

Luka Ramishvili

Italy, Livorno | Phone: +995 599 01 88 48 / +39 393 802 5771 | luka.ramishvili.uni.2006@gmail.com

EDUCATION

Technical University of Georgia

Bachelor of Computer Science (Gap Year)

Tbilisi, Georgia

Graduation Date: Sep 2030

- On a gap year to focus on sports career, with a reserved spot for the next five years.

Tbilisi Public School N35

High School, GPA 9.0

Tbilisi, Georgia

Graduation Date: Jun 2023

WORK EXPERIENCE

MS Group

Intern in sales departament

Tbilisi, Georgi

Jul 2022 - Aug 2023

- Gained strong communication skills while working in sales and customer relations.
- Balanced internship with school and sports while maintaining a GPA of 9.0.
- Gained firsthand experience in a professional work environment, collaborating with industry professionals and contributing to key company initiatives.

Phenoms Agency (Unregistered)

Co-founder, salesman, manager

Remote

Oct 2023 - May 2024

- Managed a remote team of 5 members across different time zones, overseeing more than 60 short-form video editing projects per month.
- Ensured team members understood project requirements, met deadlines, and maintained high-quality standards to ensure client satisfaction.
- Juggled multiple client projects simultaneously (more than 5 active clients), maintaining workflow efficiency and project delivery.
- Led the sales process, from identifying leads and outreach to scheduling calls and converting prospects into clients.

Web Developer

Freelancer

Remote

Nov 2024 - Present

- Worked with diverse clients, including a videography agency, content creators, and currently developing and maintaining a website for a law firm.
- Collaborated closely with clients to translate their vision into responsive, visually appealing websites that support their business objectives.
- Designed and developed custom websites within tight deadlines, tailored to meet client specifications and business goals.

PROJECT EXPERIENCE

MR Law Firm

In Progress

Remote

Apr 2025 - Present

- Leading development and maintenance of a legal firm's website.
- Providing ongoing tech support and regular updates based on staff needs and firm goals.
- Ensuring reliability, responsiveness, and user-friendly structure.

Gamified Productivity Web App

In Progress

Livorno, Italy

Apr 2025 - Present

- Designing and developing a full-stack productivity app with gamification elements to enhance user motivation and task completion.
- Built using Next.js, TypeScript, Tailwind CSS, MongoDB, and Next.js API routes.

Phenoms Agency

High-converting website

Start Date - Finish Date

- Focused on clean UI/UX design, conversion optimization, and mobile responsiveness.
- Managed to develop in less than a week

Project Management Dashboard

Internal Use

Feb 2025 - Feb 2025

- Created a custom dashboard to track tasks, client progress, finances, and team activity for internal use within the content agency.
- Used React, to build a functioning and scalable interface.
- Enabled real-time updates and streamlined internal workflow and communication.

RamiForza Saas

Remote

Saas Agency

Mar 2025 - Present

- Developed website for a productivity Software as a service agency (waiting for them to finalize the project)

LEADERSHIP EXPERIENCE

National Fencing Team of Georgia

Tbilisi, Georgia

Captain

Apr 2022 - Present

- Demonstrated leadership under pressure, motivating teammates and making strategic decisions in high-stakes environments.
- Balanced intensive training with academics and professional development, showcasing discipline and time management.
- Led my team to win Georgian national team competition after winning cadet and junior competitions in individual

Phenoms Agency

Remote

Co-founder, salesman, manager

Oct 2023 - May 2024

- Managed a remote team of 5 across multiple time zones, delivering over 60 projects monthly for more than 5 active clients.
- Led all sales efforts—finding leads, conducting outreach, managing discovery calls, and closing clients.
- Developed a system for my agency members which motivated them to work harder.

Freelance Web Developer

Remote

Project Manager

Nov 2024 - Present

- Took ownership of end-to-end website projects for clients including content creators, a videography agency, and a law firm.
- Coordinated with clients to define requirements, manage timelines, and deliver polished, functional websites.
- Balanced multiple projects while ensuring clear communication, timely delivery, and client satisfaction.

SKILLS & INTERESTS

TechSkills: Microsoft Office (Excel, Word, PowerPoint), TypeScript, Next.js, React, Git, CSS, Tailwind, HTML, JavaScript, MongoDB, React Native

Tools: Word, PowerPoint, Excel, Premier Pro, After Effects, Visual Studio code

SoftSkills: Leadership, Problem-solving, Communication, Time management, Project management, Fast learning, Adaptability

Interests: Reading, Chess, Sports, Playing the guitar

Certificats: Various online programming courses from udemy

LANGUAGES

Georgian: Native

English: Fluent (TOEFL Certified)

Russian: A2 (Basic understanding)

Italian: Currently learning