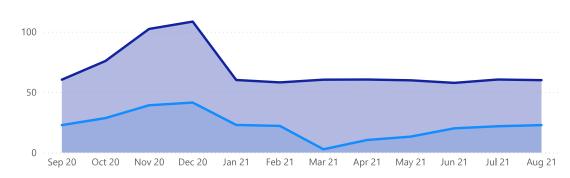
Line Item	2021	PY	YOY	YOY %
Gross Sales	1,664.64	535.95	1,128.69	210.60
Pre Invoice Deduction	392.50	124.69	267.81	214.77
Net Invoice Sales	1,272.13	411.25	860.88	209.33
- Post Discounts	281.64	95.85	185.79	193.84
- Post Deductions	166.65	47.43	119.22	251.38
Total Post Invoice Deduction	448.29	143.27	305.01	212.89
Net Sales	823.85	267.98	555.87	207.43
- Manufacturing Cost	497.78	160.30	337.48	210.53
- Freight Cost	22.05	7.16	14.89	207.98
- Other Cost	3.39	1.10	2.29	209.52
Total COGS	523.22	168.56	354.66	210.41
Gross Margin	300.63	99.42	201.21	202.37
Gross Margin %	36.49	37.10	-0.61	-1.65
GM / Unit	0.00	0.00	0.00	25.21
- Operational Expense	355.28	101.71	253.57	249.30
Net Profit	-54.65	- 2.29	-52.36	2,286.82
Net Profit %	-6.63	-0.85	-5.78	676.38



Net Sales: Performance Over Time

Period — Previous Year — Selected Year



market	P & L Values	P & L YOY Chg
⊞ Brazil	1.00	-4.
	7.41	21.
	1.20	42.
	7.76	89.
	27.60	98.
	41.88	139.
	13.22	147.
	17.35	158.
⊞ Italy	16.92	168.
⊞ USA	132.05	184.
⊞ South Korea	64.01	185.
	45.89	189.
	24.24	200.
□ Rangladesh Total	9 11 823.85	210 207.

segment	P & L Values	P & L YOY Chg %
	244.85	269.67
	46.43	4,791.34
	45.16	72.26
	266.49	208.45
	166.51	174.64
	54.42	97.48
Total	823.85	207.43