Messaging & positioning refresh

Refining and refreshing Onepoint's offerings messaging to reinforce our immediate-term relationship-based sales efforts — and stand out relatively uniquely

Story arc 1 — "Woven by Onepoint"

SEO / LLM Optimisation Material	
Primary keywords	AI strategy, AI architecture, AI proof of value, AI scaling, AI managed services, enterprise AI, AI lifecycle, AI consulting, AI delivery, AI governance, Agentic architecture, Agentic AI.
Secondary keywords	AI integration, AI compliance, explainable AI, scalable AI, AI frameworks, AI toolkits, AI accelerators, AI outcomes.
Page title	Weaved by Onepoint — AI consulting & delivery, from strategy to scale
Meta description	From strategy to scale, Onepoint helps you weave AI into your organisation with confidence — delivering measurable outcomes, not just experiments.

From strategy to scale, weave AI into your organisation with confidence

AI is no longer optional — it's essential. But weaving AI into the fabric of your organisation requires more than just tools or pilots. It demands a clear strategy, robust architecture, and a proven approach to scaling solutions that deliver real business value.

Weaved by Onepoint is our umbrella proposition for AI consulting and delivery. From early-stage ideas to enterprise-grade AI solutions, we help you weave AI into your organisation's DNA — creating measurable outcomes, not just experiments.

Built on five key differentiators

1. **Our architecture heritage**

   Two decades of enterprise architecture practice results in interoperable, scalable, secure solutions designed for real constraints. Pilots become platforms, not throwaways.

2. **Trusted advisors to senior leaders**

   Independent, experience-led counsel from boardroom to backlog, turning strategy into funded roadmaps and keeping delivery accountable — trusted by organisations like Flight Centre, Lightsource bp, Meggitt, and Moto Hospitality.

3. **Outcome-focused**

   We prioritise measurable business value over hype. We bring a business consultancy's mindset of value creation with a technology specialist's ability to weave technical innovation that realises business opportunities.

4. **Proven methods and toolkits**

   Reusable frameworks, playbooks, and accelerators cut time-to-value and leave assets your teams can reuse — speed up delivery, standardise good practice across teams, and create assets you can lift-and-shift to the next project.
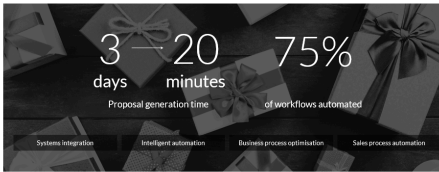
5. **Blend of skills and capabilities**

   Onshore and offshore cross-functional teams (strategy, product, architecture, data/AI, engineering, DevOps) co-create with you, shipping value while upskilling your people.

Client story

Client story — End-to-end workflow automation for BrandWorksCo

Streamlining sales to scale

BrandWorksCo sought to streamline manual workflows, unify scattered systems, and enhance accuracy in proposals and quotes — enabling scalable growth and improved customer experience.

3 → 20
days   minutes
Proposal generation time

75%
of workflows automated

Systems integration   Intelligent automation   Business process optimisation   Sales process automation

End-to-end workflow automation	Faster turnaround time	Reduced human errors	Foundation for scalable growth	Stronger risk and reputation management
by streamlining customer request-to-delivery processes, eliminating manual tasks and reducing cost	by reducing proposal and quote creation from days to minutes	by automating complex calculations, invoice generation, and email communications	by handling more customers and orders without increasing headcount	by significantly improving accuracy in specification, shipping, and financial processes

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What's included in Weaved by Onepoint

Weaved by Onepoint ties together all our AI consulting and delivery offerings into a seamless lifecycle approach:

- **AI Strategy** — Define your AI vision, prioritise use cases, and align stakeholders.
- **AI Architecture** — Design scalable, secure, and future-ready AI systems.
- **AI Proof of Value** — Rapidly validate ideas with measurable outcomes in 4–6 weeks.
- **AI Build** — Develop tailored AI solutions that integrate with your business.
- **AI Scaling** — Operationalise and scale AI across teams, regions, and use cases.
- **AI Managed** — Ensure ongoing performance, governance, and continuous improvement.

Who it's for

- **Business leaders** — Looking to align AI initiatives with strategic goals and measurable outcomes.
- **Technology leaders** — Seeking scalable, secure AI architectures that integrate seamlessly with existing systems.
- **Innovation teams** — Needing a proven partner to accelerate proofs-of-value and scale successful pilots.
- **Regulated industries** — Requiring explainable, auditable AI solutions aligned to compliance standards.

How we work together

1. **Discover and prioritise**

   We start by understanding your business goals, challenges, and opportunities. Together, we identify high-value use cases and create a roadmap for success.

2. **Prove value quickly**

   Using our proven methods and accelerators, we deliver a working proof-of-value in 4–6 weeks—complete with measurable outcomes and reusable components.

3. **Build and scale**

   We develop tailored AI solutions that integrate with your systems and scale across teams, regions, and use cases.

4. **Manage and optimise**

   Post-launch, we provide ongoing support to ensure your AI solutions deliver consistent value, remain compliant, and evolve with your business.

Why choose Weaved by Onepoint

- **End-to-end expertise** — From strategy to scaling, we cover the entire AI lifecycle.
- **Outcome-focused** — We prioritise measurable business value over hype.
- **Proven methods** — Our frameworks and toolkits accelerate delivery and reduce risk.
- **Enterprise-grade** — Scalable, secure, and compliant solutions built for your business.
- **Trusted partner** — 20 years of experience working with senior leaders at innovative organisations.

Example starting points

- **AI Strategy** — Define your AI vision and prioritise use cases with a 10-day opportunity scan.
- **AI Proof of Value** — Validate a high-value use case in 4–6 weeks with measurable outcomes.
- **AI Scaling** — Operationalise a successful pilot across teams and regions with governance built in.
- **AI Managed** — Ensure ongoing performance and compliance with managed AI services.

Frequently asked questions

What is Weaved by Onepoint?

Weaved by Onepoint is our comprehensive AI consulting and delivery proposition. It helps organisations weave AI into their business, from strategy and architecture to proofs of value, scaling, and ongoing management. We focus on delivering measurable outcomes by combining our architecture expertise, trusted advisory experience, and proven methods.

What services are included in Weaved by Onepoint?

Weaved by Onepoint covers the entire AI lifecycle:

- **AI Strategy** — Define your AI vision, prioritise use cases, and align stakeholders.
- **AI Architecture** — Design scalable, secure, and future-ready AI systems.
- **AI Proof of Value** — Rapidly validate ideas with measurable outcomes in 4–6 weeks.
- **AI Build** — Develop tailored AI solutions that integrate with your business.
- **AI Scaling** — Operationalise and scale AI across teams, regions, and use cases.
- **AI Managed** — Ensure ongoing performance, governance, and continuous improvement.

How is Weaved by Onepoint different from other AI consulting services?

Weaved by Onepoint stands out because of our:

- **Architecture heritage**: 20 years of experience designing enterprise-grade systems.
- **Trusted advisory**: Proven track record of working with senior leaders at innovative organisations like Flight Centre, Lightsource bp, Meggitt, and Moto Hospitality.
- **Proven methods**: Frameworks, toolkits, and accelerators that reduce risk and accelerate time-to-value.
- **Outcome focus**: We prioritise measurable business value over hype.

Can you help us scale AI beyond pilots?

Yes. Scaling AI is a core part of Weaved by Onepoint. We help you move from isolated proofs-of-value to enterprise-grade AI solutions by:

- Designing scalable architectures.
- Embedding governance and compliance.
- Creating reusable patterns and playbooks.
- Supporting adoption across teams and regions.

How fast can we see results?

With our proven methods and accelerators, we can deliver a working proof-of-value in as little as 4–6 weeks. This includes a technical proof-of-concept and a use case / business proof-of-value, with measurable outcomes, reusable components, and a clear path to scale.

What industries does Weaved by Onepoint support?

We work across a wide range of industries, including:

- Financial services
- Travel, retail, and hospitality
- Energy and utilities
- Manufacturing and aerospace
- Public sector and regulated industries

Our approach is tailored to your industry's specific challenges, compliance requirements, and opportunities.

How do you ensure AI solutions are compliant and explainable?

Governance and explainability are built into every stage of our process. We:

- Align solutions to your policies, standards, and risk appetite.
- Use explainable AI techniques to provide transparent, auditable outputs.
- Embed compliance controls for regulated industries.
- Provide documentation and training to ensure ongoing accountability.

Can you customise your approach to our organisation?

Absolutely. While we use proven frameworks and accelerators to speed up delivery, everything we do is tailored to your organisation's goals, data, policies, and systems. We work closely with your teams to ensure the solution fits your unique needs.

What's the difference between Weaved by Onepoint and Accelerated by Onepoint?

- **Weaved by Onepoint** focuses on consulting and delivery — helping you weave AI into your organisation through strategy, architecture, proofs of value, scaling, and management.
- **Accelerated by Onepoint** focuses on reusable accelerators—platforms, toolkits, frameworks, and methods that speed up AI innovation and delivery.

Together, they provide a complete solution for AI adoption, from strategy to execution.

What's the first step to get started?
We recommend starting with one of the following:

- **AI Opportunity Scan** — A 10-day engagement to identify and prioritise high-value use cases.
- **Proof of Value** — A 4–6 week project to validate a specific use case with measurable outcomes.
- **AI Strategy Workshop** — A focused session to align stakeholders and define your AI vision.

But the first step is to have a conversation with one of our experts.

- Book a 60-minute **discovery call.**

How do I know if Weaved by Onepoint is right for us?

Weaved by Onepoint is ideal for organisations that:

- Want to align AI initiatives with strategic business goals.
- Need help scaling AI beyond isolated pilots.
- Operate in regulated industries and require explainable, auditable solutions.
- Value a trusted partner with deep architecture and advisory expertise.

What's included in a proof-of-value engagement?

A proof-of-value engagement typically includes:

- A clear value hypothesis and success metrics.
- Rapid development of a working solution using relevant accelerators.
- Measurable outcomes and reusable components.
- A roadmap for scaling the solution across your organisation.

How do you handle data privacy, security, and deployment options?

We understand that every organisation has unique requirements for data privacy and security. That's why we work with whatever deployment model fits your needs:

- **On-premise** — For organisations that require full control over their data and infrastructure.
- **Private cloud** — For those who want the flexibility of cloud computing with the security of a dedicated environment.
- **Public cloud** — For organisations prioritising scalability and cost-efficiency.
- **Hybrid models** — Combining on-premise and cloud environments for maximum flexibility.

Our solutions are designed to align with your data governance policies, ensuring compliance with regulations like GDPR, PCI, or industry-specific standards. We also minimise data exposure by working within your secure environments and embedding controls for transparency and auditability.

AI Strategy

Descriptor	Define your AI vision, prioritise high-value use cases, and align stakeholders with a clear roadmap for success.
Tagline	Align AI with your business goals.
One-liner	Turn AI from a buzzword into a business enabler with a strategy that delivers measurable outcomes.
Elevator pitch	AI Strategy by Onepoint helps organisations define their AI vision and align it with business goals. We work with you to identify high-value use cases, assess risks, and create a roadmap for success. Whether you're just starting with AI or looking to scale, our strategy services ensure you focus on what matters most — delivering measurable outcomes and building stakeholder confidence.
Value pillars	**Outcome-focused** — Prioritise use cases that deliver measurable business value. **Stakeholder alignment** — Build consensus across business and technology teams. **Risk-aware** — Identify and mitigate risks early, from compliance to adoption. **Tailored to you** — Align AI strategy with your organisation's goals, policies, and culture. **Actionable roadmap** — Deliver a clear, phased plan for execution and scaling.
Perfect for organisations that	- Are exploring AI but lack a clear vision or roadmap. - Need to align business and technology teams on AI priorities. - Want to focus on high-value use cases with measurable outcomes. - Operate in regulated industries and require a risk-aware approach.
Example use cases	- Define an AI strategy for a retail organisation to improve customer experience and optimise supply chains. - Prioritise AI use cases for a financial services firm, balancing innovation with compliance. - Align stakeholders on an AI roadmap for a manufacturing company adopting predictive maintenance.

Related solutions	● Part of Weaved by Onepoint

AI Architecture

Descriptor	Design scalable, secure, and future-ready AI systems that integrate seamlessly with your enterprise.
Tagline	Build the foundation for scalable AI.
One-liner	Design AI architectures that are secure, scalable, and aligned with your enterprise systems.
Elevator pitch	AI Architecture by Onepoint ensures your AI solutions are built on a solid foundation. We design scalable, secure, and future-ready architectures that integrate seamlessly with your existing systems. From data pipelines to model deployment, we ensure your AI initiatives are enterprise-grade, compliant, and ready to scale.
Value pillars	**Scalable by design:** Architect agents, agentic AI, and AI orchestration solutions that grow with your business. **Secure and compliant:** Embed governance, security, and compliance controls. **Seamless integration:** Ensure compatibility with your existing systems and platforms. **Future-ready:** Design architectures that support evolving AI technologies, from agentic AI to orchestration. **Operational excellence:** Enable efficient deployment, monitoring, and management.
Perfect for organisations that	- Need to modernise their infrastructure to support AI initiatives. - Require secure, compliant architectures for regulated industries. - Want to integrate AI seamlessly into existing systems and workflows. - Are scaling AI solutions across teams, regions, or use cases.
Example use cases	- Design a scalable AI architecture for a global retailer integrating predictive analytics into supply chain operations. - Build a secure, compliant architecture for a financial services firm deploying AI for fraud detection. - Create a future-ready architecture for a manufacturing company adopting AI-driven quality control.
Related solutions	Part of Weaved by Onepoint

AI Proof of Value

Descriptor	Rapidly validate AI use cases with measurable outcomes in just 4–6 weeks.
Tagline	Prove AI value, fast.
One-liner	Validate high-value AI use cases quickly with measurable outcomes and reusable components.
Elevator pitch	AI Proof of Value by Onepoint helps you validate AI use cases in just 4–6 weeks. Using our proven methods like Onepoint Valuepath and accelerators, we deliver a working solution with measurable outcomes and a clear path to scale. Whether you're exploring AI for the first time or testing a new use case, our approach reduces risk and accelerates time-to-value.
Value pillars	**Fast results** — Deliver a working prototype in 4–6 weeks. **Measurable outcomes** — Quantify the value of your AI use case. **Reusable components** — Build assets you can scale and reuse. **Risk reduction** — Validate feasibility before committing to full-scale deployment. **Stakeholder confidence** — Demonstrate value and feasibility to business and technology leaders.
Perfect for organisations that	- Want to test AI use cases before scaling. - Need to demonstrate value to stakeholders quickly. - Are exploring AI for the first time and want a low-risk starting point. - Operate in fast-moving industries where speed is critical.
Example use cases	- Validate a customer churn prediction model for a telecom provider. - Test an AI-driven demand forecasting solution for a retail chain. - Pilot a fraud detection model for a financial services firm.
Related solutions	Part of Weaved by Onepoint

AI Build

Descriptor	Develop tailored AI solutions that integrate seamlessly with your business.
Tagline	Build AI that works for you.
One-liner	Develop AI solutions tailored to your business, data, and goals.
Elevator pitch	AI Build by Onepoint delivers tailored AI solutions that solve your unique business challenges. From data preparation to model development and deployment, we ensure your AI solutions are aligned with your goals, integrate seamlessly with your systems, and deliver measurable outcomes.
Value pillars	**Tailored to you** — Build solutions that reflect your data, goals, and policies. **Seamless integration** — Ensure compatibility with your existing systems. **Enterprise-grade** — Deliver secure, scalable, and compliant solutions. **Outcome-focused** — Prioritise measurable business value. **Future-ready** — Build solutions that evolve with your business.
Perfect for organisations that	- Need AI solutions tailored to their specific challenges. - Want to integrate AI into existing systems and workflows. - Operate in regulated industries and require compliant solutions. - Are scaling AI across teams, regions, or use cases.
Example use cases	- Use AI to increase software engineering / coding productivity for a manufacturing company. - Build a personalised recommendation engine for an e-commerce platform. - Develop an AI-driven quality control solution for a manufacturing company. - Create a predictive maintenance model for an energy provider.
Related solutions	Part of Weaved by Onepoint

AI Scaling

Descriptor	Operationalise and scale AI solutions across teams, regions, and use cases.
Tagline	Scale AI with confidence.
One-liner	Turn successful pilots into enterprise-grade AI solutions with governance built-in.
Elevator pitch	AI Scaling by Onepoint helps you move from isolated pilots to enterprise-grade AI solutions. We create reusable patterns, embed governance, and ensure your AI solutions are scalable, secure, and adopted across your organisation.
Value pillars	**Scalable solutions** — Expand AI across teams, regions, and use cases. **Governance built-in** — Embed compliance, security, and auditability. **Reusable patterns** — Create playbooks and templates for future use cases. **Adoption-focused** — Ensure solutions are embraced by users. **Operational excellence** — Enable efficient monitoring and management.
Perfect for organisations that	- Want to scale successful AI pilots across the enterprise. - Need to embed governance and compliance into AI solutions. - Operate in regulated industries and require auditable solutions. - Are building a centralised AI capability for the organisation.
Example use cases	- Scale a fraud detection model across multiple regions for a financial services firm. - Expand a predictive maintenance solution across a global manufacturing network. - Operationalise an AI-driven customer support chatbot for a telecom provider.
Related solutions	Part of Weaved by Onepoint

AI Managed

Descriptor	Ensure ongoing performance, governance, and continuous improvement for your AI solutions.
Tagline	Realise continuous value from your AI investments
One-liner	Keep your AI solutions performing, compliant, and evolving with managed services.
Elevator pitch	AI Managed by Onepoint provides ongoing support to ensure your AI solutions deliver consistent value. We monitor performance, embed governance, and continuously improve your solutions to keep them aligned with your business goals and evolving needs.
Value pillars	**Performance monitoring** — Ensure solutions meet KPIs and SLAs. **Governance and compliance** — Maintain security, auditability, and regulatory alignment. **Continuous improvement** — Evolve solutions to meet changing business needs. **Proactive support** — Identify and resolve issues before they impact performance. **Scalable services** — Support solutions across teams, regions, and use cases. **AI-augmented operations** — Benefit from applied AI in our own managed services, bringing improved reliability, speedier resolution, and lower costs.
Perfect for organisations that	- Need ongoing support for AI solutions. - Operate in regulated industries and require continuous compliance. - Want to ensure AI solutions evolve with their business. - Value proactive monitoring and issue resolution.
Example use cases	- Monitor and optimise a fraud detection model for a financial services firm. - Ensure compliance for an AI-driven customer support chatbot in a regulated industry. - Continuously improve a recommendation engine for an e-commerce platform.
Related solutions	Part of Weaved by Onepoint

Story arc 2 — "Accelerated by Onepoint"

SEO / LLM Optimisation Material	
Primary keywords	AI accelerators, AI platforms, AI toolkits, Responsible AI, enterprise AI, knowledge curation, personalised discovery, AI advisors, AI migration, modernisation accelerators, proof of value, LLMOps, AI consulting, Agentic AI, AI agents, AI engine.
Secondary keywords	Data governance, provenance, explainable AI, RAG, Boomi AI agents, and integration modernisation.
Page title	AI outcomes, faster
Meta description	Borrow what works, and tailor to fit. Onepoint's AI platforms, toolkits, frameworks, and methods turn ideas into enterprise outcomes — fast.

Borrow what works. Tailor it to your business.

Accelerated by Onepoint is our umbrella proposition for getting from idea to impact with AI — faster, safer, and with less risk. We start with what's proven (our accelerators), then customise to your domain, data, and goals. The result: faster time-to-first-value, governed delivery, and solutions your stakeholders will actually use.

The Onepoint AI Ecosystem™

Built with experts. Powered by AI.

Co-created with clients and partners, our accelerators reflect real-world constraints and opportunities. They bundle patterns, reusable components, content agents, and guardrails, so your teams can focus on differentiation — not reinvention.

Outcomes over hype

We prioritise measurable outcomes: reduced cycle time, better decision quality, higher adoption, and governed operations. AI is a means to those ends — not an end in itself.

Our clients and partners say it best

"Working with Onepoint's team of brilliant AI architects has opened my eyes to the transformative potential of AI — not just as a tool but as a catalyst for meaningful engagement and growth. Through our collaboration, I've discovered new ways to connect with people, unlock hidden opportunities, and navigate complex challenges with clarity and confidence."

Tuli Faas
Chief Strategy & Governance Officer and Co-Founder | Hypergility Ltd
Partnered with Onepoint to develop Res-AI

What's in the Onepoint AI Ecosystem™

The Onepoint AI Ecosystem™ is made up of 4 types of accelerators: Platforms, Toolkits, Frameworks, and Methods.

Platforms

Pre-built, extensible, productised capabilities you can deploy and tailor.

- **Onepoint Smart Advisors™** — Actionable AI advisors built on your sources, tailored to your domain.
- **Onepoint Smart Curators™** — Curated knowledge and personalised discovery; build living bodies of knowledge and surface the signal from the noise.
- **Onepoint Smart Converters™** — AI-assisted migration and modernisation accelerators for business-critical data collections, like technical documentation in the aviation and defence industries.

Who is *Accelerated by Onepoint* for

- Leaders who want quick, governed wins from AI without starting from scratch.
- Teams that need proven architecture expertise-led reusable patterns to scale beyond isolated pilots.
- Organisations that value enterprise-grade explainability, compliance, and integration.

How we work together

- **Discover and prioritise** — Clarify business outcomes, risks, and constraints; shortlist use cases with a value/risk lens.

- **Prove value quickly** — Stand up a proof-of-value using relevant accelerators; capture quantified and qualitative results.
- **Scale with governance** — Evolve into a managed, governed capability with playbooks, controls, and an operating model.
- **Transfer and embed** — Enable your teams; leave you with assets, documentation, and ways of working.

Proof of value you can take to the board

- Clear value hypotheses and success metrics agreed upon upfront.
- Reusable components and patterns you can apply to the next use case.
- Governance, audit, and safety-by-design so adoption isn't blocked later.

Example starting points

- Stand up a Smart Advisor on a priority domain (e.g., policy, product, compliance) using your sources and guardrails. [More on Onepoint Smart Advisors™ [link]]
- Use Smart Curators to codify expert knowledge and drive persona-aware discovery for sales, service, or ops. [More on Onepoint Smart Curators™ [link]]
- Modernise an integration or reporting workload with Smart Converters and automated mapping/testing. [More on Onepoint Smart Converters™ [link]]
- Add AI agents into existing Boomi workflows for faster, smarter automations and integration operations. [More on Onepoint AI Ecosystem for Boomi [link]]

Frequently asked questions

What is Accelerated by Onepoint?
It's our ecosystem of AI accelerators—platforms, toolkits, frameworks, and methods—to get from idea to impact faster and with governance.

Can we customise the accelerators?
Yes. We start with proven assets and tailor them to your sources, policies, and domain.

How fast can we prove value?
Many clients run a 4–6 week proof-of-value that leaves behind reusable components and a clear path to scale.

How do you manage risk and compliance?
We build with governance, provenance, and explainability from the start, aligned to your policies.

Will it integrate with our stack?

Yes. We integrate with your data, identity, and platform choices; our accelerators are cloud-agnostic.

How do you handle data privacy, security, and deployment options?

We understand that every organisation has unique requirements for data privacy and security. That's why we work with whatever deployment model fits your needs:

- **On-premise** — For organisations that require full control over their data and infrastructure.
- **Private cloud** — For those who want the flexibility of cloud computing with the security of a dedicated environment.
- **Public cloud** — For organisations prioritising scalability and cost-efficiency.
- **Hybrid models** — Combining on-premise and cloud environments for maximum flexibility.

Our solutions are designed to align with your data governance policies, ensuring compliance with regulations like GDPR, PCI, or industry-specific standards. We also minimise data exposure by working within your secure environments and embedding controls for transparency and auditability.

Platforms

Three thematic platforms of fully functional and customisable AI-powered apps that we built for specific industry use cases.

The Onepoint Smart Advisors™ Platform

Descriptor	A suite of AI advisors on specific domains that deliver good practice guidance — built on trusted sources and bodies of knowledge. Try the free pre-built advisors, tailor and extend them to your organisation, craft bespoke advisors for your unique domains.
Tagline	Actionable AI advisors — built on your approved sources, tailored to your domain.
One-liner	Deploy trusted AI advisors quickly and tailor them to your business — combining explainable outputs with enterprise governance.
Elevator pitch	The Onepoint Smart Advisors™ Platform brings repeatable, auditable guidance to where your teams work. Each advisor blends retrieval from approved sources with policy-aligned guardrails and clear, explainable outputs. Launch with pre-built advisors for data wellness, responsible AI, expertise matching, and company intelligence — then create custom advisors that reflect your domain, your policies, and your language.
Solutions within the platform	- Onepoint D-Well™ - Onepoint Res-AI™ - Onepoint ExpertMatcher™ - Onepoint Smart Company Advisor™ (Osca)

Onepoint D-Well™

Descriptor	A smart advisor that provides practical guidance across data management, governance, quality, and lifecycle — grounded in recognised practices and configurable to your policies. Use it to validate, develop, and implement effective data management strategies.
Tagline	Do data better, every day.
One-liner	Use D-Well as your virtual consultant on the data management domain to get actionable guidance — from governance to quality — aligned to how your organisation works.
Elevator pitch	D-Well helps teams turn good intentions into good data. It delivers plain-English guidance on topics such as governance, ownership, quality controls, and lifecycle management — grounded in recognised practices and configurable to your standards. Use D-Well to accelerate onboarding, harmonise practices across teams, and make better data decisions with confidence and consistency. Try our fully-functional free version, then tailor and extend to your organisation.
Value pillars	- Practical and actionable — Provides clear steps, checklists, and examples that teams can apply immediately. - Consistent at scale — Standardises data practices across teams, regions, and projects. - Explainable by design — Plain-English rationale with references to recognised practices. - Consistent at scale — Standardises language and practices across business and IT. - Fast to adopt — Start quickly, socialise guidance, and evolve to an organisation-specific version.
Perfect for organisations that	- Want to uplift data practices without relying heavily on external consultants. - Need consistent guidance for data governance, stewardship, and quality across teams. - Are onboarding data stewards or launching data initiatives and need a credible starting point. - Struggle with inconsistent definitions, ownership, and lifecycle controls across functions.
Example use cases	- Define ownership and stewardship for a new domain (e.g., customer, product, asset). - Stand up pragmatic data quality controls for a critical pipeline or report. - Establish lifecycle rules for retention, archival, and disposal aligned to policy.

	- Create a shared glossary and decision cues to reduce definition drift across teams. - Prepare a data management briefing for leadership or an audit committee.
Related solutions	- Onepoint ExpertMatcher™ - Onepoint Res-AI™ - Onepoint Smart Company Advisor™ (Osca) - Part of the Onepoint Smart Advisors™ Platform - Onepoint Smart Converters™ Platform - Onepoint Smart Curators™ Platform

Onepoint Res-AI™

Descriptor	A smart advisor that translates Responsible AI principles into practice — covering policy, risk, bias, transparency, and compliance themes — with tailored, domain-specific guidance. Free to use so teams can start learning and applying good practice immediately.
Tagline	Build and deploy AI that you and your most important stakeholders can trust.
One-liner	Operationalise Responsible AI with explainable guidance on policy, risk, and controls — tailored to your domain, free to start.
Elevator pitch	Res-AI helps product, data, and compliance teams apply Responsible AI consistently. It structures guidance around risk identification, mitigations, and documentation — explaining the "why" behind each recommendation and aligning to your policies. Because it's free and ready to use, teams can start today, brief leaders with confidence, and document decisions with clarity—then tailor and extend to your organisation's governance model.
Value pillars	- Policy to practice — Turn Responsible AI principles into concrete steps, templates, and controls. - Risk awareness — Identify typical risks (e.g., bias, drift, misuse) and practical mitigations. - Explainable outputs — Plain-English rationale with references to recognised practices. - Consistency at scale — Shared guidance for product, data, and compliance teams. - Configurable guardrails — Tailor to your policies, risk appetite, and approval workflows. - Ready to start — Free access lowers the barrier to adoption.
Perfect for organisations that	- Are defining or refreshing AI governance and need a practical helper for teams and leaders. - Must evidence Responsible AI to boards, customers, or regulators with clear rationale and documentation. - Want consistent prompts, checklists, and cues for product and model teams across the lifecycle. - Need explainable, auditable guidance to support regulated environments and internal policies.
Example use cases	- Prepare a Responsible AI briefing for an executive gate review with clear risks and mitigations. - Draft policy-aligned controls for a new generative-AI feature or model release. - Create onboarding guidance for delivery teams on bias risks, transparency, and monitoring. - Harmonise Responsible AI practices across business units

	with shared templates and language.
Related solutions	- Onepoint D-Well™ - Onepoint ExpertMatcher™ - Onepoint Smart Company Advisor™ (Osca) - Part of the Onepoint Smart Advisors™ Platform - Onepoint Smart Converters™ Platform - Onepoint Smart Curators™ Platform

Onepoint ExpertMatcher™

Descriptor	An advisor that matches your brief to the most relevant internal or external experts — ranking by relevance, experience, and availability with transparent rationale.
Tagline	The right expert, first time.
One-liner	Stop searching and start solving — find the best-fit expert for your challenge in minutes.
Elevator pitch	ExpertMatcher™ analyses your request — topic, context, urgency — and produces a best-fit shortlist of experts. It can factor in past engagements, certifications, publications, feedback, and availability to improve match quality and time-to-engage.
Value pillars	- Relevance ranking — Match on skills, sector fit, outcomes, and availability. - Transparent rationale — Explain why each expert is recommended. - Flexible sources — Combine internal profiles with approved external networks. - Speed to value — From request to shortlist in minutes, not days. - Workflow-ready — Integrate with intake, HR, and procurement processes.
Perfect for organisations that	- Spend excessive time manually sourcing experts. - Manage large internal talent pools or partner networks. - Need auditable, bias-aware selection criteria. - Want to improve utilisation and reduce mis-matches.
Example use cases	- Find a data privacy lawyer with retail loyalty experience practicing in Hong Kong. - Identify an AI architect for an enterprise solution scaling assignment. - Assemble a rapid-response team for an incident or due diligence.
Related solutions	- Onepoint D-Well™ - Onepoint Res-AI™ - Onepoint Smart Company Advisor™ (Osca) - Part of the Onepoint Smart Advisors™ Platform - Onepoint Smart Converters™ Platform - Onepoint Smart Curators™ Platform

Onepoint Smart Company Advisor™ (Osca)

Descriptor	Osca — The Company Intelligence Advisor is a customer- and prospect-ready advisor that answers questions about your company, products, and services — drawing only from approved, trusted content. Interact via friendly chat modes: Basic Q&A, Guided "reverse" chat that asks clarifying questions, and Enhanced mode for deeper synthesis with citations.
Tagline	Share your company intelligence with clarity and confidence.
One-liner	Give prospects and other stakeholder groups clear, on-message answers about your company — through friendly chat modes with explainable sources.
Elevator pitch	Osca helps you sell and serve customers by making your company easier to understand. It builds an explainable picture of who you are and what you offer from a governed knowledge base — website pages, product sheets, case studies, FAQs, and more. Prospects can ask direct questions in Basic mode, let Osca narrow their brief with guided 'reverse' chat, or use enhanced mode for deeper synthesis with related topics and source trails. Because Osca answers only from approved content, you get consistent, on-message responses that build trust and reduce ad-hoc effort from sales, marketing, and customer service.
Value pillars	- Audience-friendly chat modes — Basic Q&A, Guided "reverse" chat, and Enhanced synthesis. - On-message by design — Answers only from approved, up-to-date content. - Explainable insight — Citations and source trails for trust and reuse. - Curated-first — Emphasis on your approved materials and vetted public pages. - Enterprise controls — Source allow-lists, governance, and auditability.
Perfect for organisations that	- Want consistent, on-brand answers to customer, prospect, partner, and other stakeholder questions. - Need a safe, governed way to showcase products, services, and proof points. - Aim to reduce time spent crafting repetitive "about us" responses. - Support sales, partner, and marketing teams with a shared, trusted advisor.
Example use cases	- Share a prospect-ready Q&A about offerings, case studies, and testimonials. - Prep for meetings by stress-testing common questions

	prospects will ask. ● Create concise company overviews for introductions and capability briefings. ● Onboard new staff and advisors with meaningful stories and details of the company.
Related solutions	● Onepoint D-Well™ ● Onepoint ExpertMatcher™ ● Onepoint Res-AI™ ● Part of the Onepoint Smart Advisors™ Platform ● Onepoint Smart Converters™ Platform ● Onepoint Smart Curators™ Platform

The Onepoint Smart Converters™ Platform

Descriptor	An AI-powered platform for automating the conversion and modernisation of legacy documentation and data — delivering faster, more consistent results while reducing cost, complexity, and compliance risks.
Tagline	Smarter conversions. Faster outcomes.
One-liner	Transform legacy documentation and data into structured, compliant, and reusable assets with AI-powered converters.
Elevator pitch	The Onepoint Smart Converters™ Platform accelerates the transformation of legacy documentation and data into structured, compliant, and reusable formats. By combining AI automation with human oversight, the platform reduces the time, cost, and complexity of manual conversion processes. Whether you're standardising technical documentation, modernising data pipelines, or ensuring compliance with industry standards, Smart Converters deliver faster, more consistent results — freeing your expert teams to focus on higher-value tasks.
Solutions within the platform	● **Onepoint ConvertWise™** S1000D Edition

Onepoint ConvertWise™ S1000D Edition

Descriptor	An AI-powered smart converter that automates the conversion of legacy technical documentation into S1000D-compliant, modular formats — significantly reducing time, cost, and complexity for industries like aerospace and defence.
Tagline	Smarter conversions for faster documentation workflows.
One-liner	Automate the conversion of legacy technical documentation into S1000D-compliant formats — faster, cheaper, and with expert-led precision.
Elevator pitch	Onepoint ConvertWise™ S1000D Edition simplifies the complex and resource-intensive process of converting legacy technical documentation into S1000D-compliant formats. Designed for industries like aerospace and defence, where compliance is critical, ConvertWise uses AI to extract, structure, and standardise content from unstructured formats like PDFs, Word files, and scanned images. By automating this process, ConvertWise reduces conversion timelines from years to weeks, cuts costs, and ensures consistency and compliance—freeing skilled professionals to focus on higher-value tasks. We partner with [Pennant International Group plc](#) to deliver S1000D conversion services powered by Onepoint ConvertWise™.
Value pillars	• **Engineered for speed and precision** — Automates the conversion process while maintaining high accuracy. • **Compliance-ready** — Ensures adherence to the globally adopted S1000D standard. • **Significant cost and resource savings** — Reduces manual effort and specialist hours by up to [XX]%. • **Scalability** — Converts entire libraries of technical documents, not just one at a time. • **Human-guided intelligence** — Keeps experts in control while automation handles complexity. • **Boosts operational readiness** — Faster turnaround and deployment across mission-critical systems.
Perfect for organisations that	• Operate in aerospace, defence, or civil aviation and need to comply with S1000D standards. • Are burdened by large volumes of legacy documentation in unstructured formats like PDFs or Word files. • Want to reduce the time, cost, and complexity of manual document conversion. • Need to ensure consistency and compliance across

	technical publications.
Example use cases	- Convert thousands of legacy technical manuals for a defence contractor into S1000D-compliant formats. - Automate the conversion of outdated equipment manuals for a global aerospace manufacturer. - Standardise maintenance documentation for a civil aviation company to improve operational readiness.
Related solutions	- Part of the Onepoint Smart Converters™ Platform - Onepoint Smart Advisors™ Platform - Onepoint Smart Curators™ Platform

The Onepoint Smart Curators™ Platform

Descriptor	An AI-powered platform for curated knowledge and personalised discovery, with expert-in-the-loop curation, and persona-aware search. Capture and turn enterprise knowledge and curated sources into sense.
Tagline	Where enterprise knowledge becomes sense.
One-liner	Build living bodies of knowledge with expert curation and trusted provenance, then surface the signal from the noise with personalised discovery.
Elevator pitch	The Onepoint Smart Curators™ Platform helps your experts assemble, rate, and govern trusted sources while AI organises content into clear taxonomies and surfaces what matters for each user. With human-in-the-loop reviews, provenance scoring, and persona-aware search, teams move from scattered material to actionable insight and value creation — quickly and confidently.
Solutions within the platform	**Onepoint Curation Studio™** **Onepoint Adaptive Discovery™**

Onepoint Curation Studio™

Descriptor	An expert-in-the-loop curation tool to assemble, organise, and rate trusted sources into living bodies of knowledge, with transparent provenance, quality scoring, and governed publishing workflows. Part of the Onepoint Smart Curators™ Platform.
Tagline	Codify expertise into actionable bodies of knowledge.
One-liner	Build trusted, reusable knowledge collections with expert oversight, clear taxonomies, and transparent provenance.
Elevator pitch	Onepoint Curation Studio™ lets your experts capture institutional knowledge and curate external sources into structured collections. AI proposes sources, organises content into hierarchies, and scores quality; your experts approve, refine, and publish. With provenance tracking, review workflows, and auditability, you move from scattered material to accountable, enterprise-grade knowledge your teams can trust.
Value pillars	**Expert-in-the-loop** — Curate, approve, and refine at every step for accountable outcomes. **Provenance and quality** — Track sources, rate reliability, and surface the best material with transparent scoring. **Structured knowledge** — Auto-organise into hierarchies, taxonomies, and collections that mirror best-in-class practices and standards. **Governance and audit** — Versioning, approvals, and audit trails for compliant knowledge operations. **Enterprise-ready** — Governance, auditability, and custom integrations to feed discovery, search, and knowledge hubs.
Perfect for organisations that	- Want to codify institutional knowledge into trusted, reusable collections. - Need faster onboarding and decision support across functions and regions. - Must reduce research time and risk with vetted, explainable sources. - Care about governance, provenance, and auditability in knowledge workflows. - Plan to seed downstream discovery and search with curated, high-quality sources (for example, with Onepoint Adaptive Discovery™).
Example use cases	- Build and govern topic playbooks, policy libraries, onboarding guides, and best-practice handbooks. - Create external research canon for key domains with quality and bias checks.

	● Maintain living knowledge bases for projects, programmes, products, and compliance.
Related solutions	● Onepoint Adaptive Discovery™ ● Part of the Onepoint Smart Curators™ Platform ● Onepoint Smart Advisors™ Platform ● Onepoint Smart Converters™ Platform

Onepoint Adaptive Discovery™

Descriptor	A persona-aware discovery experience that tailors results to each user's role, interests, and knowledge level — surfacing the signal from the noise across curated sources and enterprise content, with explainable results and citations. Part of the Onepoint Smart Curators™ Platform.
Tagline	Your context. The right sources. Real insight.
One-liner	Cut the noise; hone in on what matters now, tailored for you — with role-aware discovery grounded in trusted, curated sources.
Elevator pitch	Onepoint Adaptive Discovery™ maps search and exploration to the user's context — role, interests, and knowledge level — to deliver highly relevant results. It boosts content from expert-curated collections, explains why items rank, and cites provenance for trust. Built on the platform's persona-aware search and governance capabilities, it helps teams move faster from questions and explorations to actionable insight and outcomes.
Value pillars	**Contextual relevance** — Tailor results to role, interests, and knowledge level (including signals such as LinkedIn profile data, with user consent). **Explainable results** — Show why content is recommended and cite sources for trust. **Curated-first** — Prefer governed, high-quality collections to reduce noise and irrelevant hits. **Adaptive learning** — Refines relevance signals from feedback and usage patterns. **Enterprise-ready** — Governance, auditability, and custom integration to fit your systems and policies.
Perfect for organisations that	- Deliver sales, marketing, and proposition content personalised to each audience's interests. - Need personalised discovery experiences for different roles and expertise levels. - Want to reduce time-to-insight by prioritising curated, trusted sources. - Must provide explainable, auditable discovery for regulated environments. - Seek to operationalise research, account planning, or due-diligence workflows. - Aim to unify search across selected sites and document sets with governance controls.
Example use cases	Company or topic deep-dives with persona-aware overviews and source trails.

	- Sales/account planning with curated intel and explainable rankings. - Tailored training/policy/compliance lookups with cited answers from approved collections.
Related solutions	- Onepoint Curation Studio™ - Part of the Onepoint Smart Curators™ Platform - Onepoint Smart Advisors™ Platform - Onepoint Smart Converters™ Platform

Toolkits

Ready-to-use building blocks and collections for AI delivery that cut time-to-value and reduce risk. Developed while crafting our platforms and apps, through Onepoint Labs research, and in client delivery.

Onepoint AI Ecosystem for Boomi

Descriptor	A suite of circa 40 AI Connectors, AI Workflows, and AI Agents designed to help enterprises build AI-driven automation and agentic workflows on the Boomi AI Platform — faster, smarter, and with reduced technical debt.
Tagline	An ecosystem of AI extensions, purpose-built for Boomi.
One-liner	Accelerate outcomes by plugging in pre-built AI agents and connectors into Boomi — designed for Agent Studio and Boomi AI use cases.
Elevator pitch	The Onepoint AI Ecosystem for Boomi provides a layered approach to incorporating agentic AI into enterprise workflows. At the foundational level are the Onepoint AI Connectors. These "nuts and bolts" are Boomi-friendly integrations that enable secure communication between AI agents and databases, systems, or tools. Built on these connectors are the Onepoint AI Workflows. These are reusable "smart blocks" designed to make decisions and perform tasks typically requiring human effort. The top layer consists of Onepoint AI Agents. These production-ready solutions are usually created by combining Onepoint AI Workflows into functional, extensible flows.
Value pillars	**Boomi-native fit** — Built to run inside Boomi flows and Agent Studio with low-code patterns, so teams can add AI without re-architecting. **Pre-built components** — Agent templates, connectors, and recipes that compress weeks to days across design, build, and ops. **Extensible and model-agnostic** — Swap LLMs, vector stores, and content services without rewiring integrations. **Enablement included** — Demo videos and examples that upskill Boomi and ops teams as they deploy. **Governed by design** — Evaluation harnesses, safety packs, audit trails, and cost/latency controls keep AI usage explainable and compliant. **Observable and optimised** — Quality, cost, and performance telemetry with thresholds, alerts, and rollbacks.
Perfect for organisations that	Already use Boomi and want to add AI to integrations and automations quickly, without custom plumbing.

	- Want reusable patterns to scale agentic use cases across teams and regions. - Aim to reduce manual toil in integration design, testing, documentation, and operations. - Prefer a fast path from proof-of-value to production with enterprise controls baked in.
Example use cases	- Retrieval-augmented enrichment: pull policies, product specs, or knowledge articles to enhance CRM, service, or supply-chain flows. [Include a few use cases from our scenarios/what our components do.]
Components within the toolkit	- Onepoint AI Connectors - Onepoint AI Workflows - Onepoint AI Agents

Onepoint AI Engine™

Descriptor	A suite of circa 40 AI Connectors, AI Workflows, and AI Agents designed to help enterprises build AI-driven automation and agentic workflows on the Boomi AI Platform — faster, smarter, and with reduced technical debt.
Tagline	A foundational toolkit for your custom AI solutions.
One-liner	A comprehensive collection of pre-built components to research, understand, and interact with your enterprise knowledge and expertise through powerful, custom AI applications.
Elevator pitch	The Onepoint AI Engine is a comprehensive toolkit that transforms your enterprise expertise and data into interactive knowledge assets. At its core, the Engine represents your information as an intelligent knowledge graph, providing a powerful foundation to build custom AI solutions with speed and confidence. The toolkit provides everything from intelligent ingestion to build rich bodies of knowledge to a unified dashboard for expert curation. You can then deploy a range of interaction tools: multiple chatbot interfaces — including a 'reverse chatbot' that acts as a smart advisor — a powerful, persona-aware semantic search engine, and rich knowledge visualisation tools. A full suite of back-end APIs allows you to integrate these components deeply into your existing services, while the multi-tenant architecture ensures your custom applications can be hosted securely in any cloud or on-premises environment. This provides full data sovereignty, allowing you to leverage powerful AI capabilities without exposing sensitive enterprise knowledge to public large language models (LLMs). As part of our Accelerated by Onepoint proposition, these components are more than just a toolkit — they are proven accelerators. We used these exact, battle-tested components to craft our own application platforms, including the Onepoint Smart Advisors™ and Onepoint Smart Curators™. This means when you build with Onepoint AI Engine™, you are starting with enterprise-grade technology, significantly reducing your time-to-value and AI delivery risk.
Value pillars	**Accelerated time-to-value** — Move from a concept to a working solution faster. By bringing a suite of pre-a-concept-built, integrated components, the Engine allows you to focus on solving your unique business problem instead of building foundational AI infrastructure from scratch.

	Proven accelerators — Build with confidence using the same battle-tested components we used to develop our own application platforms, including the Onepoint Smart Advisors™ and Onepoint Smart Curators™. **Data sovereignty and control** — Build solutions that operate within your own secure environments. The toolkit is designed for on-premise or private cloud deployment, ensuring your sensitive enterprise knowledge is never exposed to public LLMs and you retain full control. **End-to-end knowledge lifecycle** — The Engine provides a single, integrated toolkit to manage the full journey of your enterprise knowledge — from intelligent ingestion and research to multi-faceted interaction and discovery. **Built for customisation** — A full suite of back-end APIs allows you to integrate every component into your existing services or use them as building blocks for new, custom applications.
Perfect for organisations that	- Prioritise data sovereignty and work with sensitive enterprise knowledge without exposing it to public third-party large language models. - Seek to unlock the strategic value of their enterprise knowledge by offering a range of powerful ways for teams and customers to research, understand, and interact with it. - Want to accelerate AI innovation by using a proven toolkit of pre-built components, rather than building foundational infrastructure from scratch. - Need to build custom AI solutions that are deeply integrated with their unique enterprise documents, data, and existing applications. - Are ready to move beyond isolated pilots and require a set of reusable, enterprise-grade patterns to scale their AI initiatives.
Example use cases	- Develop a corporate policy and compliance advisor that proactively guides employees through complex procedures by asking clarifying questions, ensuring consistent application and reducing support overhead. - Build a custom research application that allows product and strategy teams to converse with and analyse a vast library of market intelligence reports and internal project documents, accelerating insight generation. - Rapidly prototype and deploy an interactive document explorer to quickly assess the quality and key topics within a newly acquired document set, such as in a due diligence or project onboarding scenario. - Integrate a personalised knowledge discovery service into an employee intranet, surfacing the most relevant information for each user based on their role and profile data to boost productivity and engagement.

Components within the toolkit	The Engine includes components such as:
	• **Intelligent data ingestion** — allows you to create enterprise bodies of knowledge on any topic or domain. • **Unified configuration dashboard** — a control panel for human experts to provide guidance and curation. • **Knowledge graph** — an internal representation of your body of knowledge, allowing you to build custom AI solutions with speed and confidence. • **Knowledge discovery tools** — knowledge visualisation tools including a powerful semantic search engine that is configurable to a user's expertise level and persona. • **Multiple 'chatbot' interfaces** — to interact with your body of knowledge, from simple Q&A, a 'reverse chatbot' that acts as a smart advisor, and a visual knowledge navigation interface. • **Suite of back-end APIs** — allows you to use components as-is or integrate them deeply into your existing services and webpages. • **Multi-tenant architecture** — allows custom AI apps to be securely hosted in your preferred cloud or in-house environment.

Frameworks

Our curated bodies of knowledge and reference architectures provide structured guidance on the critical domains that underpin successful enterprise AI and data initiatives.

Frameworks

Onepoint Data & Analytics Body of Knowledge™

Descriptor	A proprietary and comprehensive knowledge base that captures decades of our experts' insights and industry best practices across the entire data and analytics lifecycle. It serves as the foundational pillar that underpins our data wellness tools and consulting engagements — ensuring they are grounded in proven, real-world expertise.
Tagline	Decades of data expertise, codified for your success.
One-liner	Harness decades of codified data and analytics expertise to accelerate your journey to data-driven value.
Elevator pitch	Achieving success with data and analytics requires more than just technology — it demands a consistent, governed approach grounded in proven practices. The Onepoint Data & Analytics Body of Knowledge™ is our answer to this challenge. It is the codification of decades of our experts' combined experience, capturing their insights into a structured and comprehensive framework that covers the full data lifecycle, from production and acquisition to analysis and consumption. This body of knowledge is the valuable resource that underpins all of our data wellness tools and consulting offerings. By embedding this expertise directly into our free tools like Onepoint D-Well™ and Onepoint D-Wise™, and using it to guide our consulting engagements, we ensure that every recommendation is backed by a consistent and comprehensive framework. This accelerates delivery, reduces risk, and provides you with a reliable foundation for building data-driven success.
Value pillars	**Codified expert knowledge** — It translates decades of real-world, cross-industry experience from our senior data and analytics experts into a structured, repeatable asset. **Comprehensive lifecycle coverage** — The framework provides a holistic view of the data journey, covering the entire lifecycle from production to consumption, as well as foundational layers like governance and security. **A foundation for consistency** — It serves as a single source of truth that underpins all of our data-related tools and services, ensuring a consistent and high-quality approach every time. **Proven accelerator** — By embedding this knowledge into our tools and methodologies, we accelerate the delivery of client engagements and provide smarter, more effective automated guidance.

Perfect for organisations that	• Are looking for a partner who brings a structured and repeatable methodology to establish a consistent, enterprise-wide approach to data management and governance. • Value a partner whose recommendations are grounded in evidence and codified best practices, rather than just the opinions of individual consultants. • Need a partner who can help them build internal capability by establishing a common language and a shared, durable understanding of data principles across the business. • Want to de-risk their data initiatives and accelerate their journey to data maturity by leveraging a proven, comprehensive framework for success.
Related frameworks	• Onepoint Agentic Architecture Body of Knowledge™ • Onepoint Reference Architecture Framework for Data & Analytics™

Onepoint Agentic Architecture Body of Knowledge™

Descriptor	A proprietary body of knowledge dedicated to the principles and practices of designing, building, and governing agentic AI systems. It provides a structured architectural framework to help organisations move from non-AI solutions and traditional AI solutions to building scalable, secure, and effective solutions that use autonomous AI agents.
Tagline	Architecting the future of autonomous AI, codified for your success.
One-liner	A comprehensive framework for designing and governing the next generation of scalable and secure agentic AI systems.
Elevator pitch	The rise of agentic AI represents a fundamental shift from predictive models to autonomous systems that can reason, plan, and act. This introduces significant new architectural challenges around governance, scalability, and security that many organisations are unprepared for. The Onepoint Agentic Architecture Body of Knowledge™ is our structured response to this complexity. Drawing on our deep enterprise architecture heritage, this framework provides the patterns, principles, and guardrails needed to design robust agentic systems. It provides a clear methodology for everything from agent orchestration and tool usage to ensuring security and compliance — enabling our teams to build the next generation of AI solutions with confidence and control.
Value pillars	**Future-ready architecture** — Provides the principles to design flexible and evolvable agentic systems that can adapt to the rapid pace of change in AI. **Governance by design** — Embeds a structured approach to security, auditability, and control from the outset, ensuring autonomous systems operate within defined boundaries. **Scalable patterns** — Offers proven, reusable architectural patterns that allow you to move from single-agent experiments to complex, multi-agent enterprise solutions. **Proven accelerator** — By embedding this knowledge into our tools and methodologies, we accelerate the delivery of client engagements and provide smarter, more effective automated guidance.
Perfect for organisations that	Are looking for a partner with a structured and proven methodology for moving beyond predictive AI into the world of autonomous agents.

	● Need to ensure that their investment in agentic AI results in secure, governable, and enterprise-grade solutions, not just isolated experiments. ● Value a partner who can help them build internal architectural capability for designing and managing the next generation of AI systems. ● Want to de-risk their innovation efforts by adopting a clear architectural framework for the complex and rapidly evolving field of agentic AI.
Related frameworks	● Onepoint Data & Analytics Body of Knowledge™ ● Onepoint Reference Architecture Framework for Data & Analytics™

Onepoint Reference Architecture Framework for Data & Analytics™

Descriptor	Our proprietary and standardised architecture framework provides a common set of guidelines, principles, and best practices for designing and implementing data and analytics ecosystems. It serves as a proven blueprint to follow when assessing an existing architecture or designing a new one, ensuring consistency, scalability, and alignment with modern industry standards.
Tagline	The proven blueprint for data-driven success.
One-liner	A standardised architectural template for designing and assessing scalable, modern data and analytics environments to ensure they deliver business value.
Elevator pitch	Designing a data architecture that is both scalable and aligned with business goals is a significant challenge. Without a clear blueprint, organisations often end up with inconsistent, siloed, and inefficient data ecosystems that fail to deliver the expected value. The Onepoint Reference Architecture Framework for Data & Analytics™ provides this essential blueprint. It is our proprietary, standardised template for describing and designing modern data environments, providing clear guidelines and best practices to ensure every component of your data ecosystem works together effectively. We use this framework in all our consultancy engagements and as the assessment backbone for our Onepoint D-Well™ and Onepoint D-Wise™ data wellness tools. This, for example, allows us to rapidly produce heatmaps of your current architecture and create a clear roadmap to your target state — ensuring your technology investments are directly aligned with industry best practices and your strategic objectives.

Value pillars	**Standardised blueprint** — Provides a common, consistent language and template for architectural design, enabling clearer communication between business and technology teams. **Accelerated assessment & design** — Enables the rapid evaluation of existing architectures and significantly speeds up the design process for new data platforms. **Alignment with best practice** — Ensures that architectural decisions are aligned with modern, proven industry standards for scalability, security, and operational efficiency. **Clear technology roadmapping** — Serves as the foundation for creating a tangible transition roadmap from a current state to a target architecture that delivers clear business value.
Perfect for organisations that	- Need to assess and modernise their existing data and analytics architecture to better support business objectives. - Are designing a new, greenfield data platform and want to ensure it is built on a solid, scalable, and future-ready foundation. - Value a partner who uses a transparent and standardised framework to guide complex architectural decisions and technology investments. - Want to create a clear and actionable technology roadmap that is understood and supported by both business and IT stakeholders.
Related frameworks	- Onepoint Data & Analytics Body of Knowledge™ - Onepoint Agentic Architecture Body of Knowledge™

Methods

Our methods represent proven ways of working, refined over years of delivering business-critical engagements for enterprise clients around the world.

From our Onepoint Valuepath™ approach for rapidly proving value, to our comprehensive Rapid Value Method™ for end-to-end enterprise delivery, our methods provide the credibility and confidence you need to invest in digital innovation and transformation.

Methods

Onepoint Valuepath™

Descriptor	A time-boxed and outcome-focused method designed to rapidly validate a business initiative. In a typical engagement of four weeks, Valuepath delivers both a technical proof of concept to demonstrate feasibility and a business proof of value to quantify the potential impact — providing the clear evidence needed to secure further investment.
Tagline	From idea to validated impact — in four weeks.
One-liner	Our fixed-time, fixed-scope method for delivering a technical proof of concept and a business proof of value, de-risking innovation and building stakeholder confidence.
Elevator pitch	Many promising ideas get stuck in the 'pilot trap' — they prove that something is technically possible but fail to demonstrate the tangible business value required to justify further investment.

Onepoint Valuepath™ is our proven method for breaking this cycle. In a focused, four-week engagement, we collaborate with you closely to tackle a high-value use case and deliver two distinct, critical outputs: a working technical proof of concept that proves feasibility, and a compelling business proof of value complete with measurable outcomes.

The result is a powerful, evidence-based case for change that gives business and technology leaders the confidence to invest. It is our way of helping you de-risk innovation and accelerate the journey from a promising idea to a funded, scalable initiative. |

Value pillars	• **Dual-track validation** — Delivers both a technical proof of concept (the PoC) and a business proof of value (the PoV), answering not just "can we build it?" but "should we build it?". • **Speed to evidence** — The focused, time-boxed four-week approach provides rapid results and measurable outcomes, maintaining momentum and demonstrating progress quickly. • **Risk reduction** — Validates the feasibility and value of an idea *before* committing to a full-scale build, significantly lowering the risk of technology, resourcing, and investment decisions. • **Stakeholder confidence** — Provides a clear, evidence-based business case to align diverse stakeholders and secure the buy-in needed to scale the initiative. • **Reusable components** — Produces tangible assets, architectural patterns, and learnings that can be reused in the full-scale build, ensuring the initial work accelerates the final delivery.
Perfect for organisations that	• Need to quickly validate a high-value business or technology use case before committing significant budget and resources. • Want to build a compelling, evidence-based business case for innovation that is supported by measurable outcomes. • Are looking for a partner with a structured and transparent method for moving an idea from a concept to a robustly validated proof point. • Need to align both business and technology stakeholders with a single, evidence-based view of an initiative's potential and feasibility.
Related methods	• Onepoint Rapid Value Method™

Onepoint Rapid Value Method™

Descriptor	Our premier, end-to-end delivery method for turning ambitious vision into enterprise-grade reality. The Rapid Value Method™ provides a comprehensive and disciplined framework that covers the entire engagement lifecycle — from initial discovery and architecture through to build, delivery, scaling, and ongoing management of business-critical solutions.
Tagline	From ambitious vision to enterprise value — delivered.
One-liner	Our proven, full-lifecycle delivery method for designing, building, and scaling business-critical solutions for enterprise clients.
Elevator pitch	Delivering complex, business-critical solutions requires more than just technical skill; it demands a disciplined, end-to-end method that manages risk, aligns stakeholders, and ensures the final outcome is perfectly aligned with the initial vision. The Onepoint Rapid Value Method™ (RVM) is our premier, proven approach for precisely this challenge. Refined over years of successful enterprise engagements around the world, RVM provides a comprehensive framework for the entire delivery lifecycle. It seamlessly integrates every stage, from discovery and architecture to the build, scaling, and ongoing management of your solution. By using RVM, we provide our clients with predictability, transparency, and the confidence that their most important initiatives will be delivered successfully. It is the engine that powers our end-to-end 'Woven by Onepoint' engagements, ensuring that ambitious ideas become robust, scalable, and value-generating enterprise solutions.

Value pillars	• **End-to-end lifecycle governance** — Provides a single, integrated framework that covers the entire journey from strategy to ongoing management, ensuring complete visibility and no gaps in delivery. • **Predictability & transparency** — The structured, phased approach provides clear milestones, deliverables, and governance checkpoints, giving clients unparalleled control and insight. • **Enterprise-grade delivery** — Specifically designed for the complexity and scale of business-critical enterprise solutions, incorporating our deep architecture heritage at every stage. • **Proven & refined** — This is our battle-tested method, proven over many years of successful, complex client engagements worldwide, which significantly de-risks the delivery of your most important projects. • **Outcome-focused approach** — The entire method is geared towards delivering tangible and measurable business value, not just technical outputs, ensuring a clear return on investment.
Perfect for organisations that	• Are struggling to bridge the gap between innovative pilots and scalable, production-ready solutions that deliver measurable business value. • Are embarking on a business-critical technology transformation and need a partner with a proven track record of successful, end-to-end delivery. • Value predictability, transparency, and strong governance from their strategic delivery partners to de-risk major investments. • Need to move a successfully validated proof of value into a full-scale, robust, and scalable enterprise-grade solution. • Are looking for a long-term partner to not only build and deliver a solution but also help to manage and scale it for lasting business success.
Related methods	• Onepoint Valuepath™