXTRACURRICULAR

Members & Hobbies

*Role*

- Members of the Alumni & Sport group actively contribute to and fulfill various responsibilities.
- Playing Football, Photography, Gardening, Reading, Trecking